

2020

A N N U A L R E P O R T



one way. one world.



one way. one world.

There is no better way to record, and celebrate, the ways in which we have grown and impacted the lives of our customers and communities at large, than with the recognition of the most important manifestation of this journey – that we have become more united in many ways than ever before, because of the singular objective to help each other – recognising that it takes one way, and one world to make it happen.

Guardian Holdings Limited
Head Office: 1 Guardian Drive,
Westmoorings, Trinidad and Tobago
Tel: 1-868-226-6944
Fax: 1-868-632-5695
Email: shareholder@myguardiangroup.com
Website: www.myguardiangroup.com



myguardiangroup.com

Contents

Business Segments	2	Consolidated Statement of Financial Position	83
Corporate Information	3	Consolidated Statement of Income	84
Consolidated Financial Highlights	4	Consolidated Statement of Comprehensive Income	85
Chairman and CEO's Statement	6	Consolidated Statement of Changes In Equity	86
Supporting our Caribbean Communities	15	Consolidated Statement of Cash Flows	87
Board of Directors	25	Notes to the Consolidated Financial Statements	88
Group Executives	26	Financials Expressed in US Dollars	183
Report of the Directors	27	Notice of Annual Meeting	186
Interest In Shares of the Company	28	Guidelines for Shareholders	188
Management Discussion and Analysis	33	Management Proxy Circular	190
Corporate Governance Report	57	Form of Proxy	191
Appendices to the Corporate Governance Report	61		
Independent Auditor's Report	74		

Business Segments



LIFE, HEALTH AND PENSIONS

Guardian Life of The Caribbean Limited
(100%)

Guardian Life Limited
(100%)

Fatum Life Insurance N.V.
(100%)

Fatum Life Aruba N.V.
(100%)

Fatum Health N.V.
(100%)

Guardian Life (OECS) Limited
(100%)

ASSET MANAGEMENT

Guardian Group Trust Limited
(100%)

Guardian Asset Management and
Investment Services Limited
(100%)

STRATEGIC ALTERNATIVE INVESTMENTS

Laevulose Inc Limited
(100%)

RGM Limited
(33.33%)

Tobago Plantations Limited
(25%)

PROPERTY AND CASUALTY

Guardian General Insurance Limited
(100%)

Guardian General Insurance Jamaica Limited
(100%)

Fatum General Insurance N.V.
(100%)

Fatum General Insurance Aruba N.V.
(100%)

Fatum Brokers Holding B.V.
(100%)

Thoma Exploitatie B.V.
(100%)

Guardian Re (S.A.C.) Limited
(100%)

Guardian General Insurance (OECS) Limited
(100%)

Fidelity Insurance (Cayman) Limited
(68%)

RoyalStar Holdings Limited
(26%)

Corporate Information

BOARD OF DIRECTORS

Mr. Patrick Hylton (Chairman)
 Mr. Henry Peter Ganteaume (Deputy Chairman)
 Mr. Ravi Tewari (Group CEO)
 Mr. Imtiaz Ahamad
 Mr. Robert Almeida
 Mr. Dennis Cohen
 Ms. Patricia Ghany
 Mr. David Philip Hamel-Smith
 Mr. Antony Lancaster
 Mr. Michael Lee-Chin
 Mr. Nicholas Lok Jack
 Mr. Charles Percy
 Mr. Maxim Rochester

SECRETARY

Mr. Richard Avey

ASSISTANT SECRETARY

Ms. Krystal Baynes

REGISTERED OFFICE

1 Guardian Drive
 Westmoorings
 Trinidad and Tobago

REGISTRAR & TRANSFER OFFICE

Trinidad and Tobago Central Depository Limited
 10th Floor Nicholas Tower
 63-65 Independence Square
 Port of Spain
 Trinidad and Tobago

AUDITORS

PricewaterhouseCoopers
 11-13 Victoria Avenue
 Port of Spain
 Trinidad and Tobago

STANDING COMMITTEES

Audit Committee

Mr. Maxim Rochester (Chairman)
 Mr. Imtiaz Ahamad
 Mr. Dennis Cohen
 Mr. Henry Peter Ganteaume
 Mr. Antony Lancaster
 Mr. Charles Percy

Risk and Compliance Committee

Mr. Dennis Cohen (Chairman)
 Mr. Robert Almeida
 Mr. Antony Lancaster
 Mr. Charles Percy
 Mr. Maxim Rochester
 Mr. Ravi Tewari

Talent Development & Compensation Committee (formerly Remuneration Committee)

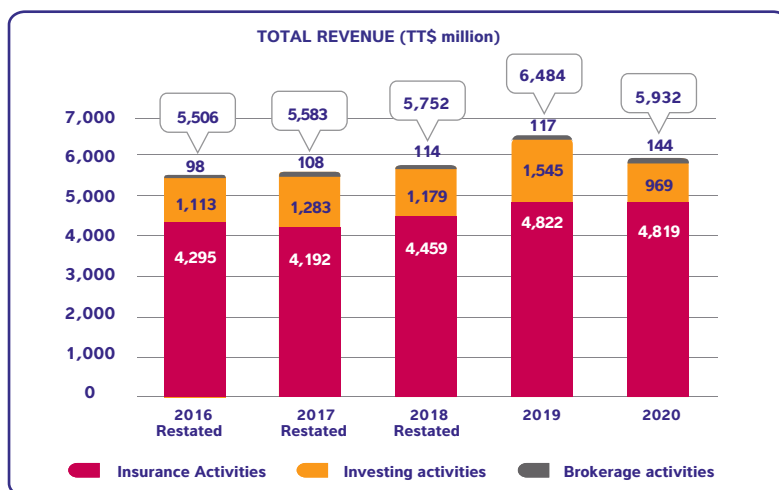
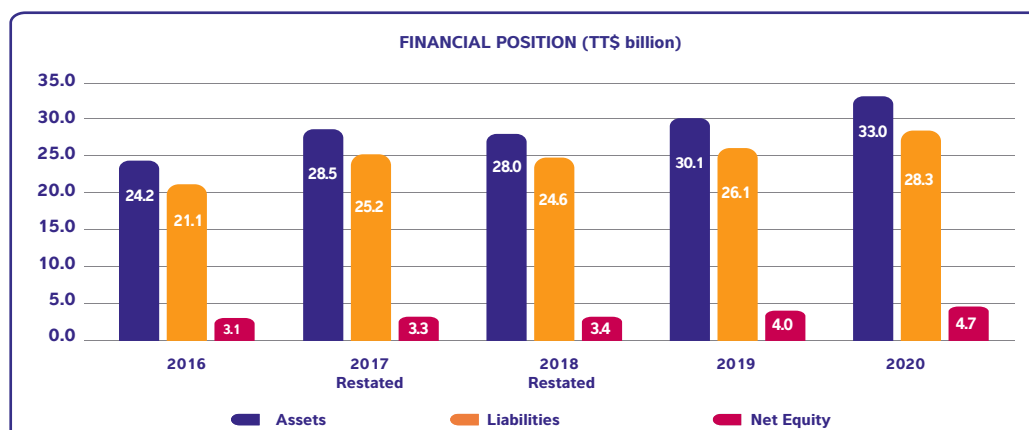
Mr. Henry Peter Ganteaume (Chairman)
 Ms. Patricia Ghany
 Mr. David Philip Hamel-Smith
 Mr. Patrick Hylton
 Mr. Antony Lancaster
 Mr. Charles Percy

Corporate Governance Committee

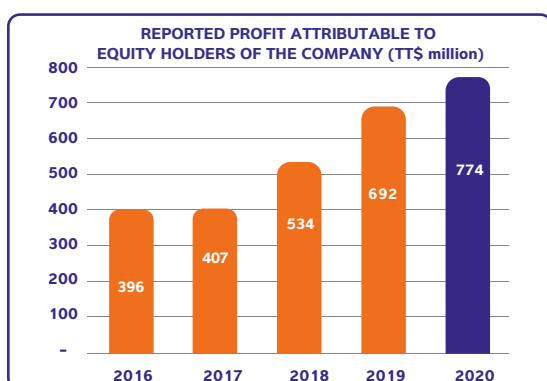
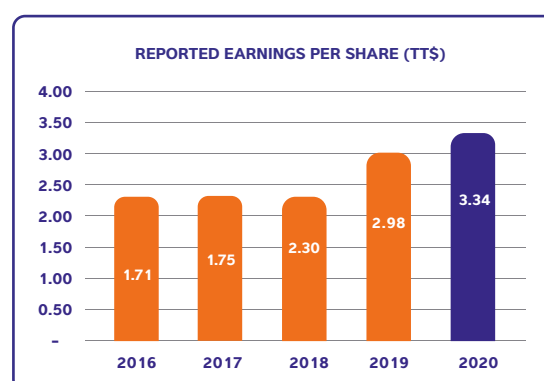
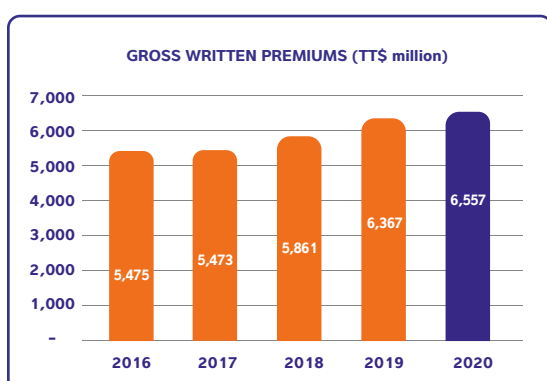
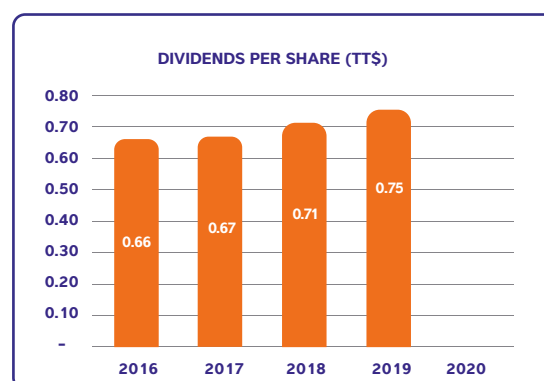
Mr. David Philip Hamel-Smith (Chairman)
 Mr. Henry Peter Ganteaume
 Mr. Antony Lancaster
 Mr. Charles Percy

Consolidated Financial Highlights

Revenue	2020	2019
Life, Health and Pensions business net written premiums	\$3,493 million	\$3,541 million
Property and Casualty business net written premiums	\$889 million	\$944 million
Revenue from insurance operations	\$4,819 million	\$4,822 million
Revenue from investment activities	\$969 million	\$1,545 million
Revenue from brokerage activities	\$144 million	\$117 million
Total revenue	\$5,932 million	\$6,484 million
Results		
Profit attributable to equity holders of the company	\$774 million	\$692 million
Earnings per ordinary share	\$3.34	\$2.98
Financial position as at December 31		
Total capital & reserves	\$4,676 million	\$3,964 million
Shareholders' equity	\$4,670 million	\$3,940 million
Net asset value per share	20.13	16.98
Dividend		
Total dividend for the year per ordinary share	Nil	75 cents
Dividend cover	N/A	3.97
Conversion Rates		
	2020 Average rate	2020 Year end rate
Trinidad & Tobago dollar to one US Dollar	6.7528	6.7612
Trinidad & Tobago dollar to one British Pound	8.8904	9.4217
Trinidad & Tobago dollar to one Euro	8.0612	9.1257
Trinidad & Tobago dollar to one Jamaican Dollar	0.0467	0.0468
Trinidad & Tobago dollar to one Netherlands Antillean Guilder	3.7725	3.7772

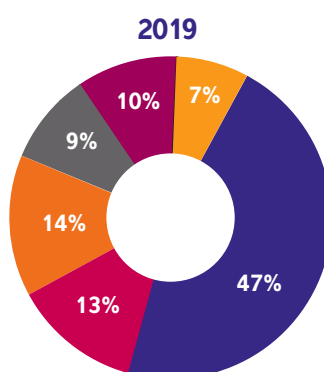
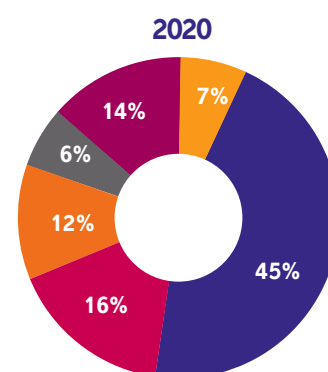


Consolidated Financial Highlights (cont'd)

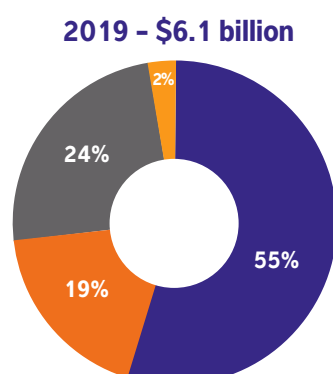
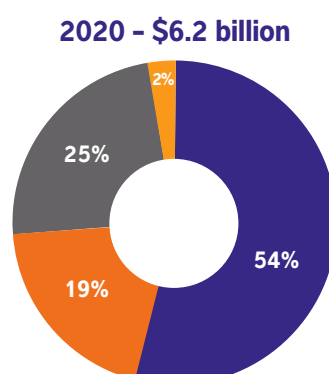


CONSOLIDATED INVESTMENT MIX

- Government securities
- Debentures & Corporate bonds
- Equities
- Term Deposits
- Investment properties
- Cash & Cash equivalents



GEOGRAPHIC DISTRIBUTION OF REVENUE (EXCLUDING REALISED AND UNREALISED GAINS / LOSSES)



- Trinidad and other Caribbean
- Jamaica
- Dutch Caribbean
- Non-Caribbean



Chairman and CEO's Statement

Dear Shareholder,

Introduction

The year 2020 was an unprecedented year in recent human history. COVID-19 emerged as a calamity on a global scale inflicting death and economic malaise as it spread. Our home markets were not spared. As global lockdowns and travel restrictions were instituted, tourist arrivals plummeted, hydrocarbon prices accelerated their decline and general economic activity was significantly reduced. These events had a material impact on stock markets all over the world. While many markets recovered over the year, this did not occur in the Jamaican Stock Exchange as the curtailment of tourist arrivals was a tremendous blow to the Jamaican economy. In turn, the diminution in value of Jamaican equities created a significant adverse effect on our performance.

"...We continue to systematically deploy our strategy of creating a robust company of outstanding financial performance that provides world-class employment opportunities."

Patrick Hylton | Chairman

Chairman and CEO's Statement (cont'd)

While the region did not suffer from significant hurricane losses in 2020, international property reinsurers significantly increased rates for the Caribbean region following the heavy losses that they incurred as a result of Hurricanes Irma and Maria in 2017 and Hurricane Dorian in 2019. This had a significant adverse impact on our financial performance as purchasing reinsurance to cover our exposure to earthquakes and catastrophic hurricanes is one of our largest expenses.

Indeed, 2020 was a year fraught with tremendous challenges for our Group. It is in this context that I am very happy to report that we overcame these challenges and produced another very satisfactory year. Our staff and agents demonstrated commitment and resolve in quickly instigating digital channels to service our customers and make new sales. The robustness and flexibility of the new technological infrastructure in which we invested over the past few years was proven, as it provided the bedrock for securely enabling our digital channels of sales and service.

As we have emphasised over the years, while our business is to absorb risk with the associated volatility in returns, we have been deploying a deliberate strategy to dampen this inherent volatility by diversifying our revenues by line-of business and geography and our asset portfolio by asset class and geography. This strategy has served us well in dealing with the challenges of 2020.

What is also of significance is that although our staff has been forced to work remotely to a much greater extent, this has in no way impeded the pace of transformation of our business model with all the attendant impact on sales, service and profitability. This bodes extremely well as we look into the future.

Given all of the above context, we are very pleased with our financial results. Profit Attributable to Equity Holders of \$774 million signifies a strong continuation of our pattern of growth in profitability. Our performance is 12% above our 2019 Profit Attributable to Equity Holders of \$692 million. Of even greater significance is that in the five-year period since December 2015, we have more than doubled profits. This gives us great confidence and enthusiasm as we continue to systematically deploy our strategy of creating a robust company of outstanding financial performance that provides world-class employment opportunities.

Financial Highlights

Our Gross Written Premium has increased by 3% from \$6,367 million in 2019 to \$6,557 million in 2020. The contribution from Life, Health and Pensions business has stayed flat from \$3,734 million in 2019 to \$3,701 million in 2020. While, of course, we would have preferred this line to grow, we are satisfied with our efforts in sales and premium conservation given the economic slowdown and the lack of mobility of our customers and sales advisors due to restrictions related to the pandemic. On the other hand, the contribution from Property and Casualty business (General Insurance) has increased by 8% from \$2,633 million to \$2,856 million. All of our major Property and Casualty subsidiaries have contributed to this increase. It has been driven by rate increases in the Northern Caribbean, growth in our Dutch business, enhancements to our sales channels and new product offerings. During 2020, across all lines of business, we started to deploy initiatives to increase product density, cross-sales and sales through digital channels and we expect that this would contribute to significant future growth.

Chairman and CEO's Statement (cont'd)

Despite the growth in Gross Written Premiums, Net Written Premiums declined by 2% from \$4,485 million in 2019 to \$4,382 million in 2020. This reflects the increase in reinsurance rates described earlier as well as a shift in the composition of our life insurance sales to a higher percentage of products providing protection against death and critical illness as compared to providing savings.

Over the years, we have been deliberately lengthening the duration of our asset portfolio so that it better matches the long-term nature of our life-insurance risks. In doing so, we materially reduce our exposure to the risk of reinvesting matured assets on unfavourable terms. This process was significantly aided by the acquisition of

the life insurance and annuities portfolio of NCB Insurance Company Limited, which is discussed later in this statement. The acquisition of this portfolio also allowed us to harvest expense synergies by eliminating redundant systems and to hold lower combined reserves and capital due to the larger scale of our assets and liabilities. The net effect was a reduction in the rate of reserve increases over 2020. This drove a significant increase of 47% in Net result from Insurance Activities which increased from \$959 million in 2019 to \$1,413 million in 2020.

The above was partially offset by a 28% diminution in our Net income from Investing Activities from \$1,370 million in 2019 to \$989 million in 2020. This was mainly driven by losses on our Jamaican equity portfolio as described earlier.

In 2020 we continued to invest heavily in the technology, people and organisational structure necessary to transform Guardian Group into an insurer capable of competing in global markets. In addition, we continued to incur significant costs in preparing for changes to our accounting to comply with IFRS 17 which will be the international accounting standards for insurance companies effective 2023 and discussed later in this statement. Notwithstanding these significant expenses we kept overall expenses flat from \$1,381 million in 2019 to \$1,372 million in 2020.

"...We started to deploy initiatives to increase product density, cross-sales and sales through digital channels and we expect that this would contribute to significant future growth."

Henry Peter Ganteaume | Deputy Chairman

Chairman and CEO's Statement (cont'd)

Our Strategic Direction

We continue to believe that the advent of cloud-based technology has levelled the playing field among financial services providers globally. Over the years we have developed our technological infrastructure to take advantage of this opportunity. This aligns with our open ambition to become a world-class insurance group, domiciled in the Caribbean and in doing so achieve premiere status in profitability, provide world-class job opportunities and be a source of inspiration to Caribbean entrepreneurs. We continue to deploy our programme of transforming our operations towards this end.

Apart from upgrading our technological infrastructure, we have made significant progress in many other areas. We have invested heavily in data analytics, artificial intelligence and machine learning. We have only started to scratch the surface of this capability in cross-selling, loss mitigation and business conservation. We are about to launch significant upgrades to our digital interfaces for service and sales. In addition, we are making significant upgrades to our product portfolio and our actuarial modelling.

Underlying all of our transformation we are creating scalable infrastructure that will facilitate the integration of new companies and portfolios when we chose to do new acquisitions.

Of great significance is the transformation of our approach to human capital. We have deployed a process to harness the tremendous expertise and innovation of our staff through a "bottom-up" approach where staff use their experience and expertise as drivers of change and management, remove obstacles and provide vision, direction and the appropriate allocation of resources.

While we have made very satisfactory progress in deploying our strategy to date, we are very excited that most of the impact is yet to be materialised.

Acquisition of NCB Insurance Company Limited Portfolio

Effective 30th September, 2020, we acquired the the life insurance and annuities portfolio of NCB Insurance Company Limited (NCBIC). Apart from its inherent profitability, the acquisition of the NCBIC portfolio was an attractive proposition for a number of reasons. It allowed us to harvest expense synergies by eliminating redundant systems, processes, etc. It also allowed us to hold lower combined reserves and capital due to the larger scale of our assets and liabilities and created the related opportunities for better asset-liability matching. In addition, it conferred an additional capability to Guardian Group as it instantly gave us proven bancassurance expertise and credibility.

Concurrent with the portfolio acquisition, our Jamaican life insurer entered into a distribution agreement with National Commercial Bank Jamaica Limited to underwrite the bank's future bancassurance business. This was a key aspect of the transaction as it provides a reliable and growing stream of profitable new-business. The integration of the portfolio into our operations as well as the development of the new revenue channel continues to progress well.

Major Future Change in Accounting Policy

As discussed in previous annual reports, the International Accounting Standard Board (IASB) has issued a new accounting standard (IFRS 17) for the global insurance industry. This will be effective 1st January, 2023. This accounting standard will precipitate significant changes to the financial statements of all insurers and will change how insurers are managed. It will necessitate the collection of significantly more information for the construction of financial statements.

Chairman and CEO's Statement (cont'd)

Conforming to IFRS 17 is a massive exercise even for the largest international insurers. We are pleased to report that we continue to make excellent progress in becoming compliant to the new standard consistent with our position as the leading Caribbean insurer.

Social Responsibility

In 2020, as the pandemic spread globally, many communities in the Caribbean were seized by anxiety, fear and uncertainty. Guardian Group addressed these concerns by immediately responding with several initiatives targetted at assisting those sectors of society that were most vulnerable.

In Trinidad and Tobago, we were pleased to offer free financial packages for COVID-19 for one year to the members of the Trinidad and Tobago Police Service paying out a \$10,000 fixed lump sum benefit in the event of a positive diagnosis and admittance to an Intensive Care Unit (ICU) and High Dependency Unit. We were also happy to partner with the Ministry of Health in its national efforts, by donating two ventilators and several other critical medical equipment valued at \$1.1 million, which were needed to safeguard against the threat of the virus.

In Jamaica, a donation of a Toyota Coaster Bus, valued at \$0.6 million was made to the South East Regional Health Authority (SERHA), to assist with the transportation of healthcare workers at the Kingston Public and Victoria Jubilee hospitals. Also, a much-needed contribution was made in donating a ventilator valued at \$0.2 million to the Victoria Jubilee Neo-Natal Ward.

In the Dutch Caribbean, one of the challenges brought about by the pandemic was accessing education for children in a virtual space. Sint Maarten's schools were no exception and Guardian Group Fatum partnered with other businesses to provide over 30 desktop computers and laptops equipped with Microsoft 2019, Zoom, and other useful programmes to the Milton Peters College for

students. In Barbados, the company also provided critical support through a partnership to provide care packages to clients.

In an effort to address and support the need for leadership and innovation during the pandemic, we partnered with the United Nations established University for Peace through its Centre for Executive Education in offering twelve Global Leadership Diploma Scholarships across the region. These scholarships offered a unique opportunity to potential leaders in the Caribbean who fostered positive change in their communities and environments in which they live. The programme attracted an overwhelming 400 applicants across the region.

As a result of the restrictions associated with the pandemic, our customary 5K and 10K races could not be hosted in Trinidad and Tobago, Jamaica or the Dutch Caribbean. Our commitment to our various beneficiaries remained and in the absence of the physical events, we continued our support to several children's charities, elderly homes, hospitals and schools throughout the region. Additionally, the Group's Shoebox Project, a regional employee volunteerism programme which takes place during the Christmas season, was yet another success having distributed over 1,000 gifts regionally to various children's charities.

Outlook and Dividends

Notwithstanding the excellent results for 2020, it is incumbent on your Directors to focus on continuing to enhance the long-term profit stream of our Group. As the reader may be aware, consistent with a large number of jurisdictions globally, during 2020 in some of our home markets Central Banks placed restrictions on the flow of dividends out of country to compensate for reductions of economic activity. As a result, there was a curtailment of dividend flow from our major operating entities outside of Trinidad and Tobago. At the time of writing there are still restrictions on our dividend flow from our Dutch Antillean operations. While we are very sensitive to the need of our shareholders

Chairman and CEO's Statement (cont'd)

for income from their shares, we must balance this against the need to conserve our cash to enhance long-term growth. As a result, we have decided that it is prudent to conserve the cash resources of the Group and not declare a final dividend for 2020.

Our Group's success depends on the trust of our shareholders in allocating their capital to our endeavours and on the skill, commitment and dedication of our staff. We would like to convey our deepest appreciation to all of our shareholders and our staff. We believe that together we will continue to generate tremendous value and create a remarkable company by global standards.

The Directors have fixed a date for the Annual Meeting of 6th May, 2021 at 4:30 p.m. at The Guardian Corporate Centre, 1 Guardian Drive, Westmoorings. Similar to 2020, the AGM shall be held in a virtual-only format via a live online webcast. The formal Notice of Annual Meeting with the Directors' Report and audited consolidated financial statements for the financial year ended 31st December, 2020 will be communicated to shareholders in due course.

"We believe that together we will continue to generate tremendous value and create a remarkable company by global standards."

Ravi Tewari | Group Chief Executive Officer



Corporate Social Responsibility





One Way. One World.

Supporting our Caribbean Communities

Introduction

As our world evolved suddenly before us, and many were forced to navigate the unexpected in 2020, communities regionally were significantly affected, relying on support and goodwill to survive the uncharted waters of a pandemic. What became abundantly clear during this time, is the display of compassion and resilience regardless of ethnicity and geography. To address this, Guardian Group launched its One Way One World programme, which addressed the dire needs of the communities we serve.

SUPPORTING OUR COMMUNITIES THROUGH THE COVID-19 PANDEMIC

GROUP ACTIVITIES

Guardian Group and NCB shared 1000+ Shoebox Smiles

The Shoebox Project continues to be a cherished tradition for all Guardian Group employees across all the territories we serve. Since its inception in 2012, this charitable initiative has received full support from employees across the Group who take joy in filling shoeboxes with gifts and delivering them to underprivileged children. 2020 was no exception, Guardian Group in collaboration with NCB came together and brought 1000 much-needed smiles to the faces of children across the region.

Trinidad and Tobago



INSET: Gregg Mannette adds a Touch of Love to a gift for a special child.

Barbados



INSET: Barbados Shoebox Project 01.



INSET: Staff presenting gifts to the children at the Nightengale Children's Home and to wards of the St. Augustine Place of Safety, located in Chapelton, Clarendon.



Jamaica



INSET: "Santa's elves" at work as they prepare to bring smiles to the faces of children across Jamaica.

Dutch Caribbean



INSET: Elderly persons receiving gifts from employees in the Dutch Caribbean

"The Shoebox Project continues to be a cherished tradition for all Guardian Group employees across all the territories we serve."

GROUP ACTIVITIES (cont'd)

Guardian Group launched the UPEACE Global Leadership Diploma Scholarship



Guardian Group partnered with the United Nations-established University for Peace through its Centre for Executive Education, by offering twelve Global Leadership Diploma Scholarships across the region. These scholarships offered a unique opportunity to potential and emerging leaders in the Caribbean to fulfill their individual visions and goals of fostering positive change in the communities and environments in which they live. The programme attracted over 400 applicants across the region, all having great contributions and potential.

TRINIDAD AND TOBAGO

SHINE 2020



INSET: Children's Charities receive cheques from (L) Kele Ransome – Corporate Communications Officer



INSET: Children's Charities receive cheques from (L) Ayesha Boucaud-Claxton – Head Group Branding and Communication.

As a result of the restrictions associated with the COVID-19 pandemic, Guardian Group shined differently in 2020. Even though we were unable to host the usual 5K and 10K Charity Walk and Run event, Guardian Group's commitment to be the light in the lives of our nation's children still prevailed.

During this period, more than ever, our nation's children were most in need, and in support of the various children's charities throughout Trinidad and Tobago, Guardian Group donated over TTD 225,000.00.

Proudly supporting the Trinidad and Tobago Police Service Service (TTPS)

In our support to the Trinidad and Tobago Police Service (TTPS), Guardian Group was pleased to offer to its members, a one-year free financial relief package paying out a TTD 10,000 fixed lump sum benefit in the event of a positive diagnosis for COVID-19 and admittance to an Intensive Care Unit (ICU). Additionally, the package will pay a further fixed lump sum benefit in the event of death as a result of COVID-19.

INSET: Ravi Tewari, Group CEO and Commissioner of Police, Gary Griffith at the media launch of the Relief Packages.



Keeping our Police Stations sanitised



To continue our support, the Group also donated 80 Hand Sanitiser Stations to various Police Stations throughout Trinidad and Tobago.

INSET: Hand sanitiser stations which were donated to police stations across Trinidad and Tobago.

Helping Living Water Community support those most in need

Guardian Group donated TTD 20,000 to fund the Living Water Community social ministries to the underprivileged in Trinidad and Tobago. These included, the Cancer Hospice; Mercy Home for HIV Aids patients; Halfway House for abused infants and children and their Home for the elderly.

Supporting Foundation for the Enhancement & Enrichment of Life (FEEL)

In support of the Foundation for the Enhancement and Enrichment of Life, a contribution of TTD 50,000 was made to assist their drive in supplying face masks for public use in the fight against COVID-19. FEEL was assigned by the Government of Trinidad and Tobago, to source, procure and distribute face masks to members of the public.

Supporting our Caribbean Communities (cont'd)

TRINIDAD AND TOBAGO (cont'd)

Delivering Care Packages to Clients



In keeping with the Group's drive to positively impact our country and community Guardian Life of The Caribbean Limited donated over 2,000 care packages to clients and persons within communities, who were significantly affected financially. Care packages were distributed in East, West, North, South and Central Trinidad.

Donation of Ventilators to the Ministry of Health

Guardian Group recognised and continues to applaud the efforts of the Ministry of Health of Trinidad and Tobago in managing the COVID-19 pandemic. In supporting the work of the Ministry and its stakeholders in the fight to contain the spread and impact of the virus while fulfilling our commitment made during the height of the pandemic, Guardian Group donated two (2) Savina 300 Classic Ventilators to the Ministry.



INSET: Ravi Tewari, Group CEO made the official handover at the North West Regional Health Authority's new ICU Wing at the St James Medical Complex, St. James, to Salisha Baksh, Acting Chief Executive Officer - North West Regional Health Authority, Dr. Antony Parkinson, Acting Director of Health - North West Regional Health Authority and Dr. Kellie Alleyne-Mike, Medical Director - St. James Medical Complex.

Contributing Oximeters to San Fernando General Hospital



Guardian Life of The Caribbean Limited donated several fingertip pulse oximeters to the San Fernando General Hospital. Oximeters measure the oxygen saturation levels or the oxygen levels in the blood and rapidly detect seven small changes in how efficiently oxygen is being carried to the extremities furthest from the heart, including the legs and the arms. The hospital urgently needed these to address existing gaps for patients experiencing difficulty breathing.

INSET: Guardian Life of The Caribbean Limited Agents delivered fingertip pulse oximeters to San Fernando General Hospital.

Ensuring that we take care of our Healthcare Workers

Partnering with the Supermarket Association of Trinidad and Tobago, Guardian Life of The Caribbean Limited also extended its goodwill by providing TTD 50,000 worth of meals for healthcare workers at the Couva and Caura Health Facilities.

INSET: Guardian Life of The Caribbean Limited partnered with the Supermarket Association of Trinidad and Tobago to provide meals for healthcare workers.



Assisting our communities during the Pandemic



Guardian Asset Management donated fifty (50) food hampers to assist the Diego Martin Regional Corporation with their relief efforts to persons within the constituency that faced challenges due to the economic effects of the COVID-19 pandemic. The hampers were presented to the Councillor for Morne Coco Road, Alyce Glen by representatives of Guardian Asset Management.

INSET: The hampers presented to Mr. Symon de Nobriga, Councillor, Morne Coco Road, Alyce Glen by representatives of Guardian Asset Management, Ricardo Hunte and Kimbly Pierre-Samai.

Partnering with Brian Lara and TTPS to bring relief to Elderly Persons during COVID-19

Guardian Life of The Caribbean Limited partnered with Brian Lara and the Trinidad and Tobago Police Service to provide relief to 200 elderly persons in East Port of Spain and environs who were severely affected by the pandemic.

INSET: Several members of the TTPS, prepare to deliver packages to the elderly.



Supporting our Caribbean Communities (cont'd)

TRINIDAD AND TOBAGO (cont'd)

Supporting Students with Online Learning



As a result of COVID-19, many students have been unable to access learning resources online, putting several children in our communities at a disadvantage.

Guardian Life of The Caribbean Limited donated 25 tablets to the children of the Cocorite Government Primary School to assist in providing the opportunity to access classes and other learning resources.

INSET: Andre Redman and Michael Austin from Guardian Life of The Caribbean, at the hand over ceremony.

Taking care of our Senior Citizens and Orphanages

Guardian General Insurance Limited also rose to the occasion and distributed hampers and care packages to persons identified by staff who were affected economically by COVID-19, as well as senior citizens' homes and orphanages. Guardian General Insurance Limited also donated money from their Community Caravan programme toward this initiative.

Delivering some much-needed relief to the Society of St. Vincent de Paul



Guardian General Insurance Limited donated 65 bath towels to the Society of St. Vincent De Paul in conjunction with the Ministry of Social Development, in their drive to take care of street dwellers and socially displaced persons during COVID-19. Hampers were also delivered to the Society of St. Vincent De Paul to assist with their homes in need.

INSET: Employees preparing packages for street dwellers and socially displaced persons.

Encouraging Youth Entrepreneurship

To enhance the provision of education to our children, schools sought to adopt tools and resources geared towards equipping tomorrow's leaders. The benefits secured are not only for individual students but redound to our society and nation. Guardian Group continued driving this change through the sponsorship of the National Secondary School Competition - NSSEC for the third year. The NSSEC programme exposes students to a business simulation platform where they compete within real-world marketplace conditions, which positions them to become successful business owners of the future.

INSET: 2020 Division Winners - Guardian Group Trendsetters - Corpus Christi College



JAMAICA

Health Care Workers provided with transportation in the fight against COVID-19



Guardian Life Limited donated to the South East Regional Health Authority (SERHA) a Toyota Coaster Bus, valued at JMD 12 million to assist with the transportation of healthcare workers at the Kingston Public and Victoria Jubilee hospitals.

INSET: Eric Hosin, President, Guardian Life Limited, presents a Toyota Coaster Bus to the South East Regional Health Authority (SERHA).

Supporting our Caribbean Communities (cont'd)

JAMAICA (cont'd)

Multi-Million Dollar Ventilator donated to Neo-Natal Ward

The Guardian Group Foundation Jamaica donated a ventilator valued at JMD 4.3 million, to the Victoria Jubilee Neo-Natal Ward to assist with the COVID-19 pandemic.

INSET: Eric Hosin-President Guardian Life Limited at the Victoria Jubilee Neo-Natal Ward viewing the operations of the ventilator.



Sanitisers for Senior Citizens



Known for its altruistic legacy, Guardian Life Limited donated over 20 gallons of hand sanitiser and alcohol to senior citizens, in keeping with maintaining good hygiene during the COVID-19 pandemic. The company also visited the Horizon Home for the Aged, Harrison Memorial Home for the Aged and the Golden Age Home and delivered over 5 gallons of alcohol and 5 gallons of sanitiser to each home.

INSET: Hand over of hand sanitiser and alcohol

COVID-19 Response Project in St. James

Guardian Group Foundation Jamaica was happy to do its part to help communities in St. James, Jamaica become food secure through a key COVID-19 response project, spearheaded by Bishop the Honourable Conrad H. Pitkin, Custos Rotulorum for the Parish St James, CD, JP. Through a donation of JMD 250,000, five hundred (500) households were supplied with seedlings and cash crops to start their own backyard or containerised gardens that will serve as alternative sources of food and income.

INSET: Guardian Group donates to communities in St. James, Jamaica in their efforts to become food secure through a key COVID-19 response project



Support to Charlie Smith High School



In response to the increase in demand for computers in schools as the learning environment evolves, Guardian Life Limited donated 10 desktops, 10 surge protectors and workstations, valued at JMD 1 million, to the Charlie Smith High School computer lab.

INSET: Guardian Life Limited donated desktops, surge protectors and workstations, to the Charlie Smith High School.

Supporting two Juvenile Correction Centres with Water Tanks

During the COVID-19 pandemic, with sanitation being priority, such as frequent washing of hands, water is an essential commodity which, unfortunately, is not readily available at a few crucial organisations. One organisation that was in dire need of water was the Department of Correctional Services. In response, Guardian Life Limited donated two, 1,200-gallon water tanks and pumps valued almost JMD 500,000 to aid the institution in upholding necessary daily hygiene regulations among its occupants.

INSET: Water tanks and pumps donated to aid the Department of Correctional Services.



JAMAICA (cont'd)

Donation to the Lupus Foundation of Jamaica

Mrs. Desiree Tulloch-Reid, President of the Lupus Foundation of Jamaica, accepted a donation of JMD 250,000 from Guardian Life Limited's Eli Ferguson, Branch Manager, Trafalgar Financial Centre 2. The donation provided by the Guardian Group Foundation will aid persons needing support in the treatment for lupus.

INSET: : Mrs Desiree Tulloch-Reid, President of the Lupus Foundation of Jamaica, accepted a donation from Guardian Life Limited's Eli Ferguson, Branch Manager



Donation to the Jamaica Cancer Society



Director of the Guardian Group Foundation, Fitzroy Brown, cordially bumps elbows with Michael Leslie, Acting Executive Director, Jamaica Cancer Society, after handing over JMD 100,000 on behalf of the Foundation towards the administrative expenses of the organisation whose fundraising activities were curtailed due to the COVID-19 pandemic.

INSET: Director of Guardian Group Foundation, Fitzroy Brown, (right) handed over JMD100,000 to Michael Leslie, Acting Executive Director, Jamaica Cancer Society.

Top Students awarded Scholarships

The Guardian Group Foundation Jamaica and Guardian Life Limited, awarded JMD10 million in scholarships, grants, bursaries, book vouchers and book supplies to students who are attending secondary and tertiary institutions for the 2020/21 academic year. Among the scholarship award recipients were the 2020 National top-performing boy and girl in the Primary Exit Profile (PEP), Chad Wright and Abbi-Gail McKenzie, who received JMD 1 million each, in disbursements of JMD 200,000 per annum over five years for the life of the scholarship.

INSET: National top-performing boy and girl in the Primary Exit Profile (PEP), Chad Wright and Abbi-Gail McKenzie, who received JMD 1 million each from the Guardian Group Foundation.



DUTCH CARIBBEAN

Ensuring that no Child is left behind



One of the challenges brought about by the pandemic was accessing education for children globally. The Sint Maarten's SVOBE Schools were no exception. Guardian Group Fatum partnered with Keijzers Computers to provide computers to students in their distance learning journey. Over 30 desktop computers and laptops equipped with Microsoft 2019, Zoom, and other useful programmes for education were delivered to Milton Peters College for students.

INSET: Milton Peters College receives Over 30 desktop computers and laptops from Guardian Group Fatum and Keijzers Computers

Support pledged in the mitigation of COVID-19

In early 2020, Guardian Group Fatum took the decision to cancel the four (4) Guardian Group Walk and Run events across the Dutch Caribbean, due to the potential risks associated with hosting an event of this magnitude during the pandemic. The funds were reallocated to efforts related to the alleviation of COVID-19. Funds were also directed to government entities to assist in mitigation programmes. In a Zoom meeting with the Prime Minister, members of the Council of Ministers and Guardian Group Fatum's, President and CEO, Diego Fränkel made the pledge per island.

INSET: Guardian Group Fatum team pledged support to assist in the slowing down and stopping of the transmission of COVID -19 and assist in mitigation.



Supporting our Caribbean Communities (cont'd)

DUTCH CARIBBEAN (cont'd)

Support given to Level Sporting Activities



In an effort to open doors for all age groups to practise sports, Guardian Group Fatum supported low entry level sporting activities which included sponsorship of the basketball team Wild Cats, soccer team SUBT and the volleyball team Stakamahakchi.

INSET: Guardian Group Fatum supports Stakamahakchi volleyball team

Environmental Sustainability

Guardian Group Fatum continues to be actively involved in environmental sustainability initiatives through preventative programmes. In keeping with this goal, the company teamed up with the Curaçao based 'Green Phenix', an organisation that remains committed to the prevention of the pollution of nature with plastic. The partnership also has an educational element, which brings awareness programmes to elementary schools on prevention and control, as well as sustainability.



INSET: Guardian Group Fatum teams up with Green Phenix to bring awareness programmes to the community

Underwater Kunuku



The island of Curaçao is surrounded by crystal clear waters and a beautiful garden below the surface, for both locals and visitors, to enjoy and explore. Guardian Group Fatum supported the production of the film 'Curaçao Underwater Kunuku', a thirty-minute short film that highlighted the garden below the surface, which was premiered locally, Winter 2020. The film aimed to educate locals and visitors on the treasures beneath the surface and aid scientists world-wide in the maintenance and reproduction possibilities of reefs on the brink of extinction. Curaçao Underwater Kunuku is also being distributed internationally in cooperation with the Curaçao Tourist Board.

INSET: Scene from Curaçao Underwater Kunuku.

BARBADOS AND GRENADA

Assisting Clients during COVID-19 Pandemic | Barbados

Guardian Life of The Caribbean Limited provided some cheer to families who were in dire need of support. The packages were wrapped with love, care and attention. We were grateful to our partner Western Wholesale who readily jumped on board to ensure the success of this initiative.



INSET: Care packages distributed to clients during COVID-19 pandemic

BARBADOS AND GRENADA (cont'd)

Technology Support to Secondary Schools | Barbados

Guardian Group responded to the nation's call to help underprivileged children by providing 50 laptops to the Ministry of Education, Technological and Vocational Training. The donation was part of the Group's wider philanthropic response to facilitate households that were directly impacted by the COVID-19 pandemic, especially those cases where parents were unable to provide the necessary technological tools for their children to continue their studies. Five secondary schools were the recipients of the Lenovo Chromebook laptops.

INSET: Mr. Nigel Adams, Executive Manager at Guardian General Insurance Limited and principal representative of Guardian Life of the Caribbean (front left) presenting one of the 50 laptops to Senator Dr. Romel Springer, Parliamentary Secretary in the Ministry of Education, Science and Technology (right)



Partnership with Rotary to launch Initiative to Combat Childhood Obesity | Barbados



Guardian General joined the Rotary and Rotaract Clubs of Barbados South's 2020 initiative. The new agriculture project titled, The Owen Arthur's AgroKids Initiative for Primary Schools seeks to combat childhood obesity within Barbados by introducing children to backyard farming in an effort to encourage healthier food selection and good dietary practices from an early age.

INSET: L-R: Rotary President, Mr. Michael Forde receiving the sponsorship cheque from Ms. Vicki Olton, Business Development Officer at Guardian General.

Supporting 'In The Winners' Circle' for a seventh year | Barbados

In April 2020, Guardian Group Barbados recommitted its sponsorship of the 'In The Winners' Circle' programme for the seventh consecutive year. 'In The Winners' Circle' is an initiative aimed at empowering juveniles and providing an adequate counselling framework to sensitise parents and guardians in preparation for their children's transition to secondary school.

INSET: At centre Madam Registrar Barbara Cooke-Alleyne, founder of Winners' Circle Inc. proudly accepts sponsorship for 2020 initiative from Guardian Group Barbados representatives: Roger Eversley, Executive Agent, Guardian Life (L) and Vicki Olton, Business Development Officer, Guardian General (R)



Promoting Sports Tourism through Golf | Grenada



In October 2020, Guardian General Insurance (OECS) Limited partnered with the Grenada Golf and Country Club to host another successful tournament. This marked the second year of the company's sponsorship of the golf tournament in its commitment to promoting sports tourism within Grenada. The tournament was well received as the outdoor activity allowed for social distancing and was a welcomed form of stress relief and physical activity.

INSET: L-R: Mr. Raymond Pilgrim, winner of the 1st Gross receiving his winner's trophy from Mr. Ronald Hughes, Managing Director, Guardian General Insurance (OECS) Ltd.

Connecting through giving | Grenada

Over the past 20 years, Guardian General Insurance (OECS) Limited has upheld its humanitarian tradition of providing funding to institutions dedicated to caring for the needy and underprivileged. In December, eleven charitable organisations that were represented by the Stewards for the Poor, benefitted from the donation which was a noteworthy response to assist the less fortunate in Grenada, as the country continues to battle with the effects of economic uncertainty resulting from the Covid-19 pandemic.

INSET: Mr. Ronald Hughes, Managing Director, Guardian General Insurance (OECS) Ltd. & Mrs. Noni Francis, Stewards of the Poor.



Leadership

Directors and Senior Management



Leadership

Directors and Senior Management

Board of Directors



Patrick Hylton
Chairman



Henry Peter Ganteaume
Deputy Chairman



Ravi Tewari
Group Chief Executive Officer



Imtiaz Ahamad



Robert Almeida



Dennis Cohen



Patricia Ghany



David Philip Hamel-Smith



Antony Lancaster



Michael Lee-Chin



Nicholas Lok Jack



Charles Percy



Maxim Rochester

Leadership - Directors and Senior Management (cont'd)

Group Executives



Report of the Directors

The Directors have pleasure in submitting their Report for the year ended 31st December 2020.

The Directors acknowledge their responsibility for the preparation and fair presentation of the financial statements and other financial information contained in this Annual Report. The Directors confirm that to the best of their information and belief the accompanying financial statements have been prepared in conformity with International Financial Reporting Standards and present a true and fair view of the financial affairs of the Company. Where amounts are based on estimates and judgments, these represent the best estimate and judgment of the Directors.

FINANCIAL HIGHLIGHTS

	2020 \$'000	2019 \$'000
Net income from insurance underwriting activities	1,413,229	958,579
Net income from investing activities	988,637	1,369,846
Fee and commission income from brokerage activities	144,325	117,052
Net income from all activities	2,546,191	2,445,477
Operating profit	1,004,393	829,756
Profit before taxation	1,022,098	847,789
Taxation	(243,844)	(144,076)
Profit for the year	780,292	694,960
Profit attributable to equity holders of the company	774,458	692,308
Total assets	33,024,932	30,068,087
Insurance contract liabilities	18,823,849	17,458,851
Equity attributable to owners of the company	4,670,365	3,939,879

DIVIDENDS

The Directors made a decision not to pay a dividend for 2020 to conserve the cash resources of the Group, given the temporary measures, due to the COVID-19 pandemic during 2020, where there were restrictions in a number of jurisdictions, that prevented extra-territorial dividend flow from major overseas operating subsidiaries into the holding company.

DIRECTORS

Messrs. Antony Lancaster, Henry Peter Ganteaume, David Philip Hamel-Smith and Imtiaz Ahamad having been elected for terms expiring at this Annual Meeting, retire and also offer themselves for re-election. The Biographies of the directors proposed for re-election are contained in Appendix 3 to the Corporate Governance Report.

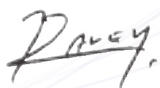
DIRECTORS AND SIGNIFICANT INTERESTS

These are shown on page 27 and should be read as part of this report.

AUDITORS

The Auditors, PricewaterhouseCoopers, retire and being eligible, offer themselves for re-appointment.

By Order of the Board



Richard Avey
Corporate Secretary
Date: 4th March, 2021

Interest in Shares of the Company

DIRECTORS' AND SENIOR MANAGERS' INTERESTS

Name	Position	Ordinary Shares as at	
		December 31, 2020	February 4, 2021
Mr. Patrick Hylton	Chairman	0	0
Mr. Henry Peter Ganteaume	Deputy Chairman	437,064	437,064
Mr. Ravi Tewari	Director/Senior Manager (CEO)	240,416	240,416
Mr. Imtiaz Ahamad	Director	9,358,621	9,358,621
Mr. Robert Almeida	Director	0	0
Mr. Dennis Cohen	Director	0	0
Ms. Patricia Ghany	Director	1,761	1,761
Mr. David Philip Hamel-Smith	Director	295,124	295,124
Mr. Antony Lancaster	Director	3,517	3,517
Mr. Michael Lee-Chin	Director	143,787,285	143,787,285
Mr. Nicholas Lok Jack	Director	9,426,638	9,426,638
Mr. Charles Percy	Director	0	0
Mr. Maxim Rochester	Director	0	0
Mr. Richard Avey	Senior Manager	68,586	68,586
Mr. Brent Ford	Senior Manager	436,070	436,070
Mrs. Karen Kelshall Lee	Senior Manager	3,075	4,971
Mr. Paul Traboulay	Senior Manager	275,293	275,293
Mr. Alan Sadler	Senior Manager	12,363	12,363
Mr. David Maraj	Senior Manager	0	0
Ms. Sasha Ali	Senior Manager	0	0

TOP TEN SHAREHOLDERS

Shareholder Name	December 31, 2020		February 4, 2021	
	Ordinary Shares	%	Ordinary Shares	%
1. NCB Global Holdings Limited	143,777,991	61.96%	143,777,991	61.96%
2. Tenetic Limited	15,472,611	6.66%	15,472,611	6.66%
3. Guardian Holdings ESOP Nominee Limited	5,106,949	2.20%	5,028,493	2.16%
4. RBC Trust (Trinidad & Tobago) Limited	4,029,026	1.74%	4,029,026	1.74%
5. First Citizens Asset Management Ltd	3,638,276	1.56%	3,638,276	1.56%
6. National Insurance Board	3,437,886	1.48%	3,437,886	1.48%
7. Trinidad and Tobago Unit Trust Corporation	3,236,737	1.39%	3,236,737	1.39%
8. Republic Bank Limited	3,204,833	1.38%	3,197,532	1.37%
9. FirstCaribbean Barbados	3,059,850	1.31%	3,059,850	1.31%
10. Michael Derick Moses and Helen Marie Moses	2,226,151	0.95%	2,226,151	0.95%

SUBSTANTIAL SHAREHOLDERS

Shareholder Name	December 31, 2020		February 4, 2021	
	Ordinary Shares	%	Ordinary Shares	%
NCB Global Holdings Limited	143,777,991	61.96%	143,777,991	61.96%

EMPLOYEE SHARE OWNERSHIP PLAN (ESOP)

Ordinary Shares held	December 31, 2020	February 4, 2021
	5,106,949	5,028,493

NOTES:

Note 1: The interests of Directors and Senior Managers include the interests of “connected persons.” Persons deemed to be connected with a director/senior manager are:

- A. The Director’s/Senior Manager’s husband or wife.
- B. The Director’s/Senior Manager’s minor children (these include step-children and adopted children) and dependents, and their spouses.
- C. The Director’s/Senior Manager’s partners.
- D. Bodies corporate of which the Director/Senior Manager and/or persons connected with him/her together have control. Control of a corporation is the holding of shares which carry 50% or more of the voting rights in the corporation.

Note 2: There are no non-beneficial interests held by the Directors or Senior Managers other than the interests of Messrs. Brent Ford and David Philip Hamel-Smith as trustee/s of the Guardian Holdings Limited Employee Share Ownership Plan (ESOP). The holdings of the ESOP are shown above.

Note 3: A substantial interest means one-tenth or more of the issued share capital of the Company.

Note 4: Michael Lee-Chin is the ultimate controlling shareholder of NCB Financial Group Limited which is the holding company for NCB Global Holdings Limited.

Note 5: Tenetic Limited’s holding includes the holding of Lofty Trees Limited of 9,790,554 shares. Tenetic Limited is owned 50-50 between Associated Brands (Investments) Limited and Universal Investments Limited (UIL).

Note 6: Imtiaz Ahamad has a 1/3 interest in UIL.

Management Discussion and Analysis





Management Discussion and Analysis

(Figures quoted in Trinidad and Tobago Dollars unless otherwise stated)

This Management Discussion and Analysis contains detailed information important to understanding the Group's results and financial condition and should therefore be read in its entirety.

FORWARD LOOKING STATEMENTS – CAUTIONARY LANGUAGE

The report reviews the Group's financial condition and results of operations including its liquidity and capital resources. Historical information is presented and discussed. Where appropriate, factors that may affect future financial performance are also identified and discussed. Certain statements made in this report include "forward-looking statements". Forward-looking statements include any statement that may predict, forecast, indicate or imply future results, performance or achievements instead of historical facts and may contain words like "believe", "expect", "estimate", "project", "budget", "forecast", "anticipate", "plan", "will", "shall", "may" and other words, phrases or expressions with similar meaning. Forward-looking statements involve risks and uncertainties that may cause actual results to differ materially from the results contained in the forward-looking statements and the Company cannot give assurances that such statements will prove to be correct. Given these risks and uncertainties, investors should not place undue reliance on forward-looking statements as a prediction of actual results.

GROUP OVERVIEW

Summary Consolidated Statement of Income - \$ million	2020	2019
Gross written premiums	6,557	6,367
Net written premiums	4,382	4,485
Net result from insurance activities	1,413	959
Net income from investing activities	989	1,370
Fee and commission income from brokerage activities	144	117
Total net income from all activities	2,546	2,446
Net impairment losses on financial assets	(16)	(88)
Operating expenses	(1,372)	(1,381)
Finance charges	(154)	(147)
Taxation and other	(230)	(138)
Profit attributable to equity holders of the company	774	692

Profit attributable to equity holders of the parent amounted to \$774 million, an increase of \$82 million or 12% over 2019. Correspondingly, earnings per share increased to \$3.34 from \$2.98. These results are a noteworthy achievement, considering the challenges arising out of the COVID-19 pandemic in 2020. They were derived from an increase in the net results from insurance activities, partially offset by adverse net fair value losses in the regional equity market. These and other influencing factors are further explained below.

Gross written premiums increased from \$6,367 million in 2019 to \$6,557 million in 2020, an increase of \$190 million or 3%. This growth was mainly due to the Property and Casualty (P&C) segment which resulted in a \$223 million increase over 2019. This was driven by business from the Group's Netherlands portfolio, rate increases in the hurricane-affected areas, continued strengthening of our relationships and improvements in our product offerings. The Life, Health and Pensions (LHP) segment however, experienced a \$33 million decrease over 2019 due to the Trinidad and Tobago markets and the impact of COVID-19.

