



Unilever Caribbean Limited

Unaudited Financial Statements

for the First Quarter ended 31 March, 2021

Expressed in Trinidad & Tobago Dollars

CHAIRMAN'S REVIEW

Throughout the first quarter of 2021, the local and Caribbean economies have continued to be affected by the pandemic, while market conditions remained challenging. The Company has continued to improve its bottom-line performance, delivering a profit before tax for the quarter of \$12.7 million, a 92.6% increase versus prior year.

Revenue for the quarter was equal to \$70.7 million, a decrease of 13.2% compared to the first quarter of 2020. This was mostly driven by the high comparator of last year, where especially in the domestic market there was a significant rephasing in demand to March as a result of the pandemic, which affected all categories, but especially the hygiene-focused products in the Personal Care and Home Care portfolios. Nonetheless, the Beauty and Personal Care category continued to deliver strong growth in the first quarter of 2021, while especially the laundry detergents in the Home Care category remained affected by decreases in overall consumption in the current environment.

Despite the lower revenue, Operating Profit increased significantly, to \$12.2 million versus \$5.9 million in the prior year. The main factors contributing to this increase were a reduction in cost of sales as a result of the new Home Care business model, a year-on-year reduction in distribution costs as a result of the new warehousing operation, and a large one-time cost in 2020 associated with the transition to the new operating model.

The conditions are not expected to change significantly throughout the first half of 2021, so the Company will continue to prioritise its staff's health and safety, while keeping the business focused on delivering sustainable and profitable growth through its brands with purpose.

Rodrigo Sotomayor, Chairman

SUMMARY STATEMENT OF FINANCIAL POSITION

	Unaudited as at 31 Mar 2021 \$'000	31 Mar 2020 \$'000	Audited 31 Dec 2020 \$'000
ASSETS			
Non-current assets			
Property, plant and equipment	69,842	64,122	65,802
Retirement benefit asset	110,499	91,692	109,505
Deferred tax asset	11,827	14,568	15,156
	192,168	170,382	190,463
Current assets			
Inventories	32,503	45,005	25,757
Taxation recoverable	9,559	9,702	9,559
Trade and other receivables	102,325	114,305	81,232
Value added tax recoverable	12,032	9,793	10,605
Due from related companies	42,127	74,581	43,574
Cash at bank and in hand	70,770	19,855	75,384
	269,316	273,241	246,111
Total assets	461,484	443,623	436,574
EQUITY AND LIABILITIES			
EQUITY			
Stated capital	26,244	26,244	26,244
Property revaluation surplus	36,568	35,643	36,568
Retained earnings	221,337	202,910	228,775
Total equity	284,149	264,797	291,587
LIABILITIES			
Non-current liabilities			
Retirement and termination benefit obligation	8,741	10,330	9,362
Lease liabilities	1,176	364	-
Deferred tax liabilities	35,936	26,385	35,284
	45,853	37,079	44,646
Current liabilities			
Trade and other payables	54,732	85,658	53,922
Dividends payable to minority shareholders	7,872	-	-
Lease liabilities	3,222	7,209	136
Provisions for other liabilities	6,303	3,462	6,888
Due to related companies	51,479	45,418	39,395
Dividends payable to parent	7,874	-	-
	131,482	141,747	100,341
Total liabilities	177,335	178,826	144,987
Total equity and liabilities	461,484	443,623	436,574

Jean-Marc Mouttet, Managing Director

Nicholas Gomez, Director

SUMMARY STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

	Unaudited 3 months ended 31 Mar 2021 \$'000	31 Mar 2020 \$'000	Audited 31 Dec 2020 \$'000
Revenue	70,707	81,435	290,009
Cost of sales	(35,608)	(44,271)	(159,643)
Gross profit	35,099	37,164	130,366
Selling and distribution costs	(18,727)	(23,713)	(83,850)
Administrative expenses	(4,309)	(7,581)	(25,858)
Impairment gain on trade receivables	120	10	1,176
Gain on disposal of plant and equipment	-	-	185
Operating profit	12,183	5,880	22,019
Restructuring cost	-	-	(555)
Operating profit after restructuring costs	12,183	5,880	21,464
Finance expense	(108)	-	(239)
Other income	612	707	3,724
Profit before taxation	12,687	6,587	24,949
Taxation expense	(4,379)	(2,023)	(6,342)
Profit for the period	8,308	4,564	18,607
Other comprehensive income			
Re-measurements of defined benefit asset/ liability	-	-	16,889
Revaluation of property	-	-	1,322
Related tax	-	-	(5,464)
Total comprehensive income for the period	8,308	4,564	31,354
Earnings per share	0.32	0.17	0.71

SUMMARY STATEMENT OF CASH FLOWS

	Unaudited 3 months ended 31 Mar 2021 \$'000	31 Mar 2020 \$'000	Audited 31 Dec 2020 \$'000
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit before taxation	12,687	6,587	24,949
Adjustment for items not affecting working capital	72	1,859	(1,641)
Operating profit before working capital changes	12,759	8,446	23,308
Net (increase) decrease in working capital	(18,113)	(7,942)	42,982
Cash flows (used in) generated from operating activities	(5,354)	504	66,290
Taxation & interest paid	(504)	(590)	(2,165)
Net cash (used in) generated from operating activities	(5,858)	(86)	64,125
CASH FLOWS FROM INVESTING ACTIVITIES			
Interest received	-	145	153
Purchase of plant and equipment	(96)	(1,101)	(2,106)
Proceeds from sale of property, plant and equipment	2,466	-	29
Net cash generated (used in) investing activities	2,370	(956)	(1,924)
CASH FLOWS FROM FINANCING ACTIVITIES			
Payment of lease liabilities	(1,126)	(2,808)	(10,522)
Net cash used in financing activities	(1,126)	(2,808)	(10,522)
(Decrease) increase in cash and cash equivalents	(4,614)	(3,850)	51,679
Cash and cash equivalents at beginning of period	75,384	23,705	23,705
Cash and cash equivalents at the end of period	70,770	19,855	75,384
Represented by: Cash at bank and in hand	70,770	19,855	75,384

SUMMARY STATEMENT OF CHANGES IN EQUITY

	Stated Capital \$'000	Property Revaluation Surplus \$'000	Retained Earnings \$'000	Total Equity \$'000
Balance as at 1 January, 2021	26,244	36,568	228,775	291,587
Total comprehensive income for the period	-	-	8,308	8,308
Dividends payable	-	-	(15,746)	(15,746)
Balance as at 31 March, 2021	26,244	36,568	221,337	284,149
Balance as at 1 January, 2020	26,244	35,643	198,346	260,233
Total comprehensive income for the period	-	925	30,429	31,354
Balance as at 31 December, 2020	26,244	36,568	228,775	291,587

NOTES TO THE SUMMARY FINANCIAL STATEMENTS

1. General Information - Unilever Caribbean Limited is incorporated in the Republic of Trinidad and Tobago, and its registered office is located at Eastern Main Road, Champs Fleurs. The Company is listed on the Trinidad and Tobago Stock Exchange. The principal business activity is the sale of home care, personal care and food products. It is a subsidiary of Unilever Overseas Holdings AG, which is a wholly owned subsidiary of Unilever PLC, a company incorporated in the United Kingdom.

2. Basis of preparation. These summary financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standard Board (IASB).

3. Summary of significant accounting policies. The principal accounting policies applied in the preparation of these summary financial statements are consistent with those disclosed in the audited financial statements as at and for the year ended 31 December, 2020, and have been consistently applied to all periods presented, unless otherwise stated.