MERCHANT BANK LIMITED

UNAUDITED INTERIM RESULTS

THREE MONTHS ENDED 31st MARCH 2021

EXPRESSED IN THOUSANDS OF TRINIDAD & TOBAGO DOLLARS (TT$000)

CHAIRMAN'S STATEMENT

The operating results of ANSA Merchant Bank Limited ("the Bank"), Trinidad and Tobago Insurance Limited ("TATIL"), TATIL Life Assurance Limited ("TATIL Life"), Consolidated Finance Company Limited ("CFC"), and ANSA Bank Limited ("ABL"), (collectively "the Bank Group"), for the first quarter ended March 31st 2021 again demonstrated that our well-capitalized and diversified financial services business model of banking and insurance is robust and can achieve strong results despite challenging headwinds. We earned $61.4 million in consolidated profit before tax versus the loss of $48.3 million experienced in the same quarter of last year due to non-cash mark to market losses on our local investments. Total assets also grew by 6% from $7.96 billion at December 31st 2020 to $8.47 billion at the end of Quarter 1 2021.

ANSA Merchant Bank produced solid earnings, growing market share and reaping the benefits of our investments in products, people and technology, which allowed us to be competitive despite the impact of the pandemic. Our Barbados operation, CFC, grew its book of business notwithstanding the economic climate in that country, and we welcomed its new Managing Director, Mr Victor Boyce. Our Mutual Funds and Wealth Management portfolios are well poised for further growth in Assets under Management with an expanded team of wealth professionals driving this initiative.

We are pleased with our acquisition of the commercial bank, Bank of Baroda (Trinidad and Tobago) Limited, and March 1st 2021 represented the first day of operations under the ownership of ANSA Merchant Bank Limited. Its rebranding to ANSA Bank Ltd was successfully launched on April 6th 2021, and the market has responded warmly to our entry into commercial banking as we seek to deepen our product offerings to the people of Trinidad & Tobago. ANSA Bank Ltd is chaired by Mr. David Dulal-Whiteway and the Managing Director is Mr. Robert Le Hunte, both accomplished bankers.

TATIL and TATIL Life, led by Managing Director Mr. M. Musa Ibrahim, remain well capitalized and both showed improved performance given strong recovery in key investment asset classes. Together they achieved profits of $45 million for the three months ended March 31st 2021 versus a $63 million loss in the comparative period of 2020. TATIL announced on May 6th 2021 the successful conclusion of its acquisition of Trident Insurance Company in Barbados, which cements TATIL's insurance footprint in Barbados.

While the COVID-19 pandemic is expected to continue to impact our businesses and the markets in which we operate, the Bank Group remains in a very strong position from a capital, liquidity and balance sheet perspective. We will continue to serve our clients with excellence and without compromising their safety or that of our dedicated staff in these challenging times, while also remaining agile to capitalize on future opportunities for growth and expansion.

A. Norman Sabga
A. Norman Sabga
Chairman

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	Unaudited 31-Mar-21	Unaudited 31-Mar-20	Audited 31-Dec-20
Assets	8,474,028	7,907,764	7,960,735
Total Assets	**8,474,028**	**7,907,764**	**7,960,735**
Liabilities	5,775,151	5,407,988	5,283,165
Total Liabilities	**5,775,151**	**5,407,988**	**5,283,165**
Non-Controlling Interest	632	668	649
Shareholders' Equity	2,698,245	2,499,108	2,676,921
Total Shareholders' Equity	**2,698,877**	**2,499,776**	**2,677,570**
Total Liabilities & Shareholders' equity	**8,474,028**	**7,907,764**	**7,960,735**

A. Norman Sabga
A. Norman Sabga
Chairman

Gregory N. Hill
Gregory N. Hill
Managing Director

CONSOLIDATED STATEMENT OF INCOME

	Unaudited 3 months to 31-Mar-21	Unaudited 3 months to 31-Mar-20	Audited Year Ended 31-Dec-20
Total Income	256,960	253,905	903,695
Total Expenses	(195,584)	(302,206)	(698,943)
Operating Profit/(Loss)	61,376	(48,301)	204,752
Taxation	(14,791)	6,653	(42,738)
Profit/(Loss) after Taxation	46,585	(41,648)	162,014
Profit/(Loss) attributable to:			
Equity holders of Parent	46,602	(41,605)	162,011
Minority Interest	(17)	(43)	3
Profit/(Loss) Attributable to Shareholders	46,585	(41,648)	162,014
Earnings Per Share - Basic	**0.54**	**(0.49)**	**1.89**
Avg. no. of shares - Basic ('000)	**85,605**	**85,605**	**85,605**