Management Discussion and Analysis (cont'd)

GROUP OVERVIEW (continued)

Net written premiums decreased from \$4,485 million in 2019 to \$4,382 million in 2020, a decrease of \$103 million or 2%. Both segments contributed to this decrease with the LHP segment decreasing by \$48 million and the P&C segment decreasing by \$55 million. For the P&C segment, the decrease in Net written premiums when compared to the increase in Gross written premiums is mainly as a result of higher reinsurance rates.

Net results from insurance activities increased from \$959 million in 2019 to \$1,413 million in 2020, an increase of \$454 million or 47%. The LHP business segment recorded a 60% increase over the prior year, attributed mainly by reserve adjustments on the combined Guardian Life Limited and NCB Insurance Company Limited (NCBIC) life and annuity portfolio which was acquired during the year. The portfolio acquisition allowed us to harvest expense synergies by eliminating redundant systems and to hold lower combined reserves and capital due to the larger scale of our assets and liabilities and the related opportunities for better asset-liability matching. The P&C business segment also recorded a growth over the prior year by 32% due to lower claims as a result of the pandemic combined with positive development on claims reserves. The P&C segment was also spared major catastrophic events in 2020. A more in-depth analysis of these segments is presented in their respective sections of this report.

Net income from investing activities decreased from \$1,370 million in 2019 to \$989 million in 2020, a reduction of \$381 million or 28%. This decrease was primarily on account of net fair value gains/losses which recorded an unfavourable movement of \$651 million, from a gain of \$374 million in 2019 to a loss of \$277 million in 2020, driven by substantial movements in the Group's regional equity portfolios. Positively, Investment income increased by \$43 million and Net realised gains increased by \$30 million.

Operating expenses decreased marginally from \$1,381 million in 2019 to \$1,372 million in 2020. The Group continues to focus on its strategic initiative to develop the tools required to advance our competitive edge through efficiency, commitment to customer ease, product innovation and technological supremacy via a structured transformation programme. Additionally, we continue to incur costs as part of our preparation for implementation of International Financial Reporting Standard 17 (Insurance Contracts), which shall be applicable from 1st January, 2023. In 2020, our net loss ratio decreased by 13% and the P&C's overall combined ratio fell to a historical best position of 65.9% mainly due to improved loss ratios from the Property, Motor and Marine lines.

Taxation and other include share of after-tax profits of associated companies, amounts attributable to participating policyholders, profit attributable to non-controlling interests and taxation. Overall, there was an increase of \$92 million or 67%, from increased taxation as a result of higher taxable profits due to the large equity fair value losses which are non-taxable, a reverse of the position experienced in 2019.

Summary Consolidated Statement of Financial Position - \$ million	2020	2019
Investment securities, investment properties and cash	25,770	23,333
Other assets	7,255	6,735
Total assets	33,025	30,068
Insurance contracts	18,824	17,459
Financial liabilities	3,278	2,531
Investment contract liabilities	2,697	2,789
Other liabilities	3,550	3,325
Equity	4,676	3,964
Total equity and liabilities	33,025	30,068

Management Discussion and Analysis (cont'd)

GROUP OVERVIEW (continued)

The Group provides financial services through the production, distribution and administration of insurance and investment products, resulting in the Group receiving significant cash inflows that are invested to meet future obligations. As a result, the Group's assets are allocated across different investment classes, the majority of which are debt and equity instruments.

Investable assets increased by \$2.4 billion, from \$23.3 billion in 2019 to \$25.8 billion in 2020, largely from net inflows of premium income from in-force policies, together with the impact of the NCBIC portfolio acquisition, partially offset by fair value losses and impairment provisioning as prescribed by IFRS 9- Financial Instruments.

Other assets increased by \$520 million of which the main contributors were an increase in intangible assets of \$222 million, an increase in loans and receivables of \$192 million, an increase in investment securities of mutual fund unit holders of \$169 million, an increase in cash and cash equivalents of mutual funds of \$121 million, partially offset by a decrease in reinsurance assets of \$212 million. The increase in intangible assets was mainly due to the acquisition of the NCBIC portfolio by Guardian Life Limited resulting in an addition of \$166 million to intangible assets. This reflected the estimated fair value of in-force contracts acquired and represented the portion of the purchase price that was allocated to the value of the right to receive future cash flows from the life insurance and annuity contracts in force at the acquisition date. See Note 46 in the consolidated financial statements for more details on this. The increase in loans and receivables is mainly due to an increase in premium receivables of \$95 million and an increase in commercial and other loans of \$68 million. Reinsurance assets decreased by \$212 million due to the decrease in catastrophe claims reported and loss adjustment expenses and claims incurred but not reported for P&C business.

Insurance contracts comprise obligations to holders of long-term insurance and short-term non-life insurance policies, which are estimated using prudent actuarial and accounting principles. Overall, the Group increased insurance contract liabilities by \$1.3 billion from \$17.5 billion in 2019 to \$18.8 billion in 2020. Insurance contract liabilities associated with the Group's long-term insurance contracts accounted for this increase and is directly linked to the increased activity in that segment, together with the impact of the NCBIC acquisition.

The Group's capital base consists of both shareholders' equity (issued share capital and reserves) and borrowings. The Group increased Equity by \$0.7 billion from \$4.0 billion in 2019 to \$4.7 billion in 2020, driven by its profit attributable to equity holders and other comprehensive income less dividend payments made (2019 final dividend paid in 2020). Financial liabilities increased by \$0.8 billion from \$2.5 billion to \$3.3 billion as a result of the Group's financing and repayments activities during 2020. Most significant, is the issuance of a JMD 13.4 billion fixed rate bond in September 2020 which was partially used for the purchase of the NCBIC portfolio by Guardian Life Limited and partially used for Balance Sheet support within Guardian Life Limited in respect of the larger combined portfolio. The Group's equity and debt as a proportion of total capital ratio is at 59% and 41% respectively.

Shareholder Metrics - \$ million	2020	2019	2018
Profit for the year attributed to equity holders of the Company	774	692	534
Comprehensive income attributed to equity holders of the Company	857	706	426
	2020	2019	2018
Earnings per share	\$3.34	\$2.98	\$2.30
Dividends per share declared	-	\$0.75	\$0.71
Book value per share	\$20.13	\$16.98	\$14.65
Market value per share (year-end)	\$20.90	\$21.65	\$18.10

Management Discussion and Analysis (cont'd)

Comprehensive income attributable to equity holders of the company includes the reported profit for the year, together with Other Comprehensive Income (OCI) which are items of income and expense that are not permitted by accounting standards to form part of profit in the Statement of Income. Examples are property revaluation gains, exchange differences on translating foreign operations, fair value differences or impairment provisions for debt securities measured at fair value through OCI, and actuarial reserve movements for post-employment benefits. Similarly, to insurance contracts, the Group maintains prudent actuarial reserves for future post-employment benefit obligations to employees. These actuarial reserves are mainly impacted by changes to interest rates, mortality and morbidity rates and experience adjustments.

The Group's OCI increased by \$69 million from income of \$14 million to an income of \$83 million. This movement was principally due to net favourable actuarial reserve movements on post-employment benefit plans and a decrease in net exchange losses in translating foreign operations, partially offset by a decrease in net gains on debt instruments that are measured at fair value through OCI and lower property valuation gains from owner occupied buildings. The EURO and Netherlands Antilles Guilder appreciated against the Trinidad and Tobago Dollar during 2020 whereas the Jamaican Dollar depreciated against the Trinidad and Tobago Dollar.

The Group increased Shareholder's value as earnings per share steadily increased from \$2.30 in 2018 to \$2.98 in 2019 and then to \$3.34 in 2020 which represented a 12% increase year on year.

ACCOUNTING DEVELOPMENTS

There were no new standards, or amendments / revisions to published standards and interpretations effective in 2020, that had any significant impact on the consolidated financial statements of the Group. The Group also actively monitors developments and changes in accounting standards from the IASB.

IFRS 17, 'Insurance Contracts'

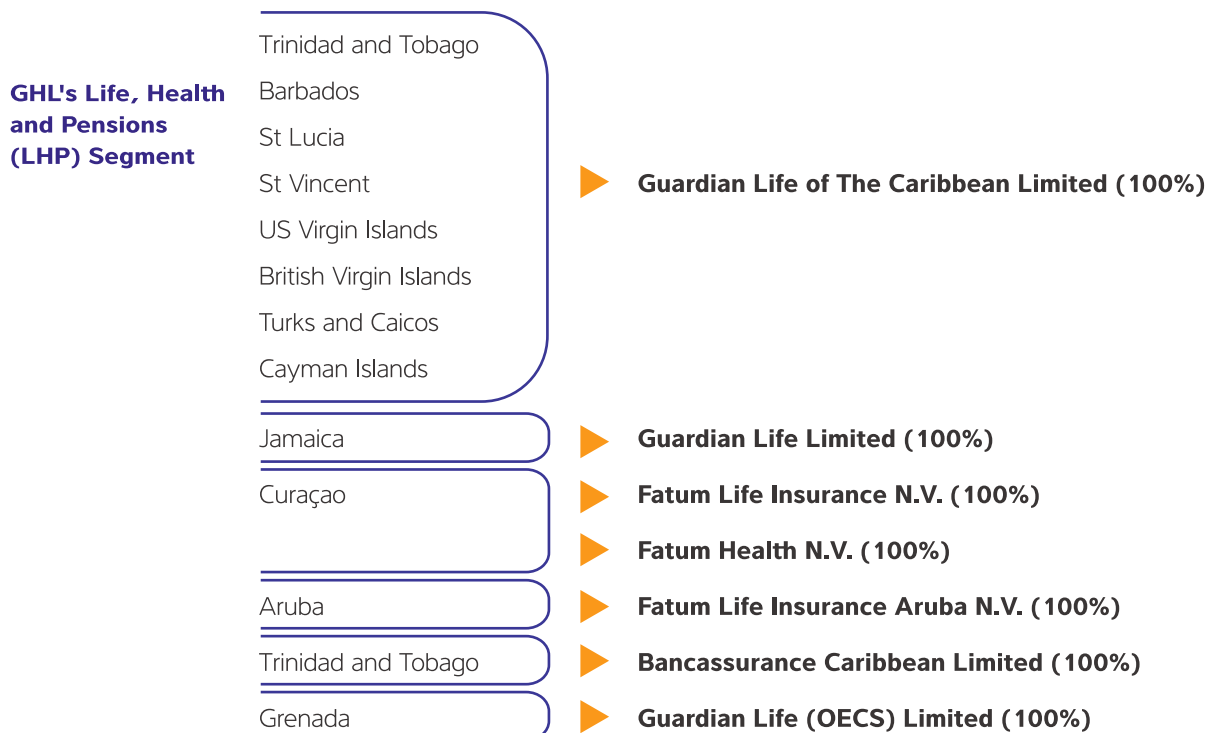
IFRS 17, which becomes effective 1st January, 2023, establishes for the first time a comprehensive insurance standard that provides guidance on the recognition, measurement, presentation and disclosures of insurance contracts. The new standard will replace the guidance in IFRS 4 - Insurance Contracts and requires insurance contracts to be measured using current fulfillment cash flows and for revenue to be recognised as the service is provided over the coverage period. With this new standard, the IASB aims to achieve increased transparency and consistency of insurance accounting within the insurance industry and across jurisdictions.

The Group is advanced in the process for implementation of the requirements for IFRS 17 which would result in modifications to our technological suite, enhancements to existing accounting systems, improvements to data management, and changes to the financial statements close process. Knock-on effects are expected on resourcing, product pricing, and product development. This is an enormous and costly undertaking, and the Group is closely managing the process to ensure readiness for the 1st January, 2023 change over.

Management Discussion and Analysis (cont'd)

LIFE, HEALTH & PENSIONS

Guardian Holdings Limited's Life, Health and Pensions (LHP) segment consists of the following seven (7) entities. Our geographic span includes most of the English-speaking and Dutch Caribbean:



COVID-19

As at the 2019 annual report, the COVID-19 scenario was just unfolding and there was great uncertainty with respect to the direction and scale of the pandemic. The Caribbean region, like the rest of the world, experienced the significant and debilitating consequences of the virus itself and the economic hardships brought on by the measures implemented to control the spread of the virus.

The LHP segment of Guardian Group performed extremely creditably under these circumstances. The first reaction of the respective teams was to ensure the health and safety of all staff and customers. After these measures were implemented, attention quickly turned to the deployment of operating processes that allowed clients and staff to interact with the organisation remotely. The transformation initiatives mentioned in last year's report proved to be invaluable as we were already preparing for various technological upgrades and the pandemic required us to accelerate these initiatives. Examples of this included the launch of online payment portals, wider rollout of mobile payment devices, acceptance of digital forms and signatures, among many others.

These enabled the LHP segment to be able to continue to service the Pan-Caribbean seamlessly and provide the comfort and care that was required during these unsettling times.

We maintained close relationships with our reinsurers and shared experiences as we navigated the situation. Ultimately, the pandemic did not have a material impact on the mortality or the morbidity of the Caribbean, or specifically the insured populations. Our capital and reserving programmes were therefore sufficient to cater for the impacts experienced.

The most significant impact felt was economic. As a result of the lockdowns implemented at various stages of the pandemic by respective Caribbean Governments, slowdowns in business activity led to increased unemployment. The consequent impact was a reduction in premium collections from both group and individual clients. This trend reversed significantly as infection levels fell to thresholds that allowed health

Management Discussion and Analysis (cont'd)

authorities to reduce or remove some of the more severe restrictions of movement. The other major economic impact experienced was on the investment portfolios, especially during the first quarter. As the pandemic was declared, international and local capital markets reacted to likely outcomes – slowdown in economic activity and costs of responses to the virus. This resulted in falling equity prices, increased volatility and a reduction in dividend flows by most listed entities.

The end result of the pandemic, however, resulted in a LHP segment that improved its digital and operating practices, validated its digital and disaster recovery plans and practices, and is now positioned to build on a platform of increased agility and scalability.

DISTRIBUTION

Our primary distribution channel measured by either Annualised Premium Income (API) or new policy applications is our tied field force. Despite the pandemic, at the end of 2020, the LHP segment had 1,010 agents, 5% more than 2019. The salesforce complement is broken down as follows:

GLOC	Trinidad and Tobago	625
GLL	Jamaica	299
Fatum	Curaçao	86

Our sales force remains a significant component in the success of our operations. While the new API written declined in 2020 versus 2019 by 24%, the downtime caused by the pandemic allowed us to continue the implementation of tools and practices that drive our customer focus. Major initiatives were launched that ensured our sales teams are able to automate the identification and recommendation of best options to our clients as we deepened our cross sales activities in Trinidad and Tobago with sister companies Guardian General Insurance Limited and Guardian Asset Management and Investment Services Limited. This will ensure that our clients are fully aware of all of the Group's various lines of business and how they fit their myriad of needs.

During the year, the LHP segment also acquired a significant portfolio of business in Jamaica. Guardian Life Limited (GLL) purchased the insurance portfolio of the NCB Insurance Company Limited (NCBIC), a subsidiary of our ultimate parent company, NCB Financial Group Limited. The acquisition also allowed GLL to distribute product through the NCB Insurance Agency. This agency is focused on distribution through banking channels, a model that will be explored further in markets where acceptable.

There remains a roadmap of activities at least until 2023 that will build on the implemented infrastructure to enhance our distribution capabilities.

PRODUCTS

Life Insurance

Our Life Insurance products consist mainly of Unit Linked Life Insurance, Term Life and Endowments. Also included within this category are products with living benefits such as critical illness. There are also Group versions targetted primarily at employer groups.

Health Insurance

Our Health Insurance plans are available for both individuals and groups. These cover both major medical along with customisable vision, dental and medical features, which are mainly offered through a provider network model. However, in Trinidad and Tobago, there is a significant portfolio that uses a reimbursement type plan.

Management Discussion and Analysis (cont'd)

LIFE, HEALTH & PENSIONS (continued)

Pensions

Unit Linked Annuities: These products offer growth potential, death benefit features and income protection features. Unit Linked Annuities are distributed primarily through our tied field force and brokers.

Fixed Annuities: These products include deferred annuities, immediate annuities and single premium annuities.

Savings Benefit Pension Plan: A defined contribution type of pension plan where the employer contributes a percentage of the employees' salary as a premium. This pension plan is sold in the Dutch Caribbean.

Deposit Administration Contracts and Pension Administration Services are also provided to corporate clients.

BUSINESS STRATEGY

The strategy of the LHP segment is consistent with that of the wider Group – to put the customer at the heart of everything that we do. We are in the midst of the implementation of systems and processes that will transform the LHP segment from a “traditional” insurer into one operating with modern technology infrastructure that is able to deliver a world-leading customer experience. Over the course of the last twelve months, we have been able to deliver over 50 foundational initiatives that along with providing immediate value, lay the platform for long-term sustainable business operations.

The pandemic has also galvanised our commitment to increasing the awareness and education of our Caribbean population on the need for insurance to cover the financial risks assumed in daily life. The region remains one of the most under-insured populations in the world and Guardian Group will play a leading role in changing the impact of that fact on our economic ecosystem.

COMPETITION

We operate in a very competitive insurance landscape that has other Pan-Caribbean life insurers along with local competitors in the respective territories. In Trinidad and Tobago, Jamaica and the Dutch Caribbean there is also growing competition from banks, initially through deferred annuities, but increasingly offering limited types of life cover.

Given these trends, our strategy above, has been conceived in order to ensure our leadership position in our key markets.

Our operations in the Eastern Caribbean are also set to expand further through Guardian Life (OECS) Limited based in Grenada.

OUTLOOK AND CHALLENGES

The macro-economic headwinds of the last few years still remain as some of the major challenges of the LHP segment:

1. Sustained low interest rate environment and its impact on product pricing, new products as well as lower reinvestment yields on existing business.
2. Lack of access to long-term investment instruments to improve the matching of assets and liabilities.
3. Increasingly complex regulatory environment combined with a lack of harmonisation across the multiple Caribbean jurisdictions in which we operate.

Management Discussion and Analysis (cont'd)

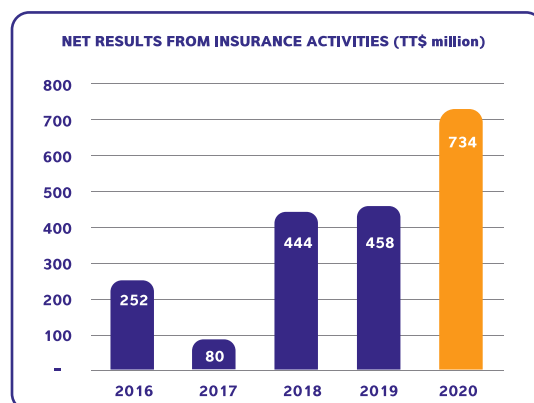
These challenges add to the complexity of managing through the pandemic. We have noted in the last quarter of 2020 and the first quarter of 2021, that LHP insurance markets are rebounding strongly in areas where the pandemic is largely controlled. This augurs well for the anticipated increase in tourism and business activity throughout the Caribbean once the vaccines begin to affect the rate of spread, illness and hospitalisations from the virus.

Legislative/Regulatory Changes

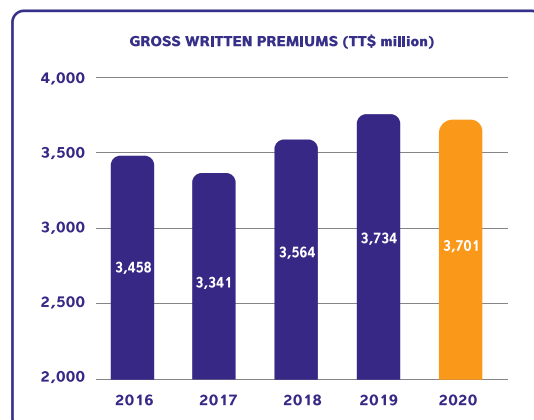
The new Insurance Act of 2018 has been proclaimed in Trinidad and Tobago, effective 1st January, 2021. Our operating entity, Guardian Life of The Caribbean Limited (GLOC), has been ready for some time in all material respects for the implementation and will continue to manage its portfolios in accordance with all guidelines and regulations in the jurisdiction. There were no other material legislative adjustments impacting the segment during 2020.

FINANCIAL UPDATE

The LHP segment performed creditably during an unprecedented year. While profit after tax declined by 9% to \$726 million, there was significant improvement amongst our business units related to improvements in persistency and operational efficiency that mitigated the broader economic impacts experienced during the year.



Net results from insurance activities surged by 60% over 2019 to \$734 million. As noted earlier, GLL acquired the insurance portfolio of the NCB Insurance Company Limited. This acquisition was synergistic to GLL as the combined insurance portfolios allowed for an improved matching of assets and liabilities, which impacted favourably our reserving assumptions.



Management Discussion and Analysis (cont'd)

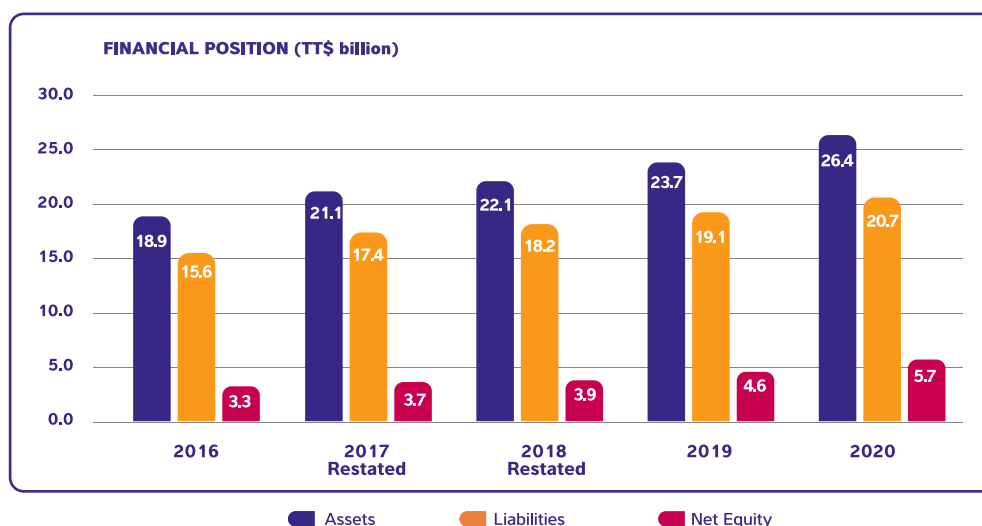
FINANCIAL UPDATE (continued)

Gross Written Premiums (GWP) declined by approximately 0.9% to \$3.701 billion in 2020. This was attributed solely to GLOC in Trinidad and Tobago as the other major LHP entities were able to grow GWP year over year.

The net result from investing activities fell by \$377 million or 30% to \$865 million. This was mainly a result of the movement in fair values of our investment portfolios. Caribbean and international equity markets fell significantly at the onset of the pandemic in the first quarter. While international markets largely rebounded by the end of the year, Caribbean stock exchanges did not have similar positive development. We expect they will begin to recover as the impact of the vaccination programme improves business activities.

Operating expenses and finance charges fell by 4% over the period to \$698 million. This emanated from the significant curtailment of discretionary expenses in response to the falling premium revenues noted, aided by reduced operating costs during periods of “lockdown.”

Overall, the LHP segment declared net profits after taxes of \$726 million, which was 9% lower than 2019.



The asset base of the LHP group at the close of the year grew to \$26.4 billion, an 11% increase over 2019. This was fueled by the growth in Investment Securities from new cash flows from the insurance portfolios.

Shareholders' equity improved by 24% to \$5.7 billion. The LHP group achieved a 14.1% return on average capital employed, down from 18.9% in 2019. This decline resulted mainly from increased share capital and retained earnings. Under the proposed legislative regime, the minimum capital for Trinidad and Tobago insurers is 150% of the regulatory capital required. GLOC ended 2020 with a ratio 267%. In addition, GLOC's A.M. Best Rating of A- Excellent was reaffirmed during the year for the 18th successive year. The capitalisation of GLL is measured in terms of a Minimum Continuing Capital and Surplus Requirements (MCCSR) ratio. The ratio for GLL is 211%, which is also well above the regulatory requirement of 150%. Fatum also maintains a strong solvency position in its markets well in excess of minimum solvency requirements.

Management Discussion and Analysis (cont'd)

PROPERTY & CASUALTY

Guardian Holdings Limited's Property and Casualty (P&C) segment consists of the following entities with operations spanning at least twenty-four (24) territories collectively:

Anguilla Antigua and Barbuda Bahamas Barbados Belize British Virgin Islands Cayman Islands Guyana Montserrat St Kitts and Nevis St Lucia St Vincent and The Grenadines Trinidad and Tobago Turks and Caicos Islands United States Virgin Islands	▶	Guardian General Insurance Limited (100%)
Jamaica	▶	Guardian General Insurance Jamaica Limited (100%)
Curaçao Bonaire St Maarten St Eustatius Saba Netherlands	▶	Fatum General Insurance N.V. (100%)
Aruba	▶	Fatum General Insurance Aruba N.V. (100%)
Grenada	▶	Guardian General Insurance (OECS) Limited (100%)
Bahamas	▶	RoyalStar Assurance Limited – Bahamas (26%)
Worldwide	▶	Guardian Re [S.A.C.] Limited (100%)

In September 2020, Guardian General Insurance Limited (GGIL) acquired the non-controlling interest shares in Guardian General Insurance (OECS) Limited, making the company a 100% owned subsidiary.

Our geographic span mainly includes the entire English-speaking and Dutch Caribbean, and the Netherlands markets.

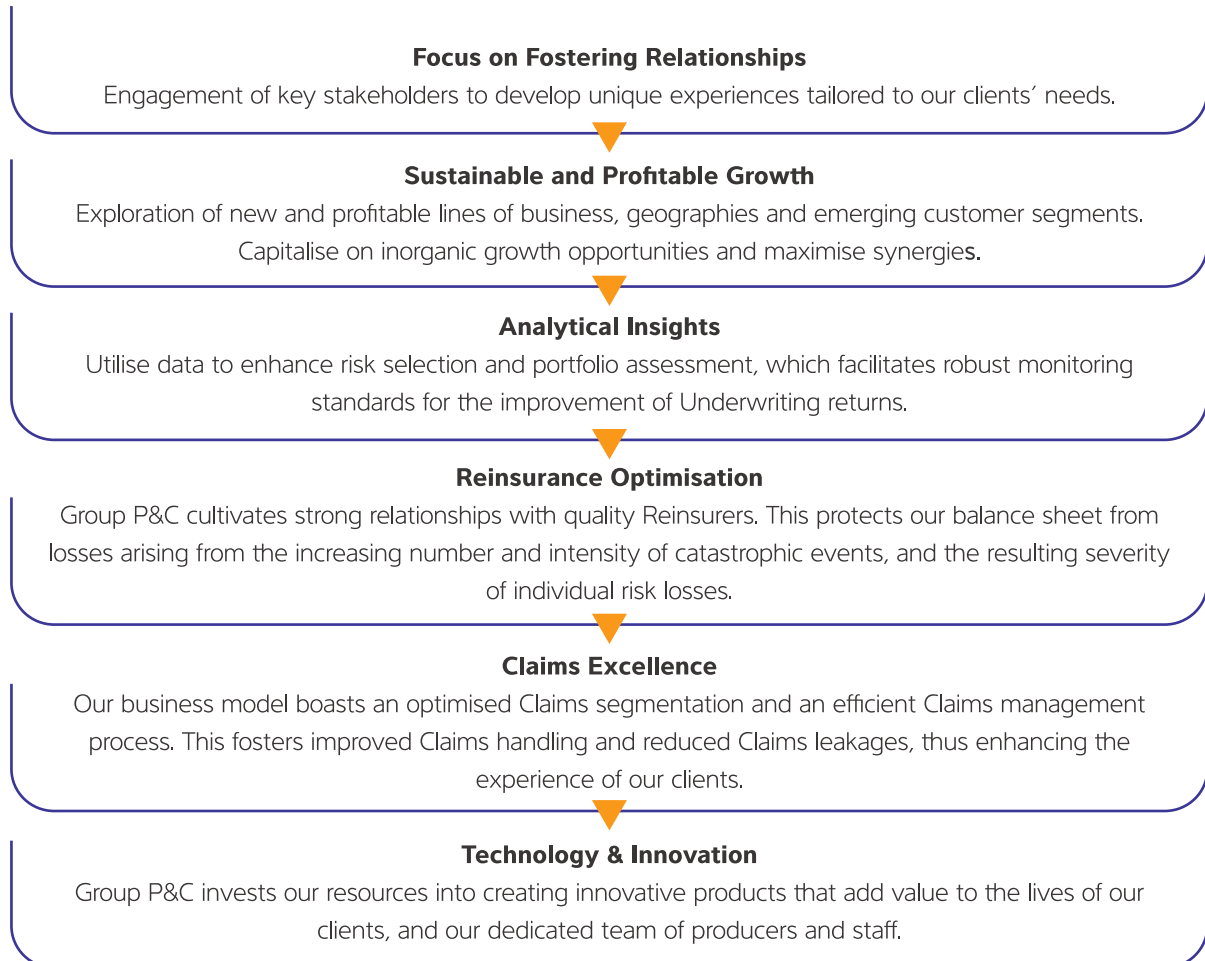
Among the traditional products currently offered by Group P&C are Property, Motor, Casualty, Marine, Bonding & Crime and Personal Accident business. However, the companies are well-positioned to secure insurance solution to any non-traditional business.

Business in the Caribbean is distributed via a growing network of brokers and agents, as well as through direct channels. Additionally, Fatum's business in the Netherlands is secured by managing general agents.

Management Discussion and Analysis (cont'd)

BUSINESS STRATEGY

OUR STRATEGIC PILLARS



ACHIEVEMENTS

ADAPTING TO COVID-19

In early 2020, we saw an unprecedented situation due to the COVID-19 pandemic. Our priority was to ensure that we continued offering the same level of service while many of our offices faced closures. Changes in processes and staffing were implemented ensuring a seamless transition for staff into remote working arrangements. Immediate action was taken to accelerate customers usage of our existing online presence via the digital portal and Automated Clearing House (ACH) transactions with producers. Resources were strengthened in the core customer touchpoint areas: Underwriting and Claims via our Customer Engagement Centre (CEC) to ensure that customers could reach us when needed. Upon return to office the WHO guidelines were adopted to ensure the safety of our customers and staff.

NEW RELATIONSHIPS

We continue to build on our reputation as the leading regional insurance provider.

AARP

AARP is a non-profit organisation based in the United States with more than 38 million members worldwide. Members are aged 50 and older and are able to attract various benefits due to this association. Guardian Group is pleased to provide support to AARP members across the United States Virgin Islands and we continue to explore ways to expand this relationship even further.

Management Discussion and Analysis (cont'd)

TRAVELOPIA HOLDINGS LTD

In 2019, Group P&C became the largest Marine Hull insurer in the region with the acquisition of the Travelopia portfolio which is a marine fleet with more than 600 vessels across the Caribbean. Clients have seen our ability and capacity to successfully underwrite and manage claims for large marine fleets resulting in an increase in requests to insure multiple marine fleet accounts.

AM BEST RATING

AM Best reaffirmed Guardian General Insurance Limited's rating of A- (Excellent) with a stable outlook in September 2020. We are pleased to continue to show our commitment to risk management and deliver stable profits for our key stakeholders.

REFOCUS OUR BUSINESS AND REPOSITION OUR PRODUCTS

ORGANISATIONAL HEALTH AND STRUCTURE

One of our pinnacles of success is ensuring that we are never complacent and that an optimal organisational structure exists to meet our clients' evolving needs. During 2020 the process of re-envisioning our organisational structure in line with our design principles was implemented.

A robust holistic staff training programme in soft and technical skills was implemented to improve our overall performance levels. By the end of 2021, all Guardian Group staff across the region would have graduated from this training programme.

The well-being of our staff is important to us, so our reward and recognition programmes for employees were revamped. Staff was encouraged to engage in several activities and find things to celebrate throughout the year. We are especially proud of our Jamaican staff who showcased the diverse cultures of Jamaica with Culcha Yaad in October 2020.

DIGITAL MEDIA

During 2020, we expanded our digital media strategies to share information with our customers including introduction of new products and benefits.

DIGITAL DISTRIBUTION CHANNEL & CUSTOMER ENGAGEMENT CENTRE (CEC)

Our digital distribution channel provides prospective clients, existing customers and our sales force with fast web-based access to quotes and renewals of homeowners and private motor business. While COVID-19 caused us to accelerate specific features of our digital distribution channel for our Trinidad and Tobago market, we continue to focus on expanding our offerings to our wider Caribbean region and will be introducing online claims handling in 2021.

Clients in the Dutch Caribbean market were encouraged to renew their motor policies via our new 'eVB' portal which allows them to receive their insurance certificates digitally. We have also introduced an innovative online portal where clients can process their personal lines insurance applications in a simple, secure and efficient manner. The intention is to expand this portal to cover commercial lines insurance products as well.

ANALYTICAL INSIGHTS

Guardian Group introduced analytical capabilities to focus on refining pricing, creating innovative products and using data to inform client behaviour via machine learning and predictive applications. During 2020, a self-developed performance management workspace was launched to our underwriting teams to assist in their robust management of our business.

Management Discussion and Analysis (cont'd)

OPTIMISATION OF CORE FUNCTIONS

During 2020, we accelerated the improvements in some of the core Underwriting and Claims functions: introducing automation to simplify the renewal processes and call monitoring software, implemented ACH settlements as a mode of claims payments and revamped claims adjusting services to minimise settlement times.

SUITE OF PRODUCTS

At Group P&C, new products were launched in various markets: waiver of excess, mechanical repair benefit, windscreen coverage to third party customers and family bundled plans. We were especially pleased to offer cyber and short-term motor policies, both of which we deemed necessary because of COVID-19. Financing of insurance premiums were offered by partnering with NCB Global Finance Limited.

CROSS SALES

Guardian Group launched a Group Cross Sales Initiative to grow our existing customer base utilising existing relationships with the various segments. We continue to explore opportunities to increase multi-product penetration and average customer profitability per product. We continue to look for various opportunities to cross-sell and offer bundled products in the Dutch Caribbean.

DISTRIBUTION

Bsure is a strategic alliance with the largest bank Maduro & Curjel Bank (MCB) in Curaçao, which provides bancassurance in the Dutch Caribbean. This concept will be expanded to include Aruba, Bonaire and St. Maarten.

Fatum is currently developing applications to facilitate straight-through-processing for new business in the Dutch Caribbean.

In the Netherlands market, we are expanding our reach by strengthening our brokerage network.

CLIMATE RISK INSURANCE

Group P&C is exploring a partnership to facilitate the development of an event-based insurance product which will pay clients days after a significant weather event. We continue to show our commitment to this and participated in the International Conference on Inclusive Insurance (ICII) which was hosted virtually by the Munich Re Foundation, the Microinsurance Network and various other partners and Insurance Associations. We believe that such products are also critical to help clients who lack access to the traditional insurance products. It will also play a pivotal role in safeguarding clients' assets.

THE IMPACT OF CLIMATE CHANGE

Climate change has become a challenge for general insurers in recent years, spurred by the rising unpredictability of the frequency and severity of catastrophic events and accompanying losses. 2020 experienced the most active Atlantic hurricane season on record but despite this activity, we are grateful that our clients remained largely unaffected.

Management Discussion and Analysis (cont'd)

COMPETITION AND CHALLENGES

Guardian Group is at the forefront of the Caribbean insurance industry and we are a top-tier performer in almost every major market.

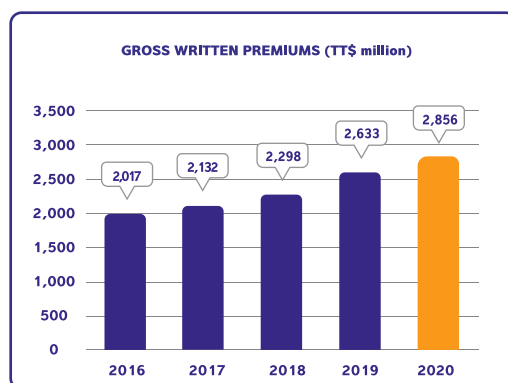
TOP 5 MARKET PLAYERS	TOP 10 MARKET PLAYERS
Anguilla, Antigua and Barbuda, Aruba, Belize, British Virgin Islands, Curaçao, Grenada, Jamaica, Montserrat, Trinidad and Tobago, Turks & Caicos, United States Virgin Islands	Bahamas, Barbados, Cayman Islands, St Kitts and Nevis, St Lucia, St Vincent

We continue to proactively innovate and employ strategies to further increase our market share. However, although our position in the industry is admirable, the ultimate goal is to bring value to the lives of our clients with excellent customer service and sustainable underwriting practices.

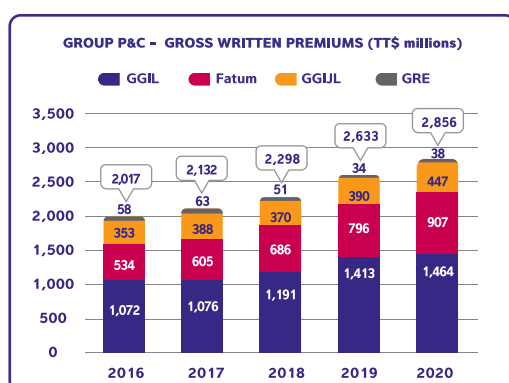
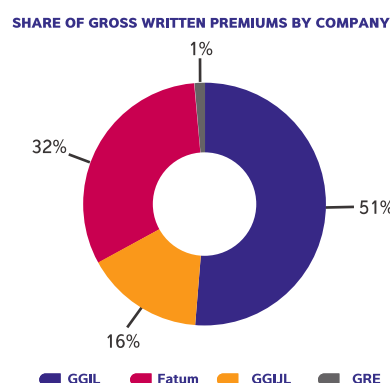
Continuous evolution to strengthen our relationships with our producers and direct clients – that is what drives Group P&C to our unwavering position as the region's premier Group of insurers.

FINANCIAL UPDATE

Total Gross Written Premiums (GWP) across Group P&C was \$2.856 billion, representing 8% growth or an increase of \$223 million compared to \$2.633 billion in 2019. Growth was achieved across all primary business classes (Property, Motor and Marine). These have been the most significant areas of increase in the last five years.



Guardian General Insurance Limited contributed the most premium, 51% to the Group P&C Division, while Fatum garnered 32% and Guardian General Insurance Jamaica Limited (GGIJL) 16%.



Management Discussion and Analysis (cont'd)

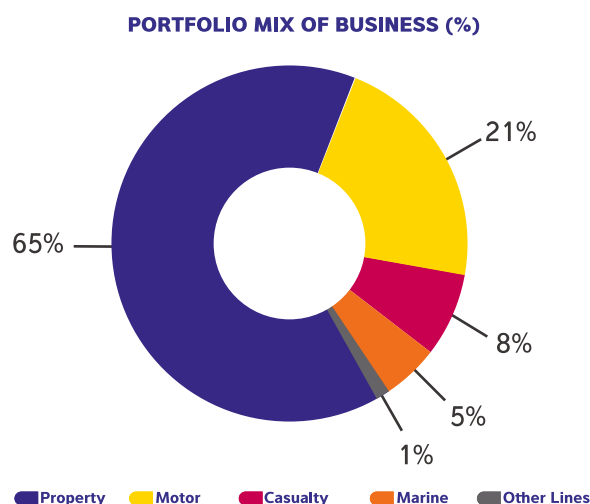
FINANCIAL UPDATE (continued)

In terms of premium increases between 2019 and 2020, the following table shows the changes:

Company	Dec-19	Dec-20	Increase (TT\$ million)	Percentage Increase (%)
Guardian General Insurance Limited	1,413	1,464	51	4%
Fatum	796	907	111	14%
Guardian General Insurance Jamaica Limited	390	447	57	15%
Guardian Re (S.A.C) Limited	34	38	4	12%
Total	2,633	2,856	223	8%

The main contributors of premium growth in Guardian General Insurance Limited were rate increases in the hurricane-affected areas, continued strengthening of our relationships and improvements in our product offerings. Also, the portfolio mix remains predominantly Property and Motor business. Growth in premiums for Guardian General Insurance Jamaica Limited came from taking over the insurances for National Commercial Bank of Jamaica (NCBJ).

As of December 2020, our Property business covered close to \$50 billion in aggregates, the majority of which were from Guardian Group Fatum.



The following table shows the details of the 2020 Gross Premiums split by each company and major lines of business:

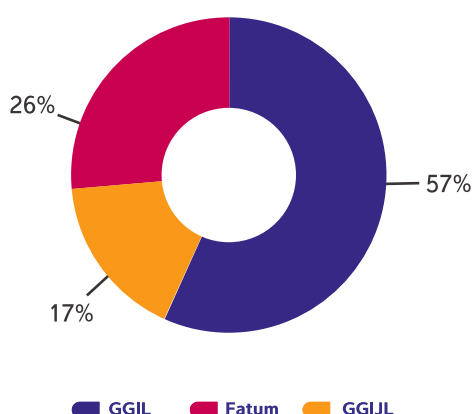
TT\$ million	Property	Motor	Casualty	Marine	Other	Total	Share
Guardian General Insurance Limited	976	262	99	118	9	1,464	51%
Fatum	515	270	77	23	22	907	32%
Guardian General Insurance Jamaica Limited	315	82	44	6	0	447	16%
Guardian Re (S.A.C) Limited	37	0	0	1	0	38	1%
Total	1,843	614	220	148	31	2,856	100%

More than half of the premiums for Fatum business come from the Netherlands portfolio. By providing incentives, we encouraged the growth of quality business by the managing general agents.

Management Discussion and Analysis (cont'd)

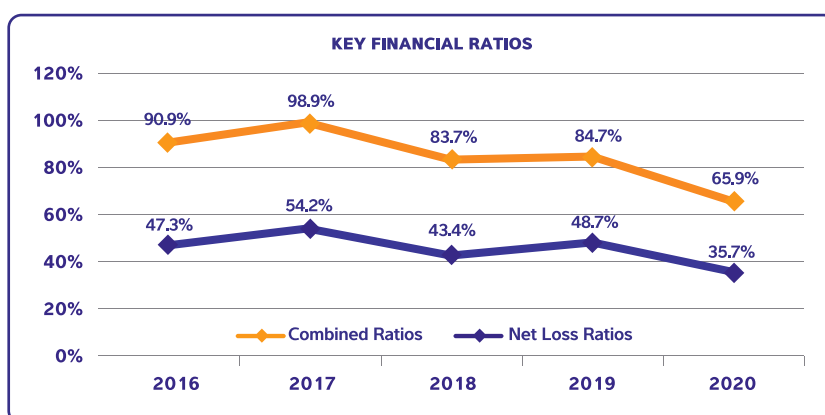
At Group P&C, we provide Motor Insurance coverage to more than 155,000 vehicles in the Caribbean and over 74,000 vehicles in Netherlands. For the Caribbean business, Guardian General Insurance Limited currently controls the largest share of the Motor portfolio (57%) while our team at Fatum (Caribbean) has scored the second largest portion of the business (26%). Trinidad and Tobago continues to be our leading Caribbean Motor market.

**SHARE OF VEHICLE COUNT BY COMPANY
(CARIBBEAN MOTOR MARKET)**

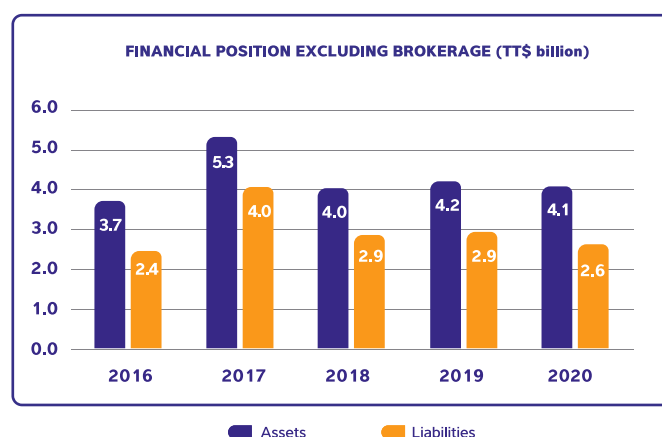


KEY FINANCIAL RATIOS

A review of the key financial ratios shows, with the impact of COVID-19, our net loss ratio down by 13% in 2020, the Group P&C's overall combined ratio improved and closed at 65.9%.



The Group P&C Balance Sheet, excluding brokerage, remains stable with \$4.1 billion in assets and approximately \$2.6 billion in liabilities. Our use of reinsurance allows us to deploy capital in more strategic operational avenues.



Management Discussion and Analysis (cont'd)

OUTLOOK

OUR CUSTOMERS

IMPROVED ACCESSIBILITY

At the forefront of our minds is ensuring a positive customer experience. We are therefore exploring how we can better reach our customers using an improved Group portal and exploring how we can utilise satellite offices.

CLIMATE EVENTS

Our business is exposed to the unpredictable impact of climate events and it is at these times clients need us the most. Research continues to be done on the influence of climate change. We continue to be prepared and pay even more attention to our detailed stress and scenario testing to ensure adequate reinsurance protection in more extreme events so that we can quickly pay our clients. Our aim is to support our customers long after the initial occurrence of catastrophes.

BUSINESS INTELLIGENCE & TECHNOLOGY

Guardian Group continues to invest in analytical capabilities and using data with more granularity than in prior years as part of our new pricing and assessment projects. This investment will be continued in 2021 with the integration of technology into our operations and creation of products that reach even a wider customer base.

In the Dutch Caribbean market, a major campaign, "Take the Next Step," was launched, focusing on gathering client data and client on-boarding to assist with new sales initiatives. There are also plans to optimise, automate and integrate various systems and interfaces into the Motor claims process. The result will be a reduction in cost and an increase in customer satisfaction.

NEW PRODUCTS & DISTRIBUTION

As part of our commitment to continue to expand our product range and better serve our clients' needs, we are excited to launch various products and enhanced benefits in 2021.

In Jamaica, we fully intend to deepen our relationship with NCBJ and are looking into using them as a key distribution channel.

OUR PEOPLE

ORGANISATIONAL HEALTH

Improving organisational health is key to becoming a global insurer. We aim to be the employer of choice as we create a more engaging and rewarding experience for all members of staff. As such, we continue to invest in development, training and talent acquisition. A more attractive corporate culture can only position us to better achieve our targets and serve all stakeholders.

OUR BUSINESS OPERATIONS

CHANGE

Guardian Group aims to thrive in this new environment where major disruptions are now commonplace. In 2020, employees were supported at all levels throughout the organisation as they pursued initiatives to improve our customer service, organisational efficiency, and innovation. Benefits have already been derived in our Underwriting and Claims functions with an enhanced customer experience. We are very excited to further build on these and introduce digitisation and automation into core functions.

Management Discussion and Analysis (cont'd)

ASSET MANAGEMENT

BUSINESS STRATEGY

Since our last report, the structure of the Asset Management Division remained unchanged and consists of Guardian Asset Management and Investment Services Limited and Guardian Group Trust Limited, which are collectively referred to as "GAM". Our purpose is to enhance our clients' well-being by helping them to create wealth, we also aspire to be the preferred choice for all their financial planning needs. GAM continues its focus to build the businesses within the Trinidad and Tobago market and is looking to expand its products and services across the region. Our expanding suite of products and services aim to meet the increasing needs of our customers. Our managed portfolio options include: Private Wealth Executive Services, the GAM family of Mutual Funds and our online Robo Advisor platform, Genius. These products provide asset allocation, diversification and re-balancing of portfolios. Our online self-directed brokerage service, G-Trade, allows clients direct trading access to the international capital markets. GAM continued its thrust of providing solutions to help customers meet their financial goals in 2020 by rolling out its repurchase agreement (repo) product offering in TT and US dollars. This offering provides short and medium-term investment alternatives to individual and institutional clients in the local environment.

We have continued to navigate the challenges posed by the low interest rate environment which pervaded throughout the year. For 2020, several of our funds posted competitive returns in excess of 10%. The expansion of the Merchant Banking business unit progressed in 2020 and despite the impact of the COVID-19 pandemic, the unit was able to successfully complete several deals. Additionally, the unit structured and syndicated several fund-raising opportunities, meeting the needs of various borrowers and investors. Our tailor-made funding approach provides unique and innovative financing solutions to businesses seeking expansion. This is another example of our goal to address all our customers' financial needs.

DISTRIBUTION

The distribution of Guardian Asset Management's Series of Mutual Funds and Private Wealth Executive Services are facilitated by an in-house team of Investment Advisors and Wealth Managers. These products and services are also available through a synergistic arrangement with Guardian Life's Insurance Agents. In 2020, GAM embarked on several digital marketing campaigns as a new avenue for lead generation. In an effort to provide a more interactive and personal sales service, we onboarded a team of telemarketers charged with the responsibility of managing any leads coming into the company primarily from social media and any other digital initiatives. Our products are offered and serviced out of the head office in Westmoorings, as well as the Chaguanas and San Fernando locations. During the year, the San Fernando branch was relocated from Cross Crossing to Hobson's Court.

COMPETITION

GAM is uniquely positioned with the opportunity to serve a clientele that consists of large internal and external institutions in addition to individuals. The traditional business of Asset Management remains at the forefront for GAM, however, we see the Merchant Banking unit emerging as a key element of the business. The capabilities of the unit to provide unique financing and investment options can prove complementary to the product offerings within the division and the wider group. GAM continues to pursue activities which will ensure that its brand is known in the industry as the premier provider of investment solutions and advice. This involves exploring new initiatives aimed at expanding current product offerings which will secure this industry position.

OUTLOOK AND CHALLENGES

A major challenge for 2020 was staying the course during the pandemic. Caribbean economies have been impacted by the economic effects of the COVID-19 pandemic and many have experienced mounting costs from both a social and economic perspective. We do expect all Caribbean governments will be challenged to push their economies forward, while many will face increased borrowing activity to support the costs and will undoubtedly need time to recover. GAM continues to position itself to overcome and capitalise on the challenges and opportunities which are presented by the markets. The expansion of the company's business lines into Merchant Banking activities also brings new opportunities.

Management Discussion and Analysis (cont'd)

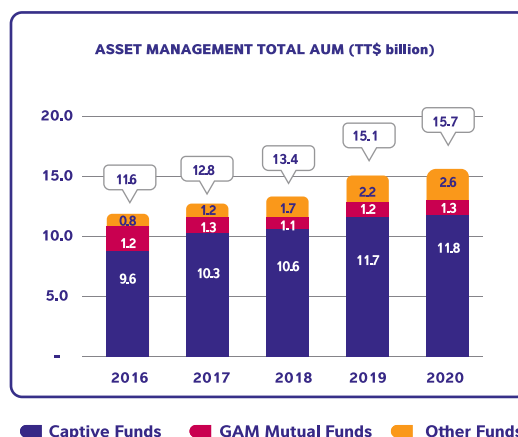
ASSET MANAGEMENT (continued)

OUTLOOK AND CHALLENGES (continued)

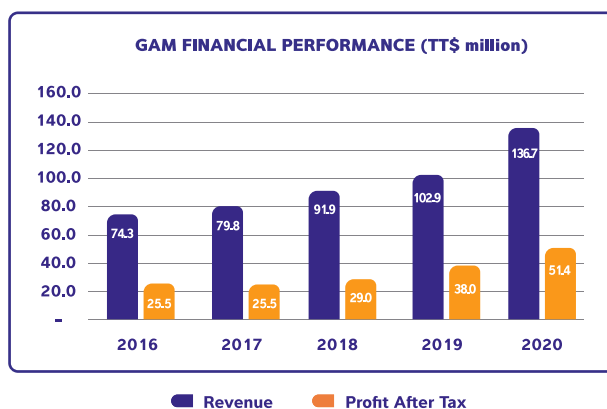
Some of the key challenges across all business lines include: 1) the effects of the ongoing COVID-19 pandemic on business activity and asset valuations; 2) the increasing risks associated with TTD Corporate issues locally given the weakening state of the economy; 3) the existing restrictions on access to US dollars for investment purposes; 4) the sustained low interest rate environment and its impact on future wealth creation. Looking forward, we will progress our use of data analytics to improve services and offerings to our customers. We will also continue to build the capacity and resources of the Merchant Banking unit to offer specialised funding solutions to the market.

FINANCIAL UPDATE

We are pleased to note that despite a challenging 2020 amidst the COVID-19 pandemic, Assets Under Management (AUM) increased by 4% to \$15.7 billion at the end of the year while Profit after tax rose to \$51.4 million registering a year-on-year increase of 35%.



AUM across all categories increased for the year. Third-party funds which consist of the private wealth management business was the largest contributor having increased by \$0.4 billion or 18%. Captive assets which consist of in-house insurance business grew \$0.1 billion while mutual fund assets also increased by \$0.1 billion. GAM's AUM has consistently grown year on year as it establishes itself as a major player in the financial services industry.



Within the Asset Management division, total revenue increased by 33% to \$136.7 million. The main activities driving the growth in revenues were improvements in net investment income and structuring and trading activities which rose 28% and 44% respectively over 2019. Unrealised gains also contributed to the revenue stream. The improvement in profitability has been as a result of GAM's continued focus on capital market and trading activities. Consistently improving revenue year on year has been supported by the diversification of GAM's revenue streams and this is expected to continue as each business line matures.

Management Discussion and Analysis (cont'd)

GAM's products continue to provide competitive returns over 2020. Our TT and US Income Funds remained attractive offering returns of 1.59% and 1.80%, respectively, over the trailing 12 months. This was a major feat given the low and declining interest rate environment. During 2020, the majority of our equity-based funds provided positive returns for clients, rebounding from the broad market decline, which occurred in March 2020 due to COVID-19-related fears. Many global markets performed well in 2020 despite high volatility which occurred, especially in the early part of the year. Despite the rapid spread of COVID-19 throughout the world during 2020, US equity markets more than recouped their losses from early on. The positive equity market performance in the latter part of the year was largely driven by the positive sentiment that accompanied the large scale economic and market support from central banks and governments globally. Additionally, the US election results and vaccine breakthroughs towards the end of 2020 further boosted sentiment towards investing in risk assets. Within developed stock markets, from a total return perspective, the S&P 500 (US) returned 18.4% in 2020, while the Nikkei 225 (Japan) returned 18.3%, Europe however didn't fare as well and returned -2.6%. In emerging stock markets, the Shanghai Shenzhen CSI 300 Index (China) returned 29.9% and the Sensex Index (India) returned 17.2%.

Lower risk assets also performed well in 2020 as the flight to safety in February and March 2020 drove risk-free asset prices up and interest rates down. Interest rates on safe assets such as US treasuries declined sharply and did not increase as fast during the remainder of the year. Additionally, the US Federal Reserve (the "Fed") decreased the Federal Funds Rate target range to 0.00% - 0.25% in two emergency meetings in March 2020 and provided additional support to the bond market via quantitative easing and other liquidity facilities to backstop the bond markets. This boosted both investment grade and high yield corporate bond returns. Emerging market bonds also produced solid returns in 2020. In March 2020, emerging market bonds saw heavy declines as investors turned risk-off, however, the accommodative monetary policy by the Fed and other central banks helped to bring investor risk appetite back as the year progressed. As such, like equities, emerging market bonds benefitted in Q2 - Q4 2020 as risk assets recovered. Short-term US yields as measured by the Fed Funds target range began the year at 1.50% - 1.75% and ended the year at 0.00% - 0.25%. As a proxy for long-term US yields, the 10-year US treasury yield began the year at 1.92% and ended at 0.93%.

In March 2020, the rating agency Standard and Poor's (S&P) lowered its credit rating on Trinidad and Tobago from BBB to BBB- with a stable outlook. The agency stated that expectations for lower oil and gas prices over the next several years will weaken Trinidad and Tobago's government revenues and lead to larger increases in net general government debt. Although S&P believes that the country's outlook remains stable, they have identified some challenges such as lower hydrocarbon prices which may lead to greater deterioration in the country's growth rate or GDP, external finances, or interest burden. They however noted that the government's financial assets and savings can provide a safeguard for economic volatility. During 2020 the COVID-19 pandemic also caused major changes to the interest rate environment as the Central Bank of Trinidad and Tobago took action to sure up liquidity and ease access to funding. The repo rate was reduced to 3.50% from 5.00% and reserve requirements were relaxed at the onset of the pandemic which resulted in liquidity levels rising to record highs at the end of 2020. As a result of this, rates on short-term facilities fell sharply putting additional pressure on the investment environment.

The local equity market did not perform in line with global equity markets in 2020. Representing the broad market, the TT Composite Index returned -9.90% (including dividends) while the All T&T Index, representing local stocks, returned -5.16% and the Cross Listed Index, representing regional stocks, returned -18.36%. The local market declined in February and March 2020 due to COVID-19 related fears but did not recoup its losses like many international markets. Additionally, and in contrast to recent years, the Cross Listed Index underperformed the All T&T Index, weighing down the TT Composite Index overall. This was largely due to Jamaica's stock market performance as several Jamaican stocks that comprise the Cross-Listed Index declined during the year.

Management Discussion and Analysis (cont'd)

BROKERAGE

The Group acquired a 67.7% shareholding in the Cayman-domiciled Broker, Fidelity Insurance Cayman Limited (FICL) in 2019. The 33.3% is held by our Bahamian associated company, Royal Star Assurance. In March 2021 Fidelity Insurance (Cayman) Limited formally changed its name to Vanguard Risk Solutions Limited.

Curaçao	▶	Fatum Brokers Holding B.V. (100%) Seguros Brouwer N.V. (100%)
Aruba	▶	Fatum Holding Aruba VBA (100%) Boogaard Assurantiën N.V. (100%)
Sint Maarten	▶	Caribbean Insurance Brokers N.V. (100%) Boogaard Insurances B.V. (100%)
Bonaire	▶	Boogaard Assurantiën Bonaire B.V. (100%)
Netherlands	▶	Thoma Group (100%) Thoma Exploitatie B.V. (100%) Jager Adviesbureau B.V. (100%) Thoma Pensioenadviseurs B.V. (100%) Thoma Assuradeuren B.V. (100%) Thoma Assurantieadviseurs B.V. (100%) Risiko Analyse Buro B.V. (100%) RAB Assuradeuren B.V. (100%) Kruit & Venema Assuradeuren B.V. (100%) Kruit Assurantiën B.V. (100%) Financiële Dienstverlening Snel & Partners B.V. (100%)
Cayman Islands	▶	Vanguard Risk Solutions Limited formerly known as Fidelity Insurance (Cayman) Limited (FICL) (67.7%)

BUSINESS STRATEGY

Our Brokerage segment offers a diversification component to other divisions of Guardian Group, as it eliminates our exposure to underwriting risk. We therefore see tremendous opportunity in growing this facet of our business. We have set plans to acquire new portfolios in the Netherlands as well as grow our existing base by at least 5% each year.

Transformation initiatives have been implemented in our Dutch Caribbean Brokerage segment to make it more sales oriented. We are confident that this will improve the experience of our customers and our revenue generation. The organisational structure has been aligned to ensure this can be achieved, and we anticipate a dedicated Sales Manager will be assigned to each territory.

Furthermore, we are optimising our expense management which will garner increased returns for the Group as we reduce expenses, grow income and extract synergies.

The strategy for the Netherlands market continues to be growth via acquisition of additional Managing General Agents and/or portfolios.

Management Discussion and Analysis (cont'd)

ACHIEVEMENTS

Dutch Caribbean:

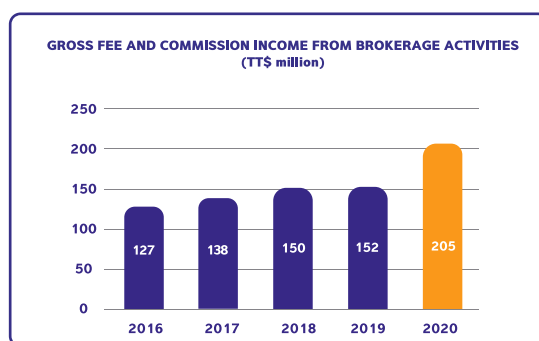
Boogaard offices in Sint Maarten and Bonaire have moved into the same building as the Guardian Group Fatum companies in the respective territories for cost efficiency purposes. The transformation strategy has been defined and now the companies are ready to execute.

The Netherlands:

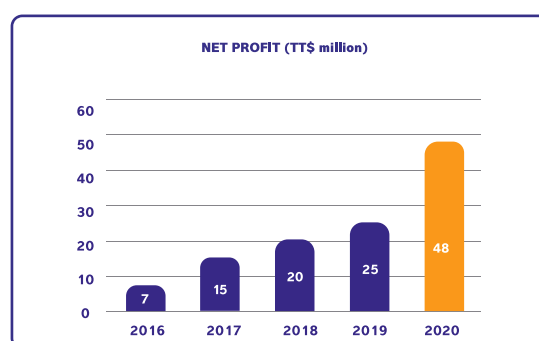
We have successfully amalgamated the activities of the Heutink & Kromhof portfolio into the Thoma back-office. We are still in the early stages of amalgamating De Boei and Swift portfolios which were acquired in November 2019 and January 2020, respectively.

FINANCIAL UPDATE

To be compliant with the rules governing the preparation of Group consolidated financial statements, the Brokerage income disclosed on the face of the Consolidated statement of income is net of fees and commissions earned on business placed with fellow subsidiaries engaged in underwriting business. Gross fees and commissions earned on the brokerage business amounted to \$205 million (\$2019: \$152 million).



As a result of the successful implementation of our strategies, transformation initiatives and cost savings in 2020, this segment was able to increase Net profit to \$48 million in 2020 from \$25 million in 2019, an increase of \$23 million or 92%.

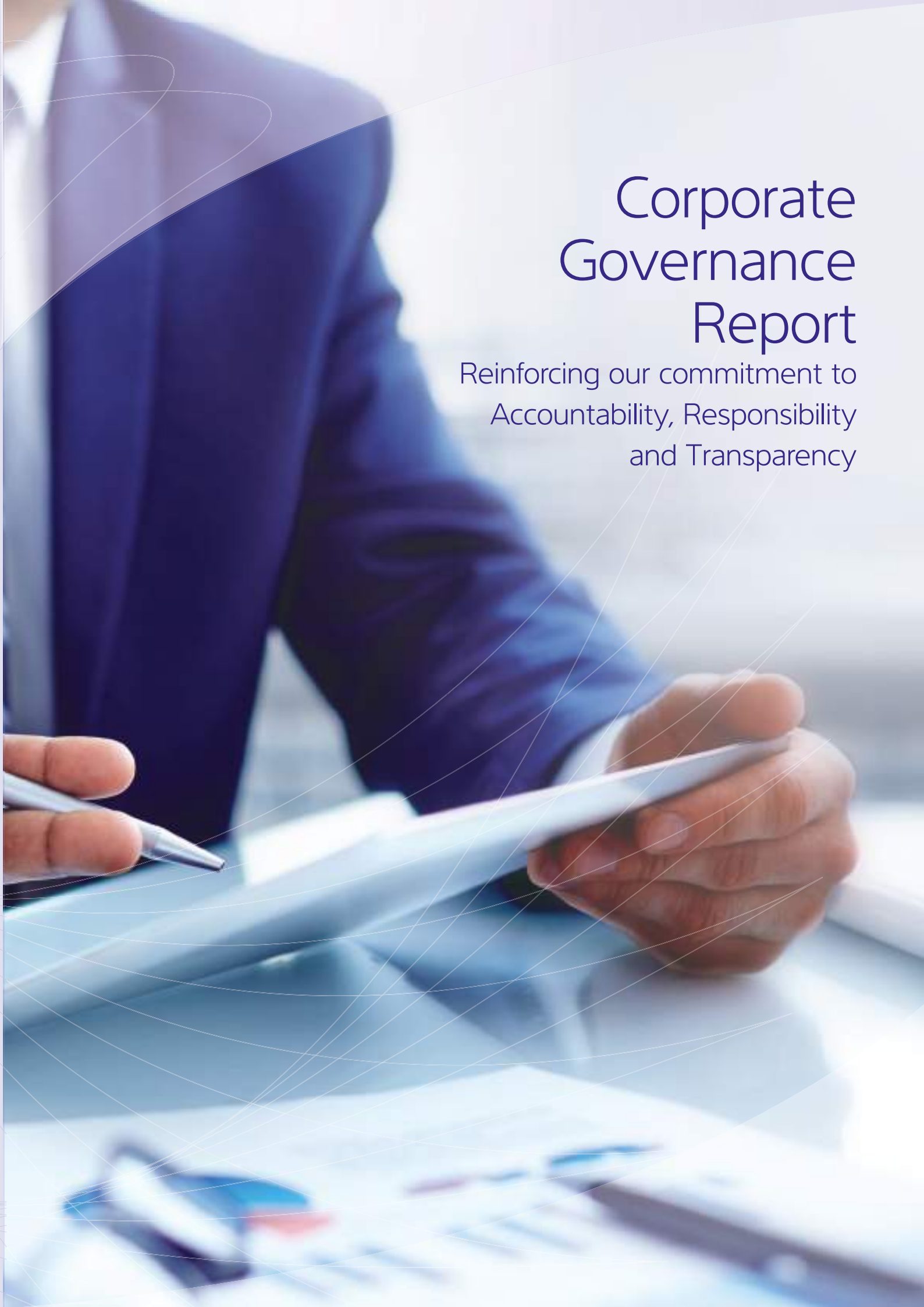


A main benefit of growing this business segment is that Brokerage, unlike the majority of the Group's business, is not risk-exposed and hence less susceptible to inherent volatility in earnings.

OUTLOOK

We are excited to continue to develop and implement our Transformation Initiatives, which will enhance our staffing, IT capabilities, office spacing and branding. The Netherlands business is our fastest-growing distribution channel and is expected to continue expanding.

With the acquisition of FICL, we are positioning ourselves to further develop our broking business in the English-speaking Caribbean. We continue to put procedures in place to successfully operate within stricter regulatory frameworks and adhere to applicable guidelines.

A person in a blue suit is shown from the chest down, holding a silver pen over a document. The document features several charts and graphs, including a bar chart with blue and red bars. The background is a bright, out-of-focus office setting. The overall image has a professional and corporate feel, with a blue and white color palette.

Corporate Governance Report

Reinforcing our commitment to
Accountability, Responsibility
and Transparency



Maintaining Strong Corporate Governance during a Global Pandemic

Guardian Holdings Limited ("GHL/the Company") understands and takes seriously its responsibility to strengthen and build upon the pillars of good corporate governance and this is critical amid a global pandemic. The Board provided timely support to management as business continuity plans were implemented to meet the rapidly changing work and economic environment. The Board effectively transitioned to 100 percent virtual board meetings and continued to meet all corporate governance best practice standards, including meeting its disclosure obligations, the hosting of the first in-person and electronic annual meeting and the management of the changing risk landscape. GHL reinforces its commitment to maintain a governance framework of the highest standard, at both the holding company and subsidiary company levels, while nurturing a culture that is compliant, transparent and accountable.

ADHERENCE TO THE TRINIDAD AND TOBAGO CORPORATE GOVERNANCE CODE

The Company adheres to the principles of good governance contained in the Trinidad and Tobago Corporate Governance Code ("the Code") and this report prescribes its adherence to the Code on an "apply or explain basis".

FRAMEWORK FOR EFFECTIVE GOVERNANCE – PRINCIPLE I

The Board acknowledges its collective responsibility for the long-term success of the Company and has adopted policies and procedures to support the effective discharge of this responsibility. Foremost of these, is the Corporate Governance Policy which established a formal mandate for stewardship of the Company including:

- Strategy direction and oversight
- Succession, training and induction of Board members
- Risk management
- Internal controls
- Material transactions
- Financial performance
- Compliance
- Stakeholder communication

Specific responsibilities and authorities are delegated by the Board to the Chief Executive Officer ("CEO"). The primary role of the CEO is to lead the management of the Company's business and to lead the implementation of the resolutions and policies of the Board of Directors.

NON-EXECUTIVE CHAIRMAN AND LEAD INDEPENDENT DIRECTOR

The Chairman, Mr. Patrick Hylton, is a Non-Executive Director. As the President and CEO of the parent Company, he does not meet the independence criteria set out in the Company's By-Laws.

Therefore, Mr. Henry Peter Ganteaume continues in the role as the Lead Independent Director in keeping with the recommendation of the Code.

BOARD INFORMATION AND DECISION MAKING

The Board meets at least quarterly to deal with routine business and meetings are convened as necessary, for special business, such as, strategic planning or deliberations on major transactions. During 2020, the Board held five regular board meetings all of which were conducted electronically and facilitated the same level of discourse, oversight and leadership notwithstanding the geographical distances between the members. Directors received Board papers in advance of the meetings and effectively participated on all matters.

Due to the COVID-19 pandemic and the many restrictions on travel and congregating, the Board effectively conducted the 2020 Annual Meeting electronically, where Shareholders were able to attend and participate in the Meeting via a live webcast. Shareholders were able to view the various presentations of the Auditors, the Chief Financial Officer and the Chief Executive Officer and were able to ask questions of the panel. At the conclusion of the Annual Meeting, Shareholders were invited to give feedback on the conduct of the meeting in this electronic format and not only was it rated as a resounding success, but more than 90 percent of responders favoured future meetings being held in this format.

Maintaining Strong Corporate Governance during a Global Pandemic (cont'd)

The Corporate Governance policy sets the standard for the quality of the information provided to Directors. The policy requires that such information be relevant, concise, timely, well organised and supported by the necessary context, which informs Directors about the material aspects of the Company's business, performance and prospects. In pursuance of meaningful participation by all Directors at board meetings and to allow Directors adequate time to review and reflect on the information, Directors receive Board reports one week in advance of meetings.

The Company is committed to managing its lines of business in a socially conscious way, while maintaining ethical corporate governance practices in all territories in which it operates.

The Company also considers the legitimate interest and expectations of all stakeholders particularly its employees, suppliers and the wider communities as outlined in this year's Corporate Social Responsibility Report.

BOARD COMMITTEES

In accordance with recognised principles of corporate governance, the Board has established standing Board Committees to assist in the discharge of its responsibilities. During the 2020 Financial Year a separate Risk and Compliance Committee was established to enhance the Board's compliance and risk oversight in a constantly changing business and risk landscape. The following standing Committees support the Board and essentially act in a review and advisory capacity:

- The Corporate Governance Committee (CGC)
- The Audit Committee (AC)
- The Risk and Compliance Committee (RCC)
- The Talent Development and Compensation Committee (TDCC)

Every Committee is governed by a charter which sets out its responsibilities and the requirements for its composition. The composition of Committees is reviewed on an annual basis by the CGC, which makes recommendations to the Board in this regard. Charters are also reviewed biennially by the relevant Committee and the Board. All Committees report to the full Board quarterly and the minutes of the Committees' meetings are circulated to all Directors. The authority of the Committees is determined by the Board, subject to any statutory prohibition against delegation. The role and responsibilities of all Committees are considered by GHL to be a key contributor to its robust corporate governance framework and is evidence of the Group's commitment to best practice in corporate governance. Reports of the Board Committees are contained in Appendix 1.

STRENGTHENING THE COMPOSITION AND PERFORMANCE OF THE BOARD AND COMMITTEES – PRINCIPLE II

As at 31st December, 2020 the Board of Directors of GHL comprised thirteen Directors, of whom twelve are Non-Executive Directors and six are Independent Directors. Director independence is discussed more fully in Principle III below.

DIRECTORS' TRAINING AND DEVELOPMENT

Every year Directors undergo Anti Money Laundering and Countering the Financing of Terrorism training to stay abreast of key developments and emerging risks in these areas. In 2020, this session was conducted jointly with the directors and senior management of the NCB Financial Group Limited. This session was facilitated by Mr. Roger Hernandez, Financial Advisor for the Caribbean Financial Action Task Force and focused on "Anti-Corruption and the Role of the Board and Compliance". The Directors also participated in interactive workshops on "Winning Post-COVID-19" and another on "Board Strategy, Innovation and Disruption", where the latter focused on key trends in the insurance industry, business transformation and prioritising of targets.

REMUNERATION POLICY FOR DIRECTORS AND EXECUTIVES

The Company's Remuneration Policy is designed to provide competitive remuneration packages to attract, recruit and retain talent, taking into account market conditions and the long-term interest of the Company. This primary objective is achieved through participation in relevant compensation market surveys, at least every three years, using appropriate comparator organisations in the industry where the organisation competes for talent.

The Remuneration Policy provides a framework for the organisation to recruit potential candidates both at the Director and Senior Executive levels. A key criterion for recruitment is a person's strategic fit, in addition to his or her academic qualifications and skills and competencies.

The remuneration paid to Directors is determined by reference to the anticipated workload, the size and complexity of the Group's operations and prevailing market practices.

The recruitment strategy is supported by a commitment to developing and regularly reviewing the systems that support continuous growth and development of talent through relevant training, coaching and mentoring.

REMUNERATION OF NON-EXECUTIVE DIRECTORS

Non-Executive Directors are remunerated by means of a fixed annual retainer, with a separate annual retainer payable for service on Board Committees. Fees for service on ad hoc Committees are established at the time of formation of such Committees and determined by considering among other matters, the responsibilities and time commitments expected of Directors serving on such Committees. The Chairman of the Board and the Chairmen of Committees receive an additional annual retainer in recognition of the responsibilities attached to this role. The Board may also approve special fees, in addition to the annual retainer for Directors who provide additional services on the Company's behalf, other than the routine work ordinarily required of a Director.

Directors are provided with insurance cover under the Company's Directors and Officers Liability Insurance Policy and are reimbursed for expenses incurred in connection with fulfilling their responsibilities as a Director or Member of a Committee, such as, airfare, accommodation and meals for attendance at Board and Committee meetings.

REMUNERATION OF EXECUTIVES (INCLUDING EXECUTIVE DIRECTORS)

Executive remuneration comprises an annual base salary and benefits, as well as variable components such as long and short-term incentive programs. The annual base salary considers standards in the market, the desired executive competencies and the needs of the Group from time to time. Standard benefits include membership of the Group life, health and pension plans, as well as the provision of a company-maintained motor vehicle. The variable component of the Group's executive remuneration is designed to reward and recognise excellent performance. It is linked to the achievement of specific, quantifiable and pre-established objectives that are closely aligned with the Group's strategic direction, goals and objectives.

Executives who are Directors on the Board of GHL receive the same fees as Non-Executive Directors for such service. However, executives who serve as trustees, directors, committee members or other officers of subsidiary boards, trusts, committees or other entities or organisations within the Group, at the request of the Company, receive no fees for such service.

REINFORCE LOYALTY AND INDEPENDENCE – PRINCIPLE III

INDEPENDENCE

The Company acknowledges the important oversight role of independent directors and has enshrined in its By-Laws a requirement that at least thirty percent of the Board comprise Directors who satisfy the criteria for independence.

An Independent Director is a director who:

- i) Has no direct or indirect material relationship with the Company other than membership on the Board;
- ii) Is not and has not been in the past five years, employed by the Company or its affiliates;
- iii) Does not have and has not had in the past five years, a material business relationship with the Company or its affiliates (either directly or as a partner, shareholder) other than to the extent to which shares are held by such director pursuant to a requirement of applicable law to which the Company is subject relating to directors generally) and is not a director, officer or senior employee of a person that has or had such relationship);
- iv) Is not affiliated with any non-profit organisation that receives significant funding from the Company or any of its affiliates;
- v) Does not receive and has not received in the past five years any additional remuneration from the Company or its affiliates other than the director's fee and such director's fee does not constitute a significant portion of his/her annual income;
- vi) Is not employed as an executive officer of another company where any of the Company's executives serve on that company's Board of Directors;
- vii) Is not, nor has been at any time during the past three years, affiliated with or employed by a present or former auditor of the Company or any of its affiliates;
- viii) Does not hold a material interest in the Company or its affiliates (either directly or as Partner, Shareholder, Director, Officer or Senior Employee of a person that holds such interest);

Maintaining Strong Corporate Governance during a Global Pandemic (cont'd)

- ix) Is not a member of the immediate family (and is not the executor, administrator or personal representative of any such person who is deceased or legally incompetent) of any individual who would not meet any of the tests set out in (i) to (vii) (were he/she a director of the Company); and
- x) Is identified in the annual report of the Company distributed to the Shareholders of the Company as an "Independent Director".

The Board therefore annually considers and evaluates the independence of its directors and can confirm that the following six directors, representing forty six percent of the Board, meet the criteria for Independence:

- Mr. Henry Peter Ganteaume (Lead Independent Director)
- Mr. Antony Lancaster
- Mr. Charles Percy
- Mr. David Philip Hamel-Smith
- Mr. Maxim Rochester
- Ms. Patricia Ghany

CONFLICTS OF INTEREST

All Directors and employees of the Company are subject to the GHL Conflict of Interest Policy which requires full disclosure of any conflict or perceived conflict of interest and describes the process to manage that conflict. Compliance with the policy is monitored by the CGC.

DIRECTORS' TENURE

Directors are elected for stated terms not exceeding three years except for directors over the age of 70 years whose appointments are for a period of one year, in accordance with the Corporate Governance Policy. Upon the expiration of the term of office, the performance of the director is reviewed by the CGC prior to a recommendation being made on his/her nomination for re-election.

COMMITMENT OF TIME

Non-Executive Directors are required to sign terms of engagement, under which they commit to attend Board Meetings and devote such time and attention as necessary for the proper discharge of his/her duties and responsibilities as a Director. The Directors attendance at Board and Committee meetings is disclosed in Appendix 2.

FOSTER ACCOUNTABILITY – PRINCIPLE IV

DISCLOSURE

The Board continues to adhere to the highest standards of transparency and accountability as part of its commitment to effective corporate governance. Last year, the Board for the first time disclosed the attendance of Directors at Board and Committee Meetings and this year in addition, has disclosed the skills and competencies of the Board in Appendix 4 to further reinforce Shareholders' confidence in the leadership of the Company by the Board.

RELATIONSHIPS WITH SHAREHOLDERS – PRINCIPLE V

The Board has adopted a formal Disclosure Policy designed to provide accurate, timely and balanced disclosure of all material matters concerning the Company.

The Board is committed to facilitating the ownership rights of all Shareholder groups, including minority and foreign Shareholders and institutional investors by fostering open communication with its Shareholders through the office of the Corporate Secretary. Provision is made for Shareholders to have the opportunity to engage with the Company and participate effectively in annual and special meetings through the provision of proxies. External auditors, members of senior management and the Board are available at meetings with Shareholders, to respond to Shareholder questions. In addition to the statutory reporting requirements, each quarter's publication is accompanied by a comprehensive report from the Chairman dealing with both the strategic and operational aspects of the Group's business.

Appendix 1 – Committee Reports

REPORT OF THE AUDIT COMMITTEE (AC)

The purpose of the (AC) is to assist the Board in fulfilling its oversight responsibilities for:

- The integrity of the Group's financial statements;
- The Group's external auditor's qualifications and independence; and
- The performance of the Group's internal audit function.

COMMITTEE STRUCTURE

The AC's charter requires that the AC consist of at least three and no more than six members of the Board. The AC is chaired by an Independent Director who is also the designated "financial expert" and comprises six Non-Executive Directors, four of whom also meet the criteria specified for Independence in the Company's By-laws and each of which is financially literate. Committee members may not simultaneously serve on the audit committee of more than two public companies. The members of the AC are:

- Mr. Maxim Rochester (Chairman)
- Mr. Antony Lancaster
- Mr. Charles Percy
- Mr. Dennis Cohen
- Mr. Henry Peter Ganteaume
- Mr. Imtiaz Ahamad

MEETINGS

The AC held four meetings for the 2020 financial year, one of which was a part of the previously constituted Audit, Compliance and Risk Committee. The Group Chief Financial Officer and the Group Head of Internal Audit attended all meetings of the AC. They provided comprehensive reports on the internal audit and financial reporting matters of the Group and the respective impacts on the financial and non-financial objectives of the Group.

Private sessions among the AC Members, external and internal auditors are standard agenda items at each meeting. Following every meeting of the AC Members certified to the Board, the AC's satisfaction that internal controls were functioning properly in the areas reviewed by Group Internal Audit.

INTERNAL CONTROL AND THE INTERNAL AUDIT FUNCTION

The ongoing assessment of the adequacy and effectiveness of the Group's internal control system is the primary responsibility of Internal Audit. The Group Head, Internal Audit has unfettered access to the AC and reports administratively to the CEO. During the year under review, weaknesses in Internal Controls noted by the internal auditor and management's risk-corrective actions were presented to the AC at its quarterly meetings.

The AC is satisfied that the Internal Audit function has been discharged in an objective and transparent manner and that the performance of the function is not subject to management's undue influence.

EXTERNAL AUDIT

The AC has assessed whether any circumstance existed that may reasonably affect the external auditors' independence. The external auditors have not been engaged to perform any non-audit related work that might impair their independence. Furthermore, the AC has confirmed with the external auditors that there were no known relationships between the external auditors and the Group or its staff that might impact the external auditors' independence.

The AC reviewed and approved the external auditors' approach to and the scope of their examination of the financial statements for the 2020 financial year. The members are satisfied that the external auditors planned the audit to obtain reasonable assurance that the financial statements are free of material misstatement and present a fair view of the financial position of the Group as at 31st December, 2021 and the results of its operations and cash flows for the year then ended, in accordance with International Financial Reporting Standards.

REPORT OF THE AUDIT COMMITTEE (AC) (cont'd)

FINANCIAL STATEMENTS

During the 2020 financial year, the interim unaudited financial statements were presented to the AC at its quarterly meetings for review and were recommended to the Board for adoption. The AC is also satisfied that the audited financial statements contained in this Annual Report are complete, consistent with information known to its members and in conformity with approved accounting principles that have been consistently applied.

REPORT OF THE RISK AND COMPLIANCE COMMITTEE (RCC)

The purpose of the newly constituted RCC is to assist the Board in fulfilling its oversight responsibilities for:

- The maintenance of a sound system of risk oversight and management;
- Review of management's recommendations on risk including risk appetite and risk profile;
- Review of policies, programmes and procedures to ensure compliance with all relevant legal and regulatory requirements and other relevant policies, standards and best practice;
- Ensuring the Group meets all legal obligations arising from material agreements and undertakings;
- Review and approval of policies relevant to risk and AML/CFT programmes;
- Establishment of an appropriate AML/CFT risk framework;
- Reviewing and ensuring the adequacy of the Group's AML/CFT Training plan;
- Ensuring receipt of regular and comprehensive reports on compliance risk (including AML/CFT); and
- Ensuring the appropriate structure for reporting on compliance.

COMMITTEE STRUCTURE

The RCC's charter requires that the RCC consist of at least three members, a majority of whom will be Non-Executive Directors. The RCC is led by a Non-Executive Chairman with relevant qualifications and industry knowledge to effectively carry out the functions of the role. The members of the RCC are:

- Mr. Dennis Cohen (Chairman)
- Mr. Antony Lancaster
- Mr. Charles Percy
- Mr. Maxim Rochester
- Mr. Ravi Tewari
- Mr. Robert Almeida

MEETINGS

The RCC held four meetings for the 2020 financial year, one of which was a part of the previously constituted Audit, Compliance and Risk Committee. The Group Chief Risk Officer and the Group Head of Compliance attended all meetings of the RCC. They provided comprehensive reports on the risk management and compliance activities of the Group and the respective impacts on the financial and non-financial objectives of the Group.

Following every meeting of the RCC, the Chairman certified to the Board, the RCC's satisfaction that:

- Risk-corrective actions identified by Management were adequate;
- Compliance issues identified were satisfactorily resolved; and
- Risk management systems were operating effectively and that risk management strategies were consistently applied to minimise exposures to risk.

REPORT OF THE RISK AND COMPLIANCE COMMITTEE (RCC) (cont'd)

COMPLIANCE

The remit of the Group Compliance Unit (the Unit) is to provide assurance to the Board that the GHL Group of Companies complies with all applicable laws, regulations, internal policies, codes of conduct and standards of good practice, in those jurisdictions in which the Group's businesses are located. The Unit is vested with the authority to formulate and establish procedures to facilitate the implementation and enforcement of the Group's Anti-Money Laundering Compliance Policy and the Group Compliance Policy.

The Unit has established a compliance reporting framework throughout the Group and receives periodic compliance reports from the business units on their compliance with applicable laws and regulations, regulatory developments and compliance issues. During the year under review, the Unit reported to the RCC on the status of each business unit's compliance, as aforesaid.

The RCC is satisfied that compliance issues raised during the year were properly monitored and resolved and that there are no material issues remaining unresolved at the year-end.

RISK MANAGEMENT

The primary objective of the Risk Management function is to provide value and protection to the Company by:

- Maintaining comprehensive oversight of all financial and non-financial risk that may create an adverse effect on the Group's earnings and Shareholder value;
- Managing risk and increasing the efficiency and effectiveness through which capital and other resources are allocated by robust assessment of the risk and reward trade-off;
- Building and sustaining our competitive advantage through increasing our knowledge of the risk environments in which we operate and assuring an adequate pricing of risk; and
- Increasing our resistance to financial contagion and resilience to the impact of external events.

During the year under review, the RC:

- Reviewed the Group's risk appetite based on performance against set targets. The Chief Risk Officer has overall responsibility for monitoring the Group's risk appetite and reporting on performance to the Committee;
- Received regular Key Risk Indicator reports with details of the key risk exposures, the drivers of risk in the Group, emerging and potential risks, and actions taken to mitigate any risk that exceeded pre-established tolerance levels. The RCC also monitored the adequacy of the Group control framework. In particular, the RCC focused on assessing the Group's capital and liquidity positions, existing and emerging regulatory requirements and dynamic risk-based models;
- Continued its focus on business continuity and Information Technology security risks;
- Reviewed reports of the Group's strategic initiatives and projects, including merger and acquisition activity; and
- Received regular reports on regulatory and other public policy developments. In particular, it monitored the actions being taken by management in response to risk-based insurance supervisory enquiries, as well as overall readiness for the passage of new legislation.

REPORT OF THE CORPORATE GOVERNANCE COMMITTEE (CGC)

The objectives of the CGC are to develop, implement and periodically review guidelines for robust governance of the GHL Group of Companies. The responsibilities of the CGC include:

- Regularly reviewing the Corporate Governance Policy adopted by the Board and recommending revisions as appropriate;
- Developing and recommending to the Board for its approval, an annual self-evaluation of the Board and its Committees and overseeing the annual self-evaluations;
- Developing, implementing and regularly reviewing an induction programme for newly appointed directors to the board of GHL and key Group Member companies;
- Developing, implementing and regularly reviewing an ongoing education programme for directors of Group Member companies;
- Developing the Group's corporate governance framework in line with governance best practice;
- Reviewing annually the composition of the GHL Boards and the Boards of key GHL member companies and their committees including succession planning and making recommendations for director and senior officer appointments to the respective Boards; and
- Ensuring that the membership of the Board collectively provides a balanced mix of experience, diversity and skills to ensure that there is adequate synergy and alignment among the respective business initiatives and the Company's mission, values and long-term strategic plan.

REPORT OF THE CORPORATE GOVERNANCE COMMITTEE (CGC) (cont'd)

COMMITTEE STRUCTURE

The CGC comprises four Non-Executive Directors, all of whom meet the criteria specified for Independence in the Company's By-Laws. The members of the CGC are:

- Mr. David Philip Hamel-Smith (Chairman)
- Mr. Antony Lancaster
- Mr. Charles Percy
- Mr. Henry Peter Ganteaume

The Board is satisfied that as currently composed, the CGC demonstrates the required level of independent thought in its deliberations.

MEETINGS

The CGC held three meetings during 2020, at which the CGC conducted its regular business including:

- Reviewed and made recommendations on the composition of the GHL Board and Committees;
- Consideration of nominations for appointments to all boards of directors within the Group;
- Conducted succession planning exercises during the year; and
- Reviewed and updated the key Governance Policies and Procedures of the Group.

REPORT OF THE TALENT DEVELOPMENT AND COMPENSATION COMMITTEE (TDCC)

The TDCC is responsible for making recommendations pertaining to:

- The compensation of the Chairmen and members of the Boards of Directors and Committees of GHL and of all GHL Group companies;
- The remuneration, performance and incentive awards of senior executives of all Group companies as identified from time to time by the Committee; and
- Maintaining strong succession programmes for executives and other key senior positions, including the processes for recruitment, engagement, training and development and promotion of senior executives of the Group, as identified from time to time by the Committee.

The TDCC, in addition to its responsibility for the oversight of and input in Director and Executive remuneration, is responsible for co-developing the Group Human Resource Strategy and talent development. The TDCC evaluates the responsibilities of senior management in relation to this strategy.

COMMITTEE STRUCTURE

The TDCC charter requires that the TDCC comprise at least three and no more than six members of the Board of Directors. The TDCC comprises six Non-Executive Directors, five of whom also meet the criteria specified for Independence in the Company's By-Laws. The members of the TDCC are:

- Mr. Henry Peter Ganteaume (Chairman)
- Mr. Antony Lancaster
- Mr. Charles Percy
- Mr. David Philip Hamel-Smith
- Mr. Patrick Hylton
- Ms. Patricia Ghany

REPORT OF THE TALENT DEVELOPMENT AND COMPENSATION COMMITTEE (TDCC) (cont'd)

The Board is satisfied that, as currently composed, the TDCC demonstrates the required level of independent thought in its deliberations.

MEETINGS

During 2020, the TDCC held five meetings to conduct its regular business which included the review of the CEO and Senior Executives' performance, review of the Remuneration Policy, review and reconfirmation of the TDCC Charter and the review of incentive policies for Executives. In addition, the TDCC reviewed key developments in core human resource functions including talent acquisition, performance management, training and development, talent management, organisational health and human resource technology. Succession for the senior executive positions was also reviewed.

The TDCC recommended an increase in GHL Directors' fees based on an independent evaluation that considered metrics such as the time and effort required of directors to discharge their duties and other industry bench marking.

The TDCC in collaboration with the CGC updated the skills and competency matrix for Directors in the last year which will further strengthen director recruitment and the Board evaluation process. The evaluations will also ensure that the Board maintains the right balance of experience, skills and diversity of perspective.

The TDCC is satisfied that the remuneration of Directors and senior management is fair, reasonable and competitive.

Appendix 2 – Directors’ Attendance at Board and Committee Meetings as at 31ST December, 2020

GHL DIRECTORS	BOARD (5)	AC (4)	¹RCC (4)	CGC (3)	TDCC (5)
Antony Lancaster	5	4	4	2	5
Charles Percy	5	4	4	2	5
David Philip Hamel-Smith	5	-		3	5
Dennis Cohen	5	4	4	-	
Henry Peter Ganteaume	5	4		3	5
Imtiaz Ahamad	5	4		-	
Maxim Rochester	5	4	² 3	-	
Michael Lee-Chin	5	-		-	
Nicholas Lok Jack	5	-		-	
Patricia Ghany	5	-		-	³ 1
Patrick Hylton	5	-		-	5
Ravi Tewari	5	-	⁴ 3	-	-
Robert Almeida	4	-	⁵ 2	-	-

1. The RCC was established in May 2020. In March 2020, Risk and Compliance matters were discussed as part of the previously constituted Audit, Compliance and Risk Committee.
2. Mr. Maxim Rochester’s appointment to the RCC was approved by the GHL Board on 7th May, 2020
3. Ms. Patricia Ghany’s appointment to the TDCC was approved by the GHL Board on 29th October, 2020
4. Mr. Ravi Tewari’s appointment to the RCC was approved by the GHL Board on 7th May, 2020
5. Mr. Robert Almeida’s appointment to the RCC was approved by the GHL Board on 5th March, 2020

Appendix 3 – Biography of Directors

Mr. Antony Lancaster

Mr. Antony Lancaster brings to the Board nearly sixty years' experience in the general insurance field, many of which were in the Caribbean and a number of international jurisdictions and in particular the United Kingdom ("UK"). Prior to his retirement, he served as Chairman and Chief Executive of GAN insurances and the Groupama insurance companies in the UK. He joined the Guardian Holdings Limited Board in 2003.

Mr. Charles Percy

Mr. Charles Percy's distinguished career spans over thirty-seven years in Trinidad and Tobago's Energy Sector, with prior executive leadership positions at BP Trinidad and Tobago LLC, Hydro Agri Trinidad (now Yara Trinidad Ltd.), Atlas Methanol Company and Methanex Trinidad Limited. He is also a current Director on the Board of Point Lisas Industrial Port Development Corporation and Trinidad Cement Limited (TCL) and was a past President of the Energy Chamber of Trinidad and Tobago.

Mr. Percy has also been an active member in the financial services sector for the past twenty years and was instrumental in the successful merger of two credit unions to form Venture Credit Union.

Mr. David Philip Hamel-Smith

Mr. David Philip Hamel-Smith joined the Guardian Holdings board in March of 1997. An Attorney-at-Law, he is the Partner Emeritus of M. Hamel-Smith and Company. A former Trinidad and Tobago Senator, Mr. Hamel-Smith has served as Vice President of the Senate and is a member of the Law Association of Trinidad and Tobago, the St. Kitts and Nevis Bar Association, the American Bar Association, the International Bar Association and the Law Society of the United Kingdom.

Mr. Dennis Cohen

Mr. Dennis Cohen provides leadership and oversight for the NCB Financial Group Limited's (NCBFG) financial planning and reporting, investor relations and several key business segments. He started his professional career at PriceWaterhouseCoopers before joining Citibank, where he served in a number of roles including Country Treasurer. Mr. Cohen joined NCBFG in 2004 and has served in several key roles within the NCBFG, including CEO of NCB Capital Markets Limited. He is the Chairman of NCB Insurance Agency and Fund Managers Limited (formerly called NCB Insurance Company Limited), NCB Capital Markets (Cayman) Limited and NCB Trust Company (Cayman). He also serves as a Director of NCB Capital Markets Limited, Guardian Holdings Limited, Guardian Life of the Caribbean Limited, Guardian General Insurance Limited (Trinidad), Clarien Bank Limited (Bermuda) and West Indies Trust Company Limited. He is a member of the Institute of Chartered Accountants of Jamaica (ICAJ) and a fellow of the Association of Chartered Certified Accountants (ACCA).

Mr. Henry Peter Ganteaume

Mr. Henry Peter Ganteaume has had a distinguished career in finance, accounting and auditing since qualifying in June 1969 as a Member of the Institute of Chartered Accountants of England and Wales. He was appointed Chief Executive Officer of Guardian Holdings Limited in July 1999 and served the company in that capacity until 2009.

Mr. Ganteaume is a former Senior Partner of Price Waterhouse, latterly PricewaterhouseCoopers and has presented numerous papers on technical accounting and finance related subjects. He has also served as Chairman of the Accounting Standards Committee of the Institute of Chartered Accountants of Trinidad and Tobago and as a member of the Board of Directors of the American Chamber of Commerce of Trinidad and Tobago. He was also appointed by the Trinidad and Tobago Government to serve on several Fiscal Review Committees. Mr. Ganteaume is currently the Deputy Chairman of Guardian Holdings Limited and Chairman of Guardian Life of the Caribbean Limited.

Mr. Imtiaz Ahamad

Mr. Imtiaz Ahamad joined the Guardian Holdings Limited Board in 2004. He is the Chief Executive Officer of Southern Sales and Service Company Limited and is a Director on the Boards of Universal Investments Limited and Evolving Technologies and Enterprise Development Company Limited (eTeck).

Appendix 3 – Biography of Directors (cont'd)

Mr. Maxim Rochester

Mr. Maxim Rochester is a current member of the Chartered Association of Certified Accountants (UK) and The Institute of Chartered Accountants of Jamaica. He was also a member of the Accounting Standards Committee of the Institute of Chartered Accountants of Jamaica and played a significant role in the adoption of International Financial Reporting Standards in Jamaica.

Mr. Rochester was also a former Territory Senior Partner of PricewaterhouseCoopers and was a part of the firm for thirty-eight years. He has extensive experience in the Banking and Insurance sectors with over thirty years' experience in audit services and is quite knowledgeable in financial systems, regulatory environment and reporting requirements.

Mr. Michael Lee-Chin

Mr. Michael Lee-Chin is the President and Chairman of Portland Holdings, a privately held investment company that manages public and private equity. Mr. Lee-Chin has an ownership interest in a collection of diversified businesses operating in sectors that include financial services, insurance, media, tourism, agriculture, real estate development and pharmaceuticals. He holds various board positions and was appointed Chairman of Jamaica's Economic Growth Council in 2016.

Mr. Nicholas Lok Jack

Mr. Nicholas Lok Jack is Deputy Chairman and CEO of the Associated Brands Group of Companies, a geographically diverse and dynamic food group with operations in ten (10) countries and sales to over twenty-five countries worldwide, spanning the Americas, Western Europe, Middle East and Asia.

Mr. Lok Jack also serves as a Non-Executive Director of Guardian Holdings Limited and its subsidiaries: Guardian Life of the Caribbean Limited, Guardian Asset Management and Investment Services Limited and Guardian General Insurance Limited, all regulated Financial Services companies. He was a Director of the Trinidad and Tobago Manufacturers Association for five years and led the organisation as President for two years.

Mr. Patrick Hylton

Mr. Patrick Hylton has more than three decades of experience in banking and finance. His bold and fearless leadership and achievements have earned him international prominence as an expert in the field. He is an avid reader with an affinity for aphorisms and finds it nearly impossible to pick just one favourite book, or quote.

Mr. Hylton provides strategic leadership to the Group and is responsible for its strategic development, ensuring that its sales, service and risk management goals are appropriately set and achieved.

Today, Mr. Hylton is the Chairman of National Commercial Bank Jamaica Limited, NCB Capital Markets Limited, Guardian Holdings Limited and Clarien Bank Limited, and sits on the board of directors for NCB Financial Group Limited, Massy Holdings Limited and several others. In the mid-1990s, he was appointed by the Government of Jamaica to lead the restructuring of the Jamaican financial sector – a project that earned him the national award of the Order of Distinction (Commander Class) in 2002. In October 2020, he was also conferred with the Order of Jamaica for distinguished contribution to the Financial Sector and Philanthropy.

Ms. Patricia Ghany

Ms. Patricia Ghany is the Chief Financial Officer at Esau Oilfield Supplies Co. Ltd., a leading supplier of pipes, valves, pipe fittings and gaskets to the petrochemical and oil and gas sectors in Trinidad and Tobago. She has over twenty-five years' experience in various aspects of the Oil and Gas sector with an emphasis on Procurement, Business Development and Project Management. She currently serves as the President of the American Chamber of Commerce of Trinidad and Tobago (AMCHAM) and has also held positions of Vice President and Treasurer during her five-year tenure on the Board of AMCHAM. She has also been recently appointed as Vice President of the Governing Board of the Association of the American Chamber of Commerce in Latin America and the Caribbean.

Mr. Ravi Tewari

Mr. Ravi Tewari is Group Chief Executive Officer (CEO) of the Guardian Group, one of the largest financial services organisations that operates across the English and Dutch Caribbean. An actuary by profession, he has twenty-nine years of experience in the insurance industry. He began his career in actuarial consulting and worked for several insurance clients throughout the Caribbean. On joining Guardian in 1998, he worked as a Valuation Actuary, where he played a pivotal role in several key acquisition projects that drove the rapid expansion of the Guardian Group.

In 2005 he was appointed as President of Guardian Life of the Caribbean Limited; in 2011 as Head of the Life Line of Business for the Group; and in 2014 he was appointed Group CEO of the Guardian Group. Mr. Ravi Tewari holds directorships on the Guardian Holdings Limited Board, Guardian Life of the Caribbean Limited and the Board of other Group subsidiaries. He also serves as a Director on the Boards of Advanced Cardiovascular Institute and the Trinidad and Tobago Citizens Alliance Against Crime.

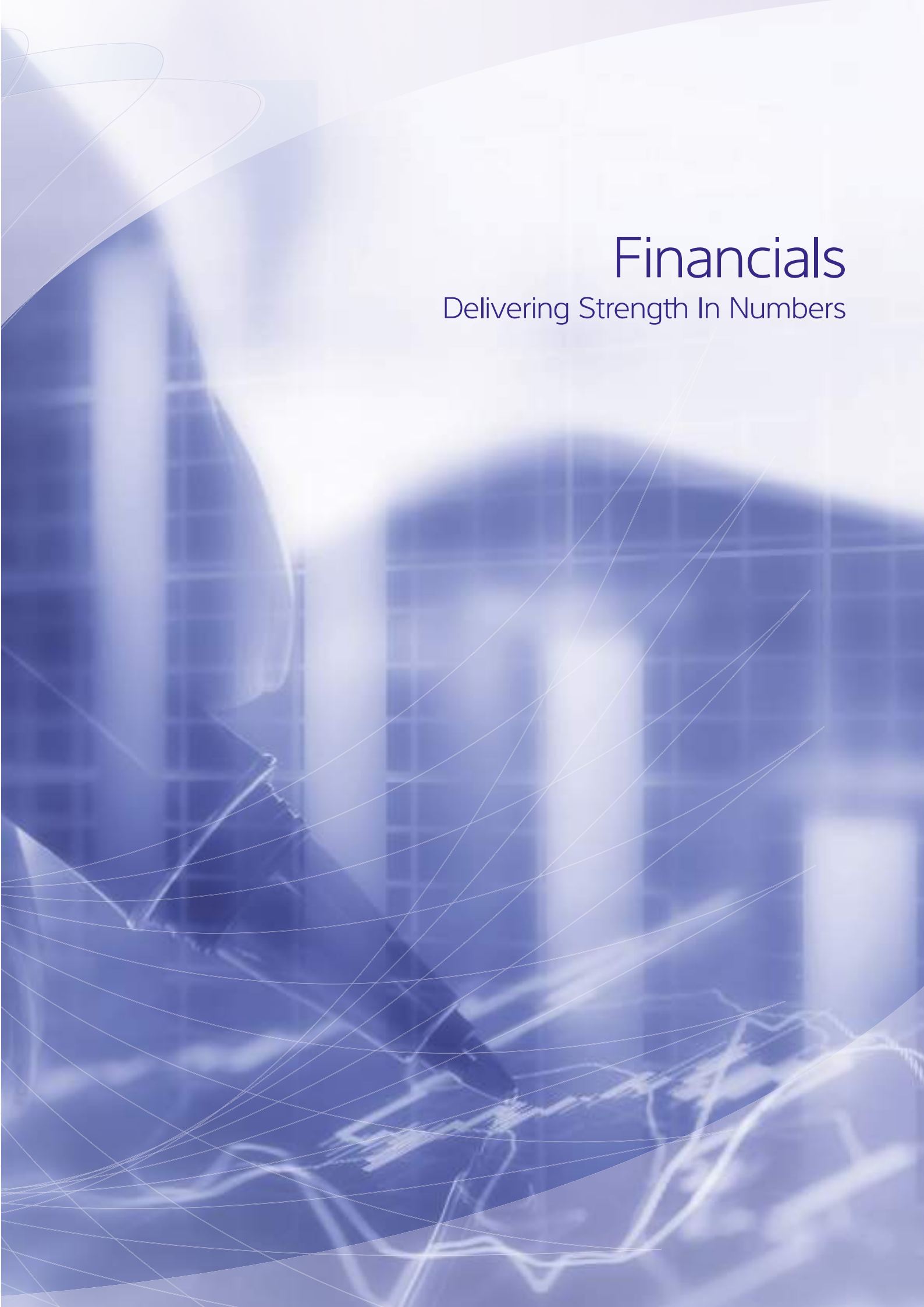
Mr. Robert Almeida

Mr. Robert Almeida B.COMM., CPA, CA, is the Founding Partner of Portland Private Equity and Managing Partner of the AIC Caribbean Fund and Portland Caribbean Fund II. He is a Director, Senior Vice President and Portfolio Manager at Portland Investment Counsel Inc. (Canada).

He currently serves on several Portland group portfolio company boards, including NCB Financial Group Limited, as well as the not-for-profit Canadian Council for the Americas.

Appendix 4 – Directors’ Skills and Competencies Matrix

DIRECTORS	General Management	Finance/Accounting	Insurance - General	Insurance - Life	International Business	Property Management and Development	Corporate Finance	Mergers & Acquisitions	Banking	Asset Management	Risk Management	Information Technology	Strategy	Human Resource Management	Regulatory	Civil Engineering	Law	Sales and Marketing
Antony Lancaster	•	•	•	•	•	•	•	•	•	•		•	•	•				•
Charles Percy	•		•	•	•	•		•		•		•	•		•			
David Philip Hamel-Smith	•	•			•	•	•	•	•			•	•	•			•	•
Dennis Cohen	•	•	•	•	•		•	•	•	•		•	•	•				
Henry Peter Ganteaume	•	•			•		•	•						•				
Imtiaz Ahamad	•	•	•			•			•			•						•
Maxim Rochester	•	•	•	•			•		•	•	•	•	•	•				
Michael Lee-Chin	•	•	•		•	•	•		•	•				•	•			•
Nicholas Lok Jack	•				•		•	•				•						•
Patricia Ghany	•	•			•		•			•	•	•	•					•
Patrick Hylton	•	•	•	•			•	•	•	•	•	•	•	•		•		•
Ravi Tewari	•		•	•		•	•		•		•	•		•				
Robert Almeida	•	•			•		•	•	•	•		•						•



Financials

Delivering Strength In Numbers



Statement of Management's Responsibilities

Management is responsible for the following:

- Preparing and fairly presenting the accompanying consolidated financial statements of GUARDIAN HOLDINGS LIMITED (the Company) and its subsidiaries (the Group) and which comprise the consolidated statement of financial position as at 31 December 2020, the consolidated statements of income, comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information;
- Ensuring that the Group keeps proper accounting records;
- Selecting appropriate accounting policies and applying them in a consistent manner;
- Implementing, monitoring and evaluating the system of internal control that assures security of the Group's assets, detection/prevention of fraud, and the achievement of the Group's operational efficiencies;
- Ensuring that the system of internal control operated effectively during the reporting period;
- Producing reliable financial reporting that comply with laws and regulations, including the Companies Act and Insurance Act Chapter 84:01; and
- Using reasonable and prudent judgement in the determination of estimates.

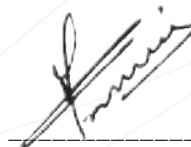
In preparing these audited financial statements, management utilised the International Financial Reporting Standards, as issued by the International Accounting Standards Board and adopted by the Institute of Chartered Accountants of Trinidad and Tobago. Where International Financial Reporting Standards presented alternative accounting treatments, management chose those considered most appropriate in the circumstances.

Nothing has come to the attention of management to indicate that the Group will not remain a going concern for the next twelve months from the reporting date; or up to the date the accompanying financial statements have been authorised for issue, if later.

Management affirms that it has carried out its responsibilities as outlined above.



Ravi Tewari
Group Chief Executive Officer
4 March 2021



David Maraj
Group Chief Financial Officer
4 March 2021



Independent Auditor's Report

To the Shareholders of Guardian Holdings Limited

Report on the audit of the consolidated financial statements

Our opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of Guardian Holdings Limited (the Company) and its subsidiaries (together 'the Group') as at December 31, 2020, and their consolidated financial performance and their consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards.

What we have audited

The Group's consolidated financial statements comprise:

- the consolidated statement of financial position as at December 31, 2020;
- the consolidated statement of income for the year then ended;
- the consolidated statement of comprehensive income for the year then ended;
- the consolidated statement of changes in equity for the year then ended;
- the consolidated statement of cash flows for the year then ended; and
- the notes to the consolidated financial statements, which include significant accounting policies and other explanatory information.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Group in accordance with the International Code of Ethics for Professional Accountants (including International Independence Standards) issued by the International Ethics Standards Board for Accountants (IESBA Code). We have fulfilled our other ethical responsibilities in accordance with the IESBA Code.

Independent Auditor's Report (Cont'd)

Our audit approach

Overview

	<ul style="list-style-type: none"> Overall group materiality: TT\$51 million, which represents 5% of profit before taxation.
	<ul style="list-style-type: none"> We performed full scope audits for 7 components and audits of certain financial statement line items for 4 components. Our group audit covered 92% of profit before taxation and 93% of total assets.
	<ul style="list-style-type: none"> Methodologies and assumptions used for determining insurance contract liabilities for life and annuity insurance contracts. Valuation of short-term insurance contract liabilities. Valuation of unquoted investment securities accounted for at fair value through profit and loss and fair value through other comprehensive income. IFRS 9 'Financial Instruments' - forward looking information. Valuation of investment properties accounted for at fair value.

Audit scope

As part of designing our audit, we determined materiality and assessed the risks of material misstatement in the consolidated financial statements. In particular, we considered where management made subjective judgements; for example, in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain. As in all of our audits, we also addressed the risk of management override of internal controls, including, among other matters, consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud.

How we tailored our group audit scope

We tailored the scope of our audit in order to perform sufficient work to enable us to provide an opinion on the consolidated financial statements as a whole, taking into account the structure of the Group, the accounting processes and controls, and the industries in which the Group operates.

Our group scoping was performed at the legal entity level. The following components were considered individually financially significant and were subject to full scope audits for group audit purposes:

- Guardian Life of the Caribbean Limited
- Guardian General Insurance Limited
- Guardian Re (SAC) Limited
- Guardian Asset Management and Investment Services Limited
- Guardian Life Limited
- Guardian Resorts Jamaica Limited
- Fatum Holdings N.V.