SEGMENTAL INFORMATION

	BANKING			MUTUAL FUNDS		
	Unaudited 3 months to 31-Mar-21	Unaudited 3 months to 31-Mar-20	Audited Year Ended 31-Dec-20	Unaudited 3 months to 31-Mar-21	Unaudited 3 months to 31-Mar-20	Audited Year Ended 31-Dec-20
Total income	77,054	64,799	335,367	8,452	6,206	27,693
Total expenses	(60,870)	(47,860)	(204,578)	(6,268)	(22,631)	(27,794)
Profit/(loss) before tax	**16,184**	**16,939**	**130,789**	**2,184**	**(16,424)**	**(101)**
Total assets	4,993,597	4,461,539	4,511,228	697,203	711,747	702,017
Total liabilities	3,057,058	2,654,747	2,621,412	697,047	712,187	702,019
Purchase of fixed assets	11,816	(18,880)	25,406	–	–	–
Depreciation	(8,095)	(9,258)	(34,397)	–	–	–

	INSURANCE SERVICES			ELIMINATIONS		
	Unaudited 3 months to 31-Mar-21	Unaudited 3 months to 31-Mar-20	Audited Year Ended 31-Dec-20	Unaudited 3 months to 31-Mar-21	Unaudited 3 months to 31-Mar-20	Audited Year Ended 31-Dec-20
Total income	188,696	174,329	602,922	(17,242)	8,571	(62,287)
Total expenses	(143,772)	(236,923)	(529,398)	15,326	5,210	62,827
Profit/(loss) before tax	**44,924**	**(62,595)**	**73,524**	**(1,916)**	**13,781**	**540**
Total assets	3,950,374	3,799,392	3,783,715	(1,167,146)	(1,064,914)	(1,036,225)
Total liabilities	2,206,493	2,190,762	2,081,884	(185,447)	(149,708)	(122,150)
Purchase of fixed assets	15,489	37,521	16,337	–	–	–
Depreciation	(1,507)	(1,355)	(7,215)	–	–	–

	TOTALS		
	Unaudited 3 months to 31-Mar-21	Unaudited 3 months to 31-Mar-20	Audited Year Ended 31-Dec-20
Total income	256,960	253,905	903,695
Total expenses	(195,584)	(302,206)	(698,943)
Profit/(loss) before tax	**61,376**	**(48,301)**	**204,752**
Total assets	8,474,028	7,907,764	7,960,735
Total liabilities	5,775,151	5,407,988	5,283,165
Purchase of fixed assets	27,305	18,641	41,743
Depreciation	(9,602)	(10,613)	(41,612)

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Unaudited 3 months to 31-Mar-21	Unaudited 3 months to 31-Mar-20	Audited Year Ended 31-Dec-20
Profit/(Loss) after Taxation	46,585	(41,648)	162,014
Other Comprehensive (Loss)/Income	(17,064)	9,491	(20,901)
Total Comprehensive Income/(Loss) (net of tax)	**29,521**	**(32,157)**	**141,113**
Comprehensive Income attributable to:			
Equity holders of the Parent	29,538	(32,114)	141,110
Minority Interest	(17)	(43)	3
Total Comprehensive Income/(Loss)	**29,521**	**(32,157)**	**141,113**

CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

	Unaudited 3 months to 31-Mar-21	Unaudited 3 months to 31-Mar-20	Audited Year Ended 31-Dec-20
Balance at the start of the period/year	2,677,570	2,536,456	2,536,456
Total Comprehensive Income/(Loss)	29,521	(32,157)	141,113
Other Reserve Movements	(8,214)	(4,523)	1
Dividend	–	–	–
Balance at the end of the period/year	**2,698,877**	**2,499,776**	**2,677,570**

MERCHANT BANK LIMITED
Tatil ... where people are people
TATIL LIFE Guaranteed Protection
ANSA BANK
Consolidated FINANCE
ANSA McAL GROUP OF COMPANIES Together, we are Family

Directors: A. Norman Sabga (Chairman), Gregory N. Hill (Managing Director), Ray A. Sumairsingh (Deputy Chairman), David Dulal-Whiteway, Timothy Harnel-Smith, Larry Howai, M. Musa Ibrahim, Jeremy Matouk, Nigel Romano, Ian E. Welch, - all c/o the following address: 11A Maraval Road, Port of Spain Phone: (868) 623-8672 Fax: (868) 624-8763 | Branch Offices: 25 Royal Road, San Fernando Phone: (868) 657-1452 Fax: (868) 653-8112 | Grand Bazaar, Valsayn Phone: (868) 645-1903 Fax: (868) 663-4348
Bankers: Republic Bank Limited, Citibank (Trinidad & Tobago) Limited