For four other components, we identified account balances which were considered to be significant in size or audit risk at the financial statement line item level and performed audits over the specified balances. The Group engagement team performed analytical procedures over the remaining components that were not inconsequential. Our group scoping provided coverage of approximately 92% of profit before taxation and 93% of total assets of the Group.

In establishing the overall group audit strategy and plan, we determined the type of work that is needed to be performed at the components by the Group engagement team and by component auditors. Where the work was performed by either PwC or non-PwC network firm component auditors, we determined the level of involvement we needed to have in the audit work at those components to be able to conclude whether sufficient appropriate audit evidence had been obtained. The Group engagement team had regular interaction with the component teams during the audit process.

Independent Auditor's Report (Cont'd)

Materiality

The scope of our audit was influenced by our application of materiality. An audit is designed to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement. Misstatements may arise due to fraud or error. They are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the consolidated financial statements.

Based on our professional judgement, we determined certain quantitative thresholds for materiality, including the overall group materiality for the consolidated financial statements as a whole as set out in the table below. These, together with qualitative considerations, helped us to determine the scope of our audit and the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements, both individually and in aggregate, on the consolidated financial statements as a whole.

Overall Group materiality	TT\$51 million
How we determined it	5% of profit before taxation
Rationale for the materiality benchmark applied	We chose profit before taxation as the benchmark because, in our view, it is the benchmark against which the performance of the Group is most commonly measured by users and is a generally accepted benchmark. We chose 5% which is within a range of acceptable benchmark thresholds.

We agreed with the Audit Committee that we would report to them misstatements identified during our audit above TT\$1.85 million, as well as misstatements below that amount that, in our view, warranted reporting for qualitative reasons.

Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matter	How our audit addressed the key audit matter
<p>Methodologies and assumptions used for determining insurance contract liabilities for life and annuity insurance contracts</p> <p>Refer to notes 2.15, 3(b), 4.1 and 21 to the consolidated financial statements for disclosures of related accounting policies and balances.</p> <p>As at 31 December 2020, actuarial reserves for life and annuity contracts accounted for TT\$16.5 billion or 59% of total liabilities of the Group.</p> <p>Economic assumptions such as investment return, associated discount rates and borrowing rates, policy expenses and assumptions such as mortality and persistency are key inputs used to estimate these long term liabilities. Management used</p>	<p>The approach to addressing the matter, with the assistance of our actuarial specialist, involved the following procedures, amongst others:</p> <ul style="list-style-type: none"> Tested the completeness, accuracy and reliability of the underlying data used by management to support the actuarial valuation. We tested a sample of contracts to assess whether contract features and demographic data corresponded to the data file given by management to its actuary.

Key audit matters (Cont'd)

<p>internal actuarial experts along with external independent experts to assist in determining these assumptions and in valuing these long term liabilities.</p> <p>Based on management's assessment, Covid-19 did not have a significant impact on the liabilities for life and annuity insurance contracts.</p> <p>We focused on this area because the valuation of the provisions for the settlement of future claims involves complex and subjective judgements about future events, both internal and external to the business, for which small changes in assumptions may result in significant impacts to the valuation of these liabilities.</p>	<ul style="list-style-type: none"> Evaluated the methodologies and assumptions used by management's actuarial experts considering industry and component specific facts and circumstances. Specific areas of focus were economic assumptions such as investment return, associated discount rates and borrowing rates, policy expenses and assumptions such as mortality and persistency, all of which are based on entity experience or publicly available information. <p>The results of our procedures indicated that significant estimates and assumptions used by management were not unreasonable, and that the methodologies used were actuarially established, accepted and appropriate in the circumstances and consistent with prior years.</p>
<p>Valuation of short term insurance contract liabilities</p> <p><i>Refer to notes 2.15, 4.1 and 21 to the consolidated financial statements for disclosures of related accounting policies and balances.</i></p> <p>As at 31 December 2020, total short term contract liabilities accounted for TT\$1.2 billion or 4% of total liabilities of the Group of which incurred but not reported claims accounted for TT\$225 million.</p> <p>The methodologies and assumptions utilized to develop incurred but not reported claims involve a significant degree of judgement. There is generally less information available in relation to these claims, which can result in variability between initial estimates and final settlement. A range of methods may be used to determine these provisions. Management used an internal actuarial expert along with an external independent expert to assist in determining these assumptions and in valuing these actuarial liabilities.</p> <p>Based on management's assessment, Covid-19 did not have a significant impact on short term insurance contract liabilities.</p> <p>We focused on this area because underlying these methods are a number of explicit and implicit assumptions relating to the expected</p>	<p>The approach to addressing the matter, with the assistance of our actuarial experts, involved the following procedures, amongst others:</p> <ul style="list-style-type: none"> Tested the reconciliations between the data used by management's actuarial expert for written premiums, earned premiums, claims paid and claims incurred to underlying records and support as part of our evaluation of the completeness, accuracy and reliability of the underlying data. Performed a methods and assumptions analysis of the actuarial valuation performed by the Group's actuaries to evaluate consistency with established actuarial practices and methodologies. Developed independent actuarial point estimates for the various blocks of business. <p>The results of our procedures indicated that assumptions used by management were not unreasonable, and that the methodologies used were actuarially established, accepted and appropriate in the circumstances and consistent with prior years.</p>

Independent Auditor's Report (Cont'd)

Key audit matters (Cont'd)

<p>settlement amount and settlement patterns of claims and the values determined are subject to complex calculations.</p>	
<p>Valuation of unquoted investment securities accounted for at fair value through profit and loss and fair value through other comprehensive income</p> <p><i>Refer to notes 2.9, 2.11 and 10 to the consolidated financial statements for disclosures of related accounting policies and balances.</i></p> <p>As at 31 December 2020, investments classified as fair value through profit or loss and fair value through other comprehensive income accounted for TT\$14.3 billion or 43% of total assets of the Group and primarily related to unquoted corporate debt and government securities. To value these securities management uses valuation techniques which utilise the application of a market yield curve adjusted by a risk premium to discount the contractual cash flows of the instruments.</p> <p>We focused on this area as the yield curve is an unobservable input requiring management's judgement and estimation, which is subject to high estimation uncertainty.</p>	<p>Our approach to addressing the matter, with the assistance of our valuation expert, involved the following procedures, amongst others:</p> <ul style="list-style-type: none"> • Updated our understanding of management's approach to performing the fair value assessment. This included updating our understanding of the process by which management's key assumptions and methodologies were developed and assessing their appropriateness. • Tested key data inputs used in the valuation model, including issuance date, maturity date, coupon rate and risk premium at issuance, by performing confirmation procedures and comparison to source documents on a sample basis. • Independently developed territory specific yield curves and compared them to management's yield curves. • Tested on a sample basis, the contractual cash flows of the underlying securities by comparing to source documentation and evaluated the impact of variations. <p>The results of our procedures indicated that the key assumptions used by management for determining the fair value of unquoted corporate debt and government securities were not unreasonable.</p>
<p>IFRS 9 'Financial Instruments' - Forward Looking Information</p> <p><i>Refer to notes 2.10, 3(e), 10 and 11 to the consolidated financial statements for disclosures of related accounting policies and balances.</i></p> <p>As at 31 December 2020, the Group's investment securities and loans and receivables subject to expected credit losses (ECL) were TT\$13.4 billion and TT\$2.3 billion respectively, gross of ECL. The total associated expected credit losses amounted to TT\$78 million and TT\$238.3 million respectively.</p>	<p>Our approach to addressing the matter, with the assistance of our valuation specialist, involved the following procedures, amongst others:</p> <ul style="list-style-type: none"> • Updated our understanding of management's ECL model including any changes to source data and assumptions.

Key audit matters (Cont'd)

<p>In assessing impairment, IFRS 9 prescribes a forward looking ECL impairment model which takes into account reasonable and supportable forward looking information.</p> <p>Management applies an internally developed credit loss model. The estimation and application of forward looking information requires significant judgement. Stage 1 and Stage 2 credit loss allowances are modelled based on the macroeconomic variables (or changes in macroeconomic variables) which most closely correlate with credit losses in the relevant portfolio. Each macroeconomic scenario used in the ECL calculation incorporates forecasts of the relevant macroeconomic variables.</p> <p>For both investment securities and loans and receivables, management considered forward looking macroeconomic data by examining the future economic outlook of the countries where the instruments originate and adjusting the probability of defaults if necessary.</p> <p>Given the impact of the ongoing Covid-19 pandemic, the Group made some adjustments to the ECL model, such as increasing the likelihood attributed to more pessimistic scenarios and overlaying a further pessimistic scenario that explicitly accounts for acute negative economic fallout.</p> <p>We focused on this area due the complexity of the credit model used and the significant management judgement required in arriving at key assumptions such as those in relation to the forward looking macroeconomic information impacting management's model.</p>	<ul style="list-style-type: none"> Assessed the reasonableness of the Group's methodology for determining macroeconomic scenarios and the probability weightings applied. As part of this we evaluated the appropriateness of changes to the Group's credit model in response to Covid-19, including the inclusion of an acute pessimistic scenario by agreeing the forward looking economic information to external sources published or pronounced by reputable third parties. Tested the critical data fields used in the expected credit loss model, such as the maturity date, amortised cost, accrued interest, credit rating and interest rate by tracing data back to source documents. Sensitized the probability weightings used in the ECL calculation. Tested, on a sample basis, the staging of the instruments by evaluating the accuracy of the initial credit risk and the credit risk at the reporting date. In light of the potential financial impact on economies and businesses due to Covid-19, we evaluated both the quantitative and qualitative factors that could impact staging for the sample selected. <p>The results of our procedures indicated that the assumptions used by management for determining the forward looking information in the ECL model were not unreasonable.</p>
<p>Valuation of investment properties accounted for at fair value</p> <p><i>Refer to notes 2.6 and 7 to the consolidated financial statements for disclosures of related accounting policies and balances.</i></p> <p>Investment properties accounted for at fair value as at 31 December 2020 amounted to TT\$1.7 billion or 5% of total assets.</p> <p>Fair value of investment properties is based on active market prices, adjusted as</p>	<p>The approach to addressing the matter, with the assistance of our valuation experts, involved the following procedures, amongst others:</p> <ul style="list-style-type: none"> Obtained an understanding and evaluated management's process for estimating investment property valuations, including obtaining and reviewing valuations performed by management's independent valuers.

Independent Auditor's Report (Cont'd)

Key audit matters (Cont'd)

<p>necessary, for any difference in the nature, location or condition of the specified asset or based on the income approach. Fair value is determined annually by external independent property valuers.</p> <p>The uncertain economic outlook as a result of the Covid-19 pandemic is factored into the valuation of investment properties, specifically in estimating occupancy rates, expected revenue or revenue growth rates, and discount rates, all of which are significant inputs into the fair value determination.</p> <p>We focused on this area because the valuation of the investment properties involves subjective judgements about future events, for which small changes in assumptions may result in significant impacts to the valuation of these assets.</p>	<ul style="list-style-type: none">• Compared the discount rate, rental income growth rates and occupancy rates to external market data where available.• Inspected a sample of signed rental agreements to verify current occupancy rates and rental income.• Inspected correspondence with prospective tenants to evaluate management's assumption with regards to growth in rental income and occupancy rates.• In order to evaluate the reasonableness of management's cash flow projections, we also compared management's prior discounted cash flows to actual results. <p>The results of our procedures indicated that the assumptions used by management for determining the valuation of investment properties were not unreasonable.</p>
---	---

Other information

Management is responsible for the other information. The other information comprises the supplemental information showing the USD translation of the primary statements appended to the consolidated financial statements (but does not include the consolidated financial statements and our auditor's report thereon), which we obtained prior to the date of this auditor's report, and the annual report, which is expected to be made available to us after that date.

Our opinion on the consolidated financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the annual report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

Responsibilities of management and those charged with governance for the consolidated financial statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standards and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

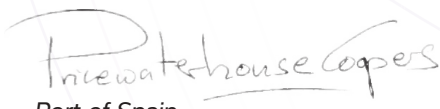
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Sean Ramirez.


Port of Spain,
Trinidad, West Indies
4 March 2021

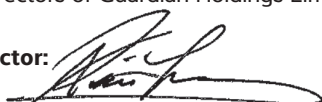
Consolidated Statement of Financial Position

AS AT 31 DECEMBER 2020 Expressed in Trinidad and Tobago Dollars

	Notes	2020 \$'000	2019 \$'000
Assets			
Property, plant and equipment	5	701,168	723,680
Right-of-use assets	6	93,831	113,445
Investment properties	7	1,670,156	1,569,380
Intangible assets	8	797,794	575,875
Investment in associated companies	9	261,064	244,247
Investment securities	10	20,666,164	19,413,392
Investment securities of mutual fund unit holders	10	1,465,074	1,296,192
Loans and receivables	11	2,015,967	1,824,219
Properties for development and sale	12	117,585	103,246
Pension plan assets	13	76,286	41,026
Deferred tax assets	14	71,227	64,992
Reinsurance assets	15	1,071,541	1,284,155
Deferred acquisition costs	16	129,401	115,942
Taxation recoverable		166,269	181,123
Cash and cash equivalents	17	3,433,408	2,350,577
Cash and cash equivalents of mutual fund unit holders	17	287,997	166,596
Total assets		33,024,932	30,068,087
Equity and liabilities			
Share capital	18	1,970,043	1,986,066
Reserves	19	(317,746)	(365,034)
Retained earnings		3,018,068	2,318,847
Equity attributable to owners of the company		4,670,365	3,939,879
Non-controlling interests in subsidiaries	20	5,523	24,341
Total equity		4,675,888	3,964,220
Liabilities			
Insurance contracts	21	18,823,849	17,458,851
Financial liabilities	22	3,277,504	2,531,023
Lease liabilities	6	103,669	116,857
Investment contract liabilities	23	2,696,558	2,788,681
Third party interests in mutual funds	24	1,301,361	1,237,709
Pension plan liabilities	13	92,401	89,154
Post-retirement medical benefit obligations	25	131,425	134,605
Deferred tax liabilities	14	420,017	366,895
Provision for taxation		149,111	50,753
Other liabilities	26	1,353,149	1,329,339
Total liabilities		28,349,044	26,103,867
Total equity and liabilities		33,024,932	30,068,087

The accompanying notes form an integral part of these consolidated financial statements. On 4 March 2021, the Board of Directors of Guardian Holdings Limited authorised these consolidated financial statements for issue.

Director:



Director:



Consolidated Statement of Income

FOR THE YEAR ENDED 31 DECEMBER 2020 Expressed in Trinidad and Tobago Dollars

	Notes	2020 \$'000	2019 \$'000
Insurance activities			
Insurance premium income	27	6,450,820	6,251,063
Insurance premium ceded to reinsurers	27	(2,103,322)	(1,816,703)
Reinsurance commission income		471,624	387,776
Net underwriting revenue		4,819,122	4,822,136
Policy acquisition expenses	28	(737,295)	(771,890)
Net insurance benefits and claims	29	(2,668,598)	(3,091,667)
Underwriting expenses		(3,405,893)	(3,863,557)
Net result from insurance activities		1,413,229	958,579
Investing activities			
Investment income from financial assets measured at amortised cost and fair value through other comprehensive income	30	698,390	642,774
Investment income from financial assets measured at fair value through profit or loss	30	313,557	326,227
Net realised gains	31	50,685	20,597
Net fair value (losses)/gains	32	(277,426)	374,177
Fee income	33	65,262	55,108
Other income	34	118,253	126,099
Investment contract benefits	23	19,916	(175,136)
Net income from investing activities		988,637	1,369,846
Fee and commission income from brokerage activities		144,325	117,052
Net income from all activities		2,546,191	2,445,477
Net impairment losses on financial assets	35	(15,695)	(87,586)
Operating expenses	36	(1,372,256)	(1,381,430)
Finance charges	37	(153,847)	(146,705)
Operating profit		1,004,393	829,756
Share of after tax profits of associated companies	9	17,705	18,033
Profit before taxation		1,022,098	847,789
Taxation	38	(243,844)	(144,076)
Profit after taxation		778,254	703,713
Deficit/(surplus) attributable to participating policyholders	21.1(d)	2,038	(8,753)
Profit for the year		780,292	694,960
Profit attributable to non-controlling interests		(5,834)	(2,652)
Profit attributable to equity holders of the company		774,458	692,308
Earnings per share			
- Basic	39	\$ 3.34	\$ 2.98

The accompanying notes form an integral part of these consolidated financial statements.

Consolidated Statement of Comprehensive Income

FOR THE YEAR ENDED 31 DECEMBER 2020 Expressed in Trinidad and Tobago Dollars

	Notes	Other reserves 2020 \$'000	2019 \$'000	Retained earnings 2020 \$'000	2019 \$'000	Non-controlling interests 2020 \$'000	2019 \$'000	Total 2020 \$'000	2019 \$'000
Profit for the year		–	–	774,458	692,308	5,834	2,652	780,292	694,960
Other comprehensive income/(loss)									
<i>Items that may be reclassified subsequently to profit or loss:</i>									
Exchange differences on translating foreign operations		(23,230)	(77,033)	–	–	257	(83)	(22,973)	(77,116)
Net fair value gain on debt securities at fair value through other comprehensive income		89,362	138,120	–	–	–	–	89,362	138,120
Net change in allowance for expected credit losses on debt securities at fair value through other comprehensive income	35	9,734	138	–	–	–	–	9,734	138
Net losses on debt securities at fair value through other comprehensive income reclassified to profit or loss on disposal		(307)	(567)	–	–	–	–	(307)	(567)
Taxation relating to components of other comprehensive income		(20,061)	(22,853)	–	–	–	–	(20,061)	(22,853)
Net other comprehensive income/(loss) that may be reclassified subsequently to profit or loss		55,498	37,805	–	–	257	(83)	55,755	37,722
<i>Items that will not be reclassified subsequently to profit or loss:</i>									
(Losses)/gains on property revaluation		(6,248)	44,342	–	–	–	–	(6,248)	44,342
Remeasurement of pension plans	13	–	–	34,259	(50,044)	–	–	34,259	(50,044)
Remeasurement of post-retirement medical benefit obligations	25	–	–	6,792	(9,065)	–	–	6,792	(9,065)
Other reserve movements		–	–	111	(566)	–	–	111	(566)
Taxation relating to components of other comprehensive income		(3,416)	(9,174)	(4,789)	772	–	–	(8,205)	(8,402)
Net other comprehensive income/(loss) that will not be reclassified subsequently to profit or loss		(9,664)	35,168	36,373	(58,903)	–	–	26,709	(23,735)
Other comprehensive income/(loss) for the period, net of tax		45,834	72,973	36,373	(58,903)	257	(83)	82,464	13,987
Total comprehensive income for the period, net of tax		45,834	72,973	810,831	633,405	6,091	2,569	862,756	708,947

The accompanying notes form an integral part of these consolidated financial statements.

Consolidated Statement of Changes in Equity

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

	Attributable to equity holders of the company					
	Share capital \$'000	Reserves (Note 19) \$'000	Retained earnings \$'000	Total attributable to owners of the company \$'000	Non-controlling interests \$'000	Total equity \$'000
Balance at 1 January 2020	1,986,066	(365,034)	2,318,847	3,939,879	24,341	3,964,220
Total comprehensive income	–	45,834	810,831	856,665	6,091	862,756
Transfer to/from retained earnings	–	1,454	(1,454)	–	–	–
Acquisition of non-controlling interests (Note 20)	–	–	(7,848)	(7,848)	(22,517)	(30,365)
Share option scheme:						
- value of lapsed options (Note 18)	(16,023)	–	16,023	–	–	–
Dividends (Note 40)	–	–	(118,331)	(118,331)	(2,392)	(120,723)
Balance at 31 December 2020	<u>1,970,043</u>	<u>(317,746)</u>	<u>3,018,068</u>	<u>4,670,365</u>	<u>5,523</u>	<u>4,675,888</u>
Balance at 1 January 2019	1,992,656	(439,603)	1,845,006	3,398,059	22,573	3,420,632
Total comprehensive income	–	72,973	633,405	706,378	2,569	708,947
Transfer to/from retained earnings	–	1,596	(1,596)	–	–	–
Acquisition of subsidiary (Note 46)	–	–	–	–	746	746
Share option scheme:						
- value of lapsed options (Note 18)	(8,334)	–	8,334	–	–	–
- exercise of options (Note 18)	1,744	–	753	2,497	–	2,497
Dividends (Note 40)	–	–	(167,055)	(167,055)	(1,547)	(168,602)
Balance at 31 December 2019	<u>1,986,066</u>	<u>(365,034)</u>	<u>2,318,847</u>	<u>3,939,879</u>	<u>24,341</u>	<u>3,964,220</u>

The accompanying notes form an integral part of these consolidated financial statements.

Consolidated Statement of Cash Flows

FOR THE YEAR ENDED 31 DECEMBER 2020 Expressed in Trinidad and Tobago Dollars

	Notes	2020 \$'000	2019 \$'000
Cash flows from operating activities			
Profit before taxation		1,022,098	847,789
Adjustment for specific items included on the accruals basis:			
- Finance charges		153,847	146,705
- Investment income		(1,023,054)	(981,693)
Adjustment for non-cash items	41	322,671	(193,369)
Interest received		985,960	847,660
Dividends received		70,067	105,547
Operating profit before changes in operating assets/liabilities		1,531,589	772,639
Net (decrease)/increase in insurance liabilities		(41,252)	380,028
Net decrease in reinsurance assets		199,411	103,616
Net increase in investment contracts		31,858	141,426
Purchase of investment securities		(9,472,800)	(7,006,784)
Proceeds from sale of investment securities		9,208,244	5,805,118
Purchase of/additions to investment properties		(149,324)	(185,213)
Proceeds from sale of investment property		570	52,909
Additions to properties for development and sale		(203)	(12,451)
Proceeds from sale of properties for development and sale		4,247	-
Net (increase)/decrease in loans and receivables		(116,168)	185,833
Net (increase)/decrease in other operating assets/liabilities		(16,103)	273,924
Cash provided by operating activities		1,180,069	511,045
Interest paid		(181,475)	(162,166)
Net taxation paid		(115,922)	(176,691)
Net cash provided by operating activities		882,672	172,188
Cash flows from investing activities			
Acquisition of subsidiary and brokerage portfolios, net of cash acquired	46	(20,230)	(76,546)
Acquisition of insurance portfolio	46	(237,751)	-
Acquisition of non-controlling interest in subsidiaries	20	(30,365)	-
Purchase of property, plant and equipment	5	(52,589)	(141,770)
Proceeds on sale of property, plant and equipment		1,311	1,719
Purchase of intangible assets	8	(15,507)	(1,313)
Net cash used in investing activities		(355,131)	(217,910)
Cash flows from financing activities			
Proceeds from issue of shares		-	2,497
Proceeds from borrowings and repurchase agreements		1,779,492	826,401
Repayments of borrowings and repurchase agreements		(1,018,973)	(620,474)
Payment of principal portion of lease liabilities		(19,192)	(22,125)
Dividends paid to equity holders of the company	40	(118,331)	(167,055)
Dividends paid to non-controlling interests		(2,392)	(1,547)
Redemptions from mutual funds		(729,948)	(374,618)
Subscriptions to mutual funds		809,779	598,349
Net cash provided by financing activities		700,435	241,428
Net increase in cash and cash equivalents	17	1,227,976	195,706

The accompanying notes form an integral part of these consolidated financial statements.

Notes to the Consolidated Financial Statements

FOR THE YEAR ENDED 31 DECEMBER 2020

Expressed in Trinidad and Tobago Dollars

1. Incorporation and principal activities of the Group

Guardian Holdings Limited (the 'Company' and 'GHL') is a public limited liability holding company, which was incorporated in Trinidad and Tobago on 8 November 1982. The address of its registered office is 1 Guardian Drive, Westmoorings S.E., Trinidad and Tobago. Guardian Holdings Limited and its subsidiaries (the 'Group') constitute a diversified financial services group engaged in underwriting all classes of long-term and short-term insurance business, insurance brokerage operations, the provision of pension and asset management services and property development.

The Company is 61.967% owned by NCB Global Holdings Limited ('NCBGH' and the 'Parent'), a limited liability holding company, which was incorporated in Trinidad and Tobago in December 2017. NCBGH is 100% owned by NCB Financial Group Limited ('NCBFG'). NCBFG was incorporated in Jamaica in April 2016 and is the financial holding company for the NCB Group. NCBFG is 51.75% (2019: 52.46%) owned by AIC (Barbados) Limited and the ultimate parent company is Portland Holdings Inc., incorporated in Canada. Portland Holdings Inc. is controlled by Hon. Michael A. Lee-Chin, O.J., a director of the Company. The NCB Financial Group provides a diversified range of financial services through its subsidiaries and associates.

The ordinary shares of GHL are listed on the Trinidad and Tobago Stock Exchange and NCBFG's ordinary shares are listed on the Jamaica Stock Exchange and the Trinidad and Tobago Stock Exchange.

2. Significant accounting policies

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied in all the years presented, unless otherwise stated.

2.1 Basis of preparation

These consolidated financial statements are prepared in accordance with International Financial Reporting Standards ('IFRS'). They have been prepared under the historical cost convention, except for the following classes of assets which are stated at fair value in compliance with the relevant IFRS: land and buildings, investment properties and financial assets at fair value through profit or loss or other comprehensive income.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies. Areas involving a higher degree of judgment or complexity or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 3.

(a) New standards and amendments/revisions to published standards and interpretations effective in 2020

The following amendments to published standards took effect for the Group's accounting periods beginning on or after 1 January 2020:

IFRS 3 Business Combinations - Amendments - Definition of a Business

The amendments to IFRS 3 clarify the definition of a business, with the objective of assisting entities to determine whether a transaction should be accounted for as a business combination or as an asset acquisition. The amendments:

- ▶ clarify that to be considered a business, an acquired set of activities and assets must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create outputs;
- ▶ remove the assessment of whether market participants are capable of replacing any missing inputs or processes and continuing to produce outputs;
- ▶ add guidance to help determine whether a substantive process has been acquired;
- ▶ narrow the definitions of a business and of outputs by focusing on goods and services provided to customers and by removing the reference to an ability to reduce costs and other economic benefits; and
- ▶ introduce an optional concentration test that permits a simplified assessment of whether an acquired set of activities and assets is not a business. Under the optional concentration test, the acquired set of activities and assets is not a business if substantially all of the fair value of the gross assets acquired is concentrated in a single identifiable asset or group of similar assets.

These amendments had no impact on the consolidated financial statements of the Group.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

2. Significant accounting policies (continued)

2.1 Basis of preparation (continued)

(a) New standards and amendments/revisions to published standards and interpretations effective in 2020 (continued)

IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates Errors – Amendments – Definition of Material

The amendments provide a revised definition of material that states “information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity.”

The amendments also clarify:

- ▶ that the reference to ‘obscuring’ information addresses situations in which the effect is similar to omitting or misstating that information. It also states that an entity assesses materiality in the context of the financial statements as a whole.
- ▶ the meaning of ‘primary users of general purpose financial statements’ to whom the financial statements are directed, by defining them as ‘existing and potential investors, lenders and other creditors’ that must rely on general purpose financial statements for much of the financial information they need.

The amendments had no impact on the Group's consolidated financial statements.

Revised Conceptual Framework for Financial Reporting

The Conceptual Framework is not a standard, and none of the concepts contained therein override the concepts or requirements in any standard. The purpose of the Conceptual Framework is to assist the International Accounting Standards Board (‘IASB’) in developing standards, to help preparers develop consistent accounting policies where there is no applicable standard in place and to assist all parties to understand and interpret the standards.

The IASB has issued a revised Conceptual Framework which will be used in standard-setting decisions. Key changes include:

- ▶ Increasing the prominence of stewardship in the objective of financial reporting, which is to provide information that is useful in making resource allocation decisions.
- ▶ Reinstating prudence, defined as the exercise of caution when making judgements under conditions of uncertainty, as a component of neutrality.
- ▶ Defining a reporting entity, which may be a legal entity, or a portion of an entity.
- ▶ Revising the definition of an asset as a present economic resource controlled by the entity as a result of past events.
- ▶ Revising the definition of a liability as a present obligation of the entity to transfer an economic resource as a result of past events.
- ▶ Removing the probability threshold for recognition and adding guidance on derecognition.
- ▶ Adding guidance on the information provided by different measurement bases and explaining factors to consider when selecting a measurement basis.
- ▶ Stating that profit or loss is the primary performance indicator and that, in principle, income and expenses in other comprehensive income should be recycled where this enhances the relevance or faithful representation of the financial statements.

These amendments had no impact on the consolidated financial statements of the Group.

(b) New standards and amendments/revisions to published standards and interpretations effective in 2020 but not applicable to the Group

The following new IFRS amendment that have been issued do not apply to the activities of the Group:

- ▶ IFRS 9 Financial Instruments, IAS 39 Financial Instruments: Recognition and Measurement, and IFRS 7 Financial Instruments: Disclosures – Amendments – Interest Rate Benchmark Reform

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

2. Significant accounting policies (continued)

2.1 Basis of preparation (continued)

(c) New standards, interpretations and revised or amended standards that are not yet effective and have not been early adopted by the Group

The following is a list of new IFRS standards, interpretations and amendments issued that are not yet effective as at 31 December 2020 and have not been early adopted by the Group. The Group expects to implement these standards when they become effective.

Effective 1 January 2021:

- IFRS 16 Leases - Amendments - Covid-19-Related Rent Concessions

Effective 1 January 2022:

- IFRS 3 Business Combinations - Amendments - Reference to the Conceptual Framework
- IAS 1 Presentation of Financial Statements - Amendments - Classification of liabilities as current or non-current
- IAS 16 Property, Plant and Equipment - Amendments - Proceeds before intended use
- IAS 37 Provisions, Contingent Liabilities and Contingent Assets - Amendments - Onerous contract - Cost of fulfilling a contract
- Annual Improvements to IFRSs 2018 - 2020 Cycle:
 - IFRS 1 First-time Adoption of International Financial Reporting Standards - Amendments - Subsidiary as a first-time adopter
 - IFRS 9 Financial Instruments - Amendments - Fees in the '10 per cent' test for derecognition of financial liabilities
 - IAS 41 Agriculture - Amendments - Taxation in fair value measurements

The Group is currently evaluating the impact of these amendments, however they are not expected to have a material impact on the Group's financial statements.

Effective 1 January 2023:

- IFRS 17 Insurance Contracts

IFRS 17 will replace IFRS 4 Insurance Contracts and will materially change the recognition and measurement of insurance contracts and the corresponding presentation and disclosures in the Group's financial statements. In June 2020, the IASB released amendments which, among other things, addressed concerns raised on the initial release of the standard, dealt with some implementation challenges and confirmed the deferral of the standard's effective date as 1 January 2023.

IFRS 17 must be applied retrospectively. However if full retrospective application to a group of contracts is impractical, the modified retrospective or fair value methods may be used. The standard requires entities to measure insurance contract liabilities in the statement of financial position as the total of (a) the fulfilment cash flows – the current estimates of amounts that the Group expects to collect from premiums and pay out for claims, benefits and expenses, including an adjustment for the timing and risk for those amounts and (b) the contractual service margin – the future profit for providing insurance coverage.

The Group expects that IFRS 17 will have a significant impact on its consolidated financial statements, tax and regulatory capital positions and other financial metrics that are dependent upon IFRS accounting values. The Group's assessment of the impact of IFRS 17, including work to ensure implementation by the effective date, is ongoing.

Amendments Postponed:

- IFRS 10 and IAS 28 - Amendments - Saleor Contribution of Assets between an Investor and its Associate or Joint Venture - In December 2015, the IASB deferred the effective date of the amendments until such time it has finalised any amendments that result from its research project on the equity method of accounting.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

2. Significant accounting policies (continued)

2.2 Consolidation

(a) Subsidiaries

Subsidiaries are all entities over which the Group has control. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if and only if the Group has:

- ▶ Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee);
- ▶ Exposure, or rights, to variable returns from its involvement with the investee; and
- ▶ The ability to use its power over the investee to affect its returns.

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- ▶ The contractual arrangement with the other vote holders of the investee
- ▶ Rights arising from other contractual arrangements
- ▶ The Group's voting rights and potential voting rights

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of income and other comprehensive income from the date the Group gains control until the date when the Group ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income are attributed to the equity holders of the company and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance.

The Group uses the purchase method of accounting for the acquisition of subsidiaries. The cost of an acquisition is measured as the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date, irrespective of the extent of any non-controlling interest. The excess of the cost of acquisition over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill (see Note 2.7). If the cost of acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised in the consolidated statement of income.

All intra-group transactions and balances are eliminated on consolidation. Subsidiaries' accounting policies have been changed where necessary to ensure consistency with the policies adopted by the Group.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- ▶ Derecognises the assets (including goodwill) and liabilities of the subsidiary
- ▶ Derecognises the carrying amount of any non-controlling interests
- ▶ Derecognises the cumulative translation differences recorded in equity
- ▶ Recognises the fair value of the consideration received
- ▶ Recognises the fair value of any investment retained
- ▶ Recognises any surplus or deficit in profit or loss
- ▶ Reclassifies the Company's share of components previously recognised in other comprehensive income to profit or loss or retained earnings, as appropriate, as would be required if the Group had directly disposed of the related assets or liabilities

A listing of the Group's principal subsidiaries is set out in Note 47.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

2. Significant accounting policies (continued)

2.2 Consolidation (continued)

(b) Associated companies

The Group's investment in associated companies is accounted for using the equity method of accounting. An associate is an entity in which the Group has significant influence and which is neither a subsidiary nor a joint venture. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies.

Under the equity method, the investment in associates is carried in the consolidated statement of financial position at cost plus post-acquisition changes in the Group's share of net assets of the associates. Goodwill relating to associates is included in the carrying amount of the investment and is not amortised. The consolidated statement of income reflects the share of the results of operations of the associates. When there has been a change recognised directly in the equity of the associates, the Group recognises its share of any changes and discloses this, when applicable, in the statement of changes in equity.

The financial statements of the associates are prepared for the same reporting period as the Company. Where necessary, adjustments are made to bring their accounting policies in line with the Group.

After application of the equity method, the Group determines whether it is necessary to recognise an additional impairment loss on the Group's investment in associates. The Group determines at each consolidated statement of financial position date whether there is any objective evidence that the investment in associates is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associates and its carrying value and recognises the amount in the consolidated statement of income.

The Group discontinues the use of the equity method from the date when the investment ceases to be an associate or when the investment is classified as held for sale.

A listing of the Group's associates is set out in Note 47.

(c) Mutual funds

The Group manages a series of mutual funds through its trust and asset management subsidiaries, Guardian Group Trust Limited and Guardian Asset Management and Investment Services Limited. These funds invest mainly in equity securities, debt securities and cash and cash equivalents.

As at the consolidated statement of financial position date, the Group has determined that it controls, as defined in note 2.2 (a), specific funds. Similar to the Group's consolidation of its subsidiaries, the assets and liabilities of these funds have been consolidated in the financial statements on a line-by-line basis. The carrying value of the total investments and cash held by the funds are recorded as investment securities of mutual fund unit holders and cash and cash equivalents of mutual fund unit holders respectively on the consolidated statement of financial position. Interests held by external parties in the funds that are consolidated are recorded as third party interest in mutual funds on the consolidated statement of financial position.

2.3 Segment reporting

A business segment is a group of assets and operations engaged in providing products and services that are subject to risks and returns that are different from those of other business segments. For management purposes, the Group is organised into business units based on their products and services and has three main reportable operating segments:

- (i) Life, health and pension;
- (ii) Property and casualty (including insurance brokerage); and
- (iii) Asset management.

All other activities of the Group that do not fall into the segments above are aggregated and reported under 'Other including consolidation adjustments'. These activities include the following: the Group's property development in Martinique, the Group's investment in RGM Limited, the Group's shared services subsidiary and the activities of the Company.

Transfer prices between operating segments are set on an arm's length basis in a manner similar to those with third parties. Segment income, expenses and results include those transfers between segments and are eliminated on consolidation.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

2. Significant accounting policies (continued)

2.4 Foreign currency translation

(a) Translation of transactions in foreign currencies

The financial results of Group companies are prepared in the currency in which they conduct their ordinary course of business, which is referred to as functional currency.

Transactions occurring in currencies other than the functional currency are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated statement of income.

(b) Translation to the presentation currency

In preparing the consolidated financial statements, the results and financial position of all the Group entities are translated from their respective functional currencies to Trinidad and Tobago dollars, the presentation currency, as follows:

- (i) Assets and liabilities for each consolidated statement of financial position presented are translated at the closing rate at the end of the reporting period;
- (ii) Income and expenses for each consolidated statement of income are translated at average exchange rates; and
- (iii) All resulting exchange differences are recognised as a separate component of equity.

On consolidation, exchange differences arising from the translation of the net investment in foreign entities are taken to the consolidated statement of comprehensive income. When a foreign operation is sold, liquidated or wound up, such exchange differences are recognised in the consolidated statement of income as part of the gain or loss on sale.

2.5 Property, plant and equipment

Freehold properties comprise mainly offices occupied by the Group and are shown at fair value, based on periodic, but at least triennial, valuations by external independent appraisers, less subsequent depreciation for buildings. Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the asset, and the net amount is restated to the revalued amount of the asset. All other property, plant and equipment are stated at historical cost less accumulated depreciation and accumulated impairment. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the consolidated statement of income during the financial period in which they are incurred.

Increases in the carrying amount arising on revaluation of land and buildings are recognised in the consolidated statement of comprehensive income. Decreases that offset previous increases of the same asset are charged to the consolidated statement of comprehensive income. All other decreases are charged to the consolidated statement of income.

Land is not depreciated. Depreciation is charged over the estimated useful lives of the assets using the following rates and methods:

Freehold building	-	straight-line method, 2% per annum
Leasehold property	-	over the period of the lease
Air-conditioning equipment	-	straight line method, 10 - 20% per annum
Motor vehicles	-	straight-line method, 20% per annum
Other plant, machinery, office furniture & equipment	-	straight line method, 10 - 40% per annum

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (Note 2.10).

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in the consolidated statement of income. When revalued assets are sold, the amounts included in the revaluation surplus account are transferred to retained earnings.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

2. Significant accounting policies (continued)

2.6 Investment properties

Freehold or leasehold properties held for long-term rental yields that are not occupied by the Group are classified as investment properties. Investment properties comprise freehold land and buildings. They are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at fair value. Fair value is based on active market prices, adjusted as necessary, for any difference in the nature, location or condition of the specified asset. Fair value is determined annually by external independent appraisers. Investment properties are not subject to depreciation. Any appreciation or diminution in value is recognised in the consolidated statement of income.

If investment properties become owner-occupied, they are reclassified as property, plant and equipment, and their fair value at the date of reclassification becomes its cost for subsequent accounting periods. Alternatively, where properties classified as held for use become investment properties because of a change in use, these properties are accounted for as investment properties and any differences arising between the carrying amount and the fair value of these items at the date of transfer are recognised in the consolidated statement of comprehensive income. However, if a fair value gain reverses a previous impairment loss, the gain is recognised in the consolidated statement of income.

Investment properties are derecognised when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefits are expected from its disposal. Upon disposal, any surplus previously recorded in the property revaluation reserve in equity is transferred to retained earnings.

Properties under construction that are intended for sale, are classified as properties for development and sale. These balances are carried at the lower of cost and net realisable values (Note 2.8).

2.7 Intangible assets

(a) Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net identifiable assets of the acquired subsidiary/associate at the acquisition date. Goodwill on acquisition of subsidiaries is reported in the consolidated statement of financial position. Goodwill on acquisition of associates is included in investments in associates. Goodwill has an indefinite useful life and is tested annually for impairment and carried at cost less accumulated impairment losses. Impairment losses on goodwill are not reversed. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

Goodwill is allocated to cash-generating units for the purpose of impairment testing. The allocation is made to those cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose.

(b) Customer-related intangibles

Customer-related intangibles comprise renewal rights and relationships when a business is acquired. They are recognised separately from goodwill and are initially recognised at their fair value at the acquisition date.

Subsequent to initial recognition, customer-related intangibles are carried at cost less accumulated amortisation and accumulated impairment losses. Amortisation is calculated using the straight line method to allocate the intangibles over their useful lives. The remaining useful lives of customer-related intangibles range from 4 to 12.5 years.

(c) Value of business acquired

Value of business acquired (VOBA) reflects the estimated fair value of in-force contracts acquired and represents the portion of the purchase price that is allocated to the value of the right to receive future cash flows from the life insurance and annuity contracts in force at the acquisition date. VOBA is based on actuarially determined projections, by each block of business, of future policy and contract charges, premiums, mortality and morbidity, separate account performance, surrenders, operating expenses, investment returns and other factors. The use of discount rates was necessary to establish the fair value of VOBA. In selecting the appropriate discount rates, management considered its weighted average cost of capital as well as the weighted average cost of capital required by market participants.

Subsequent to initial recognition, VOBA will be amortised using the straight-line method to allocate the value of the right to receive future cash flows over the weighted average lives of the in-force contracts acquired. Actual experience on the purchased business may vary from these projections. If estimated gross profits or premiums differ from expectations, the amortisation of VOBA is adjusted to reflect actual experience. The amortisation period of the VOBA is 17.5 years.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

2. Significant accounting policies (continued)

2.7 Intangible assets (continued)

(d) Brands

Brands acquired through direct purchase are carried at cost less accumulated amortisation. Amortisation is calculated using the straight-line method to allocate the cost of brands over their estimated useful lives. The remaining useful life of brands is 5.5 years.

(e) Computer software and website development costs

Acquired computer software licenses and website development costs are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. Costs that are directly associated with the development of identifiable and unique software products controlled by the Group, and which will probably generate economic benefits exceeding costs beyond one year, are also recognised as intangible assets. These costs are amortised over their estimated useful lives. The remaining useful lives of computer software and website development costs range from 1 to 7 years.

Costs associated with developing or maintaining computer software programmes are recognised as an expense as incurred.

2.8 Properties for development and sale

Properties for sale or under construction that are intended for sale, are classified as properties for development and sale. These balances are carried at the lower of cost and net realisable values. These properties include offices, retail shops and residential units.

Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and estimated selling expenses. An external valuation specialist was engaged in determining the net realisable value for the office and retail shops, and a discounted cash flow model was used as there is a lack of comparable data because of the nature of the properties. For the residential units, data from binding sales transactions are used to assess the net realisable value.

Impairment losses on properties for development and sale are recognised in the consolidated statement of income when the net realisable value is lower than cost. Subsequently, where cost is lower than the net realisable value, a reversal of any prior impairment losses is recognised in the consolidated statement of income.

Reclassification to investment properties is made when the Group enters into an operating lease with a third party. Transfers are done at fair value.

2.9 Financial assets

(a) Initial recognition and measurement

Financial assets are recognised when Group entities become a party to the contractual provisions of the instrument. Regular way purchases and sales of financial assets are recognised on settlement date, the date on which the Group commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.

At initial recognition, the Group measures financial assets at its fair value plus, in the case of financial assets not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of financial assets. Transaction costs of financial assets carried at fair value through profit or loss are expensed in the consolidated statement of income.

The Group's financial assets include cash and short-term deposits, investment in debt and equity securities, interest receivable, receivables arising from insurance contracts and reinsurance contracts and other loans and receivables.

(b) Classification and subsequent measurement

Debt instruments

Subsequent to initial recognition, the Group's debt instruments are measured in accordance with the business models determined by the Group's respective business units for managing the asset and the cash flow characteristics of the asset. There are three measurement categories into which the Group classified its debt instruments:

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020

Expressed in Trinidad and Tobago Dollars

2. Significant accounting policies (continued)

2.9 Financial assets (continued)

(b) Classification and subsequent measurement (continued)

Debt instruments (continued)

(i) Amortised cost: Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. The carrying amounts of these assets are adjusted by any expected credit loss allowance recognised. In addition to certain debt securities, the Group's loans and receivables are carried at amortised cost.

(ii) Fair value through other comprehensive income: Assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows represent solely payments of principal and interest, are measured at fair value through other comprehensive income. Movements in the carrying amount are taken through other comprehensive income except for the recognition of impairment gains or losses, interest revenue and foreign exchange gains and losses which are recognised in profit or loss.

(iii) Fair value through profit or loss: Assets that do not meet the criteria for amortised cost or fair value through other comprehensive income are measured at fair value through profit or loss. A gain or loss on a debt investment that is subsequently measured at fair value through profit or loss is recognised in the consolidated statement of income in the period in which it arises. The Group may, on initial recognition, irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or fair value through other comprehensive income as fair value through profit or loss, if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise. Financial assets held for trading, or are managed and whose performance is evaluated on a fair value basis, are measured at fair value through profit or loss.

The Group reclassifies debt instruments when its business model for managing those assets changes. The reclassification takes place from the start of the first reporting period following the change. Such changes are expected to be infrequent.

Business model assessment

The Group's business units determine their business models at the level that best reflects how it manages groups of financial assets to achieve its business objective. Factors considered by the business units in determining the business model for a group of assets:

- ▶ the stated policies and objectives for the group of assets and the operation of those policies in practice. These include whether management's strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets with the duration of any related liabilities or expected cash outflows or realising cash flows through sale of the assets;
- ▶ how performance of the group of assets is evaluated and reported to management;
- ▶ the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- ▶ how managers of the business are compensated (for example, whether the compensation is based on the fair value of the assets managed or on the contractual cash flows collected);
- ▶ the frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.

If cash flows after initial recognition are realised in a way that is different from original expectations, the business units do not change the classification of the remaining financial assets held in that business model, but incorporates such information when assessing newly originated or newly purchased financial assets.

The solely payment of principal and interest (SPPI) test

'Principal' for the purpose of this test is defined as the fair value of the financial asset at initial recognition and may change over the life of the financial asset (for example, if there are repayments of principal or amortisation of the premium/discount). 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and other basic lending risks and costs, as well as a profit margin.

Where the business model is to hold assets and collect contractual cash flows or to collect contractual cash flows and sell, the Group's business units assesses whether the financial assets' cash flows represent solely payments of principal and interest. In making this assessment, the business units considers whether the contractual cash flows are consistent with a basic lending arrangement i.e. the definition of interest. Where the contractual terms introduce exposure to risk or volatility that are inconsistent with a basic lending arrangement, the related financial asset is classified and measured at fair value through profit or loss.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

2. Significant accounting policies (continued)

2.9 Financial assets (continued)

(b) Classification and subsequent measurement (continued)

Equity instruments

Subsequent to initial recognition, the Group measures all equity investments at fair value, and changes in the fair value of equity instruments are recognised in the consolidated statement of income.

(c) Derecognition of financial assets

A financial asset (or when applicable, a part of a financial asset or part of a group of similar financial assets) is derecognised when:

- ▶ The rights to receive cash flows from the asset have expired.
- ▶ The Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass-through' arrangement.
- ▶ The Group has transferred its rights to receive cash flows from the asset and either:
 - ▶ has transferred substantially all the risk and rewards of the asset, or
 - ▶ has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its right to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

On derecognition of a financial asset measured at amortised cost, the difference between the asset's carrying amount and the sum of the consideration received is recognised in the consolidated statement of income. In addition, on derecognition of an investment in a debt instrument classified as at fair value through other comprehensive income, the cumulative gain or loss previously accumulated in the fair value reserve is reclassified to the consolidated statement of income.

(d) Modifications of financial assets

If the terms of a financial asset are modified, the Group evaluates whether the cash flows of the modified asset are substantially different from that of the original asset. If the terms are substantially different, the Group derecognises the original financial asset and recognises a new financial asset at fair value. The date of modification is consequently considered to be the date of initial recognition for impairment calculation purposes, including for the purpose of determining whether a significant increase in credit risk has occurred. The Group also assesses whether the new financial asset recognised is deemed to be credit-impaired at initial recognition, especially in circumstances where the modification was driven by the debtor being unable to make the originally agreed payments.

If the cash flows of the modified asset are not substantially different, the modification does not result in derecognition of the financial asset. The Group recalculates the gross carrying amount of the financial asset based on revised cash flows, discounted at the original effective interest rate (or credit-adjusted effective interest rate for purchased or originated credit-impaired financial assets), and recognises the amount arising from adjusting the gross carrying amount as a modification gain or loss in the consolidated statement of income.

2.10 Impairment of assets

(a) Financial assets

At each reporting date, the Group assesses, on a forward-looking basis, the expected credit losses (ECL) associated with its financial assets measured at amortised cost and fair value through other comprehensive income (excluding equity instruments).

The Group measures loss allowances on its debt instruments at an amount equal to lifetime ECL, except in the following cases, for which the amount recognised is 12-month ECL:

- ▶ Debt securities that are determined to have low credit risk at the reporting date; and
- ▶ Other financial instruments for which credit risk has not increased significantly since initial recognition.

Lifetime ECL are the ECL that result from all possible default events over the expected life of a financial asset, whereas 12-month ECL are the portion of ECL that results from default events that are possible within the 12 months after the reporting date.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

2. Significant accounting policies (continued)

2.10 Impairment of assets (continued)

(a) Financial assets (continued)

For receivables, the Group applies the simplified approach permitted by IFRS 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables.

Loss allowances for ECL are presented in the consolidated financial statements as follows:

- ▶ Financial assets measured at amortised cost: the loss allowance is deducted from the gross carrying amount of the assets in the statement of financial position. Movement in ECL is recognised in the consolidated statement of income.
- ▶ Debt instruments measured at fair value through other comprehensive income: the loss allowance is recognised in the consolidated statement of income with the corresponding entry recognised in other comprehensive income.

Significant increase in credit risk

In assessing whether the credit risk on a financial instrument has increased significantly since initial recognition, the Group compares the risk of a default occurring as at the reporting date with the risk of default occurring as at the date of initial recognition. In making this assessment, the Group considers both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information that is available without undue cost or effort. Forward-looking information considered includes the future prospects of the industries in which the Group's debtors operate, obtained from economic expert reports, financial analysts, governmental bodies and other similar organisations, as well as consideration of various external sources of actual and forecast economic information that relate to the Group's core operations.

The quantitative assessment to identify whether a significant increase in credit risk has occurred for an exposure is performed by comparing:

- ▶ the remaining lifetime probability of default as at the reporting date; with
- ▶ the remaining lifetime probability of default for this point in time that was estimated at the time of initial recognition of the exposure.

The qualitative assessment to identify whether credit risk has increased significantly since initial recognition takes into account the following:

- ▶ Actual or expected significant deterioration in the financial instrument's external (if available) or internal credit rating;
- ▶ Actual or expected significant adverse changes in business, financial or economic conditions that are expected to cause a significant change to the debtor's ability to meet its obligations;
- ▶ Actual or expected significant changes in the operating results of the debtor;
- ▶ Significant increases in credit risk on other financial instruments of the debtor;
- ▶ Significant changes in the expected performance and behaviour of the debtor, including changes in the payment status of debtor;
- ▶ Actual or expected significant adverse change in the regulatory, economic, or technological environment of the debtor that results in a significant change in the debtor's ability to meet its debt obligation.

Irrespective of the outcome of the above assessment, the Group presumes that the credit risk on a financial asset has increased significantly since initial recognition when contractual payments are more than 30 days past due, unless the Group has reasonable and supportable information that demonstrated otherwise. During the year ended 31 December 2020, as a direct result of the Covid-19 pandemic, several of the Group's insurance subsidiaries offered a deferral in premium payments from customers for a period of up to 3 months, thereby temporarily extending credit terms to up to 120 days. Because these were blanket offers to all customers, acceptance of the offer was not taken as an indicator of a significant increase in credit risk. As at 31 December 2020, this deferral was no longer in effect. Customers were required, in some cases, to bring their accounts back up to date, and in other cases, to resume monthly payments without yet bringing their accounts up to date. Where a customer has been granted a temporary extension in the credit period as a result of the Covid-19 pandemic and was not later required to bring their accounts up to date, the past-due status is based on the extended credit period. Any accounts that were 30 days past due at year end, whether a deferral had been previously taken or not, were considered to have had a significant increase in credit risk.

Despite the aforementioned, the Group assumes that the credit risk on a financial instrument has not increased significantly since initial recognition if the financial instrument is determined to have low credit risk at the reporting date. A financial instrument is determined to have low credit risk if the financial instrument has a low risk of default, the debtor has a strong capacity to meet its contractual cash flow obligations in the near term and adverse changes in economic and business conditions in the longer term may, but will not necessarily, reduce the ability of the debtor to fulfil its contractual cash flow obligations. The Group considers a debt instrument to have low credit risk when its credit risk rating is equivalent to the globally understood definition of 'investment grade'.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

2. Significant accounting policies (continued)

2.10 Impairment of assets (continued)

(a) Financial assets (continued)

Credit-impaired financial assets

At each reporting date, the Group assesses whether financial assets carried at amortised cost and debt instruments carried at fair value through comprehensive income are credit-impaired. A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- ▶ Significant financial difficulty of the debtor or issuer;
- ▶ A breach of contract, such as a default or past due event;
- ▶ The disappearance of an active market for a financial asset because of financial difficulties;
- ▶ It is becoming probable that the debtor will enter bankruptcy or other financial reorganisation; or
- ▶ Rating agencies' assessments of creditworthiness.

Definition of default

The Group considers a financial asset to be in default when:

- ▶ the debtor is unlikely to pay its credit obligations to the Group in full, without recourse by the Group to actions such as realising security (if any is held); or
- ▶ the debtor is past due more than 90 days unless the Group has reasonable and supportable information to demonstrate that a more lagging default criterion is more appropriate.

In assessing whether a debtor is in default, the Group considers indicators that are qualitative, quantitative and based on data developed internally and obtained from external sources.

Write-off

The Group writes off financial assets, either partially or in full, when it has exhausted all practical recovery efforts and has concluded there is no reasonable expectation of recovery. Indicators that there is no reasonable expectation of recovery include ceasing enforcement activity and where the Group's recovery method is foreclosing on collateral and the value of the collateral is such that there is no reasonable expectation of recovering in full.

If the amount to be written off is greater than the accumulated loss allowance, the difference is first treated as an addition to the allowance that is then applied against the gross carrying amount.

Measurement of expected credit losses

The measurement of expected credit losses is a function of:

- (i) Probability of default (PD) - an estimate of the likelihood of default over a given time horizon;
- (ii) Loss given default (LGD) - an estimate of the loss arising in the case where a default occurs at a given time; and
- (iii) Exposure at default (EAD) - an estimate of the exposure at a future default date, taking into account expected changes in the exposure after the reporting date, including repayments of principal and interest, whether scheduled by contract or otherwise.

The assessment of the probability of default and loss given default is based on historical data adjusted by forward-looking information. Forward-looking information considered by the Group includes economic data and forecasts published by governmental bodies and monetary authorities, supranational organisations such as the Organization for Economic Cooperation and Development and the International Monetary Fund, and selected private-sector and academic forecasters.

Expected credit losses are measured as the present value of all cash shortfalls i.e. the difference between the cash flows due to the Group in accordance with the contract and the cash flows that the Group expects to receive, discounted at the original effective interest rate.

The mechanics of the expected credit losses method are summarised below:

- ▶ A financial instrument that is not credit-impaired on initial recognition, a 12-month ECL allowance is calculated. The Group calculates the 12-month ECL allowance based on the expectation of a default occurring in the twelve months following the reporting date. The expected 12-month default probability is applied to a forecast exposure at default and multiplied by the expected loss given default, and discounted by the original effective interest rate.
- ▶ When a financial instrument has shown a significant increase in credit risk since initial recognition, the Group records an allowance for life-time ECL. The mechanics are similar to 12-month ECL calculation on a financial instrument that is not credit-impaired on initial recognition, but default probability and loss given default are estimated over the life of the instrument.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

2. Significant accounting policies (continued)

2.10 Impairment of assets (continued)

(a) Financial assets (continued)

Measurement of expected credit losses (continued)

- ▶ A financial instrument that is credit-impaired, but is not a purchased or originated credit-impaired financial instrument, the Group records an allowance for lifetime ECL calculated similar to lifetime ECL on a financial instrument that has shown a significant increase in credit risk since initial recognition.
- ▶ Purchased or credit-impaired financial assets are assets that are credit-impaired on initial recognition. ECL on these assets are always measured on a lifetime basis, discounted by a credit adjusted effective interest rate.

Where lifetime ECL is measured on a collective basis to cater for cases where evidence of significant increases in credit risk at the individual instrument level may not yet be available, the financial instruments are grouped on the basis of shared risk characteristics that include: instrument type; credit risk ratings; nature, size and industry of debtors; collateral type; and geographic location of the debtor.

If the Group has measured the loss allowance for a financial instrument at an amount equal to lifetime ECL in the previous reporting period, but determines at the current reporting date that the conditions for lifetime ECL are no longer met, the Group measures the loss allowance at an amount equal to 12-month ECL at the current reporting date.

(b) Non-financial assets

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) fair value less costs to sell and its value in use. The recoverable amount is determined on an individual asset basis, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. When the carrying amount of an asset or CGU exceeds its recoverable amount, the asset or CGU is considered impaired and written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs of disposal, recent market transactions are taken into account. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded companies or other available fair value indicators.

The Group bases its impairment calculations on detailed budgets and forecast calculations, which are prepared separately for each of the Group's CGUs to which the individual assets are allocated. These budgets and forecast calculations generally cover a period of three years. For longer periods, a long-term growth rate is applied to project future cash flows after the third year.

Impairment losses of continuing operations are recognised in the consolidated statement of income in those expense categories consistent with the function of the impaired asset.

For assets excluding goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such an indication exists, the Group makes an estimate of the recoverable amount. A previous impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in the consolidated statement of income unless the asset is carried at the revalued amount, in which case the reversal is treated as a revaluation increase.

Goodwill and intangible assets are tested for impairment annually as at 31 December and when circumstances indicate that the carrying value may be impaired. Impairment is determined for goodwill by assessing the recoverable amount of each CGU (or group of CGUs) to which the goodwill relates. When the recoverable amount of the CGU is less than its carrying amount, an impairment loss is recognised. Impairment losses relating to goodwill cannot be reversed in future periods.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

2. Significant accounting policies (continued)

2.11 Fair value measurement

The Group measures financial instruments and non-financial assets at fair value at each statement of financial position date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- ▶ In the principal market for the asset or liability, or
- ▶ In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible by the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in either its highest and best use, or by selling it to another market participant that would use the asset in its highest and best use.

When one is available, the Group measures the fair value of an instrument using the quoted price in an active market. If there is no quoted price in an active market, the Group establishes fair value by using valuation techniques. These include the use of recent arm's length transactions, reference to other instruments that are substantially the same and discounted cash flow analysis making maximum use of market inputs and relying as little as possible on entity-specific inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- ▶ Level 1 — Quoted (unadjusted) market prices in active markets for identical assets or liabilities.
- ▶ Level 2 — Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- ▶ Level 3 — Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable. This level mainly comprise various freehold and investment properties, various unquoted equity securities, and the unquoted, illiquid Series G Government of Barbados debt securities. Freehold and investment properties are fair valued by professional external valuers. Unquoted equity securities are held either at cost, being the fair value of the consideration paid on acquisition, or at fair value based on market value ratios such as book value per share. The Series G debt securities are valued using a discounted cash flow model that incorporates expected cash flows and a risk adjusted yield curve issued by the Central Bank of Barbados. Assets in level 3 held at cost are regularly assessed for impairment.

For assets and liabilities that are recognised in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

External valuers are involved for valuation of certain assets such as investment properties, freehold and leasehold properties and properties for development and sale. Involvement of external valuers is decided annually and selection criteria include market knowledge, reputation, independence and whether professional standards are maintained.

2.12 Offsetting financial instruments

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statement of financial position only when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the assets and settle the liabilities simultaneously.

2.13 Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, money market placements and other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts, when they arise, are shown within borrowings in current financial liabilities on the consolidated statement of financial position.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

2. Significant accounting policies (continued)

2.14 Share capital

Shares are classified as equity when there is no obligation to transfer cash or other assets. Incremental costs directly attributable to the issue of equity instruments are shown in equity as a deduction from the proceeds.

2.15 Insurance and investment contracts

(a) Classification

The Group issues contracts that transfer insurance risk or financial risk or both. Insurance contracts are those contracts that transfer significant insurance risk. Such contracts may also transfer financial risk. As a general guideline, the Group defines as significant insurance risk the possibility of having to pay benefits on the occurrence of an insured event that are at least 10% more than the benefits payable if the insured event did not occur.

Investment contracts are those contracts that transfer financial risk with no significant insurance risk.

A number of insurance contracts contain a discretionary participation feature ('DPF'), which entitles the holder to receive, as a supplement to guaranteed benefits, additional benefits or bonuses:

- a) That are likely to be a significant portion of the total contractual benefits;
- b) Whose amount or timing is contractually at the discretion of the Group; and
- c) That are contractually based on:
 - (i) the performance of a specified pool of contracts or a specified type of contract;
 - (ii) realised and/or unrealised investment returns on a specified pool of assets held by the Group; or
 - (iii) the profit or loss of the Group, fund or other entity that issues the contract.

The terms and conditions of these contracts set out the basis for the determination of the amounts on which discretionary benefits are based and within which the Group may exercise its discretion as to the quantum and timing of their payments to contract holders, which will be subject to the advice of the Group's actuary or a locally appointed actuary.

(b) Recognition and measurement

Insurance contracts are classified into four main categories, depending on the duration of risk and whether or not the terms and conditions are fixed.

(i) Short-term insurance contracts

These contracts are principally property, motor, casualty (employers' liability, public liability), marine, group life and health insurance contracts. Health insurance contracts include both group and individual health insurance.

Property insurance contracts indemnify the Group's customers in the event of a loss from a specified insured peril such as fire, windstorm or earthquake up to the insured amount and within the terms of the policy conditions. These contracts are issued for both private and commercial risks.

Motor insurance contracts indemnify the Group's customers for their legal requirement under the respective country's road traffic legislation, which in certain instances stipulate unlimited coverage for third party liability. These contracts may be extended for additional coverage such as physical damage, theft and personal accident.

Casualty insurance contracts provide coverage for liability exposures that indemnify the Group's customers against actions from third parties, which are subject to the policy limits and conditions. The typical protection offered is designed for employers who become legally liable to pay compensation to injured employees (employers' liability) and employers who become liable to pay compensation to third parties for bodily harm or property damage (public liability).

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

2. Significant accounting policies (continued)

2.15 Insurance and investment contracts (continued)

(b) Recognition and measurement (continued)

(i) Short-term insurance contracts (continued)

Marine insurance contracts indemnify the Group's customers for loss or damage to their insured cargo, commercial hull and pleasure craft vessels. Third party coverage is also provided.

Group life contracts protect the Group's customers from the consequences of events (such as death or critical illness) that would affect the ability of the customer or his/her dependants to maintain their current level of income. Health insurance contracts provide for both unexpected and preventative medical treatment and drugs. On these contracts, the benefits paid on occurrence of the specified insurance event are either fixed or linked to the extent of the economic loss suffered by the policyholder. There are no maturity or surrender benefits.

For all these contracts, premiums are recognised as revenue (earned premiums) proportionally over the period of coverage. The portion of premiums received on in-force contracts that relate to unexpired risks at the consolidated statement of financial position date is reported as an unearned premium liability. Premiums are shown before deduction of commissions payable to agents and brokers and exclude any taxes or duties levied on such premiums. Premium income includes premiums collected by agents and brokers not yet received by the Group.

Unearned premiums represent the portion of premiums written in the current year that relate to periods of insurance subsequent to the consolidated statement of financial position date, calculated using either the three hundred and sixty-fifths method or the twenty-fourths method. Unearned premiums relating to marine cargo are calculated using 180 days after the first date of sailing.

Claims and loss adjustment expenses are charged to income as incurred based on the estimated liability for compensation owed to contract holders. They arise from events that have occurred up to the consolidated statement of financial position date, even if they have not yet been reported to the Group. The Group does not discount its liabilities for unpaid claims other than for disability claims. Liabilities for unpaid claims are estimated using techniques such as the input of assessments for individual cases reported to the Group and statistical analyses for the claims incurred but not reported ('IBNR'), and to estimate the expected ultimate cost of more complex claims that may be affected by external factors such as court decisions. Estimates are continually revised as more information becomes available and for the effects of anticipated inflation. Adjustments arising on these revisions are recognised within claims expense in the current year.

(ii) Long-term insurance contracts with fixed and guaranteed terms and without DPF

These contracts insure events associated with human life over a long duration. Premiums are recognised as revenue when they become payable by the policyholder. Premiums are shown before deduction of commission. Benefits are recorded as an expense when incurred.

A liability for policyholders' benefits that are expected to be incurred in the future is established on acceptance of the insurance risk. The liability is based on the present value of estimated amounts for projected future premiums, claims, benefits, investment income and policy maintenance expenses. The liability is based on key assumptions made with respect to variables such as mortality, persistency, investment returns and expense inflation.

The liabilities are actuarially recalculated at each consolidated statement of financial position date and the change in the liability is recognised as an expense in the consolidated statement of income.

For the Trinidad and Tobago life insurance subsidiaries, actuarial liabilities are calculated using the Caribbean Policyholder Premium Method (CPPM) outlined in draft regulations issued by the Central Bank of Trinidad and Tobago. The Jamaican life insurance subsidiary uses the very similar Policyholder Premium Method as required under the Insurance Act 2001 of Jamaica. The calculations use current best estimates of future cash flows arising from the insurance contracts in force, with additional margins for adverse deviation for each material assumption. As experience unfolds, the resulting provisions for adverse deviations will be included in future income to the extent they are no longer required to cover adverse experience.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020

Expressed in Trinidad and Tobago Dollars

2. Significant accounting policies (continued)

2.15 Insurance and investment contracts (continued)

(b) Recognition and measurement (continued)

(ii) Long-term insurance contracts with fixed and guaranteed terms and without DPF (continued)

For the Dutch Caribbean life insurance subsidiaries, reserves are calculated on a Modified Net Premium Method in accordance with the requirements of the Central Bank of Curacao and St. Maarten and the Central Bank of Aruba.

Unit-linked and interest-sensitive insurance contracts

The premiums paid for these contracts contain an element that covers the insured event and another which is used to accumulate cash values available for withdrawal at the option of the policyholder. These cash values earn interest.

Unit-Linked insurance contracts

For the Jamaican life insurance subsidiary, where the insurance contracts prescribe fixed and guaranteed terms and without DPF, the portion of the premium covering the insured risk is recorded as premium income. The portion of the premium that accumulates a cash value for the policyholder is recorded as a liability and is credited to the account of the policyholder in the respective unit-linked fund to which the contract is linked.

The liabilities arising from the unit-linked contracts comprise the liability for the insured risk and the accumulated cash value. The liability for the insured risk is determined in a manner identical to the liability for contracts with fixed and guaranteed terms and is included in the policyholders' liability balance, while the liability for the accumulated cash value is carried at fair value of the assets which fund the liabilities. The liabilities for the accumulated cash values are included in the investment contract liabilities balance. All risk and rewards accrue to the policy-holders who are invested in the unit-linked funds.

The change in the liability arising from the insurance risk is recognised as an expense in the consolidated statement of income.

Interest-sensitive insurance contracts

The Jamaican life insurance subsidiary issues interest-sensitive policies for which the entire premium is recorded as premium income and there is no unbundling of the premium receipt between the insurance and investment components. The liability for the interest-sensitive policies is determined as the sum of the liability for the insured risk (as determined above for unit-linked policies) and the liability for the accumulated cash values. The entire liability for the interest-sensitive policies is recorded in insurance contracts.

The change in the overall liability for the interest-sensitive policies is recognised as an expense in the consolidated statement of income.

(iii) Long-term insurance contracts without fixed terms

Unit-Linked insurance contracts

For the Trinidad and Tobago life insurance subsidiary, where the insurance contracts prescribe no fixed terms, the entire premium on these contracts is recorded as premium income. The liabilities held for these contracts are actuarially calculated using the CPPM based on the expected future cash flows from these contracts. Some of the unit-linked annuity contracts contain guarantees that entitle the holders to a minimum guaranteed crediting rate over the life of the policy and provide for minimum annuity purchase rates. These guarantees are allowed for in the liability calculations.

(iv) Long-term insurance contracts with fixed and guaranteed terms and with DPF

In addition to death or life benefits, these contracts contain a DPF that entitles the holders to a bonus or dividend declared from time to time. The discretionary element of the benefits payable under these policies, as well as the guaranteed elements are treated as liabilities. The actuarial calculations make allowance for future expected policyholder bonuses and dividends. Any changes in the total benefits due are recognised as charges in the consolidated statement of income and form part of increases in reserves for future benefits of policyholders.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

2. Significant accounting policies (continued)

2.15 Insurance and investment contracts (continued)

(b) Recognition and measurement (continued)

(v) Investment contracts

The Group issues investment contracts including deposit administration contracts and individual deferred annuity contracts. Insurance premiums are recognised directly as liabilities. These liabilities are increased by credited interest or change in the unit prices and are decreased by policy administration fees, mortality and surrender charges and any withdrawals. Revenue consists of investment income and interest credited is treated as an expense.

(c) Outstanding claims

Provision for outstanding claims and the related costs of settlement are based on incidents reported before the end of the financial year and include appropriate provisions for claims incurred but not yet reported. Estimates are continually revised as more information becomes available and for the effects of anticipated inflation. Adjustments arising on these revisions are included with claims expense in the current year.

(d) Policyholders' benefits

Maturities and annuities are accounted for when due.

Death and disability claims and surrenders are recognised in the consolidated financial statements in the year in which they have been notified.

Differences between the estimated claims and subsequent settlements are recognised in the consolidated statement of income in year of settlement.

(e) Deferred acquisition costs ('DAC')

Commissions paid to agents and brokers for property, casualty and short-duration life insurance contracts that are related to securing new contracts and renewing existing contracts are expensed over the terms of the policies as premium is earned. All other costs are recognised as expenses when incurred.

(f) Liability adequacy test

At each consolidated statement of financial position date, the Group assesses whether its recognised insurance liabilities are adequate, using current estimates of future cash flows under its insurance contracts. If that assessment shows that the carrying amount of its insurance liabilities is inadequate, the deficiency is recognised in the consolidated statement of income and the amount of the relevant insurance liabilities is increased.

(g) Reinsurance contracts held

Contracts entered into by the Group with reinsurers under which the Group is compensated for losses on one or more contracts issued by the Group and that meet the classification requirements for insurance contracts are classified as reinsurance contracts held.

Contracts that do not meet these classification requirements are classified as financial assets. Insurance contracts entered into by the Group under which the contract holder is another insurer (inward reinsurance) are included with insurance contracts.

The benefits to which the Group is entitled under its reinsurance contracts held are recognised as reinsurance assets. These assets consist of short-term balances due from reinsurers, as well as longer term receivables that are dependent on the expected claims and benefits arising under the related reinsured insurance contracts. Amounts recoverable from or due to reinsurers are measured consistently with the amounts associated with the reinsured insurance contracts and in accordance with the terms of each reinsurance contract. Reinsurance liabilities are primarily premiums payable for reinsurance contracts and amounts advanced by reinsurers to settle claims arising from catastrophic events.

The Group assesses its reinsurance assets for impairment on a quarterly basis. If there is objective evidence that the reinsurance asset is impaired, the Group reduces the carrying amount of the reinsurance asset to its recoverable amount and recognises that impairment loss in the consolidated statement of income.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

2. Significant accounting policies (continued)

2.15 Insurance and investment contracts (continued)

(h) Receivables and payables related to insurance contracts and investment contracts

Receivables and payables are recognised when due. These include amounts due to and from agents, brokers and insurance contract holders. If there is objective evidence that the insurance receivable is impaired, the Group reduces the carrying amount of the insurance receivable accordingly and recognises that impairment loss in the consolidated statement of income.

(i) Salvage and subrogation reimbursements

Some insurance contracts permit the Group to sell (usually damaged) property acquired in settling a claim (salvage). The Group may also have the right to pursue third parties for payment of some or all costs (subrogation). The estimated cost of claims includes a deduction for the expected value of salvage and other recoveries.

2.16 Financial liabilities

Financial liabilities in the consolidated statement of financial position comprise borrowings and repurchase agreements.

(a) Borrowings

Borrowings are recognised initially at fair value, plus directly attributable transaction costs. After initial recognition, interest-bearing loans are subsequently measured at amortised cost using the effective interest rate (EIR) method. Gains and losses are recognised in the consolidated statement of income when the liabilities are derecognised as well as through the EIR amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included in finance costs in the consolidated statement of income.

The Group derecognises a loan when its contractual obligations are discharged, cancelled or have expired. The Group also derecognises a loan when its terms are modified and the cash flows of the modified borrowing is substantially different, in which case a new loan based on the modified terms is recognised at fair value. On derecognition of the loan, the difference between the carrying amount extinguished and the consideration paid (including any non-cash assets transferred or liabilities assumed) is recognised in the consolidated statement of income.

Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset (i.e. an asset that necessarily takes a substantial period of time to get ready for its intended use or sale) are capitalised.

(b) Repurchase agreements

Securities sold under agreements to repurchase (repurchase agreements) are treated as collateralised financing transactions. The difference between the sale and repurchase price is treated as interest and accrued over the life of the agreements using the EIR method.

2.17 Taxation

Taxation in the consolidated statement of income comprises current and deferred income tax.

Current income tax charges are based on taxable profits for the year, which differ from the profit before tax reported because it excludes items that are taxable or deductible in other years, and items that are never taxable or deductible. The Group's liability for current tax is calculated at tax rates that have been enacted or substantively enacted at the date of the consolidated statement of financial position.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Currently enacted or substantively enacted tax rates are used in the determination of deferred income tax.

Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred tax is charged or credited to the consolidated statement of income, except where it relates to items charged or credited to the consolidated statement of comprehensive income, in which case, deferred tax is also dealt with in the consolidated statement of comprehensive income.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

2. Significant accounting policies (continued)

2.18 Employee benefits

(a) Pension plans

The Group operates a number of defined benefit and defined contribution plans, the assets of which are held in separate trustee-administered funds. The plans are generally funded by payments from employees and by the relevant Group companies after taking account of the recommendations of the external qualified actuaries.

The plans are governed by trust/fund deeds and rules and are administered in accordance with the laws of the jurisdiction in which the plan resides. Responsibility for the governance of the plans, including investment strategies, lies with the Board of Trustees/Foundation.

A defined benefit plan is a pension plan that defines an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation. A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity. The Group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current or prior periods.

The asset or liability recognised in the consolidated statement of financial position in respect of defined benefit pension plans is the present value of the defined benefit obligation at the consolidated statement of financial position date less the fair value of plan assets. Plan assets exclude any insurance contracts issued by the Group.

For defined benefit plans, the pension accounting costs are assessed using the projected unit credit method. Under this method, the cost of providing pensions is charged to the consolidated statement of income so as to spread the regular cost over the service lives of employees in accordance with the advice of a qualified actuary, who carries out full valuations of the plans every three years. The pension obligation is measured as the present value of the estimated future cash outflows using interest rates of government securities which have terms to maturity approximating the terms of the related liability. Remeasurements of the net defined benefit liability, which comprise actuarial gains and losses and the return on plan assets (excluding interest), are recognised immediately through other comprehensive income in the consolidated statement of comprehensive income.

The defined benefit plans mainly expose the Group to actuarial risks such as investment risk, interest rate risk and longevity risk.

The Group's contributions to the defined contribution pension plans are charged to the consolidated statement of income in the year to which they relate.

(b) Post-retirement medical benefit obligations

The Group's subsidiaries in Trinidad and Tobago and the Dutch Caribbean provide post-retirement medical benefits to its permanent employees who retire from active service, their spouses and their dependents. The entitlement to these benefits is based on the employee remaining in service up to retirement age or leaving service due to ill health. The expected costs of these benefits are accrued over the period of employment, using a methodology similar to that for defined benefit plans. All actuarial gains and losses are recognised immediately through other comprehensive income in the consolidated statement of comprehensive income. External qualified actuaries carry out a valuation of these obligations.

(c) Cash-based long-term performance incentive plan

The Group operates a cash-based long-term performance incentive plan for eligible executives. Accruals are made annually based on the ultimate expected payments to eligible executives.

(d) Employee share ownership plan ('ESOP')

The employees of subsidiaries incorporated in Trinidad and Tobago have the option to receive their bonuses in cash and/or ordinary shares of the company purchased on the open market, in accordance with the terms outlined in the Trust Deed governing an approved ESOP. The Group recognises an expense within staff costs when bonuses are awarded.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

2. Significant accounting policies (continued)

2.18 Employee benefits (continued)

(e) Bonus plans

The Group recognises a liability and an expense for bonuses based on a formula that takes into consideration the profit attributable to the Group's shareholders after certain adjustments. The Group recognises a provision where contractually obligated or where there is a past practice that has created a constructive obligation.

2.19 Provisions

Provisions are made when the Group has a present legal or constructive obligation as a result of past events, for which it is more likely than not that an outflow of resources will be required to settle the obligation, and the amount has been reliably estimated. Provisions are not recognised for future operating losses. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations is small.

2.20 Revenue recognition

Revenue comprises the fair value for services rendered after eliminating revenue within the Group. Revenue is recognised as follows:

(a) Premium income

Premium income is recognised on the accrual basis in accordance with the terms of the underlying contracts as outlined in Note 2.15.

(b) Investment income

Interest income is recognised using the effective interest method. Interest income is calculated by applying the effective interest rate method to the gross carrying amount of financial assets, except for:

- ▶ Purchased or originated credit-impaired financial assets, for which the credit-adjusted effective interest rate is applied to the amortised cost of the financial asset.
- ▶ Financial assets that are not purchased or originated credit-impaired but have subsequently become credit-impaired, for which interest revenue is calculated by applying the effective interest rate to their amortised cost i.e. net of the expected credit loss provision.

Dividend income is recognised when the right to receive payment is established.

(c) Rental Income

Rental income is recognised on an accrual basis.

(d) Realised and unrealised investment gains and losses

Realised and unrealised gains and losses on investments measured at amortised cost or fair value through profit or loss are recognised in the consolidated statement of income in the period in which they arise.

Unrealised gains and losses on investment securities measured at fair value through other comprehensive income are recognised in other comprehensive income. On derecognition, debt securities gains and losses accumulated in other comprehensive income are reclassified to the consolidated statement of income.

(e) Commission income

Commissions are recognised on the accrual basis.

(f) Fee income

Fees are earned from the management of the assets of the segregated funds and deposit administration funds and from general policy administration and surrenders. Fees are recognised in the period in which the services are rendered.

For the asset management companies in the Group, portfolio, asset management fees and other management advisory and service fees are recognised based on the applicable service contracts over the period in which the service is provided. Management fees and commissions arising from negotiating, or participating in the negotiation of a transaction for a third party are recognised on completion of the underlying transaction.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

2. Significant accounting policies (continued)

2.21 Leases

At inception of a contract, the Group assesses whether a contract is, or contains a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Group assesses whether:

- ▶ the contract involves the use of an identified asset. This may be specified explicitly or implicitly, and should be physically distinct or represent substantially all of the capacity of a physically distinct asset. If the supplier has a substantive substitution right, then the asset is not identified;
- ▶ the Group has the right to obtain substantially all of the economic benefits from use of the asset throughout the period of use; and
- ▶ the Group has the right to direct the use of the asset. The Group has this right when it has the decision-making rights that are most relevant to changing how and for what purpose the asset is used.

The Group as a lessee

The Group mainly leases various office space, motor vehicles and equipment used in its operations. Rental contracts for these leases are typically made for fixed periods but may have extension options, which is described below. Some contracts contain lease and non-lease components, which are accounted for as separate components based on the stand-alone prices stated in the contracts.

Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants and the leased assets may not be used as security for borrowing purposes.

The Group applies a single recognition and measurement approach to all leases, except for short-term leases and leases of low-value assets. At lease commencement date, the Group recognises a right-of-use asset and a lease liability in the consolidated statement of financial position.

The right-of-use asset is initially measured at cost, which comprises the initial measurement of the lease liability, any initial direct costs incurred by the Group, an estimate of any costs to dismantle and remove the asset at the end of the lease, and any lease payments made in advance of the lease commencement date (net of any incentives received). Subsequent to initial measurement, the right-of-use asset is depreciated on a straight-line basis from the lease commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. If the group is reasonably certain to exercise a purchase option, the right-of-use asset is depreciated over the underlying asset's useful life. The Group also assesses the right-of-use asset for impairment when such indicators exist. The Group does not revalue any of its right-of-use assets.

The lease liability is initially measured at the present value of the lease payments that are not paid at the lease commencement date, discounted using the interest rate implicit in the lease. If the interest rate implicit in the lease cannot be readily determined, the lessee's incremental borrowing rate is used, being the rate the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions. Lease payments included in the measurement of the lease liability comprise the following:

- ▶ fixed lease payments (including in-substance fixed payments), less any lease incentives;
- ▶ variable lease payments that depend on an index or rate, initially measured using the index or rate at the commencement date;
- ▶ lease payments in an optional renewal period if the Group is reasonably certain to exercise an extension option; and
- ▶ penalty payments for early termination of a lease unless the Group is reasonably certain not to terminate early.

The lease liability is subsequently measured by increasing the carrying amount to reflect interest on the lease liability (using the effective interest method) and by reducing the carrying amount to reflect lease payments made.

The Group remeasures the lease liability when there is a change in future lease payments arising from a change in an index or rate, or if the Group changes its assessment of whether it will exercise an extension or termination option. Extension and termination options are included in a number of leases across the Group. These are used to maximise operational flexibility in terms of managing the assets used in the Group's operations. The majority of extension and termination options held are exercisable only by the Group and not by the respective lessor. When the lease liability is remeasured, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in the consolidated statement of income if the carrying amount of the right-of-use asset has been reduced to zero.

Variable lease payments that do not depend on an index or a rate are not included in the measurement of the lease liability and the right-of-use asset. The related payments are recognised as an expense in the period in which the event or condition that triggers those payments. The Group did not have any variable lease payments that do not depend on an index or a rate for the period ended 31 December 2020 (2019: nil).

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

2. Significant accounting policies (continued)

2.21 Leases (continued)

The Group applies the short-term lease recognition exemption to its short-term leases i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option. It also applies the lease of low-value assets to leases that are considered to be low value. The Group recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

The Group as a lessor

The Group leases out its investment properties. The Group has classified these leases as operating leases, because they do not transfer substantially all of the risks and rewards incidental to the ownership of the assets. Rental income arising is accounted for on a straight-line basis over the lease term and is included in other income in the consolidated statement of income.

2.22 Dividend distributions

Dividend distributions to the Company's shareholders are recognised as an appropriation in the Group's consolidated financial statements in the period in which the dividends are approved by the Group's Board of Directors.

2.23 Finance charges

Finance charges are recognised as an expense in the period in which they are incurred except to the extent that they are capitalised when directly attributable to the acquisition, construction or production of an investment property or in developing properties for sale.

2.24 Earnings per share

Basic earnings per share is calculated by dividing profit or loss attributable to ordinary equity holders of the company by the weighted average number of ordinary shares outstanding during the period.

2.25 Assets under management

The Group provides custody and trustee discretionary investment management services to third parties. Such assets under management represent the managed funds administered by the Trust company.

2.26 Subscriptions and redemptions on mutual funds portfolio

(a) Subscriptions - Units relating to the various pools of mutual funds consolidated in the Group's financial statements could be subscribed based on the net asset value per unit of the underlying funds determined on each business day.

(b) Distributions - The net income and net realised capital gains of the various pools of mutual funds are calculated and accrued to the investor daily and distributed monthly. Investors have the option either to receive a cash distribution or to reinvest income distributions into units at the prevailing subscription price as at the date of distribution.

(c) Redemptions - Units relating to the various pools of mutual funds consolidated in the Group's financial statements are redeemed at a price per unit based on the net asset value of the underlying funds published on the date that the request is made.

2.27 Comparative information

Where necessary, comparative data has been adjusted to conform with changes in presentation in the current year. These adjustments had no impact on the Group's profit or equity.

(1) Investment income disclosed in the consolidated statement of income for the year ended 31 December 2019 of \$969,001,000, has been disaggregated to separately disclose investment income from financial assets measured at amortised cost and fair value through other comprehensive income of \$642,774,000 and other investment income of \$326,227,000.

(2) Green fund levy expense of \$6,930,000 in the consolidated statement of income for the year ended 31 December 2019, has been reclassified from taxation to operating expenses.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

3. Critical accounting estimates and judgments in applying accounting policies

The Group makes estimates and assumptions that may affect the reported amounts of assets and liabilities during the succeeding financial year. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Covid-19 Pandemic

A source of estimation uncertainty in 2020 relates to the ongoing Covid-19 pandemic, which has impacted and continues to impact the markets in which the Group operates. Despite promising news in vaccine development, uncertainty remains over the extent and duration of the ongoing disruption to business while vaccine distribution scales up, and the timing and degree of the economic recovery that may be expected to follow. The Group has made forward-looking projections using the macroeconomic indicators, such as real GDP, unemployment, and inflation, which were available as at the end of the reporting period. The heightened uncertainty means an increased likelihood that actual economic outcomes will vary from estimates used, resulting in differences between the current accounting estimates and the actual future results of the Group.

(a) The ultimate liability arising from claims made under insurance contracts

The estimation of the ultimate liability arising from claims made under insurance contracts is an important accounting estimate. There are several sources of uncertainty that need to be considered in the estimate of the liability that the Group will ultimately pay for such claims, in particular, for claims arising from motor, casualty, health and group life insurance contracts. At 31 December 2020, the carrying amount of short-term insurance claims was \$1.3 billion (2019: \$1.5 billion). See Note (4.1) for a detailed understanding of this estimate.

(b) Estimate of future benefit payments and premiums arising from long-term insurance contracts

The determination of the liabilities under long-term insurance contracts is dependent on estimates made by the Group. Uncertainty in the estimation of future benefit payments and premium receipts for long-term insurance contracts arises from the unpredictability of long-term changes in overall levels of future mortality, morbidity, administrative expenses, investment income and the variability in contract holder behaviour. Estimates are made as to the expected number of deaths, voluntary terminations and other events giving rise to cash flows for each of the years in which the Group is exposed to risk. The Group bases these estimates on standard actuarial tables adjusted where appropriate to reflect the Group's own experience or expectations. Although the pattern of future cash flows may be close to that indicated by past experience, some deviation in that pattern is probable.

The estimated number of deaths determines the value of the benefit payments. The main source of uncertainty is that epidemics and wide-ranging lifestyle changes, such as in eating, smoking and exercise habits, could result in future mortality being significantly different from the past for the age groups in which the Group has significant exposure to mortality risk. However, continuing improvements in medical care and social conditions may result in improvements in longevity in excess of those allowed for in the estimates used to determine the liability for contracts where the Group is exposed to longevity risk.

Estimates are also made as to future investment income arising from the assets backing long-term insurance contracts. These estimates are based on historic yield patterns and current market returns as well as expectations about future economic and financial developments. See Note 4.1.4(d) for the sensitivity of the value of insurance liabilities to changes in assumptions used to value these liabilities.

The carrying amount of long-term insurance contracts as at 31 December 2020 was \$16.5 billion (2019: \$15 billion).

(c) Business model assessment

Classification and measurement of financial assets depends on the results of the SPPI and the business model test. The Group determines the business model at a level that reflects how groups of financial assets are managed together to achieve a particular business objective. This assessment includes judgment reflecting all relevant evidence including how the performance of the assets is evaluated and their performance measured, the risks that affect the performance of the assets and how these are managed and how the managers of the assets are compensated. The Group monitors financial assets measured at amortised cost or fair value through other comprehensive income that are derecognised prior to their maturity to understand the reason for their disposal and whether the reasons are consistent with the objective of the business for which the asset was held. Monitoring is part of the Group's continuous assessment of whether the business model for which the remaining financial assets are held continues to be appropriate and if it is not appropriate whether there has been a change in business model and so a prospective change to the classification of those assets. Factors considered by the Group's business units in determining the business model for a group of assets are disclosed in Note 2.9(b).

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

3. Critical accounting estimates and judgments in applying accounting policies (continued)

(d) Fair valuation of financial assets

The fair value of financial assets that are not traded in an active market is determined by using an internally developed bond valuation model. Assumptions used in this model are validated and periodically reviewed internally by qualified personnel. Where applicable, data is calibrated to ensure that outputs reflect actual data and comparative market prices. Changes in assumptions used in valuations could affect reported fair value of financial assets. Key assumptions are based on current market yields. At 31 December 2020, the carrying amount of financial assets that were fair valued using an internally developed bond valuation model was \$9.9 billion (2019: \$7.8 billion). The following table shows the effect on the profit or loss and fair value reserve to changes in the market yields.

	Effect on fair value reserve		Effect on consolidated income	
	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000
For the Trinidadian subsidiaries:				
1% increase in market yields	(27,499)	(21,567)	(12,362)	(9,112)
1% decrease in market yields	30,268	23,333	13,608	9,991
For the Jamaican subsidiaries:				
2% increase in market yields	(297,694)	(70,410)	(45,771)	(26,189)
2% decrease in market yields	818,090	85,014	41,521	35,368
For the Dutch Caribbean subsidiaries:				
1% increase in market yields	(115,685)	(110,153)	(8,038)	–
1% decrease in market yields	126,973	126,580	8,515	–

(e) Impairment losses on financial assets

The measurement of ECL allowance for financial assets measured at amortised cost and fair value through other comprehensive income requires judgement, in particular, the estimation of the amount and timing of future cash flows and collateral values when determining impairment losses and the assessment of a significant increase in credit risk. These estimates are driven by a number of factors, changes in which can result in different levels of allowances.

The Group's expected credit loss calculations are outputs of models with a number of underlying assumptions regarding the choice of variable inputs and their interdependencies. Elements of the expected credit loss models that are considered accounting judgements and estimates include:

- ▶ The Group's criteria for assessing if there has been a significant increase in credit risk and so allowances for financial assets should be measured on a lifetime expected credit loss basis and the qualitative assessment
- ▶ The segmentation of financial assets when their ECL is assessed on a collective basis
- ▶ Development of ECL models, including the various formulas and the choice of inputs
- ▶ Use of macroeconomic data for internal credit ratings and outlooks, to derive associated probabilities of default as prescribed by external rating agencies such as Standard & Poor's and Moody's
- ▶ Development of forward-looking scenarios probability weighted based on macroeconomic trends and expectations
- ▶ Determination of associations between macroeconomic scenarios and, economic inputs and the effect on probabilities of default, exposure at default and loss given default

The Group regularly reviews its internal models in the context of actual loss experience and adjusts when necessary.

Forward-looking macroeconomic variables

The estimation and application of forward-looking information requires significant judgment. PD, LGD and EAD inputs used to estimate Stage 1 and Stage 2 credit loss allowances are modelled based on the macroeconomic variables (or changes in macroeconomic variables) that are most closely correlated with credit losses in the relevant portfolio. The estimation of ECL on 12-month ECL and Lifetime ECL is a discounted probability-weighted estimate that considers three future macroeconomic scenarios, with macroeconomic projections varying by territory. The base case scenario assumes that a stable economic environment where current conditions, based on available macroeconomic data, will largely continue. Upside and downside scenarios are set relative to the base case scenario based on reasonably possible alternative macroeconomic conditions, considering macroeconomic forecasts and trends.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

3. Critical accounting estimates and judgments in applying accounting policies (continued)

(e) Impairment losses on financial assets (continued)

Forward-looking macroeconomic variables (continued)

Scenarios are reassessed on at least an annual basis and more frequently if conditions warrant. Scenarios are probability-weighted separately for each territory modelled according to the best estimate of their relative likelihood based on historical frequency and current trends and conditions. Probability weights are updated on an annual basis or more frequently as warranted.

Covid-19 Pandemic

Given the economic impact of the ongoing Covid-19 pandemic, the Group made adjustments to its ECL models, such as increasing the likelihood attributed to more pessimistic scenarios and overlaying a further pessimistic scenario that explicitly accounts for acute negative economic fallout.

The added pessimistic scenario was modelled on the default rates and losses given defaults that incurred at the height of the 2007–2009 financial crisis. The likelihood attributed to each scenario was further varied depending on the current and projected macroeconomic factors that prevailed in the different territories in which the Group operates. The resulting escalated probability of default and losses given default were applied to all financial assets.

IFRS 9 requires that entities assess the risk of default over the life of expected assets. Many assets held by the Group have several years remaining to maturity. While there is escalated default risk in the current economic environment which may continue for up to 3 years, this risk is expected to return to pre-pandemic levels thereafter. Management therefore believes that the lifetime default risk of assets with several years to maturity is not significantly higher than prior to the onset of the Covid-19 pandemic.

The carrying amounts of expected credit loss allowance on financial assets are disclosed in Note 4.2.3(e).

(f) Taxation

The Group is subject to income taxes in numerous jurisdictions. Estimates are required in determining the provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

(g) Impairment of non-financial assets

An impairment exists when the carrying value of an asset or cash-generating unit exceeds its recoverable amount, which is the higher of its fair value less costs to sell and its value in use. The fair value less costs to sell calculation is based on available data from binding sales transactions in an arm's length transaction of similar assets or observable market prices less incremental costs for disposing of the asset. The value in use calculation is based on a discounted cash flow model. The cash flows are derived from approved budgets and do not include restructuring activities that the Group is not yet committed to or significant future investments that will enhance the asset's performance of the cash-generating unit being tested. The recoverable amount is sensitive to the discount rate used for the discounted cash flow model as well as the expected future cash-inflows and the growth rate used for extrapolation purposes. The carrying amount of impairment provisions on non-financial assets as at 31 December 2020 was \$116 million (2019: \$100 million).

(h) Determining the lease term of contracts with extension and termination options – Group as lessee

The Group determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

The Group has several lease contracts that include extension and termination options. In determining the lease term, the Group considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. The Group considers factors such as penalties to terminate, historical lease durations and the costs and business disruption required to replace leased assets. Extension options in most office space leases have been included in the lease liability.

As at 31 December 2020, potential future cash outflows of \$29,202,000 (undiscounted) (2019: \$29,606,000) have not been included in the lease liability because it is not reasonably certain that the leases will be extended.

The lease term is reassessed if an option is actually exercised (or not exercised) or the Group becomes obliged to exercise (or not exercise) it. The assessment of reasonable certainty is only revised if a significant event or a significant change in circumstances occurs, which affects this assessment, and that is within the control of the lessee.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

3. Critical accounting estimates and judgments in applying accounting policies (continued)

(i) Post-employment benefits

In conducting valuation exercises to measure the effect of all post-employment benefit plans throughout the Group, the Group's external actuaries use judgment and assumptions in determining discount rates, salary increases, pension increases and health care costs. These assumptions are detailed in Note 13 and Note 25.

4. Management of Insurance and Financial Risk

The Group issues contracts that transfer insurance risk or financial risk or both. This section summarises these risks and the way the Group manages them.

4.1 Insurance risk

The risk under any one insurance contract is the possibility that the insured event occurs and the uncertainty of the amount of the resulting claim. By the very nature of an insurance contract, this risk is random and therefore unpredictable.

For a portfolio of insurance contracts where the theory of probability is applied to pricing and provisioning, the principal risk that the Group faces under its insurance contracts is that the actual claims and benefit payments exceed the carrying amount of the insurance liabilities. This could occur because the frequency or severity of claims and benefits are greater than estimated. Insurance events are random and the actual number and amount of claims and benefits will vary from year to year from the level established using statistical techniques.

Experience shows that the larger the portfolio of similar insurance contracts, the smaller the relative variability about the expected outcome will be. In addition, a more diversified portfolio is less likely to be affected across the board by a change in any subset of the portfolio. The Group has developed its insurance underwriting strategy to diversify the type of insurance risks accepted and within each of these categories to achieve a sufficiently large population of risks to reduce the variability of the expected outcome.

Factors that aggravate insurance risk include lack of risk diversification in terms of type and amount of risk, geographical location and type of industry covered.

4.1.1 Casualty insurance risks

(a) Frequency and severity of claims

The frequency and severity of claims can be affected by several factors. The Group manages these risks through its underwriting strategy, adequate reinsurance arrangements and proactive claims handling.

The underwriting strategy attempts to ensure that the underwritten risks are well diversified in terms of type and amount of risk, industry and geography.

Underwriting limits are in place to enforce appropriate risk selection criteria. For example, the Group has the right not to renew individual policies, it can impose deductibles and it has the right to reject the payment of a fraudulent claim. Insurance contracts also entitle the Group to pursue third parties for payment of some or all costs (subrogation).

The Group's reinsurance arrangements include non-proportional excess of loss placements on a per claimant and a per occurrence basis.

(b) Sources of uncertainty in the estimation of future claim payments

Claims on casualty contracts are payable on a claims-occurrence basis. The Group is liable for all insured events that occurred during the term of the contract, even if the loss is discovered after the end of the contract term. As a result, liability claims are settled over a long period of time and a large element of the claims provision relates to claims incurred but not reported (IBNR). There are several variables that affect the amount and timing of cash flows from these contracts. These mainly relate to the inherent risks of the business activities carried out by individual contract holders and the risk management procedures they adopted. The compensation paid on these contracts is the monetary awards granted for bodily injury suffered by employees (for employer's liability cover) or members of the public (for public liability cover). Such awards are lump-sum payments that are calculated as the present value of the lost earnings and rehabilitation expenses that the injured party will incur as a result of the accident.

The estimated cost of claims includes direct expenses to be incurred in settling claims. The Group takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. However, given the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the original liability established. The liability for these contracts comprises a provision for IBNR and a provision for reported claims not yet paid at the consolidated statement of financial position date.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

4. Management of Insurance and Financial Risk (continued)

4.1 Insurance risk (continued)

4.1.1 Casualty insurance risks (continued)

(b) Sources of uncertainty in the estimation of future claim payments (continued)

In calculating the estimated cost of unpaid claims (both reported and IBNR), the Group's estimation techniques are a combination of loss-ratio-based estimates (where the loss ratio is defined as the ratio between the ultimate cost of insurance claims and insurance premiums earned in a particular financial year in relation to such claims) and an estimate based upon actual claims experience using predetermined formulae where greater weight is given to actual claims experience as time passes.

The initial loss-ratio estimate is an important assumption in the estimation technique and is based on previous years' experience, adjusted for factors such as premium rate changes, anticipated market experience and historical claims inflation.

The estimation of IBNR is generally subject to a greater degree of uncertainty than the estimation of the cost of settling claims already notified to the Group, where information about the claim event is available. IBNR claims may not be apparent to the insurer until many years after the event that gave rise to the claims has happened. For casualty contracts, the IBNR proportion of the total liability is high and will typically display greater variability between initial estimates and final outcomes because of the greater degree of difficulty of estimating these liabilities.

In estimating the liability for the cost of reported claims not yet paid, the Group considers any information available from loss adjusters and information on the cost of settling claims with similar characteristics in previous periods. Large claims are assessed on a case-by-case basis or projected separately in order to allow for the possible distortive effect of their development and incidence on the rest of the portfolio.

Where possible, the Group adopts multiple techniques to estimate the required level of provisions. This provides a greater understanding of the trends inherent in the experience being projected. The projections given by the various methodologies also assist in estimating the range of possible outcomes. The most appropriate estimation technique is selected taking into account the characteristics of the business class and the extent of the development of each accident year.

Note 21.2 presents the development of the estimate of ultimate claim cost for claims incurred in a given year. This gives an indication of the accuracy of the Group's estimation technique for claims payments.

4.1.2 Short duration life insurance contracts

(a) Frequency and severity of claims

Short-duration life insurance contracts are contracts that are typically of a short tenure, with the tenure being often determined by the length of an individual's time in employment. These contracts are mainly issued to employers to insure their commitments to their employees. The risk is affected by the nature of the industry in which the employer operates. The risk of death and disability will vary by industry.

The Group attempts to manage this risk through its underwriting and claims handling. Additionally, there is reinsurance on short-duration life insurance contracts.

(b) Sources of uncertainty in the estimation of future claim payments

There is no need to estimate mortality rates or morbidity rates for future years because these contracts have short duration. However, for incurred disability income claims, it is necessary to estimate the rates of recovery from disability for future years. The Group currently does so using reasonable assumptions.

(c) Changes in assumptions

The Group's assumptions in respect of short duration life insurance contracts have not significantly changed from the prior year.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

4. Management of Insurance and Financial Risk (continued)

4.1 Insurance risk (continued)

4.1.3 Property insurance contracts

(a) Frequency and severity of claims

For property insurance contracts, climatic changes give rise to more frequent and severe extreme weather events (for example, flooding and hurricanes) and their consequences (for example, subsidence claims). For certain contracts, the Group has also limited the number of claims that can be paid in any policy year or introduced a maximum amount payable for claims in any policy year.

The Group has the right to re-price the risk on renewal. It also has the ability to impose deductibles and reject fraudulent claims. These contracts are underwritten by reference to the commercial replacement value of the properties and contents insured, and claims payment limits are always included to cap the amount payable on occurrence of the insured event. The cost of rebuilding properties, of replacement or indemnity for contents and the time taken to restart operations for business interruption are the key factors that influence the level of claims under these policies. The greatest likelihood of significant losses on these contracts arises from storm or flood damage. The Group analyses the property exposures using in-house and external modelling tools and purchases sufficient reinsurance protection to cover its perceived liabilities.

The Group's reinsurance arrangements include proportional quota share and surplus arrangements and non-proportional excess of loss placements on a per claimant and a per occurrence basis.

(b) Sources of uncertainty in the estimation of future claim payments

Property claims are analysed separately for subsidence and non-subsidence claims. The development of large losses/catastrophes is analysed separately. Non-subsidence claims can be estimated with greater reliability, and the Group's estimation processes reflect all the factors that influence the amount and timing of cash flows from these contracts. The shorter settlement period for these claims allows the Group to achieve a higher degree of certainty about the estimated cost of claims and relatively little IBNR is held at year end. The longer time needed to assess the emergence of a subsidence claim makes the estimation process more uncertain.

4.1.4 Long-term insurance contracts

(a) Frequency and severity of claims

For contracts where death is the insured risk, the most significant factors that could increase the overall frequency of claims are epidemics or widespread changes in lifestyle, such as in eating, smoking and exercise habits, resulting in earlier or more claims than expected. For contracts where survival is the insured risk, the most significant factor is continued improvement in medical science and social conditions that would increase longevity.

At present, these risks do not vary significantly in relation to the location of the risk insured by the Group. However, undue concentration could have an impact on the severity of benefit payments on a portfolio basis.

For contracts with fixed and guaranteed terms, there are no mitigating terms and conditions that reduce the insurance risk accepted. For contracts without fixed terms, a significant portion of the insurance risk is shared with the insured party. The Group charges for mortality risk on a monthly basis for most life and critical illness insurance contracts without fixed terms. It has the right to alter these charges based on its mortality experience and hence minimise its exposure to mortality risk.

The Group manages these risks through its underwriting strategy and reinsurance arrangements. Medical selection is included in the Group's underwriting procedures with premiums varied to reflect the health condition and family medical history of the applicants. The Group uses excess of loss reinsurance contracts with retention limits that vary by product.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

4. Management of Insurance and Financial Risk (continued)

4.1 Insurance risk (continued)

4.1.4 Long-term insurance contracts (continued)

(a) Frequency and severity of claims (continued)

The table below presents the concentration of insured benefits across five bands per individual life assured. The benefit insured figures are shown gross and net of the reinsurance contracts described above. These tables do not include annuity contracts, for which a separate analysis is reported further below.

For the Trinidadian life insurance subsidiaries:

Benefits assured per life \$'000

0 - 250 (TT\$)

251 - 500 (TT\$)

501 - 1,000 (TT\$)

1,001 - 3,000 (TT\$)

3,001 and over (TT\$)

Total

2020 - Total benefits insured

Before reinsurance TT\$'000 %

After reinsurance TT\$'000 %

22,285,509

26.4%

21,741,982

33.8%

25,492,511

30.2%

21,727,344

33.8%

21,467,263

25.4%

15,048,920

23.4%

10,267,317

12.2%

5,170,480

8.0%

4,846,541

5.8%

667,252

1.0%

84,359,141

100.0%

64,355,978

100.0%

The concentration risk in the respective bands has not changed from last year.

Benefits assured per life \$'000

0 - 250 (TT\$)

251 - 500 (TT\$)

501 - 1,000 (TT\$)

1,001 - 3,000 (TT\$)

More than 3,000 (TT\$)

Total

2019 - Total benefits insured

Before reinsurance TT\$'000 %

After reinsurance TT\$'000 %

22,315,386

27.6%

21,732,819

35.9%

24,729,058

30.5%

20,709,914

34.3%

20,028,819

24.7%

13,248,953

21.9%

9,359,386

11.6%

4,175,497

6.9%

4,560,175

5.6%

587,200

1.0%

80,992,824

100.0%

60,454,383

100.0%

For the Jamaican life insurance subsidiary:

Benefits assured per life \$'000

J\$0 - 5,000 (TT\$0 - TT\$350)

J\$5,001 - 10,000 (TT\$350 - TT\$699)

J\$10,001 - 15,000 (TT\$699 - TT\$1,049)

J\$15,001 - 20,000 (TT\$1,049 - TT\$1,398)

J\$20,001 and over (TT\$1,398 and over)

Total

2020 - Total benefits insured

Before reinsurance TT\$'000 %

After reinsurance TT\$'000 %

16,475,872

79.8%

16,175,796

83.4%

2,373,045

11.5%

2,063,938

10.6%

506,854

2.5%

355,341

1.8%

394,430

1.9%

264,991

1.4%

904,742

4.3%

526,893

2.8%

20,654,943

100.0%

19,386,959

100.0%

The risk is concentrated in the lower value bands. This has not changed from last year.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020

Expressed in Trinidad and Tobago Dollars

4. Management of Insurance and Financial Risk (continued)

4.1 Insurance risk (continued)

4.1.4 Long-term insurance contracts (continued)

(a) Frequency and severity of claims (continued)

For the Jamaican life insurance subsidiary: (continued)

Benefits assured per life \$'000

J\$0 - 5,000 (TT\$0 - TT\$350)
J\$5,001 - 10,000 (TT\$350 - TT\$699)
J\$10,001 - 15,000 (TT\$699 - TT\$1,049)
J\$15,001 - 20,000 (TT\$1,049 - TT\$1,398)
J\$20,001 and over (TT\$1,398 and over)

Total

2019 - Total benefits insured				
Before reinsurance		After reinsurance		
TT\$'000	%	TT\$'000	%	
13,491,627	82.6%	13,149,907	88.4%	
1,620,496	9.9%	1,264,274	8.5%	
381,468	2.3%	202,853	1.4%	
259,891	1.6%	115,677	0.8%	
577,857	3.6%	137,228	0.9%	
16,331,339	100.0%	14,869,939	100.0%	

For the Dutch Caribbean life insurance subsidiaries:

Benefits assured per life \$'000

NAF\$0 - 500 (TT\$0 - TT\$1,769)
NAF\$501 - 1,000 (TT\$1,769 - TT\$3,538)
NAF\$1,001 - 1,500 (TT\$3,538 - TT\$5,307)
NAF\$1,501 - 2,000 (TT\$5,307 - TT\$7,075)
More than NAF\$2,000 (TT\$7,075)

Total

2020 - Total benefits insured				
Before reinsurance		After reinsurance		
TT\$'000	%	TT\$'000	%	
9,634,808	87.7%	9,394,480	94.4%	
845,320	7.7%	390,127	3.9%	
280,665	2.6%	132,185	1.3%	
118,996	1.1%	13,125	0.1%	
101,738	0.9%	20,450	0.3%	
10,981,527	100.0%	9,950,367	100.0%	

The risk is concentrated in the lower value bands. This has not changed from last year.

Benefits assured per life \$'000

NAF\$0 - 500 (TT\$0 - TT\$1,769)
NAF\$501 - 1,000 (TT\$1,769 - TT\$3,538)
NAF\$1,001 - 1,500 (TT\$3,538 - TT\$5,307)
NAF\$1,501 - 2,000 (TT\$5,307 - TT\$7,075)
More than NAF\$2,000 (TT\$7,075)

Total

2019 - Total benefits insured				
Before reinsurance		After reinsurance		
TT\$'000	%	TT\$'000	%	
10,230,011	88.2%	9,975,040	94.0%	
900,382	7.8%	448,295	4.2%	
289,126	2.5%	153,116	1.4%	
84,918	0.7%	13,982	0.1%	
99,996	0.8%	18,111	0.3%	
11,604,433	100.0%	10,608,544	100.0%	

The following tables for annuity insurance contracts illustrate the concentration of risk based on five bands that group these contracts in relation to the amount payable per annum, as if the annuity were in payment at the year end. The Group does not hold any reinsurance contracts against the liabilities carried for these contracts.