MERCHANT BANK LIMITED

UNAUDITED INTERIM RESULTS

THREE MONTHS ENDED 31st MARCH 2021

EXPRESSED IN THOUSANDS OF TRINIDAD & TOBAGO DOLLARS (TT$000)

CONSOLIDATED STATEMENT OF CASH FLOWS

	Unaudited 3 months to 31-Mar-21	Unaudited 3 months to 31-Mar-20	Audited Year Ended 31-Dec-20
Profit/(Loss) before Taxation	61,376	(48,301)	204,752
"(Gain)/Loss on disposal of Property, Plant, Equipment and Investments"	(14,960)	13,165	(16,701)
Adjustments for Non Cash Items	(26,174)	134,267	(3,469)
"Operating Cash Flow before Working Capital Changes"	20,242	99,131	184,582
Net Working Capital Changes	(212,766)	(248,730)	(89,638)
Net Taxation Paid	(13,869)	(15,581)	(51,436)
Cash Flow (used in)/from Operating Activities	(206,393)	(165,180)	43,508
Investing Activities	102,603	(10,755)	463,776
Financing Activities	–	(969)	–
(Decrease)/increase in cash and cash equivalents	(103,790)	(176,904)	507,284
Cash & Cash equivalents at the beginning of period	1,397,368	890,084	890,084
Cash & Cash equivalents at the end of the period	**1,293,578**	**713,180**	**1,397,368**

SIGNIFICANT ACCOUNTING POLICIES

This interim financial report has been prepared on a historical cost basis, except for the measurement at fair value of trading investment securities, investment properties and other financial assets not held in a business model whose objective is to hold assets to collect cash flows, or whose contractual term does not give rise solely to payments of principal and interest. The consolidated financial statements of the Bank and its Subsidiaries have been prepared in accordance with IFRS. The accounting policies applied in determining the consolidated IFRS results in this report are the same as those previously applied and disclosed in the Bank's published consolidated financial statements for the year ended 31 December 2020.

The consolidated financial statements comprise the statements of ANSA Merchant Bank Limited (the Bank/Parent) and its subsidiaries (including special purpose entities that the Bank consolidates in accordance with IFRS 10 'Consolidated Financial Statements'). All intercompany balances and transactions have been eliminated. Subsidiaries are fully consolidated from the date on which control is transferred to the Parent. Control is achieved where the Parent has (i) the power to govern the financial and operational policies of an investee, (ii) exposure or rights to variable returns from its involvement and (iii) the ability to use its power over the investee to affect the amount of the Parent's returns. Subsidiaries are de-consolidated from the date that any one of the three preceding criteria for control no longer exists.

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Bankers: Republic Bank Limited, Citibank (Trinidad & Tobago) Limited

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RETURNS	ansa TT$ INCOME FUND	ansa US$ INCOME FUND
Cumulative Return From Inception (Nov 2010 – Apr 2021)	32.01 %	25.41 %
5 Year Cumulative Return (Apr 2016 – Apr 2021)	16.12 %	16.66 %
3 Year Cumulative Return (Apr 2018 – Apr 2021)	9.41 %	10.44 %
2 Year Cumulative Return (Apr 2019 – Apr 2021)	5.10 %	8.13 %
12 Month Trailing (Apr 2020 – Apr 2021)	5.87 %	8.19 %
YTD (Dec 2020 – Apr 2021)	0.69 %	1.67 %



Let's fund your future goals together. Call or visit us today.

ANSA MERCHANT BANK LIMITED

FIND US AT: ANSA MERCHANT BANK LIMITED

Together, we are Family — ANSA McAL GROUP OF COMPANIES

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25 Royal Road, San Fernando
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These Funds are neither insured with the Deposit Insurance Corporation in Trinidad and Tobago nor are they guaranteed by the Central Bank of Trinidad and Tobago or by any of the parties related thereto. Performance is subject to variation and is likely to change over time; past performance should not be considered indicative of future performance. 1 Year, 2 Year , 3 Year, 5 Year and Inception cumulative returns are calculated on a trailing basis. Important information concerning the investment goals, risks, charges and expenses is contained in the prospectus, copies of which are available at ANSA Merchant Bank Ltd or from our website and investors should carefully consider these before investing.