Insurance risk for contracts disclosed in this note is also affected by the contract holders' right to pay reduced or no future premiums, to terminate the contract completely, or to exercise a guaranteed annuity option. As a result, the amount of insurance risk is also subject to contract holder behaviour.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

4. Management of Insurance and Financial Risk (continued)

4.1 Insurance risk (continued)

4.1.4 Long-term insurance contracts (continued)

(a) Frequency and severity of claims (continued)

For the Trinidadian life insurance subsidiaries:

Annuity payable per annum per life

0 - 5,000 (TT\$)
5,001 - 10,000 (TT\$)
10,001 - 20,000 (TT\$)
More than 20,000 (TT\$)

Total

Total annuities payable per annum			
2020		2019	
TT\$'000	%	TT\$'000	%
6,870	3.8%	6,697	4.0%
24,049	13.5%	22,465	13.4%
41,582	23.3%	38,996	23.2%
106,118	59.4%	99,825	59.4%
178,619	100.0%	167,983	100.0%

The greatest concentration remains at the highest band, which is consistent with the prior year.

For the Jamaican life insurance subsidiary:

Annuity payable per annum per life

J\$ 0 - 200,000 (TT\$0 - TT\$13,980)
J\$200,001 - 300,000 (TT\$13,980 - TT\$20,970)
J\$300,001 - 400,000 (TT\$20,970 - TT\$27,960)
J\$400,001 - 500,000 (TT\$27,960 - TT\$34,950)
More than J\$500,000 (More than TT\$34,950)

Total

Total annuities payable per annum			
2020		2019	
TT\$'000	%	TT\$'000	%
23,947	12.9%	18,513	16.4%
12,181	6.6%	8,756	7.7%
12,016	6.5%	9,060	8.0%
10,791	5.8%	7,644	6.8%
126,089	68.2%	69,205	61.1%
185,024	100.0%	113,178	100.0%

The greatest risk concentration remains at the highest band and lowest band, which is consistent with the prior year.

For the Dutch Caribbean life insurance subsidiaries:

Annuity payable per annum per life

NAF\$0 - 10,000 (TT\$0 - TT\$35,900)
NAF\$10,001 - 20,000 (TT\$35,900 - TT\$71,700)
NAF\$20,001 - 30,000 (TT\$71,700 - TT\$107,600)
NAF\$30,001 - 40,000 (TT\$107,600 - TT\$143,400)
NAF\$40,001 - 50,000 (TT\$143,400 - TT\$179,300)
More than NAF\$50,001 (TT\$179,300)

Total

Total annuities payable per annum			
2020		2019	
TT\$'000	%	TT\$'000	%
36,216	31.1%	35,119	31.6%
26,274	22.6%	25,100	22.6%
16,110	13.8%	15,353	13.8%
9,160	7.9%	8,817	7.9%
7,320	6.3%	6,993	6.3%
21,405	18.3%	19,675	17.8%
116,485	100.0%	111,057	100.0%

The risk is spread over all bands, which is consistent with the prior year.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

4. Management of Insurance and Financial Risk (continued)

4.1 Insurance risk (continued)

4.1.4 Long-term insurance contracts (continued)

(b) Process used to decide on assumptions

For long-term insurance contracts, the Group determines assumptions in relation to future deaths and other benefits, voluntary termination, investment returns, administrative expenses and other items that are appropriate to the policies, their location and the local statutory reserving requirements. In the case of Jamaica and Trinidad and Tobago, the assumptions are best estimate assumptions with appropriate provisions for adverse deviations, consistent with the use of a Policy Premium Method valuation. For other territories, the assumptions used are those appropriate for traditional net premium valuation methods.

The nature and method of determining the significant assumptions made by the Group in the computation of policyholders' liabilities are described in the following paragraphs.

• Mortality & morbidity

An appropriate base table of standard mortality or morbidity is chosen depending on the type of contract. Supplemental information, such as reinsurance rates, is used where standard tables are not available. An investigation into the Group's experience in recent years is performed, and the standard actuarial tables are adjusted where appropriate to reflect the Group's own experience or expectations. For contracts that insure the risk of longevity, appropriate but not excessively prudent allowance is made for expected mortality improvements.

• Voluntary terminations and persistency

Estimates of the amounts and timings of future benefit and premium payments are based on Group experience over extended periods. Voluntary termination and variable premium assumptions vary by product type and policy duration.

• Investment returns

The computation of policyholders' liabilities takes into account projected net investment income on assets supporting policyholders' liabilities and income expected to be earned or foregone on reinvestment or financing of mismatched cash flows. In the absence of robust market information, long-term yields are determined using recent asset returns, current market expectations and relevant regulatory guidelines. Other information, such as macro-economic data and projections, is considered where available.

The following table summarises the rates of return used for the valuation of policyholders' liabilities.

	2020	2019
Trinidad and Tobago	3.3% - 9.4%	3.3% - 6.4%
Jamaica	6.7% - 11.1%	6.4% - 12.3%
Dutch Caribbean	3.0% - 4.0%	3.0% - 4.0%

• Policy maintenance expense and inflation

Amounts are included in policyholders' liabilities to provide for the future costs of administering policies in force. The expense base is determined from a review of current, recent and expected Group expense levels and allowance is made for future expense inflation.

The inflation rates assumed are summarised in the following table.

	2020	2019
Trinidad and Tobago	3.5%	3.5%
Jamaica	5.0%	5.0% - 8.0%
Dutch Caribbean	0%	0%

• Tax

It has been assumed that current tax legislation and rates for long-term insurance companies continue unaltered.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

4. Management of Insurance and Financial Risk (continued)

4.1 Insurance risk (continued)

4.1.4 Long-term insurance contracts (continued)

(c) Change in assumptions

Changes have been made to the assumptions used to determine the value of long-term insurance liabilities of the Jamaican and Trinidadian life insurance subsidiaries. The following tables present the effect of these changes.

	Trinidadian life insurance subsidiaries		Jamaican life insurance subsidiary		Total	
	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000
Long-term insurance contracts with fixed and guaranteed terms and without DPF:						
Changes in expense assumptions	(9,930)	17,647	(22,234)	(31,626)	(32,164)	(13,979)
Changes in lapse assumptions	2,949	1,908	(8,742)	(2,984)	(5,793)	(1,076)
Changes in investment returns	9,545	22,873	2,862	(57,343)	12,407	(34,470)
Changes in mortality assumptions	533	(28,273)	(29,865)	(5,608)	(29,332)	(33,881)
Other assumptions	(15,874)	(28,948)	(94,887)	(2,019)	(110,761)	(30,967)
Increase/(decrease) in liabilities	(12,777)	(14,793)	(152,866)	(99,580)	(165,643)	(114,373)

Long-term insurance contracts with fixed and guaranteed terms and with DPF:

Changes in expense assumptions	(140)	368	22	(4,603)	(118)	(4,235)
Changes in lapse assumptions	(365)	(426)	374	(434)	9	(860)
Changes in investment returns	43	549	(3,144)	(7,424)	(3,101)	(6,875)
Other assumptions	-	-	1,340	(353)	1,340	(353)
Increase/(decrease) in liabilities	(462)	491	(1,408)	(12,814)	(1,870)	(12,323)

Long-term insurance contracts without fixed terms:

For the Trinidadian life insurance subsidiaries:

Changes in expense assumptions	(48,574)	104,557
Changes in lapse assumptions	(630)	17,407
Changes in investment returns	(47,681)	(56,910)
Changes in mortality assumptions	(4,713)	(59,637)
Other assumptions	(17,381)	(37,731)
Decrease in liabilities	(118,979)	(32,314)

For the Dutch Caribbean life insurance subsidiaries:

No changes have been made to the assumptions used to determine the value of long-term insurance liabilities.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020

Expressed in Trinidad and Tobago Dollars

4. Management of Insurance and Financial Risk (continued)

4.1 Insurance risk (continued)

4.1.4 Long-term insurance contracts (continued)

(d) Sensitivity analysis

The following tables present the sensitivity of the value of insurance liabilities disclosed in this note to movements in the assumptions used in the estimation of insurance liabilities.

	Change in Variable	Change in liability 2020 \$'000	Change in liability 2019 \$'000
Long-term insurance contracts with fixed and guaranteed terms and without DPF:			
For the Trinidadian life insurance subsidiaries:			
Worsening of mortality	+10.0%	34,117	30,832
Improvement of annuitant mortality	+0.5%	39,723	39,374
Lowering of investment returns	-1.0%	222,869	213,993
Worsening of base renewal expense level	+5.0%	16,544	10,528
Worsening of expense inflation rate	+1.0%	33,532	24,498
For the Jamaican life insurance subsidiary:			
Worsening of mortality	+10.0%	64,949	46,672
Lowering of investment returns	-2.0%	479,545	434,207
Worsening of base renewal expense level	+5.0%	27,534	29,903
Worsening of expense inflation rate	+1.0%	56,795	64,954
For the Dutch Caribbean life insurance subsidiaries:			
Worsening of mortality	+10.0%	14,837	15,482
Improvement of annuitant mortality	+10.0%	20,262	18,806
Lowering of investment returns	-10.0%	1,016	1,126
Worsening of base renewal expense level	+10.0%	1,445	3,223
Long-term insurance contracts with fixed and guaranteed terms and with DPF:			
For the Trinidadian life insurance subsidiaries:			
Worsening of mortality	+10.0%	311	302
Lowering of investment returns	-1.0%	7,051	8,085
Worsening of base renewal expense level	+5.0%	141	163
Worsening of expense inflation rate	+1.0%	294	317
For the Jamaican life insurance subsidiary:			
Worsening of mortality	+10.0%	252	206
Lowering of investment returns	-2.0%	2,663	3,394
Worsening of base renewal expense level	+5.0%	170	284
Worsening of expense inflation	+1.0%	261	426

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

4. Management of Insurance and Financial Risk (continued)

4.1 Insurance risk (continued)

4.1.4 Long-term insurance contracts (continued)

(d) Sensitivity analysis (continued)

Long-term insurance contracts with fixed and guaranteed terms and with DPF: (continued)

For the Dutch Caribbean life insurance subsidiaries:

	Change in Variable	Change in liability 2020 \$'000	Change in liability 2019 \$'000
Worsening of mortality	+10.0%	41,061	33,222
Improvement of annuitant mortality	+10.0%	36,382	40,831
Lowering of investment returns	-10.0%	238,008	238,201
Worsening of base renewal expense level	+10.0%	28,454	40,370

Long-term insurance contracts without fixed terms:

For the Trinidadian life insurance subsidiaries:

Worsening of mortality	+10.0%	69,094	69,444
Improvement of annuitant mortality	+0.5%	53,233	64,387
Lowering of investment returns	-1.0%	423,005	474,456
Worsening of base renewal expense level	+5.0%	34,745	39,567
Worsening of expense inflation rate	+1.0%	81,317	82,733

The above analyses are based on a change in assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated.

4.2 Financial risk

The Group is exposed to financial risk through its financial assets, financial liabilities (investment contracts and borrowings), reinsurance assets and insurance liabilities. In particular, the key financial risk is that the proceeds from its financial assets are not sufficient to fund the obligations arising from its insurance and investment contracts. The components of this financial risk are interest rate risk, equity price risk, foreign currency risk, liquidity risk and credit risk. These risks arise from open positions in interest rate, currency and equity products, all of which are exposed to general and specific market movements.

Risk management is carried out by Executive Investment Committees and Actuarial departments of operating units under policies approved by the Group's Board of Directors. The Group identifies, evaluates and hedges financial risks in close co-operation with the Group's operating units. The Board provides principles for overall risk management as well as policies covering specific areas such as foreign exchange risk, interest rate risk, credit risk and investment of excess liquidity.

4.2.1 Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk – currency risk, interest rate risk and other price risk, each of which is considered below.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

4. Management of Insurance and Financial Risk (continued)

4.2 Financial risk (continued)

4.2.1 Market risk (continued)

(a) Currency risk

The Group takes on exposure to effects of fluctuations in the prevailing foreign currency rates on its financial position and cash flows. The Group's main operations are in the Caribbean and in the Netherlands. The main exposure to risks are in respect to the US dollar, Antillean guilder, Jamaican dollar, Euro and the British pound. The Group's strategy for dealing with foreign exchange risk is to offset, as far as possible, foreign currency liabilities with assets denominated in the same currency.

Each subsidiary has an Executive Investment Committee, which has oversight for the management of currency risk. The Trinidad and Tobago insurance subsidiaries' exposure to currency risk is also mitigated by the requirements of the Insurance Act 1980, which does not allow more than 20% of the assets supporting policyholder liabilities to be held in currencies other than the currency of the liability.

The tables below summarises the Group's exposure to foreign currency exchange rate risk as at 31 December. The Group's assets and liabilities at carrying amounts are included in the table categorised by currency positions expressed in TT\$ equivalents.

	TT \$'000	US \$'000	NAF \$'000	JMD \$'000	GBP \$'000	Euro \$'000	Other \$'000	Total \$'000
As at 31 December 2020								
Total assets	10,441,504	8,414,409	4,927,032	6,152,326	178,396	1,558,887	1,352,378	33,024,932
Total liabilities	13,398,876	1,802,365	6,783,997	4,685,905	173,129	619,023	885,749	28,349,044
	<u>(2,957,372)</u>	<u>6,612,044</u>	<u>(1,856,965)</u>	<u>1,466,421</u>	<u>5,267</u>	<u>939,864</u>	<u>466,629</u>	<u>4,675,888</u>
As at 31 December 2019								
Total assets	10,144,145	7,783,749	4,902,695	4,431,617	160,249	1,222,504	1,423,128	30,068,087
Total liabilities	12,873,741	2,047,906	6,564,053	3,072,180	134,105	395,677	1,016,205	26,103,867
	<u>(2,729,596)</u>	<u>5,735,843</u>	<u>(1,661,358)</u>	<u>1,359,437</u>	<u>26,144</u>	<u>826,827</u>	<u>406,923</u>	<u>3,964,220</u>

The analysis below is performed for reasonable possible movements in foreign currency exchange rates with all other variables held constant, showing the impact on the statement of income and translation reserve at the reporting date.

Change in variables	US	NAF	JMD	GBP	Euro	Other	
2020	2.1%	2.1%	-2.8%	0.3%	-7.0%	-3.9% to 10.3%	
2019	0.9%	0.9%	-3.9%	5.6%	-2.4%	-6.3% to 6.1%	

	US \$'000	NAF \$'000	JMD \$'000	GBP \$'000	Euro \$'000	Other \$'000	Total \$'000
Impact on statement of income							
2020	73,498	–	15,958	(130)	(1,378)	(7,651)	80,297
2019	55,662	–	(1,646)	253	206	(1,947)	52,528
Impact on translation reserve							
2020	43,044	19,709	(86,865)	14	(57,298)	16,535	(64,861)
2019	3,169	6,420	(89,877)	1,017	(17,244)	1,387	(95,128)

(b) Interest rate risk

The Group is exposed to various risks associated with the effects of fluctuations in the prevailing levels of market interest rates on its financial position and cash flows. The major element of interest rate risk within the Group is the risk that the interest earned on the Group's investments is insufficient to meet the interest rates credited or guaranteed to policyholders. This applies to traditional life insurance policies and the deposit administration plans.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

4. Management of Insurance and Financial Risk (continued)

4.2 Financial risk (continued)

4.2.1 Market risk (continued)

(b) Interest rate risk (continued)

Exposure is managed largely by the use of natural hedges that arise by matching interest-sensitive assets with liabilities of a similar nature. The Group also mitigates the effect of interest rate risk of the investment portfolio through the functioning of an Executive Investment Committee and the pricing of products by the actuarial function. The investment portfolio return is continually monitored by the Investment Committees. The results of these reviews inform the pricing of products and interest rates to be credited to the respective policies and plans.

The sensitivity analysis for interest rate risk illustrates how changes in the fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates at the reporting date. For the sensitivity analysis, a 1% movement in interest rates was used for 2020 for the Trinidadian market (2019 - 1%), a 2% movement was used for 2020 for the Jamaican market (2019 - 2%) and a 1% movement for 2020 was used for the Dutch Caribbean (2019 - 1%). The following table shows the estimated effect of an increase or decrease in the above rates on the profit or loss and fair value reserve.

	Effect on fair value reserve		Effect on consolidated income	
	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000
Increase in interest rates	(451,998)	(205,946)	(57,304)	(28,544)
Decrease in interest rates	1,003,421	238,771	53,570	37,113

(c) Other price risk

Price risk is the risk that the value of a financial instrument will fluctuate as a result of changes in market prices, whether those changes are caused by factors specific to the individual instrument or its issuer or factors affecting all instruments traded in the market. The Group is exposed to equity securities price risk because of investments held by the Group and classified on the consolidated statement of financial position as fair value through profit or loss. The Group manages its price risk by limiting the amount of its investments in equities and by monitoring movements in equity prices.

The sensitivity analysis for equity price risk illustrates how changes in the fair value of equity securities will fluctuate because of changes in market prices at the reporting date. The following table shows the estimated effect of reasonably possible changes in equity prices on the consolidated statement of income and equity.

	Change in equity prices		Effect on consolidated income	
	2020 %	2019 %	2020 \$'000	2019 \$'000
Stock exchanges and markets				
Trinidad and Tobago	2.5%	2.5%	35,255	37,951
Jamaica	15.0%	15.0%	129,301	121,247
Dutch Caribbean	1.0%	1.0%	2,110	1,570
Other	1% - 6.0%	1% - 5.5%	30,266	8,052
			<u>196,932</u>	<u>168,820</u>

4.2.2 Liquidity risk

Liquidity risk is the risk that cash may not be available to pay obligations when due, at a reasonable cost. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of funding through an adequate amount of committed credit facilities, and the ability to close out market positions.

Certain of the Group's contracts have features that allow them to be terminated at short notice creating a potential liquidity exposure. The Group monitors liquidity on a regular basis. An internally constituted Executive Investment Committee set limits on the minimum proportion of maturing funds available to meet such calls and on the minimum level of borrowing facilities that should be in place to cover claims.

There are no individual contracts or policyholders who have the potential to influence the withdrawal of a significant amount of liabilities.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020

Expressed in Trinidad and Tobago Dollars

4. Management of Insurance and Financial Risk (continued)

4.2 Financial risk (continued)

4.2.2 Liquidity risk (continued)

The following tables analyse the insurance and financial liabilities of the Group into relevant maturity groupings based on the remaining period to the contractual or expected maturity date. Financial liabilities are at contractual undiscounted cash flows, and insurance contracts and investment contracts are at expected undiscounted cash flows.

	Carrying amount \$'000	Contractual/Expected Undiscounted Cash Flows		
		Less than one year \$'000	One - five years \$'000	Over five years \$'000
Insurance and financial liabilities				
As at 31 December 2020				
Long-term insurance contracts	16,510,446	525,655	3,052,848	37,332,979
Short-term insurance contracts	2,313,403	1,844,311	387,846	81,246
Investment contract liabilities	2,696,558	47,770	1,240,096	1,408,692
Medium-term borrowings	3,142,888	1,018,742	2,383,433	349,883
Short-term borrowings	25,488	26,556	–	–
Repurchase agreements	78,783	78,783	–	–
Lease liabilities	103,669	26,961	80,935	6,678
Third party interests in mutual funds	1,301,361	1,301,361	–	–
Interest payable	30,345	30,345	–	–
Other liabilities	1,353,149	1,353,149	–	–
Total	27,556,090	6,253,633	7,145,158	39,179,478
As at 31 December 2019				
Long-term insurance contracts	14,989,599	465,382	2,410,376	25,533,760
Short-term insurance contracts	2,469,252	1,957,504	502,307	9,441
Investment contract liabilities	2,788,681	70,623	1,072,739	1,645,319
Medium-term borrowings	2,455,221	593,415	2,195,988	–
Short-term borrowings	44,849	46,689	–	–
Lease liabilities	116,857	16,150	94,640	21,485
Third party interests in mutual funds	1,237,709	1,237,709	–	–
Interest payable	30,953	30,953	–	–
Other liabilities	1,329,339	1,329,339	–	–
Total	25,462,460	5,747,764	6,276,050	27,210,005

4.2.3 Credit risk

Credit risk is defined as the potential for loss that can occur as a result of an individual, counterparty or issuer being unable or unwilling to honour its contractual obligations to the Group. Each subsidiary in the various jurisdictions has an Executive Investment Committee (EIC) that sets credit limits and monitors exposure by constraining the magnitude and tenor of the exposure to counterparties and issuers. Some of the credit risk mitigation techniques include, where appropriate, the right to require initial collateral or margin, the right to terminate transactions, and the right to obtain collateral (including guarantees) should unfavourable events occur.

Collateral held as security for mortgage loans and other loans includes physical or tangible residential and commercial edifices as well as legal rights to insurance portfolio and other assets of the respective borrowers. The EIC initiates regular portfolio reviews, monitors counterparty creditworthiness and evaluates potential transaction risks with a view towards early problem identification and protection against unacceptable credit-related losses.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

4. Management of Insurance and Financial Risk (continued)

4.2 Financial risk (continued)

4.2.3 Credit risk (continued)

(a) Assets bearing credit risk

The Group actively monitors the financial status of its reinsurers both by reference to publicly available information and the Financial Strength Ratings of A.M. Best. All of the Group's reinsurers are rated superior by A.M. Best. A rating of superior is assigned to reinsurance companies that have, in the opinion of A.M. Best, a superior ability to meet their ongoing obligations to the primary insurer.

Below is an analysis of assets bearing credit risk.

	Gross exposure		Net carrying amount	
	2020	2019	2020	2019
	\$'000	\$'000	\$'000	\$'000
Investment securities measured at fair value through profit or loss (excluding equity instruments)	5,566,861	5,712,897	5,566,861	5,712,897
Investment securities measured at fair value through other comprehensive income	5,544,108	3,579,481	5,544,108	3,579,481
Investment securities measured at amortised cost	7,916,687	8,126,319	7,866,873	8,058,659
Loans and receivables	2,254,269	2,057,221	2,015,967	1,824,219
Reinsurance assets	1,071,541	1,284,155	1,071,541	1,284,155
Cash and cash equivalents	3,742,976	2,532,278	3,721,405	2,517,173
	<u>26,096,442</u>	<u>23,292,351</u>	<u>25,786,755</u>	<u>22,976,584</u>

(b) Credit quality of reinsurance and financial assets

The credit quality of financial assets can be assessed by reference to external credit ratings, if available, or to a rating assigned by the investment manager using an approach consistent with that used by Standard and Poor's.

AAA

An obligation rated 'AAA' has the highest rating assigned by Standard & Poor's. The obligor's capacity to meet its financial commitment on the obligation is extremely strong.

AA

An obligation rated 'AA' differs from the highest-rated obligations only to a small degree. The obligor's capacity to meet its financial commitment is very strong.

A

An obligation rated 'A' is somewhat more susceptible to the adverse effects of changes in circumstances and economic conditions than obligations in higher-rated categories. However, the obligor's capacity to meet its financial commitment on the obligation is still strong.

BBB

An obligation rated 'BBB' exhibits adequate protection parameters. However, adverse economic conditions or changing circumstances are more likely to lead to a weakened capacity of the obligor to meet its financial commitment on the obligation.

Below BBB

Obligations rated 'Below BBB' are regarded as having significant speculative characteristics. While such obligations will likely have some quality and protective characteristics, these may be outweighed by large uncertainties or major exposures to adverse conditions.

Not Rated

This indicates that there is insufficient information on which to base a rating. These balances are current and are monitored regularly for impairment. This classification mainly includes obligations due from individuals and short-term securities.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

4. Management of Insurance and Financial Risk (continued)

4.2 Financial risk (continued)

4.2.3 Credit risk (continued)

(b) Credit quality of reinsurance and financial assets (continued)

The following tables set out the credit quality analysis for financial assets measured at amortised cost and fair value through other comprehensive income.

Investment securities measured at fair value through other comprehensive income	12-month ECL \$'000	Lifetime ECL		Purchased credit impaired \$'000	Total \$'000
		Not credit impaired \$'000	Credit impaired \$'000		
As at 31 December 2020					
AAA	80,204	–	–	–	80,204
AA	364,947	–	–	–	364,947
A	988,053	–	–	–	988,053
BBB	1,678,552	–	–	–	1,678,552
Below BBB	2,206,245	41,451	–	169,706	2,417,402
Not rated	–	14,950	–	–	14,950
Carrying value	5,318,001	56,401	–	169,706	5,544,108
As at 31 December 2019					
AAA	127,766	–	–	–	127,766
AA	339,260	–	–	–	339,260
A	612,860	–	–	–	612,860
BBB	1,411,671	47,470	–	–	1,459,141
Below BBB	779,128	57,773	–	168,706	1,005,607
Not rated	20,001	14,846	–	–	34,847
Carrying value	3,290,686	120,089	–	168,706	3,579,481

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

4. Management of Insurance and Financial Risk (continued)

4.2 Financial risk (continued)

4.2.3 Credit risk (continued)

(b) Credit quality of reinsurance and financial assets (continued)

Investment securities measured at amortised cost	12-month ECL \$'000	Lifetime ECL		Purchased credit impaired \$'000	Total \$'000
		Not credit impaired \$'000	Credit impaired \$'000		
As at 31 December 2020					
A	58,162	–	–	–	58,162
BBB	5,499,962	–	–	–	5,499,962
Below BBB	2,196,618	62,957	–	26,500	2,286,075
Not rated	40,913	28,514	3,061	–	72,488
Gross carrying amount	7,795,655	91,471	3,061	26,500	7,916,687
Loss allowance	(33,250)	(13,503)	(3,061)	–	(49,814)
Net carrying amount	<u>7,762,405</u>	<u>77,968</u>	<u>–</u>	<u>26,500</u>	<u>7,866,873</u>
As at 31 December 2019					
AA	10,226	–	–	–	10,226
BBB	6,140,107	161	–	28,982	6,169,250
Below BBB	1,728,961	108,800	–	–	1,837,761
Not rated	60,895	45,111	3,076	–	109,082
Gross carrying amount	7,940,189	154,072	3,076	28,982	8,126,319
Loss allowance	(50,697)	(13,887)	(3,076)	–	(67,660)
Net carrying amount	<u>7,889,492</u>	<u>140,185</u>	<u>–</u>	<u>28,982</u>	<u>8,058,659</u>

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

4. Management of Insurance and Financial Risk (continued)

4.2 Financial risk (continued)

4.2.3 Credit risk (continued)

(b) Credit quality of reinsurance and financial assets (continued)

Loans and receivables	Loans 12-month ECL \$'000	Lifetime ECL			Total \$'000
		Loans Not credit impaired \$'000	Loans Credit impaired \$'000	Premiums and other receivables \$'000	
As at 31 December 2020					
AAA	–	–	–	10	10
AA	–	–	–	22	22
A	6,130	–	–	204,567	210,697
BBB	30,909	–	–	159	31,068
Below BBB	358,252	26,179	9,866	71,995	466,292
Not rated	402,272	171,399	23,347	949,162	1,546,180
Gross carrying amount	797,563	197,578	33,213	1,225,915	2,254,269
Loss allowance	(20,467)	(27,284)	(10,421)	(180,130)	(238,302)
Net carrying amount	777,096	170,294	22,792	1,045,785	2,015,967
As at 31 December 2019					
AAA	–	–	–	11	11
AA	–	–	–	22	22
A	–	–	–	241,314	241,314
BBB	44,908	–	–	174	45,082
Below BBB	240,649	51,314	9,868	53,780	355,611
Not rated	272,436	333,980	18,399	790,366	1,415,181
Gross carrying amount	557,993	385,294	28,267	1,085,667	2,057,221
Loss allowance	(6,953)	(45,072)	(9,868)	(171,109)	(233,002)
Net carrying amount	551,040	340,222	18,399	914,558	1,824,219

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

4. Management of Insurance and Financial Risk (continued)

4.2 Financial risk (continued)

4.2.3 Credit risk (continued)

(b) Credit quality of reinsurance and financial assets (continued)

	12-month ECL \$'000	Lifetime ECL		Total \$'000
		Not credit impaired \$'000	Credit impaired \$'000	
Cash and cash equivalents				
As at 31 December 2020				
AA	15,765	–	–	15,765
A	601,305	–	–	601,305
BBB	1,659,964	–	–	1,659,964
Below BBB	1,376,189	–	2,829	1,379,018
Not rated	86,924	–	–	86,924
Gross carrying amount	3,740,147	–	2,829	3,742,976
Loss allowance	(19,114)	–	(2,457)	(21,571)
Net carrying amount	<u>3,721,033</u>	<u>–</u>	<u>372</u>	<u>3,721,405</u>
As at 31 December 2019				
A	276,858	–	–	276,858
BBB	1,237,643	–	–	1,237,643
Below BBB	913,983	–	2,829	916,812
Not rated	100,965	–	–	100,965
Gross carrying amount	2,529,449	–	2,829	2,532,278
Loss allowance	(12,648)	–	(2,457)	(15,105)
Net carrying amount	<u>2,516,801</u>	<u>–</u>	<u>372</u>	<u>2,517,173</u>

The following table sets out the credit quality analysis for reinsurance assets and financial assets (excluding equity instruments) measured at fair value through profit or loss.

	AAA \$'000	AA \$'000	A \$'000	BBB \$'000	Below BBB \$'000	Not rated \$'000	Total \$'000
As at 31 December 2020							
Investment securities at fair value through profit or loss (excluding equities)	58,067	392,231	83,382	2,943,880	2,006,896	82,405	5,566,861
Reinsurance assets	–	–	1,064,823	–	–	6,718	1,071,541
	<u>58,067</u>	<u>392,231</u>	<u>1,148,205</u>	<u>2,943,880</u>	<u>2,006,896</u>	<u>89,123</u>	<u>6,638,402</u>

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020

Expressed in Trinidad and Tobago Dollars

4. Management of Insurance and Financial Risk (continued)

4.2 Financial risk (continued)

4.2.3 Credit risk (continued)

(b) Credit quality of reinsurance and financial assets (continued)

	AAA \$'000	AA \$'000	A \$'000	BBB \$'000	Below BBB \$'000	Not rated \$'000	Total \$'000
As at 31 December 2019							
Investment securities at fair value							
through profit or loss (excluding equities)	4,866	474,763	65,953	3,825,636	1,301,441	40,238	5,712,897
Reinsurance assets	–	–	1,278,108	–	–	6,047	1,284,155
	<u>4,866</u>	<u>474,763</u>	<u>1,344,061</u>	<u>3,825,636</u>	<u>1,301,441</u>	<u>46,285</u>	<u>6,997,052</u>

(d) Credit-impaired reinsurance and financial assets and collateral held

Assets that are credit-impaired and related collateral held in order to mitigate potential losses are shown below.

	Gross exposure \$'000	Net carrying amount \$'000	Fair value of collateral held \$'000
As at 31 December 2020			
Investment securities measured at			
fair value through other comprehensive income	169,706	169,706	–
Investment securities measured at amortised cost	29,561	26,500	–
Loans and receivables	95,929	24,193	69,644
Cash and cash equivalents	2,829	371	–
	<u>298,025</u>	<u>220,770</u>	<u>69,644</u>
As at 31 December 2019			
Investment securities measured at			
fair value through other comprehensive income	168,706	168,706	–
Investment securities measured at amortised cost	32,058	28,982	–
Loans and receivables	85,346	22,830	41,442
Cash and cash equivalents	2,829	372	–
	<u>288,939</u>	<u>220,890</u>	<u>41,442</u>

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

4. Management of Insurance and Financial Risk (continued)

4.2 Financial risk (continued)

4.2.3 Credit risk (continued)

(e) Loss allowance

The following tables show reconciliations from the opening to the closing balance of the loss allowance by class of financial asset. Reconciling items include the following:

- ▶ New assets originated or purchased, which reflect the allowance related to assets newly recognized during the period.
- ▶ Assets derecognised, which reflect the allowance related to assets derecognized during the period without a credit loss being incurred, including those assets that were derecognized following a modification of terms.
- ▶ Net transfer to/(from) 12-month ECL and lifetime ECL, which are presumed to occur before any corresponding remeasurement of the allowance.
- ▶ Remeasurements, which comprise the impact of changes in model inputs or assumptions, including changes in forward-looking macroeconomic conditions; changes in the measurement following a transfer between 12-month ECL and lifetime ECL; and unwinding of the time value discount due to the passage of time.

Investment securities measured at fair value through other comprehensive income

Year ended 31 December 2020

	12-month ECL \$'000	Lifetime ECL Not credit impaired \$'000	Credit impaired \$'000	Purchased credit impaired \$'000	Total \$'000
Balance at beginning of year	11,767	6,706	–	–	18,473
New assets originated or purchased	1,656	–	–	–	1,656
Assets derecognised (excluding write-offs)	(1)	–	–	–	(1)
Transfer to 12-month ECL	1,120	(1,120)	–	–	–
Transfer to lifetime ECL - not credit impaired	(1,521)	1,521	–	–	–
Remeasurements	7,626	452	–	–	8,078
Balance at end of year	<u>20,647</u>	<u>7,559</u>	<u>–</u>	<u>–</u>	<u>28,206</u>

Year ended 31 December 2019

Balance at beginning of year	12,338	6,324	–	–	18,662
New assets originated or purchased	2,159	1,001	–	–	3,160
Assets derecognised (excluding write-offs)	(151)	(176)	–	–	(327)
Transfer to 12-month ECL	242	(242)	–	–	–
Remeasurements	(2,821)	(201)	–	–	(3,022)
Balance at end of year	<u>11,767</u>	<u>6,706</u>	<u>–</u>	<u>–</u>	<u>18,473</u>

Investment securities measured at amortised cost

Year ended 31 December 2020

Balance at beginning of year	50,697	13,887	3,076	–	67,660
New assets originated or purchased	8,374	–	–	–	8,374
Transfer to 12-month ECL	6,843	(6,843)	–	–	–
Transfer to lifetime ECL - not credit impaired	(4,732)	4,732	–	–	–
Remeasurements	(26,339)	3,235	–	–	(23,104)
Amounts written-off	–	(1,510)	–	–	(1,510)
Exchange rate adjustments	(1,593)	2	(15)	–	(1,606)
Balance at end of year	<u>33,250</u>	<u>13,503</u>	<u>3,061</u>	<u>–</u>	<u>49,814</u>

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020

Expressed in Trinidad and Tobago Dollars

4. Management of Insurance and Financial Risk (continued)

4.2 Financial risk (continued)

4.2.3 Credit risk (continued)

(e) Loss allowance (continued)

Investment securities measured at amortised cost

Year ended 31 December 2019

	12-month ECL \$'000	Lifetime ECL Not credit impaired \$'000	Credit impaired \$'000	Purchased credit impaired \$'000	Total \$'000
Balance at beginning of year	54,275	18,580	2,442	–	75,297
New assets originated or purchased	6,766	5,718	–	–	12,484
Transfer to 12-month ECL	3,444	(3,444)	–	–	–
Remeasurements	(12,495)	(6,897)	644	–	(18,748)
Amounts written-off	(81)	–	–	–	(81)
Exchange rate adjustments	(1,212)	(70)	(10)	–	(1,292)
Balance at end of year	<u>50,697</u>	<u>13,887</u>	<u>3,076</u>	<u>–</u>	<u>67,660</u>

Loans and receivables

Year ended 31 December 2020

	Loans 12-month ECL \$'000	Lifetime ECL Loans Not credit impaired \$'000	Loans Credit impaired \$'000	Premiums and other receivables \$'000	Total \$'000
Balance at beginning of year	6,953	45,072	9,868	171,109	233,002
New assets originated or purchased	951	–	–	–	951
Assets derecognised (excluding write-offs)	(58)	–	–	–	(58)
Transfer to 12-month ECL	20,560	(20,560)	–	–	–
Transfer to lifetime ECL - not credit impaired	(863)	863	–	–	–
Transfer to lifetime ECL - credit impaired	(555)	–	555	–	–
Remeasurements	(6,467)	2,362	–	16,899	12,794
Amounts written-off	(52)	–	–	(16,343)	(16,395)
Amounts recovered	7	–	–	1,372	1,379
Exchange rate adjustments	(9)	(453)	(2)	7,093	6,629
Balance at end of year	<u>20,467</u>	<u>27,284</u>	<u>10,421</u>	<u>180,130</u>	<u>238,302</u>

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

4. Management of Insurance and Financial Risk (continued)

4.2 Financial risk (continued)

4.2.3 Credit risk (continued)

(e) Loss allowance (continued)

Loans and receivables

Year ended 31 December 2019

	Loans 12-month ECL \$'000	Loans Not credit impaired \$'000	Loans Credit impaired \$'000	Premiums and other receivables \$'000	Total \$'000
Balance at beginning of year	6,267	22,858	9,894	131,959	170,978
New assets originated or purchased	494	10,027	–	687	11,208
Assets derecognised (excluding write-offs)	(171)	–	–	–	(171)
Transfer to 12-month ECL	328	(328)	–	–	–
Remeasurements	86	12,960	–	65,934	78,980
Amounts written-off	(27)	–	–	(27,634)	(27,661)
Amounts recovered	–	–	–	219	219
Exchange rate adjustments	(24)	(445)	(26)	(56)	(551)
Balance at end of year	6,953	45,072	9,868	171,109	233,002

Cash and cash equivalents

Impairment on cash and cash equivalents measured at amortised cost has been measured on the 12-month expected loss basis and reflects the short maturities of the exposures. The Group uses a similar approach for the assessment of expected credit losses for cash and cash equivalents to those used for debt securities.

The impairment allowance on cash and cash equivalents as at 31 December 2020 is \$21,571,000 (2019: \$15,105,000). The Group recognised a net impairment expense of \$6,946,000 for the year ended 31 December 2020 (2019: \$3,524,000).

Credit Risk – Economic Variable Assumptions

The most significant period-end assumptions used for the ECL estimate as at 31 December 2020 and 2019 are set out below.

The PDs and LGDs are impacted by long-term changes in the various data sets gathered from external rating agencies such as Moody's. Macroeconomic variables used in the Group's ECL models also include, but are not limited to, gross domestic product growth, inflation rates, national budget deficits, debt to GDP ratios for the various territories. Refer to the table below for the ranges applied to each scenario for the two most significant assumptions. The weighting assigned to each scenario as at 31 December 2020 vary by jurisdiction.

Scenario	GDP growth assumption	Inflation assumption	Weights
Base	Stable	Positive	65% - 70%
Optimistic	Positive	Positive	5% - 10%
Pessimistic	Negative	Negative	15% - 20%
Acute pessimistic	Negative	Negative	5% - 10%

Refer to Note 3(e) for descriptions of the scenarios.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020

Expressed in Trinidad and Tobago Dollars

4. Management of Insurance and Financial Risk (continued)

4.2 Financial risk (continued)

4.2.3 Credit risk (continued)

(e) Loss allowance (continued)

Credit Risk - Sensitivity analysis

Set out below are the changes in ECL allowance at the reporting date that would result from a reasonably possible change in the PDs used by the Group.

	Actual PDs applied		Change in PD	Impact on ECL	
	2020	2019		2020 \$'000	2019 \$'000
Investment securities measured at fair value through other comprehensive income	0.00% - 8.02%	0.00% - 6.52%	+/- 20%	4,323	2,928
Investment securities measured at amortised cost	0.00% - 12.06%	0.00% - 30.67%	+/- 20%	8,583	12,337
Loans and receivables	0.20% - 34.22%	0.12% - 7.90%	+/- 20%	4,245	4,604
Cash and cash equivalents	0.00% - 8.02%	0.05% - 30.67%	+/- 20%	3,987	3,919
				<u>21,138</u>	<u>23,788</u>

(e) Financial assets subject to ECL

The following tables show an analysis of changes in the gross carrying amount of investment securities and loans subject to ECL.

	12-month ECL \$'000	Lifetime ECL		Purchased credit impaired \$'000	Total \$'000
		Not credit impaired \$'000	Credit impaired \$'000		
Investment securities measured at fair value through other comprehensive income					
Year ended 31 December 2020					
Balance at beginning of year	3,290,686	120,089	—	168,706	3,579,481
Acquisition of insurance portfolio	1,596,979	—	—	—	1,596,979
New assets originated or purchased	2,443,194	—	—	9,602	2,452,796
Assets derecognised (excluding write-offs)	(2,066,543)	(41,506)	—	—	(2,108,049)
Transfer to 12-month ECL	63,462	(63,462)	—	—	—
Transfer to lifetime ECL - not credit impaired	(40,922)	40,922	—	—	—
Other movements	60,805	939	—	(8,952)	52,792
Exchange rate adjustments	(29,660)	(581)	—	350	(29,891)
Balance at end of year	<u>5,318,001</u>	<u>56,401</u>	<u>—</u>	<u>169,706</u>	<u>5,544,108</u>
Year ended 31 December 2019					
Balance at beginning of year	2,482,013	114,836	—	179,873	2,776,722
New assets originated or purchased	1,702,324	54,585	—	510	1,757,419
Assets derecognised (excluding write-offs)	(1,115,895)	(19,579)	—	—	(1,135,474)
Transfer to 12-month ECL	37,284	(37,284)	—	—	—
Transfer to lifetime ECL - not credit impaired	(8,700)	8,700	—	—	—
Other movements	208,706	(822)	—	(9,590)	198,294
Exchange rate adjustments	(15,046)	(347)	—	(2,087)	(17,480)
Balance at end of year	<u>3,290,686</u>	<u>120,089</u>	<u>—</u>	<u>168,706</u>	<u>3,579,481</u>

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

4. Management of Insurance and Financial Risk (continued)

4.2 Financial risk (continued)

4.2.3 Credit risk (continued)

(e) Financial assets subject to ECL (continued)

Investment securities measured at amortised cost

Year ended 31 December 2020

	12-month ECL \$'000	Lifetime ECL Not credit impaired \$'000	Credit impaired \$'000	Purchased credit impaired \$'000	Total \$'000
Balance at beginning of year	7,940,189	154,072	3,076	28,982	8,126,319
New assets originated or purchased	1,372,232	–	–	–	1,372,232
Assets derecognised (excluding write-offs)	(1,438,156)	(30,090)	–	(2,516)	(1,470,762)
Transfer to 12-month ECL	77,820	(77,820)	–	–	–
Transfer to lifetime ECL - not credit impaired	(47,325)	47,325	–	–	–
Amounts written-off	–	(1,510)	–	–	(1,510)
Other movements	(16,067)	(275)	–	–	(16,342)
Exchange rate adjustments	(93,038)	(231)	(15)	34	(93,250)
Balance at end of year	<u>7,795,655</u>	<u>91,471</u>	<u>3,061</u>	<u>26,500</u>	<u>7,916,687</u>

Year ended 31 December 2019

Balance at beginning of year	7,161,920	358,087	2,442	27,046	7,549,495
New assets originated or purchased	1,999,213	74,919	–	–	2,074,132
Assets derecognised (excluding write-offs)	(1,395,964)	(64,790)	(112)	–	(1,460,866)
Transfer to 12-month ECL	213,772	(213,772)	–	–	–
Transfer to lifetime ECL - credit impaired	(756)	–	756	–	–
Amounts written-off	(80)	–	–	–	(80)
Other movements	27,560	(122)	–	385	27,823
Exchange rate adjustments	(65,476)	(250)	(10)	1,551	(64,185)
Balance at end of year	<u>7,940,189</u>	<u>154,072</u>	<u>3,076</u>	<u>28,982</u>	<u>8,126,319</u>

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020

Expressed in Trinidad and Tobago Dollars

4. Management of Insurance and Financial Risk (continued)

4.2 Financial risk (continued)

4.2.3 Credit risk (continued)

(e) Financial assets subject to ECL (continued)

Loans

Year ended 31 December 2020

	12-month ECL \$'000	Lifetime ECL Not credit impaired \$'000	Credit impaired \$'000	Total \$'000
Balance at beginning of year	557,993	385,294	28,267	971,554
Acquisition of insurance portfolio	60,026	–	–	60,026
New assets originated or purchased	93,499	–	–	93,499
Assets derecognised (excluding write-offs)	(82,446)	(19,164)	(13,989)	(115,599)
Transfer to 12-month ECL	225,798	(225,798)	–	–
Transfer to lifetime ECL – not credit impaired	(40,287)	40,287	–	–
Transfer to lifetime ECL – credit impaired	(18,938)	–	18,938	–
Amounts written-off	(52)	–	–	(52)
Amounts recovered	7	–	–	7
Other movements	2,398	2,873	–	5,271
Exchange rate adjustments	(435)	14,086	(3)	13,648
Balance at end of year	<u>797,563</u>	<u>197,578</u>	<u>33,213</u>	<u>1,028,354</u>

Year ended 31 December 2019

Balance at beginning of year	488,849	370,797	30,032	889,678
New assets originated or purchased	179,272	62,461	–	241,733
Assets derecognised (excluding write-offs)	(101,490)	(53,503)	(1,702)	(156,695)
Transfer to 12-month ECL	4,794	(4,794)	–	–
Transfer to lifetime ECL – not credit impaired	(12,181)	12,181	–	–
Amounts written-off	–	(291)	–	(291)
Other movements	(109)	1,436	(37)	1,290
Exchange rate adjustments	(1,142)	(2,993)	(26)	(4,161)
Balance at end of year	<u>557,993</u>	<u>385,294</u>	<u>28,267</u>	<u>971,554</u>

(f) Concentrations of risks of reinsurance and financial assets with credit risk exposure

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographical region, or have economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Group's performance to developments affecting a particular industry.

The following table breaks down the Group's main credit risk exposure as categorised by the industry sectors of its counterparties.

	2020 \$'000	2019 \$'000
Financial services	7,554,263	6,542,083
Manufacturing	409,712	151,580
Real estate	1,075,725	1,223,897
Wholesale and retail trade	539,418	34,047
Public sector	12,130,753	11,272,109
Insurance and reinsurance	1,853,402	2,064,585
Consumers/individuals	302,613	508,337
Transportation storage	540,316	58,078
Utilities	483,646	178,184
Other industries	896,907	943,684
	<u>25,786,755</u>	<u>22,976,584</u>

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

4. Management of Insurance and Financial Risk (continued)

4.2 Financial risk (continued)

4.2.4 Capital management

The Group's capital includes share capital, reserves and retained earnings.

The Group's objectives when managing capital are:

- To comply with the capital requirements required by the regulators of the markets where the Group operates;
- To safeguard the Group's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- To provide an adequate return to shareholders by pricing insurance and investment contracts commensurately with the level of risk.

In each country in which the Group operates, the local insurance regulator indicates the required minimum amount and type of capital that must be held by each of the subsidiaries in addition to their insurance liabilities. The Group is also subject to insurance solvency regulations in all the territories in which it issues insurance and investment contracts. The minimum required capital must be maintained at all times throughout the year. The Group monitors these requirements throughout the year to ensure compliance.

No changes were made in the objectives, policies or processes for managing capital during the year ended 31 December 2020.

The table below summarises the minimum required capital across the main territories in the Group. The Group has complied with these minimum capital requirements. These figures are an aggregate number, being the sum of the statutory capital and surplus for each insurance subsidiary in each country subject to local regulatory requirements (current or prospective), which may differ from jurisdiction to jurisdiction.

	Minimum regulatory capital	
	2020 \$'000	2019 \$'000
Guardian Re (SAC) Limited	58,465	50,576
Guardian General Insurance (OECS) Limited	12,591	12,489
Guardian Life (OECS) Limited	1,500	1,275
Guardian General Insurance Limited	86,061	101,164
Guardian General Insurance Jamaica Limited	170,666	169,390
Guardian Life Limited	587,358	384,177
Trinidad Life Insurance Companies	689,808	675,528
Dutch Caribbean Insurance Companies	479,389	441,885

The Trinidadian trust services subsidiary holds a license under the Financial Institutions Act 2008 and the Securities Industries Act 2012. Under the Financial Institutions Act, the subsidiary is required to have a minimum paid up share capital of \$15 million and to transfer a minimum of 10% of its profit after tax to a Statutory Reserve Fund until the balance in the Fund is not less than the paid up capital of the subsidiary as well as the subsidiary's qualifying capital shall be no less than 8% of its risk adjusted assets. Under the Securities Industries Act 2012, the subsidiary is required to have minimum capital of \$6 million, of which at least \$3 million shall be regulatory capital. The subsidiary has complied with these requirements.

The Trinidadian asset management subsidiary holds a license under the Securities Industries Act 2012, and as such, the subsidiary is required to have a minimum capital of \$6 million, of which at least \$3 million shall be regulatory capital. The subsidiary has complied with this requirement.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020

Expressed in Trinidad and Tobago Dollars

5. Property, plant and equipment

	Freehold and leasehold properties \$'000	Office furniture, plant and equipment \$'000	Motor vehicles \$'000	Capital work in progress \$'000	Total \$'000
Year ended 31 December 2020					
Balance at beginning of year	501,770	155,597	19,225	47,088	723,680
Revaluation loss	(6,248)	–	–	–	(6,248)
Additions	8,929	24,410	2,881	16,369	52,589
Disposals and adjustments	(992)	(2,697)	(973)	–	(4,662)
Transfers	4,443	18,953	898	(24,294)	–
Re-classification from investment properties (Note 7)	19,172	–	–	–	19,172
Re-classification to intangible assets (Note 8)	–	(16,585)	–	–	(16,585)
Depreciation charge	(13,728)	(31,718)	(5,899)	–	(51,345)
Exchange rate adjustments	(12,687)	(1,343)	(778)	(625)	(15,433)
Balance at end of year	<u>500,659</u>	<u>146,617</u>	<u>15,354</u>	<u>38,538</u>	<u>701,168</u>
At 31 December 2020					
Cost or valuation	591,917	679,523	43,269	38,538	1,353,247
Accumulated depreciation	(91,258)	(532,906)	(27,915)	–	(652,079)
Balance at end of year	<u>500,659</u>	<u>146,617</u>	<u>15,354</u>	<u>38,538</u>	<u>701,168</u>
Year ended 31 December 2019					
Balance at beginning of year	466,904	125,342	18,614	9,524	620,384
Adjustment on initial application of IFRS 16	(617)	–	–	–	(617)
Revaluation surplus	44,342	–	–	–	44,342
Additions	10,966	81,981	9,301	39,522	141,770
Disposals and adjustments	(234)	(3,876)	(2,614)	–	(6,724)
Transfers	611	775	253	(1,639)	–
Re-classification to investment properties (Note 7)	(4,970)	(8,785)	–	–	(13,755)
Depreciation charge	(13,062)	(38,499)	(5,988)	–	(57,549)
Exchange rate adjustments	(2,170)	(1,341)	(341)	(319)	(4,171)
Balance at end of year	<u>501,770</u>	<u>155,597</u>	<u>19,225</u>	<u>47,088</u>	<u>723,680</u>
At 31 December 2019					
Cost or valuation	582,247	683,641	45,758	47,088	1,358,734
Accumulated depreciation	(80,477)	(528,044)	(26,533)	–	(635,054)
Balance at end of year	<u>501,770</u>	<u>155,597</u>	<u>19,225</u>	<u>47,088</u>	<u>723,680</u>

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

5. Property, plant and equipment (continued)

The following are the dates of the last valuation of properties in the Group:

Guardian Life of the Caribbean Limited	-	September 2020
Bancassurance Caribbean Limited	-	September 2020
Guardian Life Limited	-	December 2020
Guardian General Insurance Limited	-	December 2020
Guardian Shared Services Limited	-	September 2020
Fatum Holding N.V.	-	Between October 2018 and September 2019

Valuations were made on the basis of open market value by external independent appraisers, who are accredited in the territory that they serve. Valuations are based on active market prices, adjusted for any difference in the nature, location or condition of the specific property.

Depreciation expense of \$51,345,000 (2019 - \$57,549,000) has been charged in operating expenses.

If freehold and leasehold properties were stated on a historical cost basis, the amounts would be as follows:

	2020 \$'000	2019 \$'000
Cost	443,196	417,837
Accumulated depreciation	(205,325)	(195,903)
Net book value	<u>237,871</u>	<u>221,934</u>

6. Leases

The following tables provide information for leases where the Group is a lessee.

(a) Right-of-use assets

	Leasehold properties \$'000	Office equipment \$'000	Motor vehicles \$'000	Total \$'000
Year ended 31 December 2020				
Balance at beginning of year	104,078	255	9,112	113,445
Additions	2,210	-	8,021	10,231
Disposals and adjustments	(2,871)	(179)	-	(3,050)
Modification of lease term	(3,118)	-	161	(2,957)
Depreciation charge	(19,693)	(43)	(4,420)	(24,156)
Exchange rate adjustments	247	(13)	84	318
Balance at end of year	<u>80,853</u>	<u>20</u>	<u>12,958</u>	<u>93,831</u>
At 31 December 2020				
Cost	121,638	332	20,978	142,948
Accumulated depreciation	(40,785)	(312)	(8,020)	(49,117)
Balance at end of year	<u>80,853</u>	<u>20</u>	<u>12,958</u>	<u>93,831</u>

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020

Expressed in Trinidad and Tobago Dollars

6. Leases (continued)

(a) Right-of-use assets (continued)

Year ended 31 December 2019

	Leasehold properties \$'000	Office equipment \$'000	Motor vehicles \$'000	Total \$'000
Balance at beginning of year	–	–	–	–
Adjustment on initial application of IFRS 16	84,844	313	8,485	93,642
Additions	13,274	–	4,188	17,462
Disposals and adjustments	(1,633)	–	–	(1,633)
Modification of lease term	29,401	–	–	29,401
Depreciation charge	(21,375)	(77)	(3,558)	(25,010)
Exchange rate adjustments	(433)	19	(3)	(417)
Balance at end of year	104,078	255	9,112	113,445
At 31 December 2019				
Cost	125,297	332	12,670	138,299
Accumulated depreciation	(21,219)	(77)	(3,558)	(24,854)
Balance at end of year	104,078	255	9,112	113,445

(b) Lease liabilities

	2020 \$'000	2019 \$'000
Balance at beginning of year	116,857	–
Adjustment on initial application of IFRS 16	–	92,557
Additions	10,230	17,462
Interest expense (Note 37)	8,201	6,597
Lease payments	(25,975)	(27,172)
Effect of modification to lease terms	(6,001)	27,728
Exchange rate adjustments	357	(315)
Balance at end of year	103,669	116,857
Current	22,352	21,344
Non-current	81,317	95,513
	103,669	116,857

(c) Amounts recognised in the consolidated statement of income

Interest expense on lease liabilities	8,201	6,597
Depreciation charge on right-of-use assets	24,156	25,010
Expense relating to short-term leases	4,341	9,461
Expense relating to leases of low-value assets, excluding short-term leases of low-value assets	1,998	2,787
	38,696	43,855

(d) Amounts recognised in the consolidated statement of cash flows

The Group had total cash outflows for leases of \$32,329,000 in 2020 (2019: \$39,433,000).

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

7. Investment properties

Investment properties (excluding Pointe Simon)
Pointe Simon

	2020 \$'000	2019 \$'000
Investment properties (excluding Pointe Simon)	1,152,090	1,092,778
Pointe Simon	518,066	476,602
	<u>1,670,156</u>	<u>1,569,380</u>
Investment properties (excluding Pointe Simon)		
Balance at beginning of year	1,092,778	1,009,268
Additions	142,489	166,811
Fair value adjustments (Note 32)	7,848	15,392
Disposals	–	(51,600)
Re-classification (to)/from property, plant and equipment (Note 5)	(19,172)	4,970
Fair value adjustments directly related to the unit-linked funds	(18,360)	(25,425)
Exchange rate adjustments	(53,493)	(26,638)
Balance at end of year	<u>1,152,090</u>	<u>1,092,778</u>
Residential properties	314,027	353,540
Commercial properties	838,063	739,238
	<u>1,152,090</u>	<u>1,092,778</u>
Rental income	<u>16,262</u>	<u>54,780</u>
Operating expenses incurred in respect of investment properties that generated rental income during the year	<u>3,216</u>	<u>2,890</u>
Operating expenses incurred in respect of investment properties that did not generate rental income during the year	<u>576</u>	<u>725</u>
Pointe Simon		
Pointe Simon is a mixed-use commercial and residential urban re-development project in Fort de France, Martinique.		
Investment property	518,066	476,602
Properties for development and sale (Note 12)	117,585	103,246
	<u>635,651</u>	<u>579,848</u>
Balance at beginning of year	579,848	575,654
Additions	7,038	30,853
Disposals	(4,130)	–
Re-classification from property, plant and equipment (Note 5)	–	8,785
Fair value adjustment (Note 32)	(42,824)	(25,328)
Exchange rate adjustments	95,719	(10,116)
Balance at end of year	<u>635,651</u>	<u>579,848</u>

The Group has both commercial and residential investment properties in the following territories: Jamaica, Barbados, Trinidad and Tobago, Grenada and Martinique.

Valuations are conducted by external valuers. All valuers are accredited in the territory that they serve, specializing in the valuation of commercial, residential and mixed use properties.

Residential properties are mainly revalued using the comparable sales approach, which estimates the fair value based on sale prices of properties of similar nature or in similar locations with price adjustments being made for any notable differences between the sample and subject properties such as location, size, and quality of improvements.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020

Expressed in Trinidad and Tobago Dollars

7. Investment properties (continued)

Commercial properties are primarily valued using the income and sales comparison approach, the direct capitalisation of income approach, or the profit tests or accounts approach. The income and sales comparison approach involves determining the value of the properties by applying an appropriate valuation model to convert the expected future cash flows into present values. Discount rates applied to this model throughout the Group range from 6% to 6.75% (2019: 5.5% to 6.5%) as deemed most appropriate by the valuers in the respective territories.

Both the direct capitalisation of income and profit tests or accounts approach apply a valuation model that converts monthly rental income and expenses into market values through the use of a capitalisation rate. The capitalisation rates within these models, as applied by external professional valuers, range from 10.5% to 11.5% (2019: 8.5% to 10.5%) across the Group.

The highly uncertain economic outlook as a result of the Covid-19 pandemic may have a material adverse effect on the marketability of investment properties. This uncertainty is factored into the valuation of investment property, specifically in estimating occupancy rates, expected revenue or revenue growth rates, and discount rates, all of which are significant inputs into the fair value determination.

Many of the 2020 valuations contain a 'material valuation uncertainty' clause due to the market disruption caused by the Covid-19 pandemic, which resulted in a reduction in transactional evidence and market yields. This clause does not invalidate the valuation but implies that there is substantially more uncertainty than under normal market conditions. Accordingly, the valuer cannot attach as much weight to previous market evidence for comparison purposes, and there is an increased risk that the price realised in an actual transaction would differ from the value conclusion. As a result of this increased uncertainty, the assumptions may be revised significantly in 2021.

No investment property in the Group is subject to any liens or mortgages and the Group has no restrictions with regard to the transfer, resale or other use of its investment properties. The Group is not under any contractual obligation with regard to significant development, enhancement, repair or maintenance of any investment properties.

Future minimum lease payments receivable on leases of investment properties are as follows:

	2020 \$'000	2019 \$'000
Within one year	62,100	52,528
Between one and two years	66,073	55,816
Between two and three years	32,378	60,819
Between three and four years	27,967	23,208
Between four and five years	27,209	22,287
After five years	70,838	86,564
	<u>286,565</u>	<u>301,222</u>

8. Intangible assets

	Goodwill \$'000	Customer- related intangibles \$'000	Value of business acquired \$'000	Other \$'000	Total \$'000
Year ended 31 December 2020					
Balance at beginning of year	515,036	48,919	–	11,920	575,875
Acquisition of subsidiary and insurance portfolio (Note 46)	12,595	11,653	165,925	–	190,173
Additions	–	–	–	15,507	15,507
Transfers	(1,437)	1,437	–	–	–
Re-classification from property, plant and equipment (Note 5)	–	–	–	16,585	16,585
Amortisation	–	(13,783)	(2,358)	(5,818)	(21,959)
Exchange rate adjustments	18,796	3,974	(883)	(274)	21,613
Balance at end of year	<u>544,990</u>	<u>52,200</u>	<u>162,684</u>	<u>37,920</u>	<u>797,794</u>
At 31 December 2020					
Cost	546,123	169,539	165,042	72,732	953,436
Accumulated impairment and amortisation	(1,133)	(117,339)	(2,358)	(34,812)	(155,642)
Balance at end of year	<u>544,990</u>	<u>52,200</u>	<u>162,684</u>	<u>37,920</u>	<u>797,794</u>

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020

Expressed in Trinidad and Tobago Dollars

8. Intangible assets (continued)

	Goodwill \$'000	Customer- related intangibles \$'000	Value of business acquired \$'000	Other \$'000	Total \$'000
Year ended 31 December 2019					
Balance at beginning of year	439,838	59,225	–	13,427	512,490
Acquisition of subsidiary and insurance brokerage portfolios (Note 46)	77,081	4,063	–	–	81,144
Additions	–	–	–	1,313	1,313
Amortisation	–	(13,799)	–	(2,621)	(16,420)
Exchange rate adjustments	(1,883)	(570)	–	(199)	(2,652)
Balance at end of year	<u>515,036</u>	<u>48,919</u>	<u>–</u>	<u>11,920</u>	<u>575,875</u>
At 31 December 2019					
Cost	516,169	152,477	–	33,183	701,829
Accumulated impairment and amortisation	(1,133)	(103,558)	–	(21,263)	(125,954)
Balance at end of year	<u>515,036</u>	<u>48,919</u>	<u>–</u>	<u>11,920</u>	<u>575,875</u>

Other intangible assets represent brand costs, computer software costs and website development costs.

Goodwill

Goodwill is assigned to the Group's cash-generating units on acquisition. In accordance with IFRS 3 Business Combinations, all assets that gave rise to goodwill were reviewed for impairment at year end using the value-in-use method. In each case, the cash flow projections were based on financial budgets for a three-year period, approved by senior management, with a growth assumption applied for later years.

A summary of the goodwill for each cash-generating unit is presented below:

	2020 \$'000	2019 \$'000
Guardian General Insurance Limited	97,459	97,459
Guardian Insurance Limited	153,977	153,977
Guardian General Insurance Jamaica Limited	6,596	6,599
Fidelity Insurance (Cayman) Limited	68,862	68,608
Thoma Exploitatie B.V.	121,440	85,278
Royal & Sun Alliance Insurance (Antilles) N.V.	26,773	26,778
Kruit en Venema Assuradeuren B.V.	11,770	18,213
Fatum Brokers Holding B.V.	58,113	58,124
	<u>544,990</u>	<u>515,036</u>

The key assumptions used for value-in-use calculations are as follows:

Cash generating unit	Discount Rate		Growth Rate	
	2020	2019	2020	2019
Guardian General Insurance Limited	7.2%	7.2%	5.0%	5.0%
Guardian Insurance Limited (Trinidad and Tobago based subsidiaries)	7.7%	7.4%	5.0%	5.0%
Guardian Insurance Limited (Jamaica based subsidiary)	7.7%	7.4%	5.0%	5.0%
Guardian General Insurance Jamaica Limited	7.2%	7.2%	5.0%	5.0%
Fidelity Insurance (Cayman) Limited	7.2%	7.2%	10.0%	10.0%
Thoma Exploitatie B.V.	10.6%	11.4%	2.0%	2.0%
Royal & Sun Alliance Insurance (Antilles) N.V.	9.7%	10.3%	2.2%	2.0%
Kruit en Venema Assuradeuren B.V.	10.6%	11.4%	2.0%	2.0%
Fatum Brokers Holding B.V.	10.2%–10.6%	10.7%–11.3%	2.2%	2.0%

Discount rates: Discount rates represent the current market assessment of the risks specific to each cash-generating unit, taking into consideration the time value of money and individual risks of the underlying assets that have not been incorporated in the cash flow estimates. The discount rate calculation is based on the specific circumstances of the Group and its operating segments and is derived from its weighted average cost of capital (WACC).

Growth rates: Rates are based on published industry research and management's expected performance of each cash-generating unit.

Based on the results of the above review, no impairment expense was required for goodwill.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

9. Investment in associated companies

	2020 \$'000	2019 \$'000
Balance at beginning of year	244,247	232,041
Share of after tax profits	17,705	18,033
Dividends received	(1,000)	(5,066)
Reserve and other movements	111	(566)
Exchange rate adjustments	1	(195)
Balance at end of year	<u>261,064</u>	<u>244,247</u>

The summarised financial information below, for the Group's principal associates (see Note 47), represents amounts shown in the respective associate's financial statements prepared in accordance with IFRSs (adjusted by the Group for equity accounting purposes).

	RoyalStar Holdings Limited		RGM Limited	
	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000
Total assets	648,083	580,365	872,760	875,427
Total liabilities	(326,286)	(302,581)	(343,617)	(361,989)
Equity	<u>321,797</u>	<u>277,784</u>	<u>529,143</u>	<u>513,438</u>
Carrying amount of investment	<u>84,683</u>	<u>73,101</u>	<u>176,381</u>	<u>171,146</u>
Revenue	<u>216,103</u>	<u>213,820</u>	<u>151,671</u>	<u>172,556</u>
Profit	<u>44,008</u>	<u>20,319</u>	<u>18,372</u>	<u>38,058</u>
Other comprehensive income/(loss)	<u>–</u>	<u>–</u>	<u>334</u>	<u>(1,698)</u>
Total comprehensive income	<u>44,008</u>	<u>20,319</u>	<u>18,706</u>	<u>36,360</u>
Dividends received during the year	<u>–</u>	<u>5,066</u>	<u>1,000</u>	<u>–</u>

The associated companies had no significant contingent liabilities or capital commitments as at 31 December 2020 or 2019.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

10. Investment securities

	2020		2019	
	Carrying value \$'000	Fair value \$'000	Carrying value \$'000	Fair value \$'000
Investment securities	20,666,164	21,258,730	19,413,392	20,184,007
Investment securities of mutual fund unit holders	1,465,074	1,474,660	1,296,192	1,303,738
	<u>22,131,238</u>	<u>22,733,390</u>	<u>20,709,584</u>	<u>21,487,745</u>
Investment securities mandatorily measured at fair value through profit or loss (FVPL-M)	8,720,257	8,720,257	9,071,444	9,071,444
Investment securities measured at fair value through other comprehensive income (FVOCI)	5,544,108	5,544,108	3,579,481	3,579,481
Investment securities measured at amortised cost (AC)	7,866,873	8,469,025	8,058,659	8,836,820
Total investment securities	<u>22,131,238</u>	<u>22,733,390</u>	<u>20,709,584</u>	<u>21,487,745</u>

	Carrying value			Fair value
	FVPL-M 2020 \$'000	FVOCI 2020 \$'000	AC 2020 \$'000	AC 2020 \$'000
Equity securities:				
- Listed	2,915,250	-	-	-
- Unlisted	238,146	-	-	-
	<u>3,153,396</u>	<u>-</u>	<u>-</u>	<u>-</u>
Debt securities:				
- Government securities	4,415,008	2,280,605	5,441,083	5,990,867
- Debentures and corporate bonds	923,399	3,095,301	841,679	870,083
	<u>5,338,407</u>	<u>5,375,906</u>	<u>6,282,762</u>	<u>6,860,950</u>
Deposits (more than 90 days)	123,900	91,562	1,497,031	1,471,181
Other	42,810	-	-	-
	<u>166,710</u>	<u>91,562</u>	<u>1,497,031</u>	<u>1,471,181</u>
	8,658,513	5,467,468	7,779,793	8,332,131
Interest receivable	61,744	76,640	136,894	136,894
Loss allowance	-	-	(49,814)	-
	<u>8,720,257</u>	<u>5,544,108</u>	<u>7,866,873</u>	<u>8,469,025</u>
Current	695,920	874,931	811,533	
Non-current	8,024,337	4,669,177	7,055,340	
	<u>8,720,257</u>	<u>5,544,108</u>	<u>7,866,873</u>	

The loss allowance on investment securities measured at fair value through other comprehensive income is recognised against other comprehensive income and accumulated in the fair value reserve. The total loss allowance accumulated in fair value reserve is \$28,208,000 (2019: \$18,473,000).

The carrying amount of investment securities that were pledged as collateral for liabilities was \$160,815,000 (2019: \$54,713,000).

Investment securities are pledged as collateral primarily as part of sales and repurchases and securities borrowing transactions under terms that are usual and customary for such activities. In addition, as part of these transactions, the Group has received collateral that it is permitted to resell or repledge in the absence of default.

As at 31 December 2020, the fair value of investment securities accepted as collateral that the Group is permitted to sell or repledge in the absence of default was \$24,446,000 (2019: nil). No securities were sold or repledged during the year.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

10. Investment securities (continued)

	Carrying value			Fair value
	FVPL-M 2019 \$'000	FVOCI 2019 \$'000	AC 2019 \$'000	AC 2019 \$'000
Equity securities:				
- Listed	3,107,654	-	-	-
- Unlisted	250,893	-	-	-
	<u>3,358,547</u>	<u>-</u>	<u>-</u>	<u>-</u>
Debt securities:				
- Government securities	4,336,635	1,436,369	5,605,059	6,297,623
- Debentures and corporate bonds	747,260	2,005,275	856,072	893,794
	<u>5,083,895</u>	<u>3,441,644</u>	<u>6,461,131</u>	<u>7,191,417</u>
Deposits (more than 90 days)	544,803	54,173	1,513,330	1,493,564
Other	20,523	-	-	-
	<u>565,326</u>	<u>54,173</u>	<u>1,513,330</u>	<u>1,493,564</u>
	9,007,768	3,495,817	7,974,461	8,684,981
Interest receivable	63,676	83,664	151,858	151,839
Loss allowance	-	-	(67,660)	-
	<u>9,071,444</u>	<u>3,579,481</u>	<u>8,058,659</u>	<u>8,836,820</u>
Current	1,385,115	583,587	1,224,198	
Non-current	<u>7,686,329</u>	<u>2,995,894</u>	<u>6,834,461</u>	
	<u>9,071,444</u>	<u>3,579,481</u>	<u>8,058,659</u>	

11. Loans and receivables

	2020 \$'000	2019 \$'000
Premiums receivable	677,074	581,975
Deposits with/balances due from reinsurers	184,371	210,683
Mortgage loans	363,639	379,135
Policy loans	48,172	48,020
Commercial and other loans	602,028	534,473
Interest receivable	15,989	10,325
Other receivables	362,996	292,610
Loss allowance	(238,302)	(233,002)
	<u>2,015,967</u>	<u>1,824,219</u>
Current	1,114,338	1,020,075
Non-current	<u>901,629</u>	<u>804,144</u>
	<u>2,015,967</u>	<u>1,824,219</u>

The carrying amounts of loans and receivables are reasonable approximations of their fair values. There were no loans and receivables pledged as collateral for liabilities at year end (2019: nil).

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

12. Properties for development and sale

Properties for development and sale (Note 7)

2020 \$'000	2019 \$'000
117,585	103,246

Properties for development and sale comprise the Group's investment in one component of the Pointe Simon urban re-development project in Fort de France, Martinique.

The French government provides incentives for qualifying property developments in France's overseas territories. During 2013 and 2014, the Group availed itself of the programme and received funds based upon agreed valuations of twenty-five residential units in 2014 (2013 – three units). The sums received were recorded as other income. While legal title has been transferred to third parties, the arrangement contemplates that at the expiration of a six-year period (2020 and 2021), the units will return to the Group's legal ownership, and will be available for disposal to third parties at the prevailing market price. Accordingly, the Group has not derecognised these assets, and continues to account for these units within Properties for development and sale. During 2020, three units were returned to the Group's legal ownership and are available for disposal to third parties.

During 2014, the Group sold the hotel component of the development to a Martinique incorporated company known as Sas Compagnie Hoteliere de la Pointe Simon (CHPS). As part of the sale negotiation, the Group acquired a 24% interest in CHPS for nominal consideration. The Group financed the sale to CHPS and at 31 December 2020 the outstanding balance, included in loans and other receivables, was €10.2 million (2019: €10.4 million). During 2020, the original terms of the loan were modified. The outstanding loan balance at the end of the year have the following terms:

1. €9.7 million repayable in varied instalments payments commencing June 2022, with a bullet at maturity (December 2026) of €6.9 million. Interest is charged at 1.5%.
2. €0.4 million repayable over 2.5 years at 1.5% per annum.
3. €0.1 million repayable at maturity, December 2026.

The highly uncertain economic outlook as a result of the Covid-19 pandemic may have a material adverse effect on the confidence of investors and entrepreneurs, resulting in a potential slowdown of negotiations between prospective sellers and investors, and delays in programme launches. This uncertainty was incorporated into the valuations carried out on these properties in 2020.

13. Pension plan assets/liabilities

The following information explains the quantification of the assets and liabilities recognised in the consolidated statement of financial position and the net income for the year in accordance with the provisions of IAS 19.

	Pension plan asset		Pension plan liability		Net pension plan liability	
	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000
Fair value of pension plan assets	523,753	411,865	439,752	526,348	963,505	938,213
Less: Present value of funded obligations	(447,467)	(370,839)	(531,394)	(614,688)	(978,861)	(985,527)
	76,286	41,026	(91,642)	(88,340)	(15,356)	(47,314)
Less: Present value of unfunded obligations	–	–	(759)	(814)	(759)	(814)
IAS 19 Consolidated statement of financial position assets/(liabilities)	76,286	41,026	(92,401)	(89,154)	(16,115)	(48,128)

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020

Expressed in Trinidad and Tobago Dollars

13. Pension plan assets/liabilities (continued)

The amount in the consolidated statement of income is made up as follows:

	2020 \$'000	2019 \$'000
Net interest expense	(3,244)	(1,056)
Current service cost	(22,109)	(21,713)
Past service cost	(2,364)	(1,103)
Administration expenses	(906)	–
Total pension cost (Note 36)	<u>(28,623)</u>	<u>(23,872)</u>

The remeasurement of pension plan obligation in other comprehensive income is made up as follows:

Actuarial gains and losses arising during the period from:

- changes in demographic assumptions	44,508	–
- changes in financial assumptions	(13,992)	(62,652)
- experience adjustment	3,743	12,608
	<u>34,259</u>	<u>(50,044)</u>

The movement in the fair value of pension plan assets of the year is as follows:

Balance at beginning of year	938,213	896,910
Administration expenses	(906)	–
Benefit payments	(45,163)	(45,785)
Company contributions	27,744	27,964
Contributions by plan participants	1,225	1,251
Settlements	(582)	–
Remeasurement arising from experience adjustment	1,707	10,353
Interest income	43,592	47,031
Exchange rate adjustments	(2,325)	489
Balance at end of year	<u>963,505</u>	<u>938,213</u>

The movement in the obligation to plan members over the year is as follows:

Balance at beginning of year	986,341	899,249
Current service cost	22,109	21,713
Interest cost	46,836	48,087
Past service cost	2,364	1,103
Contributions by plan participants	1,225	1,251
Remeasurement arising from changes in demographic assumptions	(44,508)	–
Remeasurement arising from changes in financial assumptions	13,992	62,652
Remeasurement arising from experience adjustment	(2,036)	(2,255)
Benefits paid	(45,163)	(45,785)
Exchange rate adjustments	(1,540)	326
Balance at end of year	<u>979,620</u>	<u>986,341</u>

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

13. Pension plan assets/liabilities (continued)

The principal actuarial assumptions used for accounting purposes were:

	2020	2019
Discount rates	2.6% - 11.2%	3.2% - 6.3%
Future salary increases	0.0% - 5.0%	0.0% - 3.6%
Post-retirement mortality	GAM94/NIS2012	GAM 94/ NIS 2012/ GBM/GBV2005 - 2010
Pre-retirement mortality	GAM94/NIS2012	NIS 2012 / GAM 94
Withdrawal from service	Ignored/Yes	Ignored/Yes
Future pension increases	0.0% - 3.5%	0.0% - 3.5%
Proportion of employees opting for early retirement	Ignored/None	Ignored/None
Life expectation of pensioners at the age of 65 - male	17.1 to 18.3 years	17.1 to 18.3 years
Life expectation of pensioners at the age of 65 - female	20.4 to 22.1 years	20.4 to 21.8 years

The actual return on plan assets was \$44,729,000 (2019: \$42,349,000).

Pension plan assets are comprised as follows:

Quoted investments

Equity securities
 - Trinidad and Tobago
 - Non-Caribbean

Government securities
 - Trinidad and Tobago
 - Non-Caribbean

Corporate bonds
 - Trinidad and Tobago
 - Non-Caribbean

Unquoted investments

Government securities
 - Other Caribbean
 Corporate bonds
 - Other Caribbean

Cash and cash equivalents
 Property
 Other

	2020		2019	
	\$'000	%	\$'000	%
Equity securities	129,666	13.5%	133,423	14.2%
- Trinidad and Tobago	15,812	1.6%	14,834	1.6%
- Non-Caribbean				
Government securities	157,902	16.4%	133,359	14.2%
- Trinidad and Tobago	53,865	5.6%	51,288	5.5%
- Non-Caribbean				
Corporate bonds	46,908	4.9%	43,731	4.7%
- Trinidad and Tobago	157,724	16.4%	161,039	17.2%
- Non-Caribbean				
Unquoted investments				
Government securities	109,366	11.4%	107,881	11.5%
- Other Caribbean				
Corporate bonds	2,502	0.3%	-	0.0%
- Other Caribbean				
Cash and cash equivalents	37,395	3.8%	42,207	4.5%
Property	18,400	1.9%	18,400	2.0%
Other	233,965	24.2%	232,051	24.6%
	963,505	100.0%	938,213	100.0%

The defined benefit plan assets as at 31 December 2020 include investments in the Group's managed mutual funds of \$14,929,000 (2019:\$9,326,000). Included in the plan's assets is a property with a fair value of \$18,400,000 (2019: \$18,400,000), which is not occupied by the Group.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020

Expressed in Trinidad and Tobago Dollars

13. Pension plan assets/liabilities (continued)

Contributions from the defined contribution plan are invested in a deposit administration contract. The deposit administration contract is part of a general fund, which is managed by a Group subsidiary.

The Group's expected contributions to its defined benefit pension plans for the year ending 31 December 2021 are \$30,540,000.

The duration of the defined benefit plans obligation at the end of the reporting period is 13 to 22 years (2019: 13 to 23 years).

A quantitative sensitivity analysis for significant assumptions as at 31 December 2020 is shown below:

	Impact on the net defined benefit obligation	
	Increase \$'000	Decrease \$'000
1% increase/decrease in discount rate	(113,032)	141,714
1% increase/decrease in future salary increases	23,593	(20,723)
1% increase/decrease in future pension increases	51,267	(43,286)
Life expectancy increase/decrease by 1 year - male	10,291	(10,503)
Life expectancy increase/decrease by 1 year - female	16,663	(16,870)

The sensitivity analysis above has been determined based on a method that extrapolates the impact on the net defined benefit obligation as a result of reasonable changes in key assumptions occurring at the end of the reporting period.

14. Deferred taxation

The following amounts are shown in the consolidated statement of financial position:

	2020 \$'000	2019 \$'000
Deferred tax assets:		
- To be recovered after more than 12 months	52,954	53,823
- To be recovered within 12 months	18,273	11,169
	<u>71,227</u>	<u>64,992</u>
Deferred tax liabilities:		
- Crystallizing after more than 12 months	(399,676)	(351,729)
- Crystallizing within 12 months	(20,341)	(15,166)
	<u>(420,017)</u>	<u>(366,895)</u>
Net deferred tax liability	<u>(348,790)</u>	<u>(301,903)</u>

Deferred income tax assets are recognised for tax losses carried forward to the extent that the realisation of the related tax benefit through future taxable profits is probable.

The movement on the net deferred tax account is as follows:

	2020 \$'000	2019 \$'000
Balance at beginning of year	(301,903)	(253,419)
Charged to:		
- statement of income (Note 38)	(21,418)	(20,386)
- other comprehensive income	(28,266)	(31,255)
Acquisition of subsidiary (Note 46)	(2,915)	-
Other movements	-	(769)
Exchange rate adjustments	5,712	3,926
Balance at end of year	<u>(348,790)</u>	<u>(301,903)</u>

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

14. Deferred taxation (continued)

The movement in the net deferred tax assets and liabilities during the year is attributable to the following items:

	Balance at beginning 2020 \$'000	Credited/(charged) to Statement of income \$'000	Other comprehen- sive income \$'000	Acquisition of subsidiary \$'000	Exchange rate adjustments \$'000	Balance at end 2020 \$'000
Future distributions	(181,566)	(18,269)	–	–	883	(198,952)
Accelerated tax depreciation	(35,396)	3,349	–	–	682	(31,365)
Tax losses carried forward	39,108	1,258	–	–	(402)	39,964
Investments at fair value through profit or loss	(79,935)	(5,824)	–	–	3,248	(82,511)
Investments at fair value through other comprehensive income	(23,379)	(3,342)	(17,943)	–	275	(44,389)
Allowance for expected credit losses	10,387	(413)	(2,114)	–	(14)	7,846
Intangibles	(11,957)	2,452	–	(2,915)	(693)	(13,113)
Revaluation of properties	(23,699)	303	(3,416)	–	1,579	(25,233)
Other	4,534	(932)	(4,793)	–	154	(1,037)
	<u>(301,903)</u>	<u>(21,418)</u>	<u>(28,266)</u>	<u>(2,915)</u>	<u>5,712</u>	<u>(348,790)</u>

	Balance at beginning 2019 \$'000	Credited/(charged) to Statement of income \$'000	Other comprehen- sive income \$'000	Other movements \$'000	Exchange rate adjustments \$'000	Balance at end 2019 \$'000
Future distributions	(151,601)	(30,112)	–	–	147	(181,566)
Accelerated tax depreciation	(36,462)	509	–	–	557	(35,396)
Tax losses carried forward	42,273	(3,348)	–	–	183	39,108
Investments at fair value through profit or loss	(94,782)	11,998	–	–	2,849	(79,935)
Investments at fair value through other comprehensive income	1,881	(1,650)	(23,274)	–	(336)	(23,379)
Allowance for expected credit losses	8,947	1,019	413	–	8	10,387
Intangibles	(13,893)	2,581	–	(769)	124	(11,957)
Revaluation of properties	(14,723)	(301)	(9,174)	–	499	(23,699)
Other	4,941	(1,082)	780	–	(105)	4,534
	<u>(253,419)</u>	<u>(20,386)</u>	<u>(31,255)</u>	<u>(769)</u>	<u>3,926</u>	<u>(301,903)</u>

There are tax losses relating to subsidiaries that are available for set-off against future chargeable profits of \$208,917,000 (2019 – \$203,961,000). These tax losses expire over varying periods. No deferred tax asset has been recognised on tax losses carried forward of \$41,910,000 (2019 – \$50,137,000), due to the uncertain timing of their recovery. Some of these losses have not yet been agreed with the respective tax authorities.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

15. Reinsurance assets

This represents the Group's net contractual rights under reinsurance contracts:

Long-term insurance contracts:

With fixed and guaranteed terms

Short-term insurance contracts:

Claims reported and loss adjustment expenses (Note 21.1(e))

Claims incurred but not reported (Note 21.1(e))

Unearned premiums (Note 21.1(f))

Total reinsurers' share of insurance liabilities

Current

Non-current

Total reinsurers' share of insurance liabilities

16. Deferred acquisition costs

Short-term insurance contracts:

Balance at beginning of year

Increase in the year

Release in the year

Exchange rate adjustments

Balance at end of year

Current

Non-current

17. Cash and cash equivalents

Cash at bank and in hand

Short-term deposits (90 days or less)

Cash and cash equivalents

Cash and cash equivalents in mutual funds

Loss allowance

Net cash and cash equivalents

At beginning of year

Net impairment loss

Exchange rate adjustments

At end of year

Net increase in cash used in cash flow

2020 \$'000	2019 \$'000
----------------	----------------

25,657	26,549
--------	--------

472,068	690,433
---------	---------

88,119	143,597
--------	---------

485,697	423,576
---------	---------

1,045,884	1,257,606
-----------	-----------

1,071,541	1,284,155
-----------	-----------

838,120	915,353
---------	---------

233,421	368,802
---------	---------

1,071,541	1,284,155
-----------	-----------

115,942	98,061
---------	--------

124,907	116,000
---------	---------

(114,932)	(97,288)
-----------	----------

3,484	(831)
-------	-------

129,401	115,942
---------	---------

129,401	115,942
---------	---------

-	-
---	---

129,401	115,942
---------	---------

2,570,942	2,010,987
-----------	-----------

883,430	354,529
---------	---------

3,454,372	2,365,516
-----------	-----------

288,604	166,762
---------	---------

(21,571)	(15,105)
----------	----------

3,721,405	2,517,173
-----------	-----------

2,517,173	2,337,971
-----------	-----------

(6,946)	(3,524)
---------	---------

(16,798)	(12,980)
----------	----------

2,493,429	2,321,467
-----------	-----------

3,721,405	2,517,173
-----------	-----------

1,227,976	195,706
-----------	---------

Cash at bank earns interest at floating rates based on daily bank deposit rates. Short-term deposits are made for varying periods of between one day and three months, depending on the immediate cash requirements of the Group, and earn interest at the respective short-term deposit rates.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

17. Cash and cash equivalents (continued)

Cash and cash equivalents include deposits pledged with regulatory authorities in countries in which the Group is authorised to conduct business, as security for its policyholders. These deposits are subject to regulatory restrictions and are therefore not available for general use by the Group. Cash and cash equivalents pledged as at 31 December 2020 was \$573,389,000 (2019: \$42,612,000).

No cash and cash equivalents are pledged as collateral for financial liabilities.

18. Share capital

Authorised

An unlimited number of ordinary shares of no par value

An unlimited number of preferred shares of no par value

Issued and fully paid

232,024,923 ordinary shares of no par value (2019: 232,024,923 ordinary shares)

			2020 \$'000	2019 \$'000
	Number of shares (thousands)	Share capital \$'000	Share option plan \$'000	Total \$'000
Balance at 1 January 2020	232,021	1,970,043	16,023	1,986,066
Executive share option plan:				
- value of lapsed options	-	-	(16,023)	(16,023)
Balance at 31 December 2020	<u>232,021</u>	<u>1,970,043</u>	<u>-</u>	<u>1,970,043</u>
Balance at 1 January 2019	231,896	1,967,546	25,110	1,992,656
Executive share option plan:				
- value of lapsed options	-	-	(8,334)	(8,334)
- exercise of options	125	2,497	(753)	1,744
Balance at 31 December 2019	<u>232,021</u>	<u>1,970,043</u>	<u>16,023</u>	<u>1,986,066</u>

The number of shares in the table above is net of unallocated shares, which are units acquired by the Group's Employee Share Ownership Plan that are held in trust for future distribution to employees.

Performance share option plan

The current status of options inclusive of bonus issues and stock dividends to date is as follows (in thousands):

	2020	2019
Total shares allocated to the plan	33,890	33,890
Issued pursuant to exercise of options	(9,711)	(9,711)
Outstanding options	-	(1,572)
Remaining shares allocated to plan in respect of which options have not been granted	<u>24,179</u>	<u>22,607</u>

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020

Expressed in Trinidad and Tobago Dollars

18. Share capital (continued)

Performance share option plan (continued)

The movement in the number of share options outstanding for the year is as follows:

	2020 Average exercise price	2020 Options (thousands)	2019 Average exercise price	2019 Options (thousands)
At beginning of year	\$ 24.51	1,572	\$ 22.46	3,050
Lapsed	\$ 24.51	(1,572)	\$ 20.29	(1,353)
Exercised	\$ –	–	\$ 19.99	(125)
At end of year	\$ –	–	\$ 24.51	1,572

Effective 1 January 2017, the Company replaced its former share-based plan with a cash-based long-term performance incentive plan. There are no options outstanding under the performance share option plan; all outstanding options at the beginning of the year expired on 31 March 2020.

19. Reserves

	Fair value reserve \$'000	Property revaluation reserve \$'000	Statutory reserve \$'000	Translation reserve \$'000	Total \$'000
Balance at 1 January 2020	141,154	236,001	20,259	(762,448)	(365,034)
Other comprehensive income/(loss)	78,732	(9,664)	–	(23,234)	45,834
Transfer to/from retained earnings	–	–	1,454	–	1,454
Balance at 31 December 2020	<u>219,886</u>	<u>226,337</u>	<u>21,713</u>	<u>(785,682)</u>	<u>(317,746)</u>
Balance at 1 January 2019	26,324	200,833	18,663	(685,423)	(439,603)
Other comprehensive income/(loss)	114,830	35,168	–	(77,025)	72,973
Transfer to/from retained earnings	–	–	1,596	–	1,596
Balance at 31 December 2019	<u>141,154</u>	<u>236,001</u>	<u>20,259</u>	<u>(762,448)</u>	<u>(365,034)</u>

A statutory reserve is maintained by general insurance companies in Trinidad and Tobago. This is in accordance with the provisions of Section 171 of the Insurance Act 1980 of Trinidad and Tobago, where companies are required to appropriate towards statutory reserve at least 25% of the prior year's profit until the excess of assets over liabilities equals or exceeds the reserve in respect of its unearned premiums. The general insurance companies in Trinidad and Tobago comply with this requirement.

The Financial Institutions Act 2008 requires a financial institution in Trinidad and Tobago to transfer annually a minimum of 10% of its profit after taxation to a reserve fund until the balance on this reserve is not less than the paid-up capital of the institution. The trust services company in Trinidad and Tobago complies with this requirement.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

20. Non-controlling interests in subsidiaries

Non-controlling interests in subsidiaries

2020 \$'000	2019 \$'000
5,523	24,341

At the end of the year, the non-controlling interest balance represents a 32.3% shareholding in Fidelity Insurance (Cayman) Limited. During the year, the Group acquired all of the outstanding non-controlling interests' shares in Guardian General Insurance (OECS) Limited for \$30,365,000. The following summarises the additional interest acquired in Guardian General Insurance (OECS) Limited:

Cash consideration paid to non-controlling shareholders
Carrying value of the additional interest in Guardian General Insurance (OECS) Limited
Additional interest acquired - recognised in retained earnings

2020 \$'000	2019 \$'000
30,365	–
(22,517)	–
7,848	–

21. Insurance contracts

Long-term insurance contracts:

With fixed and guaranteed terms and without DPF (Note 21.1(a))
With fixed and guaranteed terms and with DPF (Note 21.1 (b))
Without fixed terms (Note 21.1(c))

10,187,964	8,796,478
76,861	84,790
5,751,286	5,619,646

16,016,111 14,500,914

Participating policyholders' share of the surplus from
long-term insurance business (Note 21.1(d))

494,335	488,685
16,510,446	14,989,599

Short-term insurance contracts:

Property and casualty claims reported and loss adjustment expenses (Note 21.1(e))
Property and casualty claims incurred but not reported (Note 21.1(e))
Property and casualty unearned premiums (Note 21.1(f))
Group life (Note 21.1(g))

938,168	1,148,097
225,192	333,605
1,049,845	945,650
100,198	41,900

2,313,403 2,469,252

Total gross insurance liabilities

18,823,849 17,458,851

Current
Non-current

1,852,077	1,957,504
16,971,772	15,501,347
18,823,849	17,458,851

21.1 Movements in insurance liabilities and reinsurance assets

(a) Long-term insurance contracts with fixed and guaranteed terms and without DPF

At beginning of year	8,796,478	8,697,827
Acquisition of insurance portfolio	1,522,004	–
Valuation premiums received	463,933	426,521
Liabilities released for payments on death, surrender and other terminations in the year	(416,385)	(357,507)
Accretion of interest	260,175	236,330
Cash paid for claims settled in the year	(609,338)	(530,160)
Increase in liabilities	635,406	515,757
Changes in assumptions (Note 4.1.4(c))	(165,643)	(114,373)
Normal increase	87,287	119,076
Other movements	(307,389)	(140,344)
Exchange rate adjustments	(78,564)	(56,649)
At end of year	10,187,964	8,796,478

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

21. Insurance contracts (continued)

21.1 Movements in insurance liabilities and reinsurance assets

(b) Long-term insurance contracts with fixed and guaranteed terms and with DPF

	2020 \$'000	2019 \$'000
At beginning of year	84,790	103,626
Changes in assumptions (Note 4.1.4(c))	(1,870)	(12,323)
Normal decrease	(4,742)	(5,168)
Exchange rate adjustments	(1,317)	(1,345)
At end of year	<u>76,861</u>	<u>84,790</u>

(c) Long-term insurance contracts without fixed terms

At beginning of year	5,619,646	5,165,677
Premiums received	139	210
Liabilities released for payments on death, surrender and other terminations in the year	(3,366)	(911)
Changes in unit prices	348	1,379
Cash paid for claims settled in the year	(562,434)	(551,944)
Increase in liabilities	563,894	585,873
Changes in assumptions (Note 4.1.4(c))	(118,979)	(32,314)
Normal increase	255,162	584,050
Other movements	110	(133,546)
Exchange rate adjustments	(3,234)	1,172
At end of year	<u>5,751,286</u>	<u>5,619,646</u>

(d) Participating policyholders' share of the surplus from long-term insurance business

At beginning of year	488,685	475,452
(Deficit)/surplus arising from operations	(2,038)	8,753
Other movements	7,688	4,480
At end of year	<u>494,335</u>	<u>488,685</u>

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

21. Insurance contracts (continued)

21.1 Movements in insurance liabilities and reinsurance assets (continued)

Short-term insurance contracts (non-life):

(e) Property and casualty claims and loss adjustment expenses/claims incurred but not reported

Year ended 31 December	Gross \$'000	2020 Reinsurance \$'000	Net \$'000	Gross \$'000	2019 Reinsurance \$'000	Net \$'000
Notified claims	1,148,097	(690,433)	457,664	1,470,115	(931,340)	538,775
Incurred but not reported	333,605	(143,597)	190,008	146,571	(67,204)	79,367
Total at beginning of year	1,481,702	(834,030)	647,672	1,616,686	(998,544)	618,142
Cash paid for claims settled in the year	(1,464,146)	521,693	(942,453)	(1,855,440)	742,069	(1,113,371)
Increase in liabilities (Note 29)	1,127,208	(227,957)	899,251	1,728,964	(581,212)	1,147,752
Exchange rate adjustments	18,596	(19,893)	(1,297)	(8,508)	3,657	(4,851)
Total at end of year	1,163,360	(560,187)	603,173	1,481,702	(834,030)	647,672
Notified claims	938,168	(472,068)	466,100	1,148,097	(690,433)	457,664
Incurred but not reported	225,192	(88,119)	137,073	333,605	(143,597)	190,008
	1,163,360	(560,187)	603,173	1,481,702	(834,030)	647,672
(f) Provisions for unearned premiums						
Total at beginning of year	945,650	(423,576)	522,074	832,537	(370,813)	461,724
Increase in the period	1,038,521	(486,490)	552,031	939,367	(430,299)	509,068
Release in the period	(932,810)	414,941	(517,869)	(823,751)	365,065	(458,686)
Exchange rate adjustments	(1,516)	9,428	7,912	(2,503)	12,471	9,968
Total at end of year	1,049,845	(485,697)	564,148	945,650	(423,576)	522,074
(g) Group life						
Total at beginning of year	41,900	–	41,900	37,486	–	37,486
Acquisition of insurance portfolio	64,240	–	64,240	–	–	–
Cash paid for claims settled in the year	(57,087)	1,925	(55,162)	(41,628)	3,312	(38,316)
Increase in liabilities	53,469	(1,925)	51,544	47,132	(3,312)	43,820
Exchange rate adjustments	(2,324)	–	(2,324)	(1,090)	–	(1,090)
Total at end of year	100,198	–	100,198	41,900	–	41,900

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020

Expressed in Trinidad and Tobago Dollars

21. Insurance contracts (continued)

21.2 Claims development tables – short-term insurance contracts (non-life)

The development of insurance liabilities provides a measure of the Group's ability to estimate the ultimate value of claims. Claims development tables are disclosed on an accident year basis (where the reference is to the actual date of the event that caused the claim), with the exception of international property and casualty claims, which is disclosed by underwriting year account.

The top half of each table below illustrates how the Group's estimate of total claims outstanding for each accident year/underwriting year has changed at successive year-ends. The bottom half of the table reconciles the cumulative claims to the amount appearing on the consolidated statement of financial position as per summary below.

As at 31 December 2020

	Total \$'000
Insurance claims – gross	
- By accident year	951,143
- By underwriting year	212,217
Total liability (Note 21.1 (e))	<u>1,163,360</u>
Insurance claims – net	
- By accident year	520,372
- By underwriting year	82,801
Total liability (Note 21.1 (e))	<u>603,173</u>

Insurance claims – gross Accident year

	2016 \$'000	2017 \$'000	2018 \$'000	2019 \$'000	2020 \$'000	Total \$'000
Estimate of ultimate claims costs:						
- at end of accident year	1,266,396	3,229,668	1,304,739	2,072,625	1,335,654	–
- one year later	1,193,709	3,405,710	1,140,517	1,809,758	–	–
- two years later	1,193,127	3,087,393	1,129,985	–	–	–
- three years later	1,184,417	3,068,801	–	–	–	–
- four years later	1,184,123	–	–	–	–	–
Current estimate of cumulative claims	1,184,123	3,068,801	1,129,985	1,809,758	1,335,654	8,528,321
Cumulative payments to date	<u>(1,153,378)</u>	<u>(3,011,660)</u>	<u>(1,064,620)</u>	<u>(1,646,915)</u>	<u>(818,231)</u>	<u>(7,694,804)</u>
Liability recognized in the consolidated statement of financial position	30,745	57,141	65,365	162,843	517,423	833,517
Liability in respect of prior years						<u>117,626</u>
Total liability						<u>951,143</u>

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

21. Insurance contracts (continued)

21.2 Claims development tables – short-term insurance contracts (non-life) (continued)

Insurance claims – gross Underwriting year

	2016 \$'000	2017 \$'000	2018 \$'000	2019 \$'000	2020 \$'000	Total \$'000
Estimate of ultimate claims costs:						
- at end of underwriting year	26,067	27,122	20,986	11,087	21,865	–
- one year later	29,694	33,270	23,750	16,483	–	–
- two years later	27,870	31,991	22,056	–	–	–
- three years later	27,206	31,506	–	–	–	–
- four years later	26,830	–	–	–	–	–
Current estimate of cumulative claims	26,830	31,506	22,056	16,483	21,865	118,740
Cumulative payments to date	(24,203)	(24,379)	(15,045)	(6,295)	–	(69,922)
Liability recognized in the consolidated statement of financial position	2,627	7,127	7,011	10,188	21,865	48,818
Liability in respect of prior years						163,399
Total liability						212,217

Insurance claims – net Accident year

	2016 \$'000	2017 \$'000	2018 \$'000	2019 \$'000	2020 \$'000	Total \$'000
Estimate of ultimate claims costs:						
- at end of accident year	920,722	1,559,185	992,263	1,106,785	922,676	–
- one year later	849,584	1,475,831	902,501	1,257,775	–	–
- two years later	822,626	1,464,019	893,158	–	–	–
- three years later	837,896	1,457,295	–	–	–	–
- four years later	826,916	–	–	–	–	–
Current estimate of cumulative claims	826,916	1,457,295	893,158	1,257,775	922,676	5,357,820
Cumulative payments to date	(797,839)	(1,436,906)	(845,841)	(1,176,345)	(657,689)	(4,914,620)
Liability recognized in the consolidated statement of financial position	29,077	20,389	47,317	81,430	264,987	443,200
Liability in respect of prior years						77,172
Total liability						520,372

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

21. Insurance contracts (continued)

21.2 Claims development tables – short-term insurance contracts (non-life) (continued)

Insurance claims – net Underwriting year

	2016 \$'000	2017 \$'000	2018 \$'000	2019 \$'000	2020 \$'000	Total \$'000
Estimate of ultimate claims costs:						
- at end of underwriting year	26,067	27,122	20,986	11,087	21,865	–
- one year later	29,694	33,270	23,750	16,483	–	–
- two years later	27,870	31,991	22,056	–	–	–
- three years later	27,206	31,506	–	–	–	–
- four years later	26,830	–	–	–	–	–
Current estimate of cumulative claims	26,830	31,506	22,056	16,483	21,865	118,740
Cumulative payments to date	(24,203)	(24,379)	(15,045)	(6,295)	–	(69,922)
Liability recognized in the consolidated statement of financial position	2,627	7,127	7,011	10,188	21,865	48,818
Liability in respect of prior years						33,983
Total liability						<u>82,801</u>

22. Financial liabilities

Non-current portion of financial liabilities

	2020 \$'000	2019 \$'000
Medium-term borrowings (Note 22.1)	<u>2,263,613</u>	<u>2,017,622</u>

Current portion of financial liabilities

Medium-term borrowings	879,275	437,599
Short-term borrowings	25,488	44,849
Repurchase agreements	<u>78,783</u>	<u>–</u>
Total current portion of borrowings and repurchase agreements (Note 22.1)	<u>983,546</u>	<u>482,448</u>
Interest payable	<u>30,345</u>	<u>30,953</u>
	<u>1,013,891</u>	<u>513,401</u>
Total	<u>3,277,504</u>	<u>2,531,023</u>

The fair value of medium-term borrowings amounted to \$2,650,764,000 (2019: \$2,515,602,000). The fair value of medium-term borrowings is determined by applying a discounted cash flow model for the remaining term to maturity using a current yield curve for a similar debt instrument. For short-term debt, the carrying amounts approximate their fair value.

The repurchase agreements represent the normal activities of the asset management operations. The carrying amount of the repurchase agreements approximate their fair value.

The Group has not made any defaults of principal, interest or other breaches with respect to their borrowings during the year (2019 – Nil).

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

22. Financial liabilities (continued)

22.1 Borrowings and repurchase agreements

	2020 \$'000	2019 \$'000
Company	2,929,529	2,275,219
Subsidiaries	317,630	224,851
	<u>3,247,159</u>	<u>2,500,070</u>
Current	983,546	482,448
Non-current	<u>2,263,613</u>	<u>2,017,622</u>
	<u>3,247,159</u>	<u>2,500,070</u>

The movements in borrowings and repurchase agreements are summarized below:

Balance at beginning of year	2,500,070	2,295,604
Proceeds from borrowings and repurchase agreements	1,798,280	826,536
Repayment of borrowings and repurchase agreements	(1,018,973)	(620,474)
Transaction costs on new borrowings capitalised	(18,788)	(135)
Transaction costs expensed during the year	(10,281)	185
Exchange rate adjustments	<u>(3,149)</u>	<u>(1,646)</u>
Balance at end of year	<u>3,247,159</u>	<u>2,500,070</u>

Details of major loans are as follows:

Company

Facility 1 - \$1 billion

This is a fixed rate 12-year bond ending in December 2023 and comprises two series. Interest is charged at 7.975% per annum and is paid semi-annually. Series 1 principal repayments commenced on 27 July 2011 by 7 equal half-yearly instalments of \$3,375,000, 16 equal half-yearly instalments of \$18,750,000 and a final balloon instalment of \$576,375,000. Series 2 principal repayments commenced 27 January 2012 by 6 equal half-yearly instalments of \$375,000, 16 equal half-yearly instalments of \$2,083,333 and a final balloon instalment of \$64,416,667.

Facility 2 - \$1.02 billion

This is a secured 5-year fixed rate bond ending in December 2025. Interest is charged at 5% per annum and is paid semi-annually. The principal is payable at maturity.

Facilities 1 and 2 are secured by a debenture creating a charge over the fixed and floating assets of Guardian Holdings Limited.

Facility 3 - \$650 million

This is an unsecured fixed rate 2-year loan ending in December 2021. Interest is charged at 4.38% per annum and is paid semi-annually. The principal is payable at maturity.

Facility 4 - J\$13.4 billion

This is an unsecured fixed rate bond comprising of five series where interest is payable quarterly and principal is payable at maturity. Series A interest is charged at 5.750% ending in September 2022, Series B interest is charged at 6.500% ending in September 2025, Series C interest is charged at 6.750% ending in September 2026, Series D interest is charged at 7.000% ending in September 2027 and Series E interest is charged at 8.750% ending in September 2030.

Subsidiary

Loan 1 - US\$50 million

This is an unsecured fixed rate 5-year loan ending in June 2021. Interest is fixed at 4.5% and is payable semi-annually. In December 2019, the Group through its subsidiary, made a principal repayment of US\$10 million in accordance with the prepayment clause of the loan agreement. The principal outstanding of US\$40 million is payable at maturity.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020

Expressed in Trinidad and Tobago Dollars

23. Investment contract liabilities

The movements in the liabilities arising from investment contracts are summarised below:

	2020 \$'000	2019 \$'000
Balance at beginning of year	2,788,681	2,717,699
Premiums received	463,073	330,415
Fees deducted from account balances	(17,394)	(19,581)
Account balances paid on surrender and other terminations in the year	(394,058)	(352,939)
Investment contract benefits (decrease)/increase	(19,916)	175,136
Other movements	(16,814)	1,534
Exchange rate adjustments	(107,014)	(63,583)
Balance at end of year	<u>2,696,558</u>	<u>2,788,681</u>

Investment contract liabilities carry floating rates of interest and therefore the carrying amounts approximate their fair values.

24. Third party interests in mutual funds

Balance at beginning of year	1,237,709	1,021,592
Share of net income	18,784	21,115
Unrealised losses	(16,805)	(12,370)
Net change in mutual funds holders' balances	79,831	223,731
Distributions	(18,158)	(16,359)
Balance at end of year	<u>1,301,361</u>	<u>1,237,709</u>

25. Post-retirement medical benefit obligations

The amounts recognised in the consolidated statement of financial position are as follows:

Present value of obligations	<u>131,425</u>	<u>134,605</u>
The amount in the consolidated statement of income is made up as follows:		
Interest cost	5,531	6,084
Current service cost	<u>2,495</u>	<u>2,300</u>
Cost for the year (Note 36)	<u>8,026</u>	<u>8,384</u>

The movement in the liability is as follows:

Balance at beginning of year	134,605	121,245
Remeasurement of obligation [actuarial (gains)/losses]	(6,792)	9,065
Employer contributions	(4,330)	(3,891)
Expense as per above	8,026	8,384
Exchange rate adjustments	(84)	(198)
Balance at end of year	<u>131,425</u>	<u>134,605</u>

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

25. Post retirement medical benefit obligation (continued)

The principal actuarial assumptions used were as follows:

	2020	2019
Discount rate	2.6% - 9.0%	3.2% - 7.5%
Healthcare cost escalation	2.0% - 9.0%	2.0% - 7.0%
Retiree premium escalation:		
Existing retirees	0.0% - 4.8%	0.0% - 4.6%
Future retirees	0.0% - 4.8%	0.0% - 4.6%
Pre-retirement mortality	NIS2012	GBM/GBV
Post-retirement mortality	GAM94	2005-2010 GAM94

A quantitative sensitivity analysis for significant assumptions as at 31 December 2020 is shown below:

	Impact on the obligation Increase \$'000	Decrease \$'000
1% increase/decrease in discount rate	(18,069)	23,087
1% increase/decrease in medical cost trend rate	22,581	(17,996)

Expected contributions to post-employment benefit plans for the year ending 31 December 2021 are \$4,381,000.

26. Other liabilities

	2020 \$'000	2019 \$'000
Deposits and premiums received in advance	125,147	90,056
Amount due to reinsurers	303,142	351,617
Accounts payable and accruals	924,860	887,666
	<u>1,353,149</u>	<u>1,329,339</u>

The carrying amounts of other liabilities approximate their fair value.

27. Net premium income

(a) Insurance premium income		
Long-term insurance contracts	2,636,064	2,647,925
Short-term insurance contracts:		
- premiums receivable	3,920,467	3,718,754
- change in unearned premium provision	(105,711)	(115,616)
	<u>6,450,820</u>	<u>6,251,063</u>
(b) Insurance premium ceded to reinsurers		
Long-term reinsurance contracts	(100,064)	(99,332)
Short-term reinsurance contracts:		
- premiums payable	(2,074,807)	(1,782,605)
- change in unearned premium provision	71,549	65,234
	<u>(2,103,322)</u>	<u>(1,816,703)</u>

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

28. Policy acquisition expenses

	2020 \$'000	2019 \$'000
Commissions	686,722	692,751
Other expenses for the acquisition of insurance and investment contracts	50,573	79,139
	<u>737,295</u>	<u>771,890</u>

29. Net insurance benefits and claims

Insurance benefits - gross	1,815,665	1,955,295
Insurance benefits - recovered from reinsurers	(46,318)	(11,380)
Insurance claims and loss adjustment expenses - gross (Note 21.1(e))	1,127,208	1,728,964
Insurance claims and loss adjustment expenses - recovered from reinsurers (Note 21.1(e))	(227,957)	(581,212)
	<u>2,668,598</u>	<u>3,091,667</u>

Insurance benefits

Long-term insurance contracts with fixed and guaranteed terms and without DPF:

- death, maturity and surrender benefits
- decrease in liabilities

Long-term insurance contracts without fixed terms:

- death, maturity and surrender benefits
- change in unit prices

Long-term insurance contracts with fixed and guaranteed terms and with DPF:

- death, maturity and surrender benefits
- increase in liabilities

Short-term insurance contracts - group life

Total cost of policyholder benefits

	2020 Gross \$'000	Reinsurance \$'000	Net \$'000
Long-term insurance contracts with fixed and guaranteed terms and without DPF:	781,708	(6,954)	774,754
- death, maturity and surrender benefits	(95,325)	1,006	(94,319)
Long-term insurance contracts without fixed terms:	849,623	(38,445)	811,178
- death, maturity and surrender benefits	223,744	-	223,744
- change in unit prices			
Long-term insurance contracts with fixed and guaranteed terms and with DPF:	1,039	-	1,039
- death, maturity and surrender benefits	1,407	-	1,407
- increase in liabilities	53,469	(1,925)	51,544
Short-term insurance contracts - group life			
	<u>1,815,665</u>	<u>(46,318)</u>	<u>1,769,347</u>

Insurance benefits

Long-term insurance contracts with fixed and guaranteed terms and without DPF:

- death, maturity and surrender benefits
- increase in liabilities

Long-term insurance contracts without fixed terms:

- death, maturity and surrender benefits
- change in unit prices

Long-term insurance contracts with fixed and guaranteed terms and with DPF:

- death, maturity and surrender benefits
- increase in liabilities

Short-term insurance contracts - group life

Total cost of policyholder benefits

	2019 Gross \$'000	Reinsurance \$'000	Net \$'000
Long-term insurance contracts with fixed and guaranteed terms and without DPF:	712,692	(2,834)	709,858
- death, maturity and surrender benefits	150,335	1,086	151,421
Long-term insurance contracts without fixed terms:	804,027	(6,320)	797,707
- death, maturity and surrender benefits	240,213	-	240,213
- change in unit prices			
Long-term insurance contracts with fixed and guaranteed terms and with DPF:	864	-	864
- death, maturity and surrender benefits	32	-	32
- increase in liabilities	47,132	(3,312)	43,820
Short-term insurance contracts - group life			
	<u>1,955,295</u>	<u>(11,380)</u>	<u>1,943,915</u>

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

	2020 \$'000	2019 \$'000
30. Investment income		
Interest income from:		
- Fair value through other comprehensive income investment securities	195,927	146,395
- Amortised cost investment securities	438,446	441,384
- Loans and receivables	53,205	46,855
- Cash and cash equivalents	10,812	8,140
	<u>698,390</u>	<u>642,774</u>
Interest income from fair value through profit or loss debt securities	255,597	238,438
Dividend income from fair value through profit or loss equity securities	69,067	100,481
Investment expenses	<u>(11,107)</u>	<u>(12,692)</u>
	<u>313,557</u>	<u>326,227</u>
Total investment income	<u>1,011,947</u>	<u>969,001</u>
31. Net realised gains/(losses)		
Investment securities measured mandatorily at fair value through profit or loss	49,058	21,994
Investment securities measured at fair value through other comprehensive income	953	(2,707)
Other	674	1,310
	<u>50,685</u>	<u>20,597</u>
32. Net fair value (losses)/gains		
Net fair value (losses)/gains on:		
- Investment securities measured mandatorily at fair value through profit or loss	(223,666)	405,228
Net loss on third party interests in mutual funds	(18,784)	(21,115)
Fair value adjustment on investment properties (Note 7)	7,848	15,392
Fair value adjustment on Pointe Simon (Note 7)	(42,824)	(25,328)
	<u>(277,426)</u>	<u>374,177</u>
33. Fee income		
Policy administration and asset management services:		
- Insurance contracts	11,015	6,550
- Investment contracts without a discretionary participation feature	34,703	30,616
Surrender charges – insurance contracts	10,900	9,466
Other	8,644	8,476
	<u>65,262</u>	<u>55,108</u>

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

34. Other income

	2020 \$'000	2019 \$'000
Rental income	50,096	90,760
Foreign exchange gains	43,002	12,461
Other income	25,155	22,878
	<u>118,253</u>	<u>126,099</u>

35. Net impairment losses/(gains) on financial assets

Investment securities measured at fair value through other comprehensive income	9,734	138
Investment securities measured at amortised cost	(14,730)	(6,264)
Loans and receivables	13,745	90,188
Cash and cash equivalents	6,946	3,524
	<u>15,695</u>	<u>87,586</u>

36. Operating expenses

Staff cost	678,500	731,755
Depreciation and amortisation	97,460	98,979
Auditors' remuneration	11,697	10,500
Directors' fees	10,663	9,169
Other expenses	573,936	531,027
	<u>1,372,256</u>	<u>1,381,430</u>

Staff cost includes:

Wages, salaries and bonuses	482,425	519,722
Health and medical	16,584	18,951
Staff training	2,514	4,900
National insurance	47,340	47,346
Pension costs - defined contribution plans	25,605	23,000
Pension costs - defined benefit plans (Note 13)	28,623	23,872
Post-retirement medical benefit obligations (Note 25)	8,026	8,384
Termination benefits	10,636	22,580
Other	56,747	63,000
	<u>678,500</u>	<u>731,755</u>

37. Finance charges

Interest on borrowings and repurchase agreements	145,646	140,108
Interest on leasing arrangements (Note 6(b))	8,201	6,597
	<u>153,847</u>	<u>146,705</u>

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

38. Taxation

	2020 \$'000	2019 \$'000
Current tax	243,598	118,166
Business levy	2,852	1,295
Prior year taxation adjustment	(24,024)	4,229
Deferred tax (Note 14)	21,418	20,386
	<u>243,844</u>	<u>144,076</u>

The tax on the profit before taxation differs from the theoretical amount that would arise using the basic tax rate of the company as follows:

	2020 \$'000	2019 \$'000
Profit before taxation	1,022,098	847,789
Prima facie tax calculated at domestic corporation tax rate of 30%	306,629	254,336
Effect of different tax rate of life insurance companies	(34,920)	(56,280)
Effect of different tax rate in other countries	(46,711)	(41,728)
Income not subject to tax	(262,009)	(334,939)
Expenses not deductible for tax purposes	272,371	302,964
Net adjustment to recognised and unrecognised tax losses	(13,268)	(7,225)
Tax reliefs and deductions	(11,148)	(24,902)
Business levy	2,852	1,295
Prior year taxation adjustment	(24,024)	4,229
Tax on dividend	10,000	5,000
Other	44,072	41,326
Tax charge for the year	<u>243,844</u>	<u>144,076</u>

39. Earnings per share

Basic earnings per share amounts are calculated by dividing the net profit for the year attributable to ordinary shareholders of the company by the weighted average number of ordinary shares outstanding at the consolidated statement of financial position date.

	2020 \$'000	2019 \$'000
Net profit attributable to ordinary shareholders	774,458	692,308
	Number of shares ('000)	
Weighted average number of ordinary shares in issue (thousands)	<u>232,021</u>	<u>231,990</u>
	\$	\$
Basic earnings per ordinary share	3.34	2.98

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

40. Dividends

Final dividend for 2019 – 51¢ per share (2018 – 48¢ per share)
Interim dividend for 2019 – 24¢ per share

2020 \$'000	2019 \$'000
118,331	111,370
–	55,685
<u>118,331</u>	<u>167,055</u>

41. Adjustment for non-cash items in operating profit

Share of profit from associated companies (Note 9)	(17,705)	(18,033)
Net fair value losses/(gains) on financial and other assets	223,666	(405,228)
Third party share of net income of mutual funds (Note 24)	18,784	21,115
Net realised gains on financial and other assets	(50,011)	(19,287)
Impairment of financial assets	15,695	87,586
Net loss for the year on post-employment benefits	36,649	32,256
Depreciation and amortisation (Note 36)	97,460	98,979
Loss on disposal of property, plant & equipment	3,306	5,017
Change in fair value of other investment properties (Note 7)	(7,848)	(15,392)
Change in fair value adjustment on Pointe Simon (Note 7)	42,824	25,328
Gain on disposal of investment property	(570)	(1,310)
Foreign exchange gains	(39,475)	(4,400)
Other non-cash expense	(104)	–
	<u>322,671</u>	<u>(193,369)</u>

42. Fair value measurement

The following table provides the fair value measurement of the Group's assets and liabilities that are disclosed at fair value in the statement of financial position.

At 31 December 2020

Assets measured at fair value:

	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total fair value \$'000
Freehold properties	–	–	477,528	477,528
Investment properties	–	–	1,670,156	1,670,156
Investment securities at fair value through profit or loss:				
Equity securities	2,855,857	93,309	204,230	3,153,396
Government securities	558,663	3,856,345	–	4,415,008
Debentures & corporate bonds	158,302	765,097	–	923,399
Deposits (more than 90 days)	–	123,900	–	123,900
Other	9,495	25,831	7,484	42,810
Investment securities at fair value through other comprehensive income:				
Government securities	175,759	2,018,940	85,906	2,280,605
Debentures & corporate bonds	150,059	2,945,242	–	3,095,301
Deposits (more than 90 days)	40,389	51,173	–	91,562
	<u>3,948,524</u>	<u>9,879,837</u>	<u>2,445,304</u>	<u>16,273,665</u>

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020

Expressed in Trinidad and Tobago Dollars

42. Fair value measurement (continued)

At 31 December 2019

Assets measured at fair value:

	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total fair value \$'000
Freehold properties	–	–	479,228	479,228
Investment properties	–	–	1,569,380	1,569,380
Investment securities at fair value through profit or loss:				
Equity securities	3,101,056	68,329	189,162	3,358,547
Government securities	745,074	3,591,561	–	4,336,635
Debentures & corporate bonds	167,238	580,022	–	747,260
Deposits (more than 90 days)	–	544,803	–	544,803
Other	4,605	8,052	7,866	20,523
Investment securities at fair value through other comprehensive income:				
Government securities	187,030	1,174,591	74,748	1,436,369
Debentures & corporate bonds	219,463	1,785,812	–	2,005,275
Deposits (more than 90 days)	137	54,036	–	54,173
	<u>4,424,603</u>	<u>7,807,206</u>	<u>2,320,384</u>	<u>14,552,193</u>

There were no transfers between level 1 and level 2 during the period.

Reconciliation of movements in level 3 assets measured at fair value

The following table shows a reconciliation of the opening and closing recorded amount of Level 3 assets and which are recorded at fair value.

	Investment securities						Other \$'000	Total \$'000
	Freehold properties \$'000	Investment properties \$'000	Equity securities \$'000	Govern- ment securities \$'000	Debentures & corporate bonds \$'000	Deposits (more than 90 days) \$'000		
At 31 December 2020								
Balance at beginning of year	479,228	1,569,380	189,162	74,748	–	–	7,866	2,320,384
Total gains or (losses):								
in profit or loss	(9,232)	(34,595)	17,223	–	–	–	(444)	(27,048)
in other comprehensive income	(6,248)	–	–	1,169	–	–	–	(5,079)
Purchases	6,427	149,324	23,590	–	–	–	–	179,341
Sales	–	(570)	(39,777)	–	–	–	–	(40,347)
Other movements	19,937	(37,532)	–	9,692	–	–	–	(7,903)
Transfers into level 3	–	–	14,115	–	–	–	–	14,115
Exchange rate adjustment	(12,584)	24,149	(83)	297	–	–	62	11,841
Balance at end of year	<u>477,528</u>	<u>1,670,156</u>	<u>204,230</u>	<u>85,906</u>	<u>–</u>	<u>–</u>	<u>7,484</u>	<u>2,445,304</u>

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020

Expressed in Trinidad and Tobago Dollars

42. Fair value measurement (continued)

Reconciliation of movements in level 3 assets measured at fair value (continued)

	Freehold properties \$'000	Investment properties \$'000	Investment securities				Other \$'000	Total \$'000
			Equity securities \$'000	Government securities \$'000	Debentures & corporate bonds \$'000	Deposits (more than 90 days) \$'000		
At 31 December 2019								
Balance at beginning of year	444,584	1,480,807	185,651	76,662	–	–	11,684	2,199,388
Total gains or (losses):								
in profit or loss	(8,195)	2,867	23,614	–	–	–	257	18,543
in other comprehensive income	44,342	–	–	(944)	–	–	–	43,398
Purchases	5,722	185,213	10,961	–	–	–	–	201,896
Sales	–	(52,909)	(30,492)	–	–	–	–	(83,401)
Other movements	(4,976)	(11,671)	–	–	–	–	(4,044)	(20,691)
Exchange rate adjustment	(2,249)	(34,927)	(572)	(970)	–	–	(31)	(38,749)
Balance at end of year	<u>479,228</u>	<u>1,569,380</u>	<u>189,162</u>	<u>74,748</u>	<u>–</u>	<u>–</u>	<u>7,866</u>	<u>2,320,384</u>

Total gains or losses (realised and unrealised) for the year in the above table are presented in the consolidated statement of income and other comprehensive income as follows:

	2020 \$'000	2019 \$'000
Total gains or losses recognised in consolidated statement of income		
Net realised gains on other assets	571	1,310
Net fair value (losses)/gains	(18,387)	25,428
Operating expenses	(9,232)	(8,195)
	<u>(27,048)</u>	<u>18,543</u>
Total gains or losses recognised in consolidated statement of comprehensive income		
Net fair value gains/(losses) on debt securities at fair value through other comprehensive income	1,169	(944)
(Losses)/gains on property revaluation	(6,248)	44,342
	<u>(5,079)</u>	<u>43,398</u>

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

42. Fair value measurement (continued)

Total unrealised gains/(losses) for the period included in consolidated statement of income for assets and liabilities held at end of year:

	2020 \$'000	2019 \$'000
Assets measured at fair value:		
Investment properties	(35,166)	1,557
Investment securities:		
Equity securities	17,223	23,614
Other	(444)	257
	<u>(18,387)</u>	<u>25,428</u>

For properties classified as level 3, an increase/decrease in the discount rates or capitalisation rates, will result in a decrease/increase in the property values.

The Group's equity securities classified as level 3 would increase/decrease in value by \$10,206,000 (2019: \$9,452,000) should there be a 5% increase/decrease in value.

The Series G Government of Barbados debt securities classified as level 3 were valued using a yield of 6.99% (2019: 6.99%). A 1% increase/decrease in this yield would result in a decrease/increase in the fair value of these assets of \$13,221,000 and \$16,756,000 respectively (2019: \$15,700,000 and \$11,909,000).

The following table provides the fair value measurement of the Group's assets and liabilities that are not measured at fair value in the consolidated statement of financial position but whose fair values are disclosed in the notes to the accounts.

At 31 December 2020

Assets for which fair values are disclosed:

Investment securities measured at amortised cost:

	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total fair value \$'000
Government securities	218,820	5,765,710	6,337	5,990,867
Debentures & corporate bonds	4,576	865,412	95	870,083
Deposits (more than 90 days)	–	1,465,881	5,300	1,471,181
	<u>223,396</u>	<u>8,097,003</u>	<u>11,732</u>	<u>8,332,131</u>

Liabilities for which fair values are disclosed:

Medium-term borrowings	–	2,650,764	–	2,650,764
------------------------	---	-----------	---	-----------

At 31 December 2019

Assets for which fair values are disclosed:

Investment securities measured at amortised cost:

Government securities	308,479	5,981,521	7,623	6,297,623
Debentures & corporate bonds	4,490	889,208	96	893,794
Deposits (more than 90 days)	–	1,488,306	5,258	1,493,564
	<u>312,969</u>	<u>8,359,035</u>	<u>12,977</u>	<u>8,684,981</u>

Liabilities for which fair values are disclosed:

Medium-term borrowings	–	2,515,602	–	2,515,602
------------------------	---	-----------	---	-----------

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020

Expressed in Trinidad and Tobago Dollars

43. Segment information

The segment results for the year ended 31 December 2020 are as follows:

	Life, health and pension business \$'000	Property and casualty business \$'000	Asset management \$'000	Other including consolidation adjustments \$'000	Total \$'000
Year ended 31 December 2020					
Insurance activities					
Insurance premium income	3,694,226	2,756,594	–	–	6,450,820
Insurance premium ceded to reinsurers	(207,973)	(1,895,349)	–	–	(2,103,322)
Commission income	21,927	449,697	–	–	471,624
Net underwriting revenue	<u>3,508,180</u>	<u>1,310,942</u>	<u>–</u>	<u>–</u>	<u>4,819,122</u>
Policy acquisition expenses	(413,084)	(350,614)	–	26,403	(737,295)
Net insurance benefits and claims	(2,361,417)	(307,181)	–	–	(2,668,598)
Underwriting expenses	<u>(2,774,501)</u>	<u>(657,795)</u>	<u>–</u>	<u>26,403</u>	<u>(3,405,893)</u>
Net result from underwriting activities	733,679	653,147	–	26,403	1,413,229
Investing activities					
Investment income from financial assets measured at amortised cost and fair value through other comprehensive income	611,732	48,019	85,781	(47,142)	698,390
Investment income from financial assets measured at fair value through profit or loss	303,719	4,120	6,909	(1,191)	313,557
Net realised gains/(losses)	57,881	(480)	10,874	(17,590)	50,685
Net fair value gains/(losses)	(210,709)	(15,849)	2,895	(53,763)	(277,426)
Fee income	22,087	8,213	44,913	(9,951)	65,262
Other income	60,285	24,139	5,818	28,011	118,253
Investment contract benefits	19,916	–	–	–	19,916
Net income/(loss) from investing activities	<u>864,911</u>	<u>68,162</u>	<u>157,190</u>	<u>(101,626)</u>	<u>988,637</u>
Fee and commission income from brokerage activities	–	166,747	–	(22,422)	144,325
Net income/(loss) from all activities	1,598,590	888,056	157,190	(97,645)	2,546,191
Net impairment gains/(losses) on financial assets	(8,613)	2,549	(4,337)	(5,294)	(15,695)
Operating expenses	(690,972)	(518,378)	(64,448)	(98,458)	(1,372,256)
Finance charges	(6,856)	(5,439)	(2,970)	(138,582)	(153,847)
Operating profit/(loss)	<u>892,149</u>	<u>366,788</u>	<u>85,435</u>	<u>(339,979)</u>	<u>1,004,393</u>
Share of after tax profits of associated companies	–	11,581	–	6,124	17,705
Profit/(loss) before taxation	892,149	378,369	85,435	(333,855)	1,022,098
Taxation	(168,163)	(65,724)	(21,694)	11,737	(243,844)
Profit/(loss) after taxation	<u>723,986</u>	<u>312,645</u>	<u>63,741</u>	<u>(322,118)</u>	<u>778,254</u>
Deficit attributable to participating policyholders	2,038	–	–	–	2,038
Profit/(loss) for the year	<u>726,024</u>	<u>312,645</u>	<u>63,741</u>	<u>(322,118)</u>	<u>780,292</u>
Depreciation and amortisation included in operating expenses	43,367	34,465	2,160	17,468	97,460

Inter-segment revenues are eliminated upon consolidation and reflected in the other including consolidation adjustments column.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020

Expressed in Trinidad and Tobago Dollars

43. Segment information (continued)

The segment results for the year ended 31 December 2019 are as follows:

	Life, health and pension business \$'000	Property and casualty business \$'000	Asset management \$'000	Other including consolidation adjustments \$'000	Total \$'000
Year ended 31 December 2019					
Insurance activities					
Insurance premium income	3,743,471	2,507,592	–	–	6,251,063
Insurance premium ceded to reinsurers	(192,420)	(1,624,283)	–	–	(1,816,703)
Commission income	23,986	363,790	–	–	387,776
Net underwriting revenue	3,575,037	1,247,099	–	–	4,822,136
Policy acquisition expenses	(454,974)	(321,679)	–	4,763	(771,890)
Net insurance benefits and claims	(2,661,762)	(429,905)	–	–	(3,091,667)
Underwriting expenses	(3,116,736)	(751,584)	–	4,763	(3,863,557)
Net result from underwriting activities	458,301	495,515	–	4,763	958,579
Investing activities					
Investment income from financial assets measured at amortised cost and fair value through other comprehensive income	564,580	50,702	68,033	(40,541)	642,774
Investment income from financial assets measured at fair value through profit or loss	315,056	7,878	5,422	(2,129)	326,227
Net realised gains/(losses)	23,274	283	9,973	(12,933)	20,597
Net fair value gains/(losses)	414,654	36,139	(12,166)	(64,450)	374,177
Fee income	14,476	8,075	41,009	(8,452)	55,108
Other income/(loss)	85,368	(564)	4,507	36,788	126,099
Investment contract benefits	(175,136)	–	–	–	(175,136)
Net income/(loss) from investing activities	1,242,272	102,513	116,778	(91,717)	1,369,846
Fee and commission income from brokerage activities	–	119,056	–	(2,004)	117,052
Net income/(loss) from all activities	1,700,573	717,084	116,778	(88,958)	2,445,477
Net impairment gains/(losses) on financial assets	(64,642)	2,833	(123)	(25,654)	(87,586)
Operating expenses	(723,645)	(483,078)	(53,892)	(120,815)	(1,381,430)
Finance charges	(5,607)	(8,525)	(1,473)	(131,100)	(146,705)
Operating profit/(loss)	906,679	228,314	61,290	(366,527)	829,756
Share of after tax profits of associated companies	–	5,347	–	12,686	18,033
Profit/(loss) before taxation	906,679	233,661	61,290	(353,841)	847,789
Taxation	(99,465)	(35,166)	(15,155)	5,710	(144,076)
Profit/(loss) after taxation	807,214	198,495	46,135	(348,131)	703,713
Surplus attributable to participating policyholders	(8,753)	–	–	–	(8,753)
Profit/(loss) for the year	798,461	198,495	46,135	(348,131)	694,960
Depreciation and amortisation included in operating expenses	35,561	33,438	1,987	27,993	98,979

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020

Expressed in Trinidad and Tobago Dollars

43. Segment information (continued)

The segment assets and liabilities are as follows:

	Life, health and pension business \$'000	Property and casualty business \$'000	Asset management \$'000	Other including consolidation adjustments \$'000	Total \$'000
Year ended 31 December 2020					
Assets					
Intangible assets	297,102	189,002	–	311,690	797,794
Investment in associated companies	–	84,683	–	176,381	261,064
Investment securities	19,435,500	1,158,460	253,139	(180,935)	20,666,164
Investment securities of mutual fund unit holders	96,002	–	1,469,721	(100,649)	1,465,074
Loans and receivables	1,314,146	569,485	36,566	95,770	2,015,967
Properties for development and sale	–	–	–	117,585	117,585
Reinsurance assets	41,527	1,030,014	–	–	1,071,541
Deferred acquisition costs	4,813	124,588	–	–	129,401
Cash and cash equivalents of mutual fund unit holders	487,306	11,925	290,411	(501,645)	287,997
Other assets	4,740,764	1,426,536	262,606	(217,561)	6,212,345
Total assets	26,417,160	4,594,693	2,312,443	(299,364)	33,024,932
Liabilities					
Insurance contracts	16,816,003	2,007,846	–	–	18,823,849
Other liabilities	3,909,385	857,846	2,042,884	2,715,080	9,525,195
Total liabilities	20,725,388	2,865,692	2,042,884	2,715,080	28,349,044
Capital expenditure	344,052	32,781	278	30,685	407,796
Year ended 31 December 2019					
Assets					
Intangible assets	136,060	166,218	–	273,597	575,875
Investment in associated companies	–	73,100	–	171,147	244,247
Investment securities	18,257,474	1,169,024	165,636	(178,742)	19,413,392
Investment securities of mutual fund unit holders	90,304	–	1,301,346	(95,458)	1,296,192
Loans and receivables	1,211,811	456,602	66,685	89,121	1,824,219
Properties for development and sale	–	–	–	103,246	103,246
Reinsurance assets	39,970	1,244,185	–	–	1,284,155
Deferred acquisition costs	4,777	111,165	–	–	115,942
Cash and cash equivalents of mutual fund unit holders	333,649	16,634	168,963	(352,650)	166,596
Other assets	3,623,585	1,358,694	263,791	(201,847)	5,044,223
Total assets	23,697,630	4,595,622	1,966,421	(191,586)	30,068,087
Liabilities					
Insurance contracts	15,226,580	2,232,271	–	–	17,458,851
Other liabilities	3,885,521	880,883	1,737,175	2,141,437	8,645,016
Total liabilities	19,112,101	3,113,154	1,737,175	2,141,437	26,103,867
Capital expenditure	232,144	90,732	143	98,872	421,891

Capital expenditure consists of additions of property, plant and equipment, investment properties, intangible assets, investment in associated companies, properties for development and sale and acquisition of subsidiaries and insurance brokerage portfolios.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

43. Segment information (continued)

	Total revenue from external customers		Non current assets	
	2020 \$'000	2019 \$'000	2020 \$'000	2019 \$'000
Trinidad and Tobago	2,751,594	2,964,833	1,130,315	1,178,403
Jamaica	989,188	1,457,476	1,169,806	906,096
Barbados	164,905	186,937	48,343	52,368
Dutch Caribbean	1,464,951	1,438,696	369,993	366,140
Other Countries	561,530	436,228	923,141	826,866
	<u>5,932,168</u>	<u>6,484,170</u>	<u>3,641,598</u>	<u>3,329,873</u>

The total revenue information above consists of net underwriting revenue, investment income, net realised gains/losses, net fair value gains/losses, fee income, other income and commission income from brokerage activities. Revenue is based on locations of the customer and there are no transactions with a single customer that amount to more than 10% of total revenue.

Non-current assets for this purpose consist of property, plant and equipment, right-of-use assets, investment properties, intangible assets, investment in associated companies and properties for development and sale.

44. Contingent liabilities

Legal proceedings

Group companies are defendants and plaintiffs in various legal actions. In the opinion of the Directors, after taking legal advice, the outcome of such actions will not give rise to any material loss.

45. Commitments

Capital commitments

As at the year end, contracts and agreements have been entered into in respect of a property development project, renovations of a property and upgrade of an insurance system. The commitments not recognised in these consolidated financial statements are as follows:

	2020 \$'000	2019 \$'000
Property development	72,797	117,080
Property renovations	4,843	–
Intangible asset – insurance system upgrade	38,196	–
	<u>115,836</u>	<u>117,080</u>

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020

Expressed in Trinidad and Tobago Dollars

46. Acquisitions

Acquisitions during 2020

During 2020, the Group acquired an insurance brokerage company, to further expand its brokerage activities, and an insurance portfolio. Details of these acquisitions are provided below.

Acquisition of Financiële Dienstverlening Snel & Partners B.V.

On 11 August 2020, the Group acquired 100% of the shares of Financiële Dienstverlening Snel & Partners B.V. ("S&P") through its subsidiary Thoma Exploitatie B.V., for consideration of €2,719,000 (TT\$23,443,000). S&P is an insurance brokerage firm incorporated under the laws of the Netherlands.

The fair value and gross amount of receivables acquired was TT\$111,000. None of the receivables has been impaired and it is expected that the full contractual amounts can be collected.

During 2020, the fair valuation of the identifiable assets and liabilities acquired was completed and are shown in the table below.

	\$'000
Identifiable assets acquired and liabilities assumed:	
Customer-related intangibles (Note 8)	11,653
Other assets	2,187
Deferred tax liability (Note 14)	(2,915)
Other liabilities	(77)
Identifiable net assets acquired	10,848
Goodwill (Note 8)	12,595
Total consideration	23,443
Satisfied by:	
Cash consideration	20,230
Contingent consideration	3,213
Total consideration	23,443
Cash consideration	20,230
Cash and cash equivalent balances acquired	-
Net cash flow on acquisitions	20,230
Acquisition related costs recognized as an expense and included in operating expenses	566

Acquisition of insurance portfolio

Effective 30 September 2020, the Group through its subsidiary Guardian Life Limited, acquired the portfolio of life insurance and annuities business of NCB Insurance Company Limited, an affiliated Company of the Group. The Scheme of Transfer was approved by the Jamaica Financial Services Commission on 15 September 2020 and was settled in cash. The financial effects of the transaction are summarised below.

	\$'000
Fair value of assets acquired and liabilities assumed:	
Investment securities	1,606,925
Loans and receivables	81,398
Insurance contracts	(1,586,244)
Other liabilities	(30,253)
Net assets acquired	71,826
Value of business acquired (Note 8)	165,925
Total cash consideration	237,751

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020 *Expressed in Trinidad and Tobago Dollars*

46. Acquisitions (continued)

Acquisitions during 2019

During 2019, the Group acquired an insurance brokerage company and two insurance brokerage portfolios in order to further expand its brokerage activities. Details of these acquisitions are provided below.

Fidelity Insurance (Cayman) Limited

On 10 October 2019, the Group acquired 67.74% of the issued shares of Fidelity Insurance (Cayman) Limited ('FICL'), an insurance brokerage company incorporated under the laws of Cayman Islands, for cash consideration of USD10,500,000 (TT\$70,881,000). The Group's associated company, RoyalStar Holdings Limited, acquired the balance (32.26%) of the issued shares of FICL.

The fair value and gross amount of loans and receivables acquired was \$1,089,000. None of the loans and receivables has been impaired and it is expected that the full contractual amounts can be collected.

During 2019, the fair valuation of the identifiable assets and liabilities acquired was completed and are shown in the table below.

Insurance Brokerage Portfolios

During 2019, the Group acquired two insurance brokerage portfolios in the Netherlands through its subsidiary Thoma Exploitatie B.V. The total consideration payable was \$11,887,000. The identifiable assets and liabilities acquired are shown in the table below.

	Recognised amounts of identifiable assets acquired and liabilities assumed		
	FICL \$'000	Brokerage portfolios \$'000	Total \$'000
Net assets acquired:			
Intangible assets - customer-related intangibles	–	4,063	4,063
Loans and receivables	1,089	–	1,089
Cash and cash equivalents	6,222	–	6,222
Deferred tax liability	–	(769)	(769)
Other liabilities	(4,172)	–	(4,172)
Identifiable net assets/(liabilities)	3,139	3,294	6,433
Less: non-controlling interest (see note (a) below)	(746)	–	(746)
Net assets acquired	2,393	3,294	5,687
Goodwill	68,488	8,593	77,081
Total consideration	70,881	11,887	82,768
Satisfied by:			
Cash consideration	70,881	11,887	82,768
Cash consideration	70,881	11,887	82,768
Cash and cash equivalent balances acquired	(6,222)	–	(6,222)
Net cash flow on acquisitions	64,659	11,887	76,546
Acquisition related costs recognized as an expense and included in operating expenses	376	188	564

(a) The Group recognises non-controlling interests in an acquired entity either at fair value or at the non-controlling interest's proportionate share of the acquired entity's net identifiable assets. This decision is made on an acquisition-by-acquisition basis. For the non-controlling interest in FICL, the Group elected to recognise the non-controlling interests at its proportionate share of the acquired net identifiable assets.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020

Expressed in Trinidad and Tobago Dollars

47. Related party disclosures

The consolidated financial statements include the financial statements of GHL and its subsidiaries and associated companies listed in the following table.

Name	Country of Incorporation	Percentage of interest held	
		2020	2019
Guardian General Insurance Limited	Trinidad and Tobago	100.0	100.0
Guardian Life of the Caribbean Limited	Trinidad and Tobago	100.0	100.0
Guardian Group Trust Limited	Trinidad and Tobago	100.0	100.0
Guardian Asset Management and Investment Services Limited	Trinidad and Tobago	100.0	100.0
Bancassurance Caribbean Limited	Trinidad and Tobago	100.0	100.0
Laevulose Inc. Limited	Trinidad and Tobago	100.0	100.0
Fatum Holding N.V.	Curacao	100.0	100.0
Fatum Accident & Health N.V.	Curacao	100.0	100.0
Fatum General Insurance Aruba N.V.	Aruba	100.0	100.0
Fatum General Insurance N.V.	Curacao	100.0	100.0
Fatum Life Aruba N.V.	Aruba	100.0	100.0
Fatum Life N.V.	Curacao	100.0	100.0
Thoma Exploitatie B.V.	Netherlands	100.0	100.0
Fidelity Insurance (Cayman) Limited	Cayman Islands	67.7	67.7
Guardian Life Limited	Jamaica	100.0	100.0
Guardian General Insurance Jamaica Limited	Jamaica	100.0	100.0
Guardian Resorts (Jamaica) Limited	Jamaica	100.0	100.0
Guardian Re (SAC) Limited	Bermuda	100.0	100.0
Guardian General Insurance (OECS) Limited	Grenada	100.0	59.4
Guardian Life (OECS) Limited	Grenada	100.0	100.0

Associated companies	Principal activity	Country of incorporation	Proportion of ownership interest and voting power held	
			2020	2019
RoyalStar Holdings Limited	Property and Casualty Insurer	Bahamas	26.3%	26.3%
RGM Limited	Property Development & Facilities Management	Trinidad and Tobago	33.3%	33.3%
Sas Compagnie Hoteliere de la Pointe Simon	Hotel Operations	Martinique	24.0%	24.0%

A number of transactions are entered into with related parties in the normal course of business.

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020

Expressed in Trinidad and Tobago Dollars

47. Related party disclosures (continued)

The following transactions were carried out with related parties:

	2020 \$'000	2019 \$'000
(a) Sales of insurance contracts and other services:		
- Other related parties	44,396	2,283
(b) Interest income from:		
- Key associates	13,753	14,394
- Parent company	3,011	1,127
- Other related parties	6,972	8,252
(c) Interest expense charged by related parties	7,526	455
(d) Dividend income from:		
- Parent company	2,974	11,745
- Other related parties	5,428	4,044
(e) Dividend paid to parent company	73,327	67,889
(f) Financial assets of:		
- Key associates	349,248	340,933
- Parent company	543,143	717,648
- Other related parties	397,069	380,252
(g) Key management personnel compensation:		
- Salaries and other short-term employee benefits	115,132	107,473
- Post-employment benefits	28,099	23,471
- Other long-term benefits	11,775	11,000
(h) Borrowings from related parties	320,699	-
(i) Loans to related parties:		
<i>Loans to key management of the Group:</i>		
Balance at beginning of year	37,401	41,284
Loans advanced during the year	6,744	1,120
Loan repayments received	(11,618)	(4,997)
Interest charged	1,060	1,402
Interest received	(1,048)	(1,402)
Exchange rate adjustments	-	(6)
Balance at end of year	<u>32,539</u>	<u>37,401</u>
<i>Loans to key associates:</i>		
Balance at beginning of year	83,415	115,428
Loan repayments received	(1,219)	(30,315)
Interest charged	1,276	1,441
Interest received	(600)	(1,108)
Exchange rate adjustments	14,673	(2,031)
Balance at end of year	<u>97,545</u>	<u>83,415</u>
<i>Loans to other related parties:</i>		
Balance at beginning of year	20,291	21,369
Loans advanced during the year	27,078	33,753
Loan repayments received	(46,878)	(34,836)
Interest charged	281	1,516
Interest received	(269)	(1,511)
Balance at end of year	<u>503</u>	<u>20,291</u>

There was no provision for doubtful debts at the reporting date and no bad debt expense in the year (2019: Nil).

Notes to the Consolidated Financial Statements (cont'd)

FOR THE YEAR ENDED 31 DECEMBER 2020

Expressed in Trinidad and Tobago Dollars

47. Related party disclosures (continued)

Financial assets of key associates comprise multiple corporate bonds plus interest receivable and preference shares issued by RGM to the Group. The preference shares held by the Group are cumulative, non-convertible and redeemable. The corporate bonds carry fixed interest rates and principal and interest are payable semi-annually. All bonds are secured by mortgages on various properties.

Financial assets of other related parties comprise debt, equity and other investments issued by entities controlled by related parties, in the ordinary course of business.

Borrowings from related parties consist of an affiliated company's participation in Series A, B, C and D of the Group's J\$13.4 billion bond. Details of the bond are disclosed in Note 22.

Loans to key management and other related parties of the Group are secured and settlement occurs in cash. The details of the loan advanced to CHPS are disclosed in Note 12.

48. Assets under management

Assets under management, which are not beneficially owned by the Group, but which the Group manages on behalf of investors are listed below:

Amounts not included in the consolidated statement of financial position

Cash and short-term investments
Investments
Interest and other receivables

Carrying Amount	
2020	2019
\$'000	\$'000

362,613	230,873
3,830,846	3,690,002
71,698	63,595
<u>4,265,157</u>	<u>3,984,470</u>

49. Pledged assets

The Group had deposited certain assets with the regulatory authorities in the countries in which it is authorised to conduct business as security for its policyholders. The type and values of these assets are in accordance with the legal requirements of the countries concerned. The carrying value of pledged assets is:

2020	2019
\$'000	\$'000

Statutory deposits/funds

<u>10,880,616</u>	<u>10,774,892</u>
-------------------	-------------------

Supplemental Information

Financial Expressed In US Dollars 31 DECEMBER 2020

The Group's Consolidated Statement of Financial Position, Consolidated Statement of Income and Consolidated Statement of Comprehensive Income expressed in US dollars appears below. The purpose of this publication is to provide readers of the Group's Annual Report, a number of whom are from jurisdictions outside of Trinidad and Tobago, with a quick and convenient overview of the Group's financial performance, referenced against a major international currency. The exchange rate used for this purpose is TT\$6.76115 to US\$1.00.

Consolidated Statement of Financial Position

	2020 US\$'000	2019 US\$'000
Assets		
Property, plant and equipment	103,705	107,035
Right-of-use assets	13,878	16,779
Investment properties	247,022	232,117
Intangible assets	117,997	85,174
Investment in associated companies	38,612	36,125
Investment securities	3,056,605	2,871,315
Investment securities of mutual fund unit holders	216,690	191,712
Loans and receivables	298,169	269,809
Properties for development and sale	17,391	15,270
Pension plan assets	11,283	6,068
Deferred tax assets	10,535	9,613
Reinsurance assets	158,485	189,931
Deferred acquisition costs	19,139	17,148
Taxation recoverable	24,592	26,789
Cash and cash equivalents	507,814	347,659
Cash and cash equivalents of mutual fund unit holders	42,596	24,640
Total assets	4,884,513	4,447,184
Equity and liabilities		
Share capital	291,377	293,747
Reserves	(46,996)	(53,990)
Retained earnings	446,384	342,966
Equity attributable to owners of the company	690,765	582,723
Non-controlling interests in subsidiaries	817	3,600
Total equity	691,582	586,323
Liabilities		
Insurance contracts	2,784,119	2,582,231
Financial liabilities	484,755	374,348
Lease liabilities	15,333	17,284
Investment contract liabilities	398,831	412,457
Third party interests in mutual funds	192,476	183,062
Pension plan liabilities	13,666	13,186
Post-retirement medical benefit obligations	19,438	19,909
Deferred tax liabilities	62,122	54,265
Provision for taxation	22,054	7,507
Other liabilities	200,137	196,612
Total liabilities	4,192,931	3,860,861
Total equity and liabilities	4,884,513	4,447,184

Supplemental Information (Cont'd)

Financial Expressed In US Dollars 31 DECEMBER 2020

Consolidated Statement of Income

	2020 US\$'000	2019 US\$'000
Insurance activities		
Insurance premium income	954,101	924,556
Insurance premium ceded to reinsurers	(311,089)	(268,697)
Reinsurance commission income	69,755	57,354
Net underwriting revenue	<u>712,767</u>	<u>713,213</u>
Policy acquisition expenses	(109,049)	(114,165)
Net insurance benefits and claims	(394,696)	(457,269)
Underwriting expenses	<u>(503,745)</u>	<u>(571,434)</u>
Net result from insurance activities	209,022	141,779
Investing activities		
Investment income from financial assets measured at amortised cost and fair value through other comprehensive income	103,295	95,069
Investment income from financial assets measured at fair value through profit or loss	46,376	48,250
Net realised gains	7,497	3,046
Net fair value (losses)/gains	(41,032)	55,342
Fee income	9,652	8,151
Other income	17,490	18,651
Investment contract benefits	2,946	(25,903)
Net income from investing activities	<u>146,224</u>	<u>202,606</u>
Fee and commission income from brokerage activities	21,346	17,312
Net income from all activities	376,592	361,697
Net impairment losses on financial assets	(2,321)	(12,954)
Operating expenses	(202,962)	(204,319)
Finance charges	(22,755)	(21,698)
Operating profit	148,554	122,726
Share of after tax profits of associated companies	2,619	2,667
Profit before taxation	151,173	125,393
Taxation	(36,065)	(21,309)
Profit after taxation	115,108	104,084
Deficit/(surplus) attributable to participating policyholders	301	(1,295)
Profit for the year	115,409	102,789
Profit attributable to non-controlling interests	(863)	(392)
Profit attributable to equity holders of the company	<u>114,546</u>	<u>102,397</u>
Earnings per share		
- Basic	\$ 0.49	\$ 0.44

Supplemental Information (Cont'd)

Financial Expressed In US Dollars 31 DECEMBER 2020

Consolidated Statement of Comprehensive Income

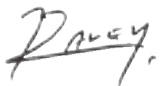
	2020 US\$'000	2019 US\$'000
Profit for the year	<u>115,409</u>	<u>102,789</u>
Other comprehensive income/(loss)		
<i>Items that may be reclassified subsequently to profit or loss:</i>		
Exchange differences on translating foreign operations	(3,398)	(11,406)
Net fair value gain on debt securities at fair value through other comprehensive income	13,217	20,428
Net change in allowance for expected credit losses on debt securities at fair value through other comprehensive income	1,440	20
Net losses on debt securities at fair value through other comprehensive income reclassified to profit or loss on disposal	(45)	(84)
Taxation relating to components of other comprehensive income	<u>(2,967)</u>	<u>(3,380)</u>
Net other comprehensive income that may be reclassified subsequently to profit or loss	<u>8,247</u>	<u>5,578</u>
<i>Items that will not be reclassified subsequently to profit or loss:</i>		
(Losses)/gains on property revaluation	(924)	6,558
Remeasurement of pension plans	5,067	(7,402)
Remeasurement of post-retirement medical benefit obligations	1,005	(1,341)
Other reserve movements	16	(84)
Taxation relating to components of other comprehensive income	<u>(1,214)</u>	<u>(1,243)</u>
Net other comprehensive income/(loss) that will not be reclassified subsequently to profit or loss	<u>3,950</u>	<u>(3,512)</u>
Other comprehensive income for the period, net of tax	<u>12,197</u>	<u>2,066</u>
Total comprehensive income for the period, net of tax	<u>127,606</u>	<u>104,855</u>
Comprehensive income attributable to non-controlling interests	(901)	(380)
Comprehensive income attributable to equity holders of the company	<u>126,705</u>	<u>104,475</u>

Notice Of Annual Meeting

Notice is hereby given that the Annual Meeting of Shareholders of Guardian Holdings Limited for 2021 will be held in the Boardroom, Guardian Corporate Centre, 1 Guardian Drive, Westmoorings, on 6th May, 2021 at 4:30 in the afternoon, in a hybrid format whereby Shareholders may attend and participate in the Meeting via a live webcast, for the following purposes:

1. To review and consider the Audited Financial Statements of the Company for the year ended 31st December, 2020 and the Reports of the Directors and Auditors.
2. To re-elect Directors for specified terms and if thought fit, to pass the following Resolutions:
 - (a) That Mr. Antony Lancaster be re-elected a Director of the Company for a term of one (1) year expiring at the close of the first Annual Meeting of the Company following this appointment subject to the provisions of Regulation 4.5 of By-Law No. 1;
 - (b) That Mr. Henry Peter Ganteaume be re-elected a Director of the Company for a term of one (1) year expiring at the close of the first Annual Meeting of the Company following this appointment subject to the provisions of Regulation 4.5 of By-Law No. 1;
 - (c) That Mr. David Philip Hamel-Smith be re-elected a Director of the Company for a term of one (1) year expiring at the close of the first Annual Meeting of the Company following this appointment subject to the provisions of Regulation 4.5 of By-Law No. 1; and
 - (d) That Mr. Imtiaz Ahamad be re-elected a Director of the Company for a term of three (3) years expiring at the close of the third Annual Meeting of the Company following this appointment subject to the provisions of the Regulation 4.5 of By-Law No.1.
3. To re-appoint PricewaterhouseCoopers as Auditors of the Company and that the Directors be authorised to fix their remuneration for the ensuing year.

By Order of the Board



Mr. Richard Avey
Corporate Secretary
4th March 2021

Notes To The Notice Of Annual Meeting

1. MEETING REQUIREMENTS

Members are asked to observe the following requirements of the By-Laws of the Company for attendance and voting at the Annual Meeting.

Persons Entitled to Notice

In accordance with Section 110(2) of the Companies Act Ch. 81:01 the Record Date for the determination of Shareholders who are entitled to receive Notice of the Annual Meeting is 18th March, 2021. Only Shareholders on record as at the close of business on 18th March 2021 are therefore entitled to receive Notice of the Annual Meeting. A list of such Shareholders will be available for examination by Shareholders at the Company's Registered Office during usual business hours and at the Annual Meeting.

Proxies

Members of the Company entitled to attend and vote at the Meeting are entitled to appoint one or more proxies to attend and vote instead of them. A proxy need not also be a Member. Where a proxy is appointed by a corporate member, the form of proxy should be executed under seal or be signed by its attorney, in fact.

Members who return completed proxy forms are not precluded, if subsequently they so wish, from attending the Meeting via the live webcast instead of their proxies and voting via that medium.

Any shareholder who wishes to appoint a proxy may also visit the website www.myguardiangroup.com/uploads/announcements/GHL_Proxy_2021 on 14th April, 2021 to download a proxy form.

Representatives of Corporations

Corporate members are entitled to attend and vote by a duly authorised representative who need not himself be a Member. Such appointment must be by resolution of the Board of Directors of the corporate member.

Delivery to the Company

Any instrument appointing a proxy (including an instrument evidencing the authority pursuant to which it is executed) or evidencing the authority of a representative of a corporate member, must be completed and deposited with the Secretary at the Company's Registered Office, 1 Guardian Drive, Westmoorings, Trinidad and Tobago not less than 48 hours before the time for holding the meeting or adjourned meeting.

Electronic Participation

Shareholders on record as at 18th March, 2021 may participate in the meeting electronically and are required to pre-register during the period 15th April, 2021 to 4:00 p.m. on 4th May, 2021, to remotely attend the meeting. Once you have pre-registered and are confirmed as a Shareholder as at 18th March, 2021, you will receive an email with a Zoom username and password to attend the meeting via a live webcast on 6th May, 2021. A proxy holder can then be authorised by the Shareholder to use the login credentials to attend the meeting on behalf of the Shareholder. Further details to pre-register and attend via the live webcast is included in the enclosed *Guidelines for Shareholders' Pre-Registration and Online Attendance at Guardian Holdings Limited Annual Meeting 2021*.

Proof of Identity

Members are also reminded that the By-Laws provide that the Directors may require that any Member, proxy or duly authorised representative, provide satisfactory proof of his/her identity before being admitted to the Annual Meeting.

2. DIRECTORS' CONTRACTS

There were no contracts for the year ended 31st December, 2020 in which a director of the Company is or was materially interested and which is or was significant in relation to the Company's business.

There were no service contracts between any director and the Company or any subsidiary company, which has a term of 10 years or more and which cannot be determined without payment of compensation.

Guidelines for Shareholders' Pre-Registration and Online Attendance at Guardian Holdings Limited Annual Meeting 2021

N.B.: Shareholders are encouraged to NOT attend the meeting in person, in line with our commitment to take all prudent precautions to ensure the health and well-being of our employees, clients, shareholders and other stakeholders and with the directives from public health and government officials in connection with the COVID-19 pandemic.

CONVENING OF ANNUAL MEETING 2021

The Annual Meeting of Shareholders of Guardian Holdings Limited for 2021 will be held in the Boardroom, Guardian Holdings Limited, Guardian Corporate Centre, 1 Guardian Drive, Westmoorings, on 6th May, 2021 at 4:30 in the afternoon, in a hybrid format whereby Shareholders may attend and participate in the Meeting via a live webcast.

PRE-REGISTRATION FOR ANNUAL MEETING 2021

To attend the meeting, Shareholders are required to pre-register during the period 15th April, 2021 to 4th May, 2021 via the following steps:

- Visit www.ghl-agm.com.
- Complete the form by typing in full name, address, valid identification number (ID Card, Passport or Driver's Permit) and valid email address in the spaces provided.
- Click "Submit" to complete your request.

Once you are confirmed as a Shareholder or proxy on record as at 18th March, 2021, you will receive an email with a Zoom username and password to attend the meeting via a live webcast on 6th May, 2021.

ATTENDANCE AT ANNUAL MEETING 2021 ON 6TH MAY, 2021

- Shareholders as at 18th March 2021 who have pre-registered will be able to login to attend the live webcast of the Annual Meeting of the Shareholders of Guardian Holdings Limited.
- You do not need to create a Zoom account to login via the link, but as a confirmed Shareholder, you will need to download the Zoom app, as voting can only be done from the Zoom app.
- Click on the Zoom link that you were provided with in your confirmation email (it will look something like this: <https://otago.zoom.us/j/123456789>) (this is not the link, just an example)
- If a pop-up appears on your computer asking to open the link in the Zoom app, select "Allow".
- Please enter the Meeting I.D.
- You must enter your full name (first name and surname)
- Enter Password

Notes to the Guidelines for Shareholders' Pre-Registration and Online Attendance at Guardian Holdings Limited Annual Meeting 2021

- As an attendee to this meeting, you will **NOT** be able to unmute your microphone or turn on your camera. You will **NOT** be able to see or message other attendees. You will have the ability to see and hear the Chairman of the meeting, as well as any presentations made at the meeting. You will be able to vote on the resolutions put before the meeting, and you will be able to post questions during the question and answer segment.
- For security reasons, you will **NOT** be able to login and view the meeting on more than one device at a time.
 - If switching devices, you will need to log out of the current device first.
 - The invitation link received, will only work on one device, so please do not share this link.
- You will have an opportunity to ask questions by text only, via the Q&A section of your Zoom app when prompted by the Chairman.
- To return to the meeting after asking a question click "Close".
- Do not use the "Hands Up" feature for this Meeting as it will not be acknowledged.
- When it is time to vote on the Resolutions, a pop-up screen will appear stating the Resolution number e.g. Resolution 1 and the text of the resolution. Simply click (press for touch screens) on the button next to the word "For" or "Against" depending on your vote.
- Please select carefully, as you cannot change your vote or vote multiple times.
- Please be advised that the use of the Zoom app requires either a working smart phone/tablet with enough space for installation or a working computer and an internet connection.
 - Remember, internet browsers do not support voting, so you must download the Zoom app on your computer or smart phone/tablet before the event.
- We recommend the use of a high-speed internet connection and a fully charged mobile device. If on a wi-fi network, limit the amount of video streaming from other devices.
- Guardian Holdings Limited is **NOT** responsible for the reliability of Shareholders' devices or internet connection speed.

Management Proxy Circular

Name of Company: GUARDIAN HOLDINGS LIMITED

Company No. G - 967 (C)

I. Particulars of Meeting:

Annual Meeting of the Company to be held in the Boardroom, Guardian Corporate Centre, 1 Guardian Drive, Westmoorings on Thursday 6th May, 2021 at 4:30 in the afternoon, in a hybrid format whereby Shareholders may attend and participate in the Meeting via a live webcast.

II. Solicitation:

It is intended to vote the proxy solicited hereby (unless the Shareholder directs otherwise) in favour of all resolutions specified therein.

III. Any director's statement submitted pursuant to section 76 (2):

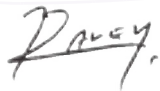
No statement has been received from any Director pursuant to Section 76 (2) of the Companies Act, Ch.81:01.

IV. Any auditor's statement submitted pursuant to section 171 (1):

No statement has been received from the Auditors of the Company pursuant to Section 171 (1) of the Companies Act, Ch. 81:01.

V. Any shareholder's proposal submitted pursuant to sections 116 (a) and 117 (2):

No proposal has been received from any Shareholder pursuant to Sections 116 (a) and 117 (2) of the Companies Act, Ch. 81:01.

Date	Name and Title	Signature
4 th March, 2021	Richard Avey Corporate Secretary	

REPUBLIC OF TRINIDAD AND TOBAGO

THE COMPANIES ACT, CH 81:01
[SECTION 143 (1)]

Form of Proxy

1. Name of Company: **GUARDIAN HOLDINGS LIMITED** Company No. G - 967 (C)
2. Particulars of Meeting: Annual Meeting of the Company to be held in the Boardroom, Guardian Corporate Centre, 1 Guardian Drive, Westmoorings, on Thursday 6th May, 2021 at 4:30 in the afternoon, in a hybrid format whereby Shareholders may attend and participate in the Meeting via a live webcast.

I/We (block capitals please) [NAME] _____ being Shareholder(s) in the above Company **(or in the case of an owner whose shares are held in a Clearing Agency being authorised by the Clearing Agency to do so)** appoint (s) the Chairman of the Meeting, or failing him,

[NAME] _____

of [ADDRESS] _____
to be my/our Proxy to attend and vote for me/us on my/our behalf at the above meeting and any adjournment thereof as indicated below on the Resolutions to be proposed in the same manner, to the same extent and with the same powers as if I/we were present at the said meeting or such adjournment or adjournments thereof.

Please indicate with an "X" in the spaces below how you wish your Proxy to vote on the resolutions referred to. If no such indication is given the Proxy will exercise his/her discretion as to how he/she votes or whether he/she abstains from voting:

	FOR	AGAINST
RESOLUTION 1: BE IT RESOLVED THAT the Audited Financial Statements of the Company for the year ended 31 st December, 2020 and the Reports of the Directors and Auditors thereon be received and adopted.		
RESOLUTION 2: (a) BE IT RESOLVED THAT Mr. Antony Lancaster be and is hereby re-elected a Director of the Company for a term of one (1) year expiring at the close of the first Annual Meeting of the Company following this appointment subject to the provisions of Regulation 4.5 of By-Law No. 1.		
(b) BE IT RESOLVED THAT Mr. Henry Peter Ganteaume be and is hereby re-elected a Director of the Company for a term of one (1) year expiring at the close of the first Annual Meeting of the Company following this appointment subject to the provisions of Regulation 4.5 of By-Law No. 1.		
(c) BE IT RESOLVED THAT Mr. David Philip Hamel-Smith be and is hereby re-elected a Director of the Company for a term of one (1) year expiring at the close of the first Annual Meeting of the Company following this appointment subject to the provisions of Regulation 4.5 of By-Law No. 1.		
RESOLUTION 3: BE IT RESOLVED THAT Mr. Imtiaz Ahamad be and is hereby re-elected a Director of the Company for a term of three (3) years expiring at the close of the third Annual Meeting of the Company following this appointment subject to the provisions of the Regulation 4.5 of By-Law No.1.		
RESOLUTION 4: BE IT RESOLVED THAT PricewaterhouseCoopers be re-appointed as Auditors of the Company and that the Directors be authorised to fix their remuneration for the ensuing year.		

Signature(s) _____ Date: _____

NOTES:

1. If it is desired to appoint a proxy other than the Chairman of the Meeting, the necessary deletion must be made and initialed and the name of the proxy inserted in the space provided.
2. In the case of joint holders, the signature of any holder is sufficient but the names of all joint holders should be stated.
3. If the appointor is a corporation this form must be under its common seal or under the hand of its attorney in fact.

Mail or deliver to: The Corporate Secretary
Guardian Holdings Limited
P.O. Box 88
1 Guardian Drive, Westmoorings, 110612
Trinidad.

For official use only	
Folio Number	
No. of Shares	